

## JUNE 2012 TRAFFIC

- ▶ **Passenger: strong rise in traffic (+4.6%) and load factor (+2.2 points)**
  - ▶ **Cargo: decline in traffic (-2.8%) and load factor (-0.9 points)**
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*In order to facilitate year on year comparison passenger data has been restated to include the passenger business of Martinair.*

### Passenger business

The passenger business recorded a rise in traffic of 4.6% for capacity up 1.9%, leading to a 2.2 point rise in load factor to 84.2%. The number of passengers stood at 6.90 million (+2.5%). Unit revenue per available seat kilometer progressed relative to June 2011.

- On the Americas network, traffic and capacity were up respectively by 5.6% and 1.7%. The load factor improved by 3.4 points to 90.3%.
- The Asia network still benefiting from the favourable comparison base (Japanese tsunami of March 2011), was extremely dynamic in June with a rise in traffic of 10.3% for capacity up 7.1%. The load factor stood at 87.1% (+2.6 points).
- The Africa and Middle East network recorded a rise in traffic of 2.6% while capacity was down 2.0%. The load factor gained 3.6 points to 80.8%.
- On the Caribbean and Indian Ocean network, traffic and capacity declined respectively by 9.2% and 11.5%. The load factor rose 1.9 points to 76.3%.
- European network traffic rose 3.8% for capacity up 5.6% due to the effect of the Provincial Bases. The load factor fell 1.3 points to 77.0%.

### Cargo business

The decline in cargo traffic in June 2012 was more limited than in previous months. Capacity was reduced by 1.4% while traffic declined by 2.8%. The load factor stood at 63.9% (-0.9 points). Unit revenue per available tonne kilometre was down compared with 2011.

### Recent developments

- ▶ Air France inaugurated on 28 June a new boarding satellite, S4, at Paris-Charles de Gaulle. Conceived by Aéroports de Paris, S4 has capacity for 7.8 million passengers per annum, and reinforces the Air France hub, the competitiveness of Paris-Charles de Gaulle airport on long-haul traffic and the quality of service offered to passengers. At the heart of S4, Air France welcomes Business class passengers in a new, 3,000 m<sup>2</sup> lounge, the largest in its network.
- ▶ On 19th June KLM undertook its first biofuel-powered transatlantic flight, between Amsterdam and Rio, with a Boeing 777-200.
- ▶ Air France and KLM launched, in partnership with Panasonic Avionics, a joint connectivity project on board their long-haul flights, with trials to commence at the beginning of 2013.

- ▶ Middle East Airlines - Air Liban (MEA) joined SkyTeam, becoming its 17th member. MEA serves 30 international destinations in Africa, the Middle East and Europe and is the second SkyTeam in the Middle East, offering customers in the region access to a vast global network.

## **Agenda**

- July 30th 2012 : First Half 2012 Results
- August 7th 2012 : July 2012 Traffic

## STATISTIQUES

### Passenger activity (in millions)

Total Group	June			Year to date		
	2012	2011	Variation	2012	2011	Variation
Passengers carried (000s)	6,904	6,734	2.5%	37,433	36,264	3.2%
Revenue pax-kilometers (RPK)	19,415	18,569	4.6%	107,553	103,526	3.9%
Available seat-kilometers (ASK)	23,061	22,635	1.9%	130,847	129,681	0.9%
Load factor (%)	84.2%	82.0%	2.2	82.2%	79.8%	2.4

Europe (including France)						
Passengers carried (000s)	4,831	4,713	2.5%	25,792	24,838	3.8%
Revenue pax-kilometers (RPK)	4,011	3,864	3.8%	21,070	20,053	5.1%
Available seat-kilometers (ASK)	5,208	4,933	5.6%	28,852	27,957	3.2%
Load factor (%)	77.0%	78.3%	(1.3)	73.0%	71.7%	1.3

Americas						
Passengers carried (000s)	921	890	3.4%	4,618	4,479	3.1%
Revenue pax-kilometers (RPK)	7,054	6,678	5.6%	35,802	33,891	5.6%
Available seat-kilometers (ASK)	7,810	7,682	1.7%	40,882	40,278	1.5%
Load factor (%)	90.3%	86.9%	3.4	87.6%	84.1%	3.4

Asia / Pacific						
Passengers carried (000s)	517	477	8.3%	2,879	2,786	3.4%
Revenue pax-kilometers (RPK)	4,496	4,077	10.3%	24,817	23,730	4.6%
Available seat-kilometers (ASK)	5,165	4,824	7.1%	29,150	28,461	2.4%
Load factor (%)	87.1%	84.5%	2.6	85.1%	83.4%	1.8

Africa / Middle East						
Passengers carried (000s)	424	419	1.2%	2,481	2,433	2.0%
Revenue pax-kilometers (RPK)	2,318	2,260	2.6%	13,737	13,305	3.2%
Available seat-kilometers (ASK)	2,868	2,925	(2.0%)	17,412	17,679	(1.5%)
Load factor (%)	80.8%	77.3%	3.6	78.9%	75.3%	3.6

Caribbean / Indian Ocean						
Passengers carried (000s)	211	235	(10.2%)	1,664	1,727	(3.7%)
Revenue pax-kilometers (RPK)	1,534	1,691	(9.2%)	12,126	12,547	(3.4%)
Available seat-kilometers (ASK)	2,010	2,271	(11.5%)	14,551	15,305	(4.9%)
Load factor (%)	76.3%	74.5%	1.9	83.3%	82.0%	1.4

### Cargo activity (in millions)

Total Group	June			Year to date		
	2012	2011	Variation	2012	2011	Variation
Revenue tonne-km (RTK)	894	919	(2.8%)	5,262	5,630	(6.5%)
Available tonne-km (ATK)	1,399	1,419	(1.4%)	8,161	8,373	(2.5%)
Load factor (%)	63.9%	64.8%	(0.9)	64.5%	67.2%	(2.8)

Europe (including France)						
Revenue tonne-km (RTK)	6	8	(20.6%)	34	39	(10.9%)
Available tonne-km (ATK)	46	50	(7.4%)	262	270	(3.2%)
Load factor (%)	13.0%	15.2%	(2.2)	13.1%	14.3%	(1.1)

Americas						
Revenue tonne-km (RTK)	351	361	(2.8%)	2,056	2,241	(8.3%)
Available tonne-km (ATK)	578	556	4.0%	3,213	3,223	(0.3%)
Load factor (%)	60.7%	64.9%	(4.2)	64.0%	69.5%	(5.5)

Asia / Pacific						
Revenue tonne-km (RTK)	372	378	(1.7%)	2,132	2,257	(5.5%)
Available tonne-km (ATK)	472	504	(6.3%)	2,745	2,945	(6.8%)
Load factor (%)	78.8%	75.1%	3.6	77.7%	76.6%	1.0

Africa / Middle East						
Revenue tonne-km (RTK)	131	137	(4.7%)	808	863	(6.4%)
Available tonne-km (ATK)	217	224	(3.3%)	1,359	1,384	(1.8%)
Load factor (%)	60.4%	61.3%	(0.9)	59.4%	62.3%	(2.9)

Caribbean / Indian Ocean						
Revenue tonne-km (RTK)	34	35	(2.0%)	232	231	0.4%
Available tonne-km (ATK)	87	86	1.1%	583	550	6.0%
Load factor (%)	39.6%	40.9%	(1.2)	39.8%	42.0%	(2.2)