



Consolidated turnover 2012: +8.5%

In thousands of euros	2012	2011	Variation 2012/2011
Q1	57 817	49 007	+ 18,0%
Q2	55 990	54 261	+ 3,2%
Q3	49 439	45 749	+ 8,1%
Q4	47 263	44 984	+ 5,1%
Total at 31 December	210 509	194 001	+ 8,5%
Breakdown by business:			
Jetly, pumps	48 447	46 791	+ 3,5%
Sferaco, valves	45 793	43 659	+ 4,9%
Thermador, heating accessories	37 234	34 981	+ 6,4%
PBtub, tubes in synthetic materials	26 861	23 144	+ 16,1%
Dipra, DIY stores	23 253	20 347	+ 14,3%
Thermador International	12 158	9 404	+ 29,3%
Sectoriel, drive units for valves	10 803	10 374	+ 4,1%
Isocel, components for boilers	5 589	4 957	+ 12,7%
Other structures	371	344	+ 7,8%
Total at 31 December	210 509	194 001	

In a difficult economic climate, our market shares have increased. The reduction in the trading margin first flagged up at the end of June 2012 is confirmed. A substantial proportion of the new tax on dividends will impact our net profit as of 2012. The results will be published on February 14th 2013.