

Full-Year 2012 Consolidated Revenue Up A Strong 12.5%

- **Organic growth of 5.4%, in line with objectives**
- **Firm performance from operations in France, up 3.9%**
- **Continued ramp-up in international markets, up 29.1% (40% of total revenue)**

(Paris – 7 February 2013, 5:45 PM) – Assystem S.A. (ISIN: FR0000074148 - ASY), a leading Innovation and Engineering Consultancy, today announced its consolidated revenue for the year ended 31 December 2012.

Full-year 2012 Consolidated Revenue (unaudited)

€m		Q1	Q2	Q3	Q4	
	2011	2012	2012	2012	2012	2012*
Consolidated revenue	760.6	217.1	210.0	202.0	226.5	855.6
% change	-	16.0%	12.2%	10.6%	11.2%	12.5%
France	501.5	135.7	128.0	118.2	139.1	521.0
% change	-	9.9%	2.5%	0.4%	2.7%	3.9%
International	259.1	81.4	82.0	83.8	87.4	334.6
% change	-	28.0%	31.6%	28.9%	28.1%	29.1%

* The full-year figures reflect the sale of ANAFI in May and the acquisition of MPH's international operations managed from Dubai in February 2012 (consolidated over 11 months).

Consolidated revenue for the year ended 31 December 2012 rose 12.5% year-on-year to €855.6 million, for organic growth of 5.4%. This strong increase reflects a firm performance from operations in France and the Group's expansion in international markets, which for the second year in a row delivered growth of close to 30%. The British pound's appreciation against the euro had a positive impact on annual revenue, of €7.5 million.

In the fourth quarter, consolidated revenue was up 11.2% as reported and 6.4% at constant scope of consolidation. In France, Assystem achieved organic revenue growth of 3.8%, versus 0.7% in third-quarter 2012, in a business environment that again varied widely among the segments. Quarterly revenue in other countries increased by 11.2% on an organic basis and 28.1% as reported, reflecting the contribution of acquisitions made in 2011 and 2012 and the strong momentum of British operations.

REVENUE BY BUSINESS UNIT

COMPLEX INFRASTRUCTURE ENGINEERING (41% of full-year consolidated revenue)

Revenue from **complex infrastructure engineering** rose 22% over the full year, for organic growth of 3.3%.

The nuclear business (18.5% of Assystem's total revenue) was up 7% thanks to sustained business with France's nuclear power stations and new projects in the United Kingdom.

Following the acquisition of MPH, Assystem has gained a position in the Oil & Gas segment, where it is expanding and structuring its offer, primarily in international markets. During the year, Total became one of the Group's top ten customers.

OUTSOURCED R&D (59% of full-year consolidated revenue)

Revenue from **outsourced R&D operations** rose 6.6% over the year, with a mixed performance by segment and region.

Assystem benefited from strong growth of 16.5% across a full range of services in the aerospace business, which accounted for 36% of the company's 2012 revenue.

The automotive segment (14% of revenue) was hurt in France by the deterioration of the PSA Peugeot Citroën account. International operations (Germany and Romania in particular) grew during the year and accounted for 34% of automotive segment revenue as of 31 December 2012.

WORKFORCE AND INVOICING RATE

Assystem had 10,745 employees at 31 December 2012, up by a net 1,044 since the beginning of the year (553 at constant scope of consolidation), of which 142 during the fourth quarter.

The operational invoicing rate declined slightly to 91.1% for the full year, compared with 92.1% in 2011. In the fourth quarter, the operational invoicing rate stood at 90.2%.

Assystem confirms its operating margin objective of between 7.0% and 7.5% for full-year 2012.

INVESTOR CALENDAR

- 12 March 2013, after close of trading: 2012 financial results
- 29 April 2013, after close of trading: first-quarter revenue
- 22 May 2013: Annual General Meeting

Assystem is an international Engineering and Innovation Consultancy. As a key participant in the industry for more than 40 years, Assystem supports its customers in developing their products and managing their capital expenditure throughout the product life cycle. Assystem employs more than 10,700 people worldwide and reported €855 million in revenue in 2012. The Company is listed on NYSE Euronext Paris – Compartment B - Code ISIN: FR0000074148 – ASY. For more information: www.assystem.com

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APPENDICES

• REVENUE BY BUSINESS UNIT, YEAR ENDED 31 DECEMBER 2012

€m	Q4 2011	Q4 2012	% of consolidated total	Reported growth	Organic growth**
Infrastructure Engineering & Operations*	78.3	94.3	42%	20.5%	7.7%
Aerospace Engineering	55.3	64.3	28%	16.3%	16.3%
Technology & Product Engineering	70.0	67.8	30%	-3.1%	-3.1%

€m	FY 2011	FY 2012	% of consolidated total	Reported growth	Organic growth**
Infrastructure Engineering & Operations*	288.4	352.1	41%	22.1%	3.3%
Aerospace Engineering	212.6	239.5	28%	12.7%	12.7%
Technology & Product Engineering	259.6	263.9	31%	1.7%	1.7%

*Previously known as Plant Engineering & Operations

**Given the growing globalisation of the business base both now and in the future, the Company has chosen to report organic growth at constant exchange rates.

