

## NOVEMBER 2012 TRAFFIC

- ▶ **Passenger: Rise in traffic (+2.2%) and load factor (+1.5 points)**
  - ▶ **Cargo: Decline in traffic in line with capacity reduction**
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### Passenger business

November 2012 saw traffic rise by 2.2% for capacity up by 0.3%, leading to a 1.5 point gain in load factor to 81.2%. The number of passengers stood at 6.0 million (+2.3%). Unit revenue per available seat kilometer (RASK) ex-currency was higher than that of November 2011.

- On the Americas network, capacity was reduced by 1% whilst traffic rose 1%. The load factor stood at 85.9% (+1.7 points).
- The Asia network was dynamic with a rise in both traffic and capacity of 5.4%. The load factor was stable at 82.9%.
- The Africa and Middle East network recorded a 2.1% rise in traffic while capacity was up 0.7%. The load factor gained 1.1 point to 78.1%.
- On the Caribbean and Indian Ocean network, the sharp reduction in capacity (-6.7%) exceeded the decline in traffic (-3.2%) leading to a 3.1 point rise in the load factor to 86.3%.
- On the European network, the application of the Winter season program led to a reduction in capacity, notably on the European network and in regional bases. In total, capacity increased just by 0.3%; with traffic up by 3.5%, the load factor improved by 2.2 points to 72.3%.

### Cargo business

The group continues to adjust its full freighter program. Capacity was reduced by 5.2%, while traffic declined by 5.4%. The load factor was virtually stable at 68.1% (-0.2 points). Unit revenue per available tonne kilometer (RATK) ex-currency was stable compared with November 2011.

### Recent developments

- ▶ Air France-KLM continues to develop its long-haul network: since 29th October, KLM operates three weekly flights, serviced by Airbus A330-200 to Harare, the capital of Zimbabwe. Air France announced its intention to reinforce the Tokyo route with the launch of an additional daily flight to Tokyo-Haneda as of Summer 2014, when new slots will be allocated for intercontinental flights.
- ▶ Air France inaugurated ZEPHYR, a new reactor test-bench at Paris-Charles de Gaulle. With an investment of 43 million euros, this new installation will allow the testing of 300 engines per annum, offering an optimum service to clients both in terms of process and cost.
- ▶ SkyTeam exceeded the level of 1,000 destinations served by its member airlines in 187 countries following the integration of the Chinese carrier, Xiamen Airlines, 19th member of the alliance. This company strengthens the number one position occupied by SkyTeam in Greater China by adding three new hubs - Xiamen, Fuzhou and Hangzhou – combined with a dense domestic network and a rapidly developing international reach.

### Agenda

- ▶ 8<sup>th</sup> January 2013 at 08.00h CET: December traffic
- ▶ 7<sup>th</sup> February 2013 at 08.00h CET: January traffic
- ▶ 22<sup>nd</sup> February 2013 at 07.15h CET: FY 2012 results

## STATISTIQUES

### Passenger activity (in millions)

Total Group	November			Year to date		
	2012	2011	Variation	2012	2011	Variation
Passengers carried (000s)	6,005	5,868	2.3%	71,461	69,942	2.2%
Revenue pax-kilometers (RPK)	17,216	16,849	2.2%	205,917	201,369	2.3%
Available seat-kilometers (ASK)	21,207	21,139	0.3%	247,335	245,522	0.7%
Load factor (%)	81.2%	79.7%	1.5	83.3%	82.0%	1.2
<b>Europe (including France)</b>						
Passengers carried (000s)	4,162	4,030	3.3%	49,293	47,787	3.2%
Revenue pax-kilometers (RPK)	3,327	3,214	3.5%	40,728	39,118	4.1%
Available seat-kilometers (ASK)	4,603	4,588	0.3%	54,467	52,735	3.3%
Load factor (%)	72.3%	70.1%	2.2	74.8%	74.2%	0.6
<b>Americas</b>						
Passengers carried (000s)	685	688	(0.4%)	8,982	8,922	0.7%
Revenue pax-kilometers (RPK)	5,409	5,355	1.0%	69,553	67,560	2.9%
Available seat-kilometers (ASK)	6,293	6,357	(1.0%)	78,713	78,198	0.7%
Load factor (%)	85.9%	84.2%	1.7	88.4%	86.4%	2.0
<b>Asia / Pacific</b>						
Passengers carried (000s)	483	468	3.2%	5,481	5,377	1.9%
Revenue pax-kilometers (RPK)	4,219	4,002	5.4%	47,712	46,143	3.4%
Available seat-kilometers (ASK)	5,090	4,831	5.4%	55,481	53,933	2.9%
Load factor (%)	82.9%	82.8%	0.0	86.0%	85.6%	0.4
<b>Africa / Middle East</b>						
Passengers carried (000s)	411	411	(0.0%)	4,685	4,707	(0.5%)
Revenue pax-kilometers (RPK)	2,319	2,271	2.1%	25,978	25,698	1.1%
Available seat-kilometers (ASK)	2,969	2,950	0.7%	32,293	32,835	(1.7%)
Load factor (%)	78.1%	77.0%	1.1	80.4%	78.3%	2.2
<b>Caribbean / Indian, Ocean</b>						
Passengers carried (000s)	264	271	(2.5%)	3,021	3,149	(4.1%)
Revenue pax-kilometers (RPK)	1,943	2,006	(3.2%)	21,945	22,850	(4.0%)
Available seat-kilometers (ASK)	2,252	2,413	(6.7%)	26,380	27,821	(5.2%)
Load factor (%)	86.3%	83.1%	3.1	83.2%	82.1%	1.1

### Cargo activity (in millions)

Total Group	November			Year to date		
	2012	2011	Variation	2012	2011	Variation
Revenue tonne-km (RTK)	886	937	(5.4%)	9,697	10,361	(6.4%)
Available tonne-km (ATK)	1,302	1,374	(5.2%)	15,095	15,643	(3.5%)
Load factor (%)	68.1%	68.2%	(0.2)	64.2%	66.2%	(2.0)
<b>Europe (including France)</b>						
Revenue tonne-km (RTK)	6	6	1.0%	62	74	(15.7%)
Available tonne-km (ATK)	43	42	1.8%	492	513	(4.1%)
Load factor (%)	14.1%	14.2%	(0.1)	12.7%	14.4%	(1.3)
<b>Americas</b>						
Revenue tonne-km (RTK)	361	373	(3.2%)	3,865	4,122	(6.3%)
Available tonne-km (ATK)	520	514	1.3%	6,073	6,071	0.0%
Load factor (%)	69.3%	72.5%	(3.2)	63.6%	67.9%	(4.3)
<b>Asia / Pacific</b>						
Revenue tonne-km (RTK)	341	384	(11.0%)	3,876	4,190	(7.5%)
Available tonne-km (ATK)	425	498	(14.6%)	4,979	5,519	(9.8%)
Load factor (%)	80.3%	77.0%	3.3	77.9%	75.9%	1.9
<b>Africa / Middle East</b>						
Revenue tonne-km (RTK)	141	139	1.2%	1,492	1,575	(5.3%)
Available tonne-km (ATK)	225	228	(1.4%)	2,503	2,543	(1.6%)
Load factor (%)	62.8%	61.2%	1.6	59.6%	61.9%	(2.3)
<b>Caribbean / Indian Ocean</b>						
Revenue tonne-km (RTK)	37	35	4.6%	401	400	0.3%
Available tonne-km (ATK)	89	92	(2.7%)	1,049	997	5.2%
Load factor (%)	41.5%	38.6%	2.9	38.3%	40.1%	(1.9)