

PRESS RELEASE

Toulouse, 2 April 2013, the IGE+XAO Group announces:

Consolidated Accounts for the first half of 2012/2013 (in IFRS norms). Period from 1 August 2012 to 31 January 2013

A successful first half of 2012/2013

Operating margin: 25.2% Turnover: +4.9% Operating income: +6.2%

In euros	31 January 2013 (6 months)	31 January 2012 (6 months)	Evolution
Turnover 1 st quarter (from 1 August to 31 October) 2 nd quarter (from 1 November to 31 January) Operating revenues	11,812,132 5,356,297 6,455,835 12,313,417	11,264,268 5,102,466 6,161,802 11,629,742	+4.9% +5.0% +4.8% +5.9%
Operating expense Operating income	9,331,378	8,821,454 2,808,288	+5.8%
Income tax Net income – Group	(926,365)	(756,374)	+22.5%

Over the first half of the 2012/2013 financial period, consolidated turnover for the IGE+XAO Group is up 4.9%, amounting to 11,812,132 euros compared to 11,264,268 euros one year earlier. The Group benefitted from strong momentum in its Major Accounts activity combined with the good resistance of its activity internationally, especially in Northern Europe.

In terms of operating expenses and in accordance with its business plan, IGE+XAO increased its workforce in software production and marketing, changing the number of its employees worldwide from 354 full-time equivalents at 31 January 2012 to 378 at 31 January 2013. This controlled change was accompanied by an improvement in the operating margin which crossed the 25% threshold (25.2% compared to 24.9% one year earlier). Operating income as such reached 2,982,039 euros, up 6.2% compared to the first half of 2011/2012. Finally, net income, which amounted to 2,262,372 euros (net margin** of 19.2%), is comparable to that of the first half of 2011/2012, due to tax credit on a foreign subsidiary in 2011/2012.

From a financial standpoint, IGE+XAO is solidly structured with, at 31 January 2013, equity of 22 million euros, almost no bank debt and a cash flow of nearly 22 million euros.

Backed with its results and its solid fundamentals, the Group, while still preserving its high level of profitability, intends to pursue its development internationally with the opening of a subsidiary in Mexico scheduled before the end of the financial period.

Note: The half-year financial statements closed out at 31 January 2013 underwent a limited review by the auditors of IGE+XAO and were approved by the Board of Directors on 25 March 2013.

^{*} operating income in terms of turnover.

^{**} net income in terms of turnover.



PRESS RELEASE

EVENT:

On the occasion of the Hanover Trade Fair from 8 to 12 April 2013, an international fair dedicated to industry, IGE+XAO and all of its subsidiaries will present the Group's new products and services on over 160 m² (Hall 7 – Stand F12).

ABOUT THE IGE+XAO GROUP:

For over 26 years, the IGE+XAO Group has been a software publisher designing, producing, selling and ensuring the maintenance of a range of Computer-Aided Design (CAD) software. These Electrical CAD software applications have been designed to help manufacturers design and maintain the electrical section of any installation. IGE+XAO has built a complete range of Electrical CAD software applications designed for all industry fields. The IGE+XAO Group has 378 employees spread out in 26 locations and 17 countries. With more than 67,400 licenses sold throughout the world, IGE+XAO is a reference in its domain. For more information, visit http://www.ige-xao.com

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