CIMENTS FRANÇAIS
Tour Ariane
5 place de la Pyramide – Quartier Villon
92800 PUTEAUX
RCS Nanterre B599 800 885 – APE 7010 Z
Share capital: € 143,114,304
consisting of 35,778,576 shares of € 4

QUARTERLY FINANCIAL INFORMATION AS OF MARCH 31, 2012

FINANCIAL HIGHLIGHTS

- **CONSOLIDATED REVENUES**: 892.3 million euros (968.9 million euros in the first quarter of 2011)
- **RECURRING EBITDA**: 127.6 million euros (147.0 million euros in the first quarter of 2011)
- **EBIT**: 40.6 million euros (57.6 million euros in the first quarter of 2011)
- **NET CONSOLIDATED GROUP PROFIT**: 0.8 million euros (as against 142.1 million euros including 108.5 million euros corresponding to the activities sold in Turkey in the first quarter of 2011)
- **NET FINANCIAL DEBT**: 1,057.6 million euros (1,021.4 million euros as of December 31, 2011)

SIGNIFICANT EVENTS FOR THE QUARTER

Traditionally, the first quarter is influenced by the seasonal character of the business activity and is therefore not representative of the trend for the whole year.

As a result of the already announced structured sale process initiated by Ciments Francais for the sale of its entire shareholding in Afyon Çimento Sanayii Turk A.S. (“Afyon”) a share purchase agreement has been executed on February 15, 2012 between Cimsa Cimento Sanayi ve Ticaret A.S. (“CIMSA”) and Ciments Français with its wholly owned subsidiary Parcib, for the sale of shares representing 51% of the share capital of Afyon corresponding to a total nominal value of TL 1,530,000. The agreed purchase price is TL 57,530,000 livres turques (equivalent to approximately 25 million euros). The Turkish Competition Board having given the green light to the agreement on April 13, 2012, the closing of the transaction is being finalized.

Also discussions initiated during the period with the Chinese company West China Cement Ltd resulted at the beginning of May in the strengthening of the investments of Ciments Français in China, by becoming - thanks to the transfer of its subsidiary Shaanxi Fuping Cement Company to West China Cement Ltd - a shareholder and strategic partner of the largest player in the Shaanxi Province, with major development initiatives in Western China; this transaction, which is subject to the approval of the competent Chinese authorities, is expected to close by the end of the second quarter of 2012.

FINANCIAL STATEMENTS AS OF MARCH 31, 2012

At a meeting on May 2, 2012 chaired by Yves René Nanot, the Board of Directors of Ciments Français (Italcementi Group), examined and approved the unaudited consolidated accounts as of March 31, 2012.

Ciments Français Group - Income statement

(in millions of euros)	**31 March 2012**		**31 March 2011**		**2012/2011 % change**
	Amounts	**%**	**Amounts**	**%**	
Revenues	**892.3**	100%	**968.9**	100%	-7.9%
Other revenues	3.6		2.8		
Change in inventories	4.8		(29.5)		
Internal work capitalized	1.5		1.1		
Raw materials and utilities	(376.3)		(391.3)		
Service expense	(232.4)		(237.6)		
Personnel expense	(155.5)		(154.1)		
Other operating income (expense)	(10.4)		(13.2)		
Recurring EBITDA	**127.6**	14.3%	**147.0**	15.2%	-13.2%
Net capital gains (losses) on sale of fixed assets	1.7		(0.1)		
Other non-recurring income (expense)	(1.6)		(0.4)		
EBITDA	**127.7**	14.3%	**146.4**	15.1%	-12.8%
Amortization and depreciation	(86.9)		(88.5)		
Impairment	(0.3)		(0.4)		
EBIT	**40.6**	4.5%	**57.6**	5.9%	-29.6%
Finance income	4.8		22.2		
Finance costs	(21.7)		(25.1)		
Gains (losses) on derivatives and exchange rates	(0.5)		(4.7)		
Finance income (costs), net	**(17.4)**		**(7.7)**		
Share of profit of associates	(0.7)		1.5		
Profit before tax	**22.5**	2.5%	**51.4**	5.3%	-56.3%
Tax expense	(20.9)		(17.9)		
Net profit from continuing operations	**1.6**	0.2%	**33.6**	3.5%	-95.3%
Net profit (loss) from discontinued operations	(0.8)		108.5		
Net consolidated Group profit	**0.8**	0.1%	**142.1**	14.7%	
Continuing operations					
Net profit (loss) attributable to owners of the parent	(16.5)	-1.9%	6.8	0.7%	
Net profit (loss) attributable to non-controlling interests	18.1	2.0%	26.7	2.8%	

Discontinued operations					
Net profit (loss) attributable to owners of the parent	(0.4)		108.7		
Net profit (loss) attributable to non-controlling interests	(0.4)		(0.2)		

Financial position	**31 March 2012**	**31 December 2011**	**31 March 2011**
Net financial debt	**1,057.6**	1,021.4	1,138.4
Total equity	**4,199.3**	4,257.7	4,212.1

Beyond the effects of the recession in some industrialized countries, the volumes sold during the **first quarter of 2012** in the three businesses were penalized by particularly harsh weather conditions in Western Europe, as opposed to milder weather conditions in the first quarter of 2011.
Business activity in the emerging countries was sustained by the Indian and Moroccan markets and by the recovery in Bulgaria, where the Group is embarked in projects to increase production capacity. The first quarter of 2012 confirmed the good results in North America since the end of 2011.
In Egypt, following a long period of uncertainty, the market showed signs of recovery and prices, although still below the level of the first quarter of 2011, strengthened the trend towards recovery that emerged in the last months of 2011.

Group revenues for the first quarter declined compared to the first quarter of 2011 due to a negative volume effect, particularly pronounced in Europe in January and February with some signs of improvement in March, mitigated in part by stable prices in most countries but Egypt.
The positive impact from the fixed-costs reduction programs and productivity growth following recent investments in Group production facilities partially offset the increase in energy costs and the effects related to the drop in volumes.

Cement and clinker sales volumes (9.8 million tonnes, -3.9%) particularly decreased in France/Belgium (-11.9%) and Egypt (-4.9%) - with new players entering the market - but improved significantly in Bulgaria (+64.5%), North America (+19.5%), Morocco (+6.6%) and trading (+45.9%).
Aggregates sales volumes (7.2 million tonnes, -16.3%) globally declined except for North America (+29.2%).
Ready mix concrete sales volumes (2.2 million cubic meters, -10.6%) increased in North America (+41.5%), Morocco (+6.3%) and Kuwait (+9.4%) but dropped in all the other countries.

Consolidated **revenues** for the quarter amounted to 892.3 million euros (-7.9% compared with the year-earlier period). They increased significantly in Bulgaria (+40.8%), North America (+25.0%), as well as Morocco (+8.3%) and India (+5.7%). They fell in Greece (-53.2%), Spain (-32.1%), Egypt (-18.8%) and France/Belgium (-10.1%).

Recurring EBITDA was down 13.2% at 127.6 million euros, primarily because of the volume effect and rising energy costs partially offset by the cost reduction programs and their resulting impact. **EBIT** dropped by 29.6% at 40.6 million euros. North America distinctly improved its results as did Morocco which consolidated its growth; the most significant decreases related to Egypt and France/Belgium.

After recognition of 17.4 million euros in net interest expense as against 7.7 million euros in the first quarter of 2011, which had benefited from the sale of some of the Goltas shares (Turkey) in portfolio for an amount of 14 million euros, **net consolidated Group profit** totaled 0.8 million euros as against 142.1 million euros in the first quarter of 2011, which also included 108.5 million euros corresponding to the divested Turkish industrial sites. The **share of profit/loss attributable to owners of the parent** was -16.9 million euros compared to +115.5 million euros in the first quarter of 2011. The **share of profit attributable to non-controlling interests** (minority interests) amounted to 17.7 million euros (26.5 million euros in the first quarter of 2011).

