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## Exclusive negotiations for Citelum acquisition, a key player in the public lighting market

The EDF Group, through its 100% holding EDEV (EDF Développement Environnement), has entered into exclusive negotiations with Dalkia France with a view to acquiring 100% of the capital in the company Citelum, one of the major players in the international public lighting and urban electrical equipment industry.

This transaction would help the Group to enhance the services it offers to local authorities and to work together more effectively to safeguard their energy future, a vital key to development. EDF could offer new responses to its local authority clients when it comes to public lighting for the design of eco-neighbourhoods.

For Citelum, joining the EDF Group would represent a decisive advantage in its commitment to its development strategy. Indeed, EDF can contribute to a real long-term industrial project for the public lighting company. The Citelum group would thus be at the forefront of the services offered by the Group when it comes to public lighting, both in France as well as internationally.

Dalkia France will now start consultations with the relevant employees representative bodies to introduce EDEV's offer. These consultations will be completed before the finalization of any definitive agreement.

Founded in 1993 by EDF to develop a range of services for local authorities, Citelum was one of the assets handed over to the Dalkia Group by EDF in 2000 when agreeing the partnership with Veolia Environnement. Today, Citelum has a presence in France (26% of 2012 turnover) and internationally (74% of 2012 turnover) and manages more than 2.3 million lighting points. On 31 December 2012, the Citelum group had approximately 3,500 employees, with more than 500 based in France.

EDF group, one of the leaders in the European energy market, is an integrated energy company active in all areas of the business: generation, transmission, distribution, energy supply and trading. The Group is the leading electricity producer in Europe. In France, it has mainly nuclear and hydropower generation facilities where 95.9% of the electricity output is CO<sub>2</sub>-free

EDF's transmission and distribution subsidiaries in France operate 1,285,000 km of low and medium voltage overhead and underground electricity lines and around 100,000 km of high and very high voltage networks. The Group is involved in supplying energy and services to approximately 28.6 million customers in France. The Group generated consolidated sales of €72.7 billion in 2012, of which 46.2% outside of France. EDF is listed on the Paris Stock Exchange and is a member of the CAC 40 index.

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