

4th quarter 2011: 2011 sales reached € 112.5 M, an increase of 7.2% compared to 2010

In millions of euros	2011	2010	Variation	Variation excluding currencies effect	Automotive production variation*
Sales	112.5	107.2	5.0%	7.2%	
<i>of which:</i>					
Automotive market:	103.7	98.3	5.4%	7.6%	2.9%
<i>Europe/Africa</i>	57.2	53.4	7.0%	7.0%	4.9%
<i>North and Central America</i>	35.6	35.5	2.0%	5.2%	9.9%
<i>South America</i>	3.6	2.4	51.2%	51.2%	3.5%
<i>Asia</i>	7.3	7.0	5.0%	9.9%	-0.7%
Specialty markets	8.8	8.9	-0.9%	2.2%	

* Source IHS

The automotive production reached 76.6 millions of vehicles in 2011, despite the fall of the production in Asia due to the earthquake in Japan and to the floods in Thailand. It rose by 2.9% compared to the same period in 2010.

The Delfingen Industry Group reached its goal of 2011 sales at € 112.5 M with a growth of 7.2% (at constant parity) compared to 2010, i.e. a growth 4.3 points higher than the one of the market. The sales of the 4th quarter increased by 3.8% (at constant parity) compared to the 2010 4th quarter.

- The sales were particularly dynamic in South America and Asia:

- In Brazil, gained market parts brought an increase of 51.2% in a market growing by 3.5%.

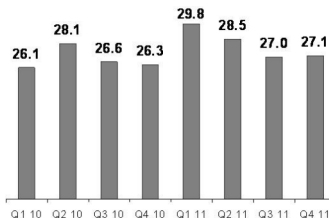
- In Asia, the opening of the plant in China and the development of the activity of fluid transfer brought an increase of 9.9% in a market that was dropping by 0.7% and strongly hit by the natural disasters.

- In Europe, sales went over the market (7.0% in a market to 4.9%), notably in the field of the assembly (13%).

- In North and Central America, the automotive sales rose by 5.2% (at constant parity).

The sales on specialty markets, reaching other industries than the automotive sector, grew by 2.2%.

Quarterly sales evolution in millions of euros:



Global automotive supplier of protection systems, fluid transfer solutions and assembly technologies

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Next press release: 03/26/2012: 2011 annual results

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