

## APRIL 2013 TRAFFIC

- ▶ **Passenger: 2.3% rise in traffic**
- ▶ **Cargo: slight improvement in load factor**

### Passenger

The April 2013 passenger business recorded a 2.3% rise in traffic for capacity up by 2.9% on the back of the opening of new long-haul routes. The load factor stood at 82.8% (-0.4 points). The group carried 6.6 million passengers (+1.9%). Unit revenue par available seat kilometre (RASK) ex-currency was stable versus April 2012.

- On the Americas network traffic rose by 3.2% for capacity up by 4.3% (opening of Minneapolis in the United States and Montevideo in Uruguay as well as strong increase in capacity to Rio de Janeiro), leading to a one point decline in load factor to 87.0%.
- The Asia network also saw significant capacity development with routes to Fukuoka (Japan) and Kuala Lumpur (Malaysia) as well as added capacity to China. Overall capacity therefore increased by 8.8%, a rise which was almost matched by traffic (+8.2%). The load factor stood at 84.9% (-0.4 points).
- On the Africa and Middle East network, traffic declined by 0.9% for capacity up by 2.0%. The load factor gave up 2.3 points to 78.3%.
- The Caribbean and Indian Ocean network recorded a 6.8% decline in capacity. Traffic was down by 5.7%, leading to a one point rise in load factor to 84.7%.
- The European network saw traffic up by 0.8% for capacity up by 0.5%. The load factor stood at 76.4%, up by 0.3 points.

### Cargo

In April 2013 the decline in cargo traffic was inferior to the reduction in capacity (-4.6% and -5.0% respectively). The load factor gained 0.3 points to 64.4%. Unit revenue per available tonne kilometre (RATK) ex-currency was down versus April 2012.

### Recent developments

- Air France-KLM and Etihad reinforced their code sharing agreements for the Summer 2013 season on flights to Australia for the group, and certain European destinations for Etihad.
- Air France became the first airline to launch a digital press service via iPad, giving passengers access to free downloads of a selection of newspapers and magazines.

### Agenda

- ▶ 16th May 2013: Annual General Meeting at Carrousel du Louvre (Paris). All related documents are available on the Annual General Meeting page of: [www.airfranceklm-finance.com](http://www.airfranceklm-finance.com).
- ▶ 7th June 2013: May 2013 traffic
- ▶ 5th July 2013: June 2013 traffic
- ▶ 26th July 2013: First Half 2013 results

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## STATISTICS

### Passenger activity (in millions)

Total Group	April			Year to date		
	2013	2012	Variation	2013	2012	Variation
Passengers carried (000s)	6,638	6,515	1.9%	23,965	23,978	(0.1%)
Revenue pax-kilometers (RPK)	18,707	18,285	2.3%	70,836	70,019	1.2%
Available seat-kilometers (ASK)	22,589	21,960	2.9%	86,107	85,350	0.9%
Load factor (%)	82.8%	83.3%	(0.4)	82.3%	82.0%	0.2
<b>Europe (including France)</b>						
Passengers carried (000s)	4,665	4,565	2.2%	16,324	16,314	0.1%
Revenue pax-kilometers (RPK)	3,836	3,805	0.8%	13,190	13,169	0.2%
Available seat-kilometers (ASK)	5,022	4,999	0.5%	18,312	18,405	(0.5%)
Load factor (%)	76.4%	76.1%	0.3	72.0%	71.6%	0.5
<b>Americas</b>						
Passengers carried (000s)	798	784	1.8%	2,852	2,874	(0.8%)
Revenue pax-kilometers (RPK)	6,214	6,022	3.2%	22,517	22,422	0.4%
Available seat-kilometers (ASK)	7,141	6,846	4.3%	25,900	25,773	0.5%
Load factor (%)	87.0%	88.0%	(1.0)	86.9%	87.0%	(0.1)
<b>Asia / Pacific</b>						
Passengers carried (000s)	500	469	6.6%	1,930	1,886	2.3%
Revenue pax-kilometers (RPK)	4,458	4,119	8.2%	17,067	16,144	5.7%
Available seat-kilometers (ASK)	5,252	4,828	8.8%	20,020	18,888	6.0%
Load factor (%)	84.9%	85.3%	(0.4)	85.3%	85.5%	(0.2)
<b>Africa / Middle East</b>						
Passengers carried (000s)	405	412	(1.6%)	1,666	1,679	(0.7%)
Revenue pax-kilometers (RPK)	2,251	2,271	(0.9%)	9,400	9,357	0.5%
Available seat-kilometers (ASK)	2,876	2,820	2.0%	11,876	11,802	0.6%
Load factor (%)	78.3%	80.5%	(2.3)	79.1%	79.3%	(0.1)
<b>Caribbean / Indian Ocean</b>						
Passengers carried (000s)	270	285	(5.5%)	1,193	1,225	(2.6%)
Revenue pax-kilometers (RPK)	1,948	2,067	(5.7%)	8,661	8,927	(3.0%)
Available seat-kilometers (ASK)	2,299	2,467	(6.8%)	9,999	10,482	(4.6%)
Load factor (%)	84.7%	83.8%	1.0	86.6%	85.2%	1.5

### Cargo activity (in millions)

Total Group	April			Year to date		
	2013	2012	Variation	2013	2012	Variation
Revenue tonne-km (RTK)	837	878	(4.6%)	3,253	3,472	(6.3%)
Available tonne-km (ATK)	1,300	1,369	(5.0%)	5,133	5,367	(4.3%)
Load factor (%)	64.4%	64.1%	0.3	63.4%	64.7%	(1.3)
<b>Europe (including France)</b>						
Revenue tonne-km (RTK)	6	6	6.7%	22	22	(1.1%)
Available tonne-km (ATK)	46	45	2.6%	168	169	(0.3%)
Load factor (%)	12.9%	12.4%	0.5	13.2%	13.3%	(0.1)
<b>Americas</b>						
Revenue tonne-km (RTK)	337	336	0.4%	1,347	1,361	(1.0%)
Available tonne-km (ATK)	538	537	0.1%	2,079	2,081	(0.1%)
Load factor (%)	62.7%	62.4%	0.2	64.8%	65.4%	(0.6)
<b>Asia / Pacific</b>						
Revenue tonne-km (RTK)	325	358	(9.4%)	1,209	1,390	(13.0%)
Available tonne-km (ATK)	412	467	(11.7%)	1,590	1,794	(11.4%)
Load factor (%)	78.7%	76.7%	2.0	76.0%	77.5%	(1.5)
<b>Africa / Middle East</b>						
Revenue tonne-km (RTK)	131	133	(1.1%)	529	542	(2.4%)
Available tonne-km (ATK)	217	224	(3.2%)	913	919	(0.7%)
Load factor (%)	60.6%	59.4%	1.3	58.0%	59.0%	(1.0)
<b>Caribbean / Indian Ocean</b>						
Revenue tonne-km (RTK)	38	45	(15.7%)	145	156	(6.6%)
Available tonne-km (ATK)	87	96	(9.0%)	383	404	(5.1%)
Load factor (%)	43.9%	47.4%	(3.5)	38.0%	38.6%	(0.6)