

RIBER

Press release - 2012 first-half revenues

Bezons, July 17th, 2012 - 5:45 pm

2012 first-half revenue: €9.4 million €21.5 million order book: +19%

Bezons, July 17th, 2012 – 5:45 pm – RIBER, the global leader for molecular beam epitaxy (MBE), recorded €9.4 million in revenues for the first half of 2012. Revenues for the second quarter of 2012 came to €3.2 million, compared with €7.2 million for the second quarter of 2011. At the end of June 2012, RIBER's order book has grown by 19% to €21.5 million.

€'000,000	H1 2012	H1 2011	Change
Systems	6.4	3.4	+89%
Services and accessories	2.2	2.6	-15%
Cells and sources	0.8	7.0	-89%
Total reported revenues	9.4	13.0	-28%
Systems order book	18.8	15.1	+24%
Services and accessories order book	1.7	1.7	-2%
Cells and sources order book	1.0	1.2	-17%
Total order book	21.5	18.0	+19%

As expected, in a difficult economic climate affecting the semiconductor industry, revenue for the first half of 2012 shows a change in product mix in favor of MBE systems sales unmatched since 2002.

During the first half of 2012, the company invoiced six machines compared with three machines for the first half of 2011. It consolidates its market positions, especially in the research sector.

The services and accessories business is down by 15% in relation to the previous year, due to a slowdown in demand in Europe and USA.

Sales of evaporation sources and cells are down compared with the first half of 2011, which included the delivery of a major investment order for OLED production equipments.

At June 30th, 2012, the breakdown of RIBER's sales was as follows: Asia (39%), Europe (37%) and North America (24%).

Outlook

During the second quarter of 2012, RIBER booked four MBE system orders for research laboratories in Germany, China, France and Japan, compared with two research systems booked in the second quarter of 2011. At June 30th, 2012, the order book came to €21.5 million (+19%), with 16 systems to be delivered in 2012 and 2013.

As previously announced, the cells and sources order book's decrease occurs in a transition period between two waves of investments in the OLED sector. RIBER continues the development of a new range of OLED cells in order to strengthen its market position in this promising sector.

The first half results and the outlook for the full year will be announced on September 19th, 2012.

About RIBER:

Riber designs and produces molecular beam epitaxy (MBE) systems as well as evaporation sources and cells for the semiconductor industry. This high-tech equipment is essential for the manufacturing of compound semiconductor materials and new materials that are used in numerous consumer applications, from new information technologies to OLED flat screens and new generation solar cells. Riber is listed on Euronext Paris Compartment "C" and is part of the CAC Small, CAC Mid & Small, CAC Technology and CAC T. HARD. & EQ. RIBER recorded €29.0 million in revenues for 2011 and employs 100 people.

ISIN: FR0000075954 Reuters code: RIBE.PA Bloomberg code: RIB: FP

Riber has been innovated certified by OSEO, the dedicated French innovation agency, enabling it to qualify for French innovation mutual funds (FCPI).

RIBER

Olivier Handschumacher
tel: +33 1 39 96 65 00
invest@riber.com

CALYPTUS

Cyril Combe
tel: +33 1 53 65 68 68
cyril.combe@calyptus.net

www.riber.com