



REVENUES 2012 : €34.3 MILLION, + 10%

<i>In euro millions</i>	2012	2011	Change in %
Q4 Revenues	10.1	10.1	
Q4 Gross margin	9.3	9.0	3%
Gross margin rate	92%	89%	
Full year revenues	34.3	31.2	10%
Gross margin	29.5	25.1	17%
Gross margin rate	86%	80%	

Paris, February 13th, 2013 - Dalet announced consolidated revenues (unaudited) for the year ended December 31, 2012 of €34.3 million, compared to €31.2 million (+10%) in 2011.

Gross margin (defined as revenues minus cost of goods and third-party services resold) for the year was €29.5 million, a 17% increase compared to €25.1 million in 2011. The gross margin rate for 2012 was 86%, up from 80% in 2011, due to a favorable evolution of the sales mix.

Fourth quarter consolidated revenues (unaudited) were €10.1 million, stable with respect to Q4-2011, the margin for the quarter was up by 3% at €9.3 million.

In terms of market segments, Media Asset Management sales grew strongly and represented 44% of total revenues. TV Newsroom systems represented 25%, Sport solutions grew to 10%, revenues for Radio solutions were stable at 15%, integration projects represented only 6% of total revenues, as the activity of the Italian subsidiary is now fully aligned with the Group's core software business.

Cash on hand on December 31, 2012 exceeded €6 million.

Dalet's backlog of orders to be executed in 2013 stands currently at €22 million, compared to a backlog of €21 million at the same period last year.

About Dalet Digital Media Systems

Dalet solutions enable broadcasters and media professionals to create, manage and distribute content to both traditional and new media channels, including interactive TV, the Web and mobile networks. Dalet combines into a single system a robust and proven Asset Management platform with advanced metadata capabilities; a configurable workflow engine, and a comprehensive set of purpose-built creative and production tools. This integrated and open environment enables end-to-end management of the entire News and Sport and Program content chain, and allows users to significantly improve efficiency, and to maximize the use and value of their assets. Dalet's solutions are delivered through a dedicated Professional and Integration Services Department to ensure the highest possible standards. Dalet systems are used around the world by many thousands of individual users at hundreds of TV and Radio content producers, including public broadcasters (ABS-CBN, BBC, CBC, DR, France TV, RTBF, RFI, Russia Today, RSR & TSR, RT Malaysia, VOA, WDR), commercial networks and operators (Antena 3, Canal+, FOX, eTV, Mediaset, Orange, Time Warner Cable, Warner Bros., Sirius XM Radio) and government organizations (Queensland JAG, Canadian House of Commons, The European Commission).

Dalet is traded on the NYSE-EURONEXT stock exchange (Eurolist C): ISIN: FR0011026749, Bloomberg DLT:FP, Reuters: DALE.PA.

Number of outstanding shares: 3.565.237

For more information on Dalet, visit www.dalet.com