Investments in industrial and financial fixed assets over the first three months of 2012 amounted to 48.3 million euros (mainly in France/Belgium) consistent with the 50.8 million euros of the same period of 2011.

As of March 31, 2012 **net financial debt** was slightly up (+36.1 million euros) at 1,057.6 million euros as against 1,021.4 million euros as of December 31, 2011, mainly because of the seasonal change in working capital requirement. **Total equity** amounted to 4,199.3 million euros as against 4,257.7 million at the end of December 2011.
The **debt to equity ratio** (net financial debt/total equity) was 25.2% compared to 24.0% as of 31 December 2011.

OUTLOOK

The general economic conditions in the emerging countries should enable the construction sector to improve satisfactorily during the coming months and a slight recovery should be confirmed in the United States. However, some European countries will remain in recession. Energy costs seem to stabilize worldwide, albeit with an upward trend in certain emerging countries.
Against such a backdrop, productivity improvement programs, fixed cost reduction and tight management of cash flows should allow the Group to confirm - despite the drop in the first quarter - operating results in line with those of 2011 and a slightly higher net financial debt following major strategic investments in Bulgaria and India.

BUSINESS TREND FOR Q1 2012

The information disclosed below does not include Afyon's contribution (Turkey), whose disposal is currently being finalized.

Sales volumes by geographical segment and by business segment

Sales and internal transfers [(1)]	Cement & clinker (millions of tonnes)			Aggregates (millions of tonnes)			Ready mix concrete (millions of m^3)		
	Q1 2012	% change vs. Q1 2011		Q1 2012	% change vs. Q1 2011		Q1 2012	% change vs. Q1 2011	
		A	B		A	B		A	B
Western Europe	2.4	-14.0	-14.0	6.7	-17.7	-17.7	1.2	-17.8	-18.9
North America	0.8	+19.5	+19.5	0.3	+29.2	+29.2	0.2	+41.5	+41.5
Emerging Europe, North Africa & Middle East	3.9	-1.0	-1.0	0.5	-2.0	-2.0	0.6	+1.8	+1.8
Asia	2.8	-4.6	-4.6	ns	-43.3	-43.3	0.2	-14.3	-14.3
Cement/clinker trading	0.8	+45.9	+45.9	-	-	-	ns	-31.8	-31.8
Eliminations	(0.8)	-	-	-	-	-	-	-	-
Total	**9.8**	**-3.9**	**-3.9**	**7.2**	**-16.3**	**-16.3**	**2.2**	**-9.9**	**-10.6**

Western Europe: France, Belgium, Spain & Greece **North America**: U.S.A., Canada & Puerto Rico
Emerging Europe, North Africa & Middle East: Egypt, Morocco, Bulgaria & Kuwait
Asia: Thailand, India, China & Kazakhstan
(1) Amounts given relate to fully consolidated companies and companies consolidated using the proportionate consolidation method up to Group share.
A: at historical consolidation scope B: at comparable consolidation scope ns: not significant

ECONOMIC TREND FOR Q1 2012

Breakdown by business segment

Revenues *(M€)*	Q1 2012	Q1 2011	% changes vs. Q1 2011 Historical basis	% changes vs. Q1 2011 Comparable basis & exchange rates
Cement & clinker	612.6	641.9	-4.6%	-5.2%
Aggregates / RMC	240.7	259.4	-7.2%	-7.9%
Others	39.0	67.5	-42.3%	-39.9%
Total	**892.3**	**968.9**	**-7.9%**	**-8.2%**

Breakdown by geographical segment

Western Europe

(M€)	Revenues		Recurring EBITDA		EBITDA		EBIT	
	Q1 2012	Q1 2011	**Q1 2012**	Q1 2011	**Q1 2012**	Q1 2011	**Q1 2012**	Q1 2011
France/ Belgium	353.6	392.8	47.2	53.8	48.6	53.3	25.3	29.4
Spain	30.5	38.8	1.4	3.0	(0.1)	3.0	(4.7)	(1.8)
Other country*	5.8	12.2	(0.6)	0.3	(0.6)	0.3	(1.7)	(0.9)
Eliminations intra-zone	(4.6)	(4.8)	-	-	-	-	-	-
Total	**385.3**	**438.9**	**48.0**	**57.0**	**47.9**	**56.6**	**18.9**	**26.7**

