



## REVENUES FOR THE THIRD QUARTER OF 2013

<i>In euro millions</i>	<b>2013</b>	<b>2012</b>	<b>variation</b>
<b>Third quarter revenues</b>	<b>9,1</b>	<b>9,0</b>	1%
Gross margin 3rd quarter	7,7	7,6	1%
<i>Gross margin rate 3rd quarter</i>	85%	84%	
<b>Revenues for the first nine months</b>	<b>24,4</b>	<b>24,2</b>	1%
Gross margin	21,0	20,2	4%
<i>Gross margin rate</i>	86%	84%	

Paris, October 29th 2013 - DALET reported unaudited revenues of €9.1 million for the three-month period ended September 30, 2013, compared to €9.0 million for the same period in 2012 (+1%). Gross margin (defined as revenues minus cost of goods and third-party services resold) for the quarter was €7.7 million, up 1% from €7.6 million in Q3-2012. Gross margin rate was 85%.

Revenues for the nine-month period ended September 30, 2013 were €24.4 million (unaudited), up 1% from €24.2 million for the same period last year. Gross Margin for the first nine months of 2013 was €21.0 million, up 4% from €20.2 million for the same period in 2012.

In terms of market segments, Newsroom systems represented 47% of total quarterly revenues, Media Asset Management sales represented 26%, TV Sport solutions 6%, Radio solutions represented 16%, integration projects represented 4%.

In terms of geographical distribution of revenues, Europe represented 54% of revenues for the quarter, Americas represented 35%, Asia-Pacific 5% and Middle-East Africa 7%.

Net cash increased during the quarter by €0.8 million at €5.2 million, and debt remained stable.

Order intake in the third quarter increased by 25% at €9.9 million, compared to €8.0 million in Q3 2012. The increase in order intake is due to a combination of orders in key markets for the company such as the US and Russia as well as the realization of the company's first orders in Korea.

### About Dalet Digital Media Systems

Dalet solutions enable broadcasters and media professionals to create, manage and distribute content to both traditional and new media channels, including interactive TV, the Web and mobile networks. Dalet combines into a single system a robust and proven Asset Management platform with advanced metadata capabilities; a configurable workflow engine, and a comprehensive set of purpose-built creative and production tools. This integrated and open environment enables end-to-end management of the entire News and Sport and Program content chain, and allows users to significantly improve efficiency, and to maximize the use and value of their assets. Dalet's solutions are delivered through a dedicated Professