PCAS - 2011 RESULTS





MORE THAN CHEMISTRY

About PCAS

PCAS is a fine and speciality chemicals Group that shares an ambition of excellence with its clients. This client base comprises mainly international groups which are leaders in their markets. PCAS designs and delivers the best industrial solutions to the specific expectations of its clients. These wide-ranging expectations share in common a demand for safety, quality, competitiveness, innovation and sustainability.

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In millions of euros	2010	2011
Net sales	158,5	164,5
including Pharmaceutical Synthesis	99,4	102,1
Including Fine Speciality Chemicals	59, 1	<i>62,4</i>
EBITDA (*)	16,1	16,5
EBITDA margin	10,2%	10,0%
Current Operating Income (*)	3,4	5,4
Other Operating income and expense	-2,2	-1,7
Financial Result	-4,2	-3,6
Taxes (**)	-0,9	-3,1
Share of profit/loss of associates	-0,1	0,2
Net Result	-4,0	-2,8
Net Result (exluding depreciation of deferred tax asset)	-4,0	0,2
Carrier	74.6	69.2
Equity Net debt	71,6 47,5	53,6
Gearing	0,66	0,77
Net asset per share	5,2	5,1
(*) of which research tax credit (CIR): 2.8 million euros in 2011 and 2.7 in 20	10	
(**) including a depreciation of deferred tax asset for an amount of 3 M€ in 20	011	
Audit procedures have been performed and auditor's report is in progress of	being issued.	

PCAS Group consolidated turnover was up 3.8% in 2011 compared with 2010.

Pharmaceutical Synthesis

Business was affected during the first five months of the year by the lower planned contribution from the new contract between PCAS and Sanofi, in force as of May 31, 2010. apart from this contract, Exclusive and Generics Pharma business rose 13.1% in 2011.

Fine Speciality Chemicals

Fine Speciality Chemicals reported growth of 5.6% in 2011.

Current Operating Income rose 60% to 5.4 million euros in 2011, compared with 3.4 million euros in 2010.

Net profit in 2011 was affected by a non recurring depreciation of deferred tax assets of 3 million euros (without any effect on cash), due to the effects of the French Government amending tax law for 2011 relating to the conditions for future use of loss carry forwards.

Excluding this non recurring item, net profit for 2011 stood at 0.2 million euros compared with (-4) million euros in 2010.

Net debt was 53.6 million euros as of December 31, 2011, compared with 47.5 million euros as of December 31, 2010, resulting from the increase in the working capital, due in particular to strong growth in turnover in the fourth quarter of 2011, as well as research tax credits, which are only refundable after a 3 years period.

To successfully implement the Group's development strategy, which is based on increasing the share of proprietary products and expanding differentiating technologies, the Board of Directors has asked the Group General Management to focus its action in 2012 on improving profitability and level of working capital.

Next meeting: 2012 Shareholder's Meeting at 9 .a.m. on April 24, 2012, in Longjumeau