

Press Release

Nanterre, April 24, 2012

Consolidated sales increased 8.4% in first quarter 2012

- Faurecia's consolidated sales for the first quarter of 2012 rose 8.4% to €4,297 million, or +6% at constant exchange rates and on a comparable basis.
- Product sales reflected:
 - A slight decline in Europe of 2.0% despite a significant drop in production;
 - Rapid growth in North America: up 26% like-for-like;
 - Ongoing expansion in Asia: up 16% like-for-like.

GROUP SALES FOR THE FIRST QUARTER OF 2012

Faurecia sales totaled €4,296.6 million in the first quarter of 2012, up 8.4%. This figure includes sales for the Madison plant (Mississippi, USA), consolidated since April 4, 2011 (€43.8 million).

At constant exchange rates and on a comparable basis, sales were up 6.0% in the first quarter of 2012

Sales by type:

- Product sales (deliveries of parts and components to automakers) totaled €3,353.1 million
 in the first quarter of 2012, an increase of 8.0% representing a growth of 5.3% at constant
 exchange rates and on a comparable basis. This figure includes €43.8 million in product
 sales from the Madison plant.
- Monolith sales, included in exhaust catalytic converters, were up 12.1% at €723.3 million, an increase of 10.7% at constant exchange rates.
- **R&D**, **tooling**, and **prototype sales** grew by 2.7% in the first quarter of 2012 to €220.2 million, an increase of 2.3% at constant exchange rates.



SALES

In €m	Q1 2012	Q1 2011	Change	Change (*)
Consolidated sales	4,296.6	3,963.0	8.4%	6.0%
of which Product sales	3,353.1	3,103.6	8.0%	5.3%
of which Monolith sales	723.3	644.9	12.1%	10.7%
of which Development, tooling & prototypes for third parties	220.2	214.5	2.7%	2.3%

^(*) at constant exchange rates and on a comparable basis

Breakdown of Q1 product sales by region:

(Change is shown at constant exchange rates and on a comparable basis).

- **Europe**: €2,053.0 million, down 2.0%, whilst light vehicle production declined by 4.6%;
- North America: €793.5 million, up 25.5%, whereas light vehicle production rose 16.3% over the quarter;
- South America: €148.8 million, up 3.5% despite light vehicle production down 6.1% over the quarter;
- Asia: €308.6 million, up 15.7% (including an increase of 11.1% in China). In Asia light vehicle production rose 10.8% in Q1-2012 (including a 2.4% drop in China).

PRODUCT SALES BY REGION

In €m	Q1 2012	Q1 2011	Change	Change (*)
Product sales	3,353.1	3,103.6	8.0%	5.3%
of which Europe	2,053.0	2,094.5	(2.0%)	(2.0%)
of which North America	793.5	568.7	39.5%	25.5%
of which South America	148.8	146.8	1.4%	3.5%
of which Asia	308.6	249.7	23.6%	15.7%
of which China	238.6	197.5	20.8%	11.1%

^(*) at constant exchange rates and on a comparable basis



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PRODUCT SALES BY BUSINESS GROUP

(Change is shown at constant exchange rates and on a comparable basis).

Automotive Seating

Product sales totaled €1,273.2 million (of which € 43.8m from the Madison plant), an increase of 1.8%:

Interior Systems

Product sales totaled €845.0 million, up 8.0%:

Emissions Control Technologies

Product sales totaled €823.1 million, an increase of 13.3%:

Automotive Exteriors

Product sales totaled €411.8 million, a decrease of 3.2%. Europe represented 96% of product sales.

PERSPECTIVES

The good sales momentum in Q1 is indicative of an improving geographical mix of Faurecia's sales and of an enlarged client portfolio.

In Q2-2012, light vehicle production in Europe is expected to decline more than in Q1 whilst other markets are expected to continue growing at a steady pace.

Against this backdrop, Faurecia confirms the 2012 objectives announced on February 8, 2012.



APPENDIX

PRODUCT SALES

In €m	Q1 2012	Q1 2011	Change	Change (*)
Product sales	3,353.1	3,103.6	8.0%	5.3%
Automotive Seating	1,273.2	1,188.0	7.2%	1.8%
Interior Systems	845.0	775.4	9.0%	8.0%
Total Interior Modules	2,118.2	1,963.4	7.9%	4.2%
Emissions Control Technologies	823.1	715.7	15.0%	13.3%
Automotive Exteriors	411.8	424.5	(3.0%)	(3.2%)
Total Other Modules	1,234.9	1,140.2	8.3%	7.2%

^(*) at constant exchange rates and on a comparable basis

CONSOLIDATED SALES

In €m	Q1 2012	Q1 2011	Change	Change (*)
Consolidated sales	4,296.6	3,963.0	8.4%	6.0%
Automotive Seating	1,321.3	1,233.6	7.1%	1.9%
Interior Systems	964.7	875.9	10.1%	9.3%
Total Interior Modules	2,286.0	2,109.5	8.4%	4.9%
Emissions Control Technologies	1,579.0	1,387.5	13.8%	12.2%
Automotive Exteriors	431.6	466.0	(7.4%)	(7.6%)
Total Other Modules	2,010.6	1,853.5	8.5%	7.3%

^(*) at constant exchange rates and on a comparable basis

About Faurecia

Faurecia is the world's sixth-largest automotive equipment supplier with four key Business Groups: Automotive Seating, Emissions Control Technologies, Interior Systems and Automotive Exteriors. In 2011, the Group posted total sales of \in 16.2 billion. At December 31, 2011, Faurecia employed 84,000 people in 33 countries at 270 sites and 40 R&D centers. Faurecia is listed on the NYSE Euronext Paris stock exchange. For more information, visit: www.faurecia.com

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