



Cumulative sales for the first 9 months of 2012: up 9.0%

Consolidated sales (€ millions)	2012	2011	% change
1st quarter	54.5	50.2	+8.5%
2nd quarter	55.4	53.1	+4.3%
3rd quarter	56.4	49.3	+14.5%
Total	166.3	152.6	+9.0%

3rd quarter 2012 figures include the proportionate consolidation of 50% of the Raydiall automotive subsidiary, compared to 100% in the 3rd quarter of 2011, being an unfavourable group structure effect of € 0.7 million on 2012.

Radiall reports sales of € 56.4 million for the third quarter of its 2012 financial year, an increase of 14.5% compared to the third quarter of 2011 and sequential growth of 1.8% compared to the second quarter of 2012. On a like-for-like basis, this was a quarterly increase of 8.9% compared with the same period of 2011.

Cumulative sales for the first nine months of 2012 were € 166.3 million, an increase of 9.0% compared to 2011 based on actual foreign exchange rates, and 4.3% on a like-for-like basis.

Since the beginning of the financial year, by market segment and on a constant group structure basis, the Group's overall growth compared to 2011 has been driven by the Civil Aeronautics sector, which still benefits from a sizeable order book. Good growth rates were noted also in Industries, Defence and Space segments. The Automotive business has decreased and also the Telecom sector which has been particularly affected by the current business environment.

Geographically, significant sales growth was achieved in North America. Europe noted a slight decline and Asia reported moderate growth.

International sales accounted for 82.6% of Group operations during the third quarter.

Outlook

Following five consecutive quarters of sequential growth, the Group confirms a favourable trend for its operations, notably due to a particularly buoyant aeronautics market. Other market segments remain subject to a more uncertain business climate.

In this environment, for the full financial year Radiall's sales target is to achieve a figure close to double that recorded in the first half of 2012. Nevertheless, this positive outlook remains subject to a continuation of the current overall business environment.

Shareholders' agenda: 2012 4th Quarter Sales: 16 January 2013.

About RADIALL

RADIALL designs, develops and manufactures electronic components dedicated to wireless communication, automotive telematics and military and aeronautic equipment applications.

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