

2012 1st quarter: sales increased by 7.8% compared to the 2011 1st quarter

<i>In millions of euros</i>	2012	2011	Variation	Variation excluding currencies effects	Automotive production variation*
Sales	32.2	29.9	7.8%	5.7%	
<i>of which:</i>					
Automotive market:	29.3	27.5	6.6%	4.6%	5.2%
<i>Europe-Africa</i>	14.7	15.6	-5.7%	-5.7%	-5.8%
<i>North and Central America</i>	11.3	9.4	21.0%	16.1%	16.3%
<i>South America</i>	0.8	0.8	2.2%	3.9%	-5.9%
<i>Asia</i>	2.5	1.8	40.3%	34.2%	9.4%
Specialty markets	2.9	2.4	21.5%	18.6%	

* Source IHS

Automotive market:

During the 1st quarter of 2012, the automotive production increased by 5% compared to the 2011 1st quarter. This evolution was mixed, with a decrease of 6% in Europe and South America and a rise of 9% in Asia and of more than 16% in North America.

Globally, the Delfingen Industry Group showed an Automotive sales growth of 6.6% compared to the 2011 1st quarter (5% at constant parity):

• The sales were very dynamic in America and particularly in Asia:

- In South America, they increased by 4% (at constant parity), in a market that went down by 6%.

- In North and Central America, the Group fully benefited from the market growth (16%). Taking advantage of the favourable effect of the dollar parity to the euro, the sales growth reached 21%.

- In Asia, the development of the activities in the fluid transfer and the one of China brought a strong rise of sales (34% in a market at 9%). Also taking

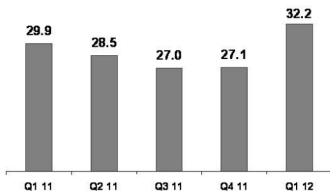
advantage of the favourable effect of the currencies parity to the euro, the sales growth reached 40%.

• In Europe, the sales were down by 6%, i.e. the same as the market.

Specialty markets:

The sales, reaching other industries than the automotive sector, knew a high growth of 22%.

Quarterly sales evolution in millions of euros:



Global automotive supplier of protection systems, fluid transfer solutions and assembly technologies

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