

DECEMBER 2012 TRAFFIC

- ▶ **Passenger: stable activity and slight rise in load factor to 81.8%**
 - ▶ **Cargo: 1.2 point decline in load factor to 66.9%**
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Passenger

December 2012 was perturbed by severe weather conditions, notably in North America. As a result, traffic was stable for a 0.4% reduction in capacity. The load factor stood at 81.8% (+0.3 points). The number of passengers amounted to 5.99 millions (-2.0%). Unit revenue per available seat kilometre (RASK) was up relative to December 2012.

- On the Americas network capacity was reduced by 0.9% for stable traffic (-0.1%). The load factor stood at 87.4% (+0.7 points) underpinned by the Latin American network.
- The Asia network was dynamic with a rise in traffic of 5.0%. With capacity up by only 3.7%, the load factor rose by 1 point to 84.1%.
- The Africa and Middle East network saw a 0.5% rise in traffic for stable capacity. The load factor stood at 82.4% (+0.3 point).
- On the Caribbean and Indian Ocean network, capacity declined by 6.1% and traffic by 6.3%. The load factor declined by 0.2 points to 83.1%.
- On the European network capacity was reduced by 1.0% with traffic down 2.0%. The load factor declined by 0.8 points to 70.2%.

For 2012 as a whole, traffic was up by 2.1% for just a 0.6% increase in capacity, leading to a 1.2 point improvement in the load factor to 83.1%. All the networks saw an increase in load factor.

Cargo

The group continued to adjust its full-freighter capacity. In total, the reduction in capacity and traffic stood at 4.0% and 5.7% respectively. The load factor declined by 1.2 points to 66.9%. Unit revenue per available tonne kilometre (RATK) ex-currency was slightly down relative to the level of December 2011.

For 2012 as a whole, capacity was down 3.5% for traffic down 6.3% leading to a 1.9 point reduction in the load factor to 64.5%.

Recent developments

- ▶ Air France launched a new Economy class offer on its short- and medium-haul network, with travellers being given a choice between an all-inclusive offer or a simplified offer at more attractive rates with options to add services.
- ▶ KLM reinforced its relationship with the Indonesian carrier, Garuda with a code-share agreement between Singapore and Denpasar (Bali) and a deeper maintenance partnership.
- ▶ On 5th December 2012 Air France welcomed its three millionth passenger on board one of its Airbus A380s. In Winter 2012-13 the company serves six destinations via A380: New York-JFK, Washington DC, Los Angeles, Johannesburg, Tokyo-Narita and Singapore.

Agenda

- ▶ 7th February 2013 at 08.00h CET: January traffic
- ▶ 22nd February 2013 at 07.15h CET: FY 2012 results

STATISTICS

Passenger activity (in millions)

Total Group	December			Year to date		
	2012	2011	Variation	2012	2011	Variation
Passengers carried (000s)	5,987	6,111	(2.0%)	77,448	76,053	1.8%
Revenue pax-kilometers (RPK)	17,970	17,977	(0.0%)	223,887	219,346	2.1%
Available seat-kilometers (ASK)	21,964	22,056	(0.4%)	269,299	267,578	0.6%
Load factor (%)	81.8%	81.5%	0.3	83.1%	82.0%	1.2

Europe (including France)						
Passengers carried (000s)	4,008	4,111	(2.5%)	53,301	51,897	2.7%
Revenue pax-kilometers (RPK)	3,209	3,276	(2.0%)	43,938	42,394	3.6%
Available seat-kilometers (ASK)	4,568	4,614	(1.0%)	59,036	57,349	2.9%
Load factor (%)	70.2%	71.0%	(0.8)	74.4%	73.9%	0.5

Americas						
Passengers carried (000s)	733	742	(1.2%)	9,715	9,664	0.5%
Revenue pax-kilometers (RPK)	5,767	5,774	(0.1%)	75,320	73,334	2.7%
Available seat-kilometers (ASK)	6,602	6,663	(0.9%)	85,315	84,862	0.5%
Load factor (%)	87.4%	86.7%	0.7	88.3%	86.4%	1.9

Asia / Pacific						
Passengers carried (000s)	490	479	2.3%	5,971	5,856	2.0%
Revenue pax-kilometers (RPK)	4,235	4,032	5.0%	51,947	50,175	3.5%
Available seat-kilometers (ASK)	5,038	4,856	3.7%	60,519	58,789	2.9%
Load factor (%)	84.1%	83.0%	1.0	85.8%	85.3%	0.5

Africa / Middle East						
Passengers carried (000s)	452	456	(0.9%)	5,137	5,163	(0.5%)
Revenue pax-kilometers (RPK)	2,549	2,537	0.5%	28,527	28,234	1.0%
Available seat-kilometers (ASK)	3,095	3,090	0.1%	35,388	35,925	(1.5%)
Load factor (%)	82.4%	82.1%	0.3	80.6%	78.6%	2.0

Caribbean / Indian, Ocean						
Passengers carried (000s)	304	324	(6.1%)	3,325	3,474	(4.3%)
Revenue pax-kilometers (RPK)	2,210	2,358	(6.3%)	24,155	25,208	(4.2%)
Available seat-kilometers (ASK)	2,661	2,832	(6.1%)	29,040	30,654	(5.3%)
Load factor (%)	83.1%	83.3%	(0.2)	83.2%	82.2%	0.9

Cargo activity (in millions)

Total Group	December			Year to date		
	2012	2011	Variation	2012	2011	Variation
Revenue tonne-km (RTK)	880	933	(5.7%)	10,577	11,294	(6.3%)
Available tonne-km (ATK)	1,315	1,369	(4.0%)	16,409	17,011	(3.5%)
Load factor (%)	66.9%	68.1%	(1.2)	64.5%	66.4%	(1.9)

Europe (including France)						
Revenue tonne-km (RTK)	6	6	(2.0%)	69	80	(14.6%)
Available tonne-km (ATK)	41	42	(0.4%)	533	555	(3.9%)
Load factor (%)	15.3%	15.5%	(0.2)	12.9%	14.5%	(1.6)

Americas						
Revenue tonne-km (RTK)	364	371	(2.0%)	4,229	4,495	(5.9%)
Available tonne-km (ATK)	524	522	0.4%	6,597	6,591	0.1%
Load factor (%)	69.4%	71.1%	(1.7)	64.1%	68.2%	(4.1)

Asia / Pacific						
Revenue tonne-km (RTK)	321	369	(13.0%)	4,197	4,557	(7.9%)
Available tonne-km (ATK)	409	469	(12.9%)	5,387	5,988	(10.0%)
Load factor (%)	78.5%	78.6%	(0.1)	77.9%	76.1%	1.8

Africa / Middle East						
Revenue tonne-km (RTK)	144	144	0.5%	1,636	1,718	(4.8%)
Available tonne-km (ATK)	239	234	2.5%	2,742	2,777	(1.3%)
Load factor (%)	60.2%	61.4%	(1.2)	59.7%	61.9%	(2.2)

Caribbean / Indian Ocean						
Revenue tonne-km (RTK)	45	43	4.1%	446	443	0.7%
Available tonne-km (ATK)	101	103	(1.9%)	1,150	1,100	4.6%
Load factor (%)	44.3%	41.8%	2.6	38.8%	40.3%	(1.5)