* Greece

North America

(M€)	Revenues		Recurring EBITDA		EBITDA		EBIT	
	Q1 2012	Q1 2011	**Q1 2012**	Q1 2011	**Q1 2012**	Q1 2011	**Q1 2012**	Q1 2011
Total	**79.8**	**63.9**	**(12.6)**	**(22.0)**	**(12.5)**	**(22.3)**	**(28.4)**	**(38.9)**

Emerging Europe, North Africa & Middle East

(M€)	Revenues		Recurring EBITDA		EBITDA		EBIT	
	Q1 2012	Q1 2011	**Q1 2012**	Q1 2011	**Q1 2012**	Q1 2011	**Q1 2012**	Q1 2011
Egypt	146.6	167.6	35.4	50.9	35.6	50.9	19.2	34.3
Morocco	91.4	84.9	41.0	36.6	41.0	36.6	32.1	28.2
Other countries*	23.1	21.4	5.5	7.0	5.4	7.1	2.8	3.9
Total	**261.2**	**273.9**	**81.8**	**94.5**	**82.0**	**94.5**	**54.0**	**66.4**

* Bulgaria & Kuwait

Asia

(M€)	Revenues		Recurring EBITDA		EBITDA		EBIT	
	Q1 2012	Q1 2011	**Q1 2012**	Q1 2011	**Q1 2012**	Q1 2011	**Q1 2012**	Q1 2011
Thailand	53.3	54.2	6.8	10.1	6.9	10.1	1.0	4.7
India	63.9	60.5	15.3	15.5	15.2	15.5	10.5	10.7
Other countries*	12.2	15.6	(3.3)	(0.8)	(3.3)	(0.8)	(5.7)	(3.2)
Total	**129.4**	**130.3**	**18.9**	**24.8**	**18.8**	**24.8**	**5.8**	**12.2**

* Chine & Kazakhstan

Cement/clinker trading

(M€)	Revenues		Recurring EBITDA		EBITDA		EBIT	
	Q1 2012	Q1 2011	**Q1 2012**	Q1 2011	**Q1 2012**	Q1 2011	**Q1 2012**	Q1 2011
Total	**51.8**	**41.3**	**1.8**	**2.8**	**1.8**	**2.8**	**1.1**	**1.9**

Group total

(M€)	Revenues		Recurring EBITDA		EBITDA		EBIT	
	Q1 2012	Q1 2011	**Q1 2012**	Q1 2011	**Q1 2012**	Q1 2011	**Q1 2012**	Q1 2011
Others & eliminations*	(15.3)	20.7	(10.3)	(10.1)	(10.3)	(10.1)	(10.8)	(10.7)
Group Total	**892.3**	**968.9**	**127.6**	**147.0**	**127.7**	**146.4**	**40.6**	**57.6**

* Others: fuel trading, headquarters & holding companies

Revenues and recurring EBITDA in "Other countries"

(in millions of euros)	Revenues		Recurring EBITDA	
	Q1 2012	**Q1 2011**	**Q1 2012**	**Q1 2011**
Greece	5.8	12.2	(0.6)	0.3
Western Europe	**5.8**	**12.2**	**(0.6)**	**0.3**
Bulgaria	7.6	5.3	3.9	5.1
Kuwait	15.6	16.1	1.5	1.9
Emerging Europe, North Africa & Middle East	**23.1**	**21.4**	**(5.5)**	**(7.0)**
China	8.4	10.4	(2.0)	(0.7)
Kazakhstan	3.8	5.2	(1.2)	(0.1)
Asia	**12.2**	**15.6**	**(3.3)**	**(0.8)**

Paris, May 14, 2012