

## JANUARY 2013 TRAFFIC

- ▶ **Passenger: Stable traffic**
  - ▶ **Cargo: 1.0 point decline in load factor to 60.4%**
- 

### Passenger business

January 2013 was perturbed by adverse weather conditions at CDG which led Air France, at the request of the authorities, to reduce capacity by 40% during two days. This reduction in capacity especially weighed on European traffic. KLM also experienced significant snowfalls at Schiphol. As a consequence of these adjustments, capacity was up 0.4% while traffic was stable. The load factor stood at 81.4% (-0.3 points). The number of passengers amounted to 5.5 millions (-3.8%). Unit revenue per available seat kilometre (RASK) ex-currency progressed compared with January 2012.

- On the Americas network traffic and capacity declined by 0.7% and 1.2% respectively. The load factor stood at 87.4% (+0.5 points) underpinned by Latin America.
- The Asia network was dynamic with a 5.0% rise in traffic. Capacity was up 6.9%, giving a load factor of 83.8%, down 1.5 points.
- The Africa and Middle East network recorded a 1.5% increase in traffic for capacity up by 1.8%. The load factor was virtually stable at 80.2% (-0.2 points).
- On the Caribbean and Indian Ocean network capacity was down 4.1% and traffic by 2.8%. The load factor gained 1.2 points to 86.7%.
- The European network was the most affected by the weather conditions. As a result capacity was down 2.4% while traffic declined 4.3%. The load factor fell 1.3 points to 67.0%.

### Cargo business

In January 2013, traffic and capacity were down by 2.9% and 1.3%. The load factor declined by 1.0 point to 60.4%. Unit revenue per available tonne kilometre (RATK) ex-currency was slightly down compared with January 2012.

### Recent developments

- ▶ Air France is pursuing the restructuring of its short- and medium-haul network within the framework of the 'Transform 2015' plan. The company launched a new fares offer to 58 destinations within its medium-haul network. On 28 January Air France also launched its new company, Hop! Regrouping its regional subsidiaries, Brit Air, Airlinair and Regional. As of 31 March, Hop! will operate 530 daily flights to 136 destinations in France and Europe.
- ▶ KLM is the partner and official transport provider for 'Amsterdam 2013', an event celebrating the anniversary of many of the city's institutions.

### Agenda

- 22nd February 2013 : Full Year 2012 results at 07.15h CET
- 7th March 2013 : February 2013 traffic at 08.00h CET

## STATISTICS

### Passenger activity (in millions)

Total Group	January			Year to date		
	2013	2012	Variation	2013	2012	Variation
Passengers carried (000s)	5,537	5,757	(3.8%)	5,537	5,757	(3.8%)
Revenue pax-kilometers (RPK)	17,557	17,555	0.0%	17,557	17,555	0.0%
Available seat-kilometers (ASK)	21,582	21,504	0.4%	21,582	21,504	0.4%
Load factor (%)	81.4%	81.6%	(0.3)	81.4%	81.6%	(0.3)
<b>Europe (including France)</b>						
Passengers carried (000s)	3,593	3,795	(5.3%)	3,593	3,795	(5.3%)
Revenue pax-kilometers (RPK)	2,900	3,029	(4.3%)	2,900	3,029	(4.3%)
Available seat-kilometers (ASK)	4,331	4,438	(2.4%)	4,331	4,438	(2.4%)
Load factor (%)	67.0%	68.2%	(1.3)	67.0%	68.2%	(1.3)
<b>Americas</b>						
Passengers carried (000s)	704	716	(1.7%)	704	716	(1.7%)
Revenue pax-kilometers (RPK)	5,603	5,641	(0.7%)	5,603	5,641	(0.7%)
Available seat-kilometers (ASK)	6,409	6,486	(1.2%)	6,409	6,486	(1.2%)
Load factor (%)	87.4%	87.0%	0.5	87.4%	87.0%	0.5
<b>Asia / Pacific</b>						
Passengers carried (000s)	480	478	0.3%	480	478	0.3%
Revenue pax-kilometers (RPK)	4,226	4,025	5.0%	4,226	4,025	5.0%
Available seat-kilometers (ASK)	5,042	4,717	6.9%	5,042	4,717	6.9%
Load factor (%)	83.8%	85.3%	(1.5)	83.8%	85.3%	(1.5)
<b>Africa / Middle East</b>						
Passengers carried (000s)	440	438	0.4%	440	438	0.4%
Revenue pax-kilometers (RPK)	2,482	2,445	1.5%	2,482	2,445	1.5%
Available seat-kilometers (ASK)	3,092	3,038	1.8%	3,092	3,038	1.8%
Load factor (%)	80.2%	80.5%	(0.2)	80.2%	80.5%	(0.2)
<b>Caribbean / Indian Ocean</b>						
Passengers carried (000s)	322	329	(2.3%)	322	329	(2.3%)
Revenue pax-kilometers (RPK)	2,347	2,415	(2.8%)	2,347	2,415	(2.8%)
Available seat-kilometers (ASK)	2,708	2,825	(4.1%)	2,708	2,825	(4.1%)
Load factor (%)	86.7%	85.5%	1.2	86.7%	85.5%	1.2

### Cargo activity (in millions)

Total Group	January			Year to date		
	2013	2012	Variation	2013	2012	Variation
Revenue tonne-km (RTK)	779	802	(2.9%)	779	802	(2.9%)
Available tonne-km (ATK)	1,290	1,307	(1.3%)	1,290	1,307	(1.3%)
Load factor (%)	60.4%	61.4%	(1.0)	60.4%	61.4%	(1.0)
<b>Europe (including France)</b>						
Revenue tonne-km (RTK)	5	5	(0.5%)	5	5	(0.5%)
Available tonne-km (ATK)	40	41	(1.6%)	40	41	(1.6%)
Load factor (%)	13.1%	13.0%	(0.1)	13.1%	13.0%	(0.1)
<b>Americas</b>						
Revenue tonne-km (RTK)	327	333	(1.8%)	327	333	(1.8%)
Available tonne-km (ATK)	519	518	0.1%	519	518	0.1%
Load factor (%)	63.0%	64.2%	(1.2)	63.0%	64.2%	(1.2)
<b>Asia / Pacific</b>						
Revenue tonne-km (RTK)	287	304	(5.6%)	287	304	(5.6%)
Available tonne-km (ATK)	392	407	(3.7%)	392	407	(3.7%)
Load factor (%)	73.3%	74.7%	(1.5)	73.3%	74.7%	(1.5)
<b>Africa / Middle East</b>						
Revenue tonne-km (RTK)	128	128	0.0%	128	128	0.0%
Available tonne-km (ATK)	236	233	1.1%	236	233	1.1%
Load factor (%)	54.3%	54.9%	(0.6)	54.3%	54.9%	(0.6)
<b>Caribbean / Indian Ocean</b>						
Revenue tonne-km (RTK)	32	32	(0.5%)	32	32	(0.5%)
Available tonne-km (ATK)	103	107	(4.0%)	103	107	(4.0%)
Load factor (%)	30.7%	29.7%	1.1	30.7%	29.7%	1.1