

Steria and ERDF strengthen digital services partnership

In summary

Steria and ERDF have signed a new partnership agreement for the development and provision of IT services and solutions. The companies will work together to create solutions that will transform how the deployment of electricity meters are managed. Customers will benefit from a faster, more responsive support experience and, with the help of Steria, ERDF will be able to optimise the way it responds to customer demand.

Paris, 15 April 2013 – On 26 February, Michele Bellon, Chair of the ERDF Board, Frederic Dufaux, Executive Director, Utilities and Telecoms at Steria, and Marc Boillot, Director of Strategy and Major Projects, ERDF, signed a new framework partnership agreement for the provision of IT services. The agreement will include the creation of packaged solutions to transform and streamline the management of network service calls and the deployment of electricity meters to businesses. Available in classic or SaaS¹ mode, these solutions will enable ERDF and Steria to provide ready-made solutions to energy customers in France and globally.

A mutual interest in partnership

A wholly-owned subsidiary of EDF (Electricité de France), ERDF manages the public electricity distribution network for 95% of continental France. The company has a long-standing partnership with IT-enabled services provider Steria to design bespoke software dedicated to ERDF's activities. The new partnership will involve the development and provision of IT services and software that will help better



manage network service calls and the deployment of electricity meters. It will also include the development of the information system used for the deployment of Linky communicating smart meters. The creation of ready-to-use, industry standard software tailored to the needs of wider international electricity and gas markets is a testament to ERDF and Steria's joint expertise and deep knowledge of the domain.

¹SaaS or « Software as a service » (as opposed to purchasing a product in the case of a license)

A new framework agreement

The framework partnership agreement, signed on 26 February 2013, defines the core principles of collaboration between Steria and ERDF-i, ERDF's worldwide subsidiary that oversees international activities. The partnership with Steria will not only help ERDF to respond quickly and effectively to new customer demand, it will also allow ERDF to capitalise on the existing, pre-packaged software solutions and IT services it currently has available to support businesses.

The aim of this agreement is firstly to materialize the partnership desire of both companies and secondly to facilitate responses to tenders. The partnership already has two major customer references under its belt, including one in France, and another in Lebanon.

Following this project with ERDF, Steria will continue its commitment and investment into the utilities sector, with an offering based on trust, co-operation and a highly innovative service model.

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From left to right: Michele Bellon, Chair of the ERDF Board, Frederic Dufaux, Executive Director of the Utilities and Telecom sector at Steria France, and Marc Boillot, Director of Strategy and Major Projects at ERDF (ERDF/PWP media library).

About ERDF: www.erdfdistribution.fr

ERDF (Electricite Reseau Distribution France) is a wholly-owned subsidiary of EDF responsible for managing the public electricity network for 95% of continental France. Established in 2008, its 36,770 employees oversee the operation, maintenance and development of a 1.3km network serving 35 million customers. In this capacity, it performs a number of network services such as connections, commissioning, repairs and changes of supplier.

About Steria: www.steria.com

Steria delivers IT enabled business services and is the Trusted Transformation Partner for private and public sector organisations across the globe. By combining in depth understanding of our clients' businesses with expertise in IT and business process outsourcing, we take on our clients' challenges and develop innovative solutions to address them efficiently and profitably. Through our highly collaborative consulting style, we work with our clients to transform their business, enabling them to focus on what they do best. Our 20,000 people, working across 16 countries, support the systems, services and processes that make today's world turn, touching the lives of millions around the globe each day. Founded in 1969, Steria has offices in Europe, India, North Africa and SE Asia and a 2012 revenue of €1.83 billion. Over 20%(*) of Steria's capital is owned by its employees. Headquartered in Paris, Steria is listed on the Euronext Paris market.

(*): including "SET Trust" and "XEBT Trust" (4.15% of capital)

Press contact

Jennifer Lansman

Steria Group

Tel: +33 1 34 88 61 27

e-mail: jennifer.lansman@steria.com

