

Osiatis, one of the main French IT services companies, is recognised as a leader in infrastructure services: architecture consulting, engineering tools and Cloud transformation, production and work environment outsourcing, critical systems and networks maintenance. In the application services market, the Group also addresses the specialised segment of infrastructure-related solutions: portals, collaboration, roaming, BI, etc.

The Group employs a workforce of more than 3,600 and is established in France, Austria, the Benelux countries, Spain and Brazil.
www.osiatis.com

Osiatis is listed on Euronext Paris Compartment C, NYSE Euronext (ISIN: FR0004044337)
Ticker: OSA
Bloomberg: OSA.FP
Reuters: OSA.PA

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HY1 2012: 6.3% GROWTH IN SALES (5.2% ORGANIC) TO € 145.6 MILLION

Vélizy, France, 26 July 2012

Osiatis, a leading player in infrastructure services, today publishes its first half-year sales to 30 June 2012.

Sales (€ millions)	2012	2011	% growth	of which organic
Q1	72.5	67.1	8.0%	7.0%
Q2	73.2	69.8	4.8%	3.4%
HY1	145.6	137.0	6.3%	5.2%

In the first half of 2012, Osiatis achieved consolidated sales of € 145.6 million, an increase of 6.3% compared to the same period in 2011, of which 5.2% was organic. Thanks to the good positioning of its services and new contracts, particularly from major corporate clients, once again the Group's growth outperformed the infrastructure outsourcing market, which Syntec Numéric has estimated at 2.3% for 2012.

Solid growth in the 2nd quarter for the core Infrastructure business in France

Over the first half of the year, growth in France (89.5% of Group sales) was 7.9% (6.5% organic growth), 6.3% of which was achieved during the second quarter. Infrastructure services in France grew by 7.9% (up 6.0% in the second quarter). This performance is testimony to the buoyant demand for information system operational and support services. New Technology Development posted growth of 7.6%, including 7.9% in the second quarter, due to the consolidation of BT Global Services' application development activities as of 1 June 2012, which offset the unfavourable number of working days in May 2012.

In international markets (Austria, Benelux and Spain), sales declined by 5.2% to € 15.3 million in a business environment lacking momentum. Nevertheless,

opportunities in the Benelux countries should mean a return to growth in this region over the second half of the year.

Continued exclusive negotiations with ESR Groupe

The end of the period was marked by the announcement that Osiatis had entered into exclusive negotiations with ESR. Discussions continue, as part of this process.

2012 outlook

Despite the lack of visibility due to the current economic climate, the Group is bolstered by the strong match between its services and market needs, particularly in relation to datacenters, and, for the most part, with companies' operating budgets, and is confident that it will achieve the objectives it has set for 2012: growth that outperforms the market and an increase in operating profit.

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press release

Shareholders' agenda

Monday, 3 September, after close of trading: 2012 half-year results