

Osiatis, one of the main French IT services companies, is recognised as a leader in infrastructure services: architecture consulting, engineering tools and Cloud transformation, production and work environment outsourcing, critical systems and networks maintenance. In the application services market, the Group also addresses the specialised segment of infrastructure-related solutions: portals, collaboration, roaming, BI, etc.

The Group employs a workforce of more than 4,600 and is established in France, Austria, the Benelux countries, Spain and Brazil.
www.osiatis.com

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OSIATIS: 2013 FIRST-HALF-YEAR SALES OF €178 MILLION, INCLUDING 22.2% GROWTH, OF WHICH 4.3% ORGANIC

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Osiatis, a leading player in IT infrastructure services, today publishes its sales for the first half of the 2013 financial year.

Sales (€ millions)	2013	2012	% growth	of which organic
Q1	89.0	72.5	22.8%	3.6%
Q2	89.0	73.2	21.6%	5.0%
HY1	178.0	145.6	22.2%	4.3%

During the first half of 2013, Osiatis recorded sales of €178.0 million with growth of 22.2% in comparison to the same period of 2012, of which 4.3% was organic. Business remained buoyant over the second quarter, with sales of €89.0 million and growth of 21.6% (5% organic).

Solid growth across all divisions in France and internationally

In France, sales totalled €161.2 million, with growth of 23.7% in comparison to HY1 2012, and included 3.6% organic. Infrastructure Services grew 26% due to both the integration of ESR in October 2012 and organic growth of 4.7%. Despite a modest organic decrease, due mainly to an unfavourable calendar effect, New Technology Developments achieved growth of 10.6%, following the acquisition of BT Global Services' application activities in June 2012.

The European subsidiaries reported a strong performance, especially in Austria and Belgium, with a purely organic increase of 9.5% in business activity, to €16.8 million, thus confirming the resumption of growth that began in the first quarter of 2013.

Merger with Econocom

It should be noted that, in a press release dated 1 July, available on www.osiatis.com, Econocom and Osiatis' principal shareholders announced the conclusion of an agreement concerning the acquisition of the majority of Osiatis' share capital. This transaction is subject to approval by the French Competition Authority and the French Ministry of Economy and Finance. Following the acquisition of a controlling interest, Econocom would file a public takeover bid for all Osiatis shares under the same terms and conditions as those offered for the controlling interest, namely one Econocom Group share plus a balancing payment of €4 per Osiatis share. In addition, Econocom would reserve the right to request the implementation of a mandatory delisting. In view of the forthcoming offer, at its meeting of 26 June 2013, the Supervisory Board of Osiatis gave a favourable preliminary opinion on the terms of this merger and appointed the firm Ricol Lasteyrie as an independent assessor.

Next publication

Publication of the consolidated half-year financial statements, originally planned for 2 September 2013, has been brought forward to 1 August 2013 after close of trading.