

FEBRUARY 2013 TRAFFIC

- ▶ **Passenger: stable traffic and load factor**
- ▶ **Cargo: reduced capacity and stable load factor**
- ▶ **Increase in unit revenues in both the passenger and cargo businesses**

February 2013 comprised a day less than February 2012 (leap year), leading to a negative impact of around 3.4%, which offsets the positive comparison effect due to industrial action at Air France in February 2012.

Passenger business

February 2013 saw stable traffic and capacity, as well as load factor at 80.4%. The group flew 5.34 million passengers the same number as in February 2012. Unit revenues per available seat kilometre (RASK) ex-currency increased compared with February 2012.

- On the Americas network traffic declined by 1.8% while capacity was reduced by 0.9%, leading to a 0.8 point drop in load factor to 83.8%.
- The Asia network recorded a rise of 4.4% in traffic for capacity up by 3.2%. The load factor gained one point to 85.4%.
- On the Africa and Middle East network, traffic declined by 2.3% with capacity reduced by 2.7%. The load factor gained 0.3 points to 77.5%.
- The Caribbean and Indian Ocean network recorded a 4.7% drop in traffic, in line with the 4.8% drop in capacity. The load factor gained 0.2 points to 87.4%.
- The European network, which was most affected by industrial action in February 2012, recorded a 2.0% increase in traffic for capacity up by 2.7%. The load factor stood at 68.6%, down 0.5 points.

Cargo business

In the context of Chinese New Year, cargo recorded a 4.3% decline in traffic, in line with a 4.2% reduction in capacity. The load factor was stable at 63.6%. Unit revenue per available tonne kilometre (RATK) ex-currency increased compared with February 2012.

Recent developments

- Air France-KLM announced its Summer 2013 program. Capacity growth will be limited to 1.5% of which +2.4% on long-haul and -2.1% on medium-haul. Long haul development will be focused on the most dynamic markets of Africa, Asia and Latin America. The medium-haul program reflects the planned changes under 'Transform 2015': 6% reduction in point-to-point, densification of rotations, reduction in turn-around times, and addition of seats on the B737s.
- On 20th February 2013, Air France and three unions representing the cabin crew signed a statement of agreements, enabling the drafting of a new collective agreement facilitating the necessary productivity gains in the framework of Transform 2015. Between now and March 14, these three unions will consult their members on the content of this agreement.

Agenda

- ▶ 9th April 2013 : March 2013 Traffic
- ▶ 3rd May 2013 : First Quarter 2013 Results
- ▶ 16th May 2013 : Annual General Meeting

Free translation into English for convenience only - French version prevails

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STATISTICS

Passenger activity (in millions)

Total Group	February			Year to date		
	2013	2012	Variation	2013	2012	Variation
Passengers carried (000s)	5,338	5,339	(0.0%)	10,874	11,096	(2.0%)
Revenue pax-kilometers (RPK)	15,823	15,844	(0.1%)	33,380	33,399	(0.1%)
Available seat-kilometers (ASK)	19,671	19,669	0.0%	41,253	41,173	0.2%
Load factor (%)	80.4%	80.6%	(0.1)	80.9%	81.1%	(0.2)
Europe (including France)						
Passengers carried (000s)	3,628	3,585	1.2%	7,220	7,380	(2.2%)
Revenue pax-kilometers (RPK)	2,899	2,842	2.0%	5,798	5,871	(1.2%)
Available seat-kilometers (ASK)	4,223	4,112	2.7%	8,553	8,549	0.0%
Load factor (%)	68.6%	69.1%	(0.5)	67.8%	68.7%	(0.9)
Americas						
Passengers carried (000s)	600	618	(2.9%)	1,303	1,333	(2.3%)
Revenue pax-kilometers (RPK)	4,799	4,886	(1.8%)	10,402	10,528	(1.2%)
Available seat-kilometers (ASK)	5,730	5,781	(0.9%)	12,139	12,267	(1.0%)
Load factor (%)	83.8%	84.5%	(0.8)	85.7%	85.8%	(0.1)
Asia / Pacific						
Passengers carried (000s)	439	437	0.5%	919	915	0.4%
Revenue pax-kilometers (RPK)	3,860	3,697	4.4%	8,086	7,722	4.7%
Available seat-kilometers (ASK)	4,522	4,382	3.2%	9,564	9,099	5.1%
Load factor (%)	85.4%	84.4%	1.0	84.5%	84.9%	(0.3)
Africa / Middle East						
Passengers carried (000s)	382	398	(4.0%)	822	836	(1.7%)
Revenue pax-kilometers (RPK)	2,177	2,228	(2.3%)	4,659	4,673	(0.3%)
Available seat-kilometers (ASK)	2,808	2,885	(2.7%)	5,901	5,923	(0.4%)
Load factor (%)	77.5%	77.2%	0.3	79.0%	78.9%	0.1
Caribbean / Indian Ocean						
Passengers carried (000s)	289	302	(4.2%)	611	631	(3.2%)
Revenue pax-kilometers (RPK)	2,088	2,190	(4.7%)	4,435	4,605	(3.7%)
Available seat-kilometers (ASK)	2,388	2,510	(4.8%)	5,096	5,335	(4.5%)
Load factor (%)	87.4%	87.3%	0.2	87.0%	86.3%	0.7

Cargo activity (in millions)

Total Group	February			Year to date		
	2013	2012	Variation	2013	2012	Variation
Revenue tonne-km (RTK)	763	797	(4.3%)	1,542	1,599	(3.6%)
Available tonne-km (ATK)	1,200	1,252	(4.2%)	2,489	2,559	(2.7%)
Load factor (%)	63.6%	63.7%	(0.1)	61.9%	62.5%	(0.5)
Europe (including France)						
Revenue tonne-km (RTK)	5	5	(3.4%)	10	11	(2.0%)
Available tonne-km (ATK)	38	38	0.9%	79	79	(0.4%)
Load factor (%)	13.3%	13.9%	(0.6)	13.2%	13.4%	(0.2)
Americas						
Revenue tonne-km (RTK)	325	317	2.2%	651	650	0.2%
Available tonne-km (ATK)	488	484	0.7%	1,007	1,003	0.4%
Load factor (%)	66.5%	65.5%	1.0	64.7%	64.8%	(0.2)
Asia / Pacific						
Revenue tonne-km (RTK)	267	312	(14.6%)	554	616	(10.1%)
Available tonne-km (ATK)	361	413	(12.7%)	752	820	(8.2%)
Load factor (%)	74.0%	75.6%	(1.6)	73.6%	75.2%	(1.5)
Africa / Middle East						
Revenue tonne-km (RTK)	131	130	0.8%	259	258	0.4%
Available tonne-km (ATK)	222	222	(0.0%)	458	455	0.6%
Load factor (%)	59.0%	58.6%	0.5	56.6%	56.7%	(0.1)
Caribbean / Indian Ocean						
Revenue tonne-km (RTK)	36	32	10.0%	67	64	4.8%
Available tonne-km (ATK)	91	95	(4.5%)	194	202	(4.3%)
Load factor (%)	39.3%	34.1%	5.2	34.8%	31.8%	3.0

