



Revenues 2011/2012 : 64,3 M€
To a significant EBITDA increase for financial year

Paris, April 20, 2012 - Generix Group, collaborative software vendor for Retail ecosystem, today issued revenues for financial year 2011/2012.

Generix Group recorded a total annual revenue of 64.3 millions of Euros this fiscal year ended March 31, 2012. This slight decrease, compared to last year, is due to :

- 13% growth of Licence sales and 8% growth of SaaS activities thanks to the improvement of Generix Group's offering and the sales force realignment by market types ;
- A slight growth of maintenance activities (+3%), thanks to a customer base loyal to Generix Group ;
- A 16% decrease of Consulting Services revenues, under the effect of past Licenses sales decrease and the projects acceleration, thanks to the offer industrialisation.

Generix Group signed, this fiscal year 2011/2012, SaaS contracts for a total value of 7.3 millions of Euros, corresponding to contracts' accumulated value during their customary three years period, in 87% growth compared to last year.

<i>Unaudited</i>	Quarter ended March 31		Change	Twelve month ended March 31		Change
	2011	2010		2011	2010	
Licenses	1 790	1 919	-7%	8 035	7 134	13%
Maintenance	5 589	5 557	1%	22 731	22 050	3%
SaaS	2 916	2 890	1%	11 037	10 231	8%
Software revenues	10 295	10 366	-1%	41 803	39 415	6%
Consulting Services	5 789	7 098	-18%	22 462	26 780	-16%
Revenues	16 084	17 464	-8%	64 265	66 195	-3%

To a significant EBITDA and Current Operating Income increase

Different actions on the Group's profitability and revenues growth of Software activities are enable to anticipate an EBITDA and an Current Operating Income positives, in significant increase.

This expected growth of Group's results, combined to the successful capital increase of 8.3 millions of Euros, enable a net increase in cash and net debt at March 31, 2012 compared to March 31, 2011.

Supplemental and non-IFRS Financial Information

Supplemental non-IFRS information (above-mentioned as EBITDA and Net Debt) presented in this press release are subject to inherent limitations. It is not based on any comprehensive set of accounting rules or principles and should not be considered as a substitute for IFRS measurements. Also, the Company's supplemental non-IFRS financial information may not be comparable to similarly titled non-IFRS measures used by other companies.

**Next Press Release : June 4th, 2012
Annual results for financial year 2011/2012**

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About Generix Group

Generix Group provides the rapidly evolving Retail Ecosystem with leading Collaborative Software Solutions to operate profitably, adjust effectively, and grow sustainably. Generix Group helps retailers, third party logistics providers and manufacturers, in managing, sharing and optimizing their data flows. Generix Collaborative Business portfolio relies on a strong business expertise encompassing ERP, Supply Chain and Cross-Channel management, and uniquely leverages an A2A/B2B Gateway and Portal solutions.

Carrefour, Cdiscount, DHL, Gefco, Kuehne + Nagel, Leclerc, Leroy Merlin, Louis Vuitton, Metro, Nestlé, Sara Lee, Sodial, Unilever... more than 1,500 international companies trust "Generix Collaborative Business" solutions to profitably run their business, establishing Generix Group as an European leader with 64+ M€ revenue.

www.generixgroup.com