



## REVENUES FOR FIRST QUARTER 2013

	Q1-2013	Q1-2013	variation
Revenues	7.4	7.7	-3%
Gross Margin	6.3	6.2	+2%
<i>Gross margin rate</i>	<i>85%</i>	<i>81%</i>	

Paris, May 10th 2013 - DALET has announced consolidated revenues (unaudited) for the first quarter of 2013 of €7.4 million, compared to €7.7 million in Q1 2012 (-3%).

Gross Margin (defined as revenues minus cost of goods and third-party services resold) for Q1 2013 was €6.3 million, a slight increase (+2%) from €6.2 million for the same period in 2012.

The resulting Gross Margin rate is 85%, compared to 81% in Q1-2012.

In terms of market segments, Media Asset Management sales represented 44% of total revenues, TV Newsroom systems represented 27%, Sport solutions grew to 11%, Radio solutions represented 11%, integration projects represented 7% of total revenues.

Continued sales growth in the Americas (+35%) compensated for the weak quarter sales in Europe and in particular in Southern Europe, due to the context of economic crisis.

Dalet's order backlog expected to be invoiced in 2013 stands at €20 million.

### *About Dalet Digital Media Systems*

Dalet solutions enable broadcasters and media professionals to create, manage and distribute content to both traditional and new media channels, including interactive TV, the Web and mobile networks. Dalet combines into a single system a robust and proven Asset Management platform with advanced metadata capabilities; a configurable workflow engine, and a comprehensive set of purpose-built creative and production tools. This integrated and open environment enables end-to-end management of the entire News and Sport and Program content chain, and allows users to significantly improve efficiency, and to maximize the use and value of their assets. Dalet's solutions are delivered through a dedicated Professional and Integration Services Department to ensure the highest possible standards. Dalet systems are used around the world by many thousands of individual users at hundreds of TV and Radio content producers, including public broadcasters (ABS-CBN, BBC, CBC, DR, France TV, RTBF, RFI, Russia Today, RSR & TSR, RT Malaysia, VOA, WDR), commercial networks and operators (Antena 3, Canal +, FOX, eTV, NBC Universal, Orange, Time Warner Cable, Warner Bros., Sirius XM Radio) and government organizations (Queensland JAG, Canadian House of Commons, The European Commission).

Dalet is traded on the NYSE-EURONEXT stock exchange (Eurolist C): ISIN: FR0011026749 (following the reverse split on April 5th, 2011), Bloomberg DLT:FP, Reuters: DALE.PA.

Number of outstanding shares: 3.565.237

For more information on Dalet, visit [www.dalet.com](http://www.dalet.com)