

## Press release

08/04/2013

## Acquisition

# Altran announces the acquisition of AirCaD, a company specialised in private jet design

Altran today announced the acquisition of AirCaD, an engineering design and development firm specialised in cabin-interior completion and retrofit for private jets. This acquisition completes the portfolio of Altran's expertise in the Aeronautics sector and is in line with the numerous projects carried out by our experts in the Aerospace and Defence division, such as the preparation of the largest aircraft maintenance centre in the world, <u>The Wings Valley® of Dubai</u>, dedicated to helicopters and business jets.

AirCaD provides cabin-interior engineering services for all types of private and government jets. With a team of 60 French and Swiss-based experts, AirCaD specialises in the design, engineering and certification of aircraft modification projects: mechanical and electrical-system research and design, as well as stress analysis, maintenance and certification documents.

With this acquisition, Altran acquires Design Organisation Approval (DOA), the European accreditation that will enable the Company to provide qualified interior-cabin fixture solutions and to obtain the aircraft's "permit to fly": one of the key services proposed within the context of The Wings Valley® of Dubai, a vast complex to provide helicopter and business-jet owners with high quality and innovative, added value services.

This global offer will also be deployed in all the Group's strategic international growth zones: Middle-East, Asia etc.

With roughly 180 projects carried out since its inception, AirCaD adapts and integrates cutting edge technologies and materials principally into large "flying-palace", aircraft with luxury-style equipment. With its expertise, AirCaD is able to equip cabins with meeting rooms, private spaces (rooms, bathrooms) and even medical areas. The multiple objective is to limit the immobilisation of the aircraft, ensure its conformity with civil aeronautical regulations and optimise the modular potential of restricted spaces.

Commenting on the acquisition, Philippe Salle, Chairman and Chief Executive of the Altran Group, said "AirCaD's activities fit perfectly with Altran's objective in the Aeronautics sector to offer turnkey solutions that combine our solutions offering and global services on specialised markets. With such ambitious projects as The Wings Valley<sup>®</sup> of Dubai and our passion for innovation, we share the same



appetite as AirCaD for rising to the challenge. The expertise and size of AirCaD make it a privileged partner for great maintenance centres and production workshops".

"The merger with Altran will enable us to participate in exciting projects and leverage synergy in terms of the know-how we can offer our clients. Henceforth, we will be operating on a niche activity segment while benefiting from the critical mass of the Altran Group which collaborates with major client accounts" declared Nicolas Roberval, Executive Director of Altran AirCaD.

#### About Altran

As global leader in innovation and high-tech engineering consulting, Altran accompanies its clients in the creation and development of their new products and services. Altran's Innovation Makers<sup>1</sup> have been providing services for thirty years to key players in the Aerospace, Automotive, Energy, Railways, Finance, Healthcare and Telecoms sectors. Covering every stage of project development from strategic planning to manufacturing, Altran's offers capitalise on the Group's technological know-how in four key areas: Lifecycle Experience, Mechanical Engineering, Intelligent Systems and IT Systems.

In 2012, the Group generated revenues of €1,456m. Altran now has a staff of 20,000 employees in more than 20 countries.

http://www.altran.com

#### **Financial Calendar**

Tuesday 30th April 2013 Friday 28th June 2013 Tuesday 30th July 2013 Thursday 5th September 2013 Thursday 31st October 2013 2013 1st quarter revenues 2013 Annual General Meeting 2013 2nd quarter revenues 2013 Half-year results 2013 3rd quarter revenues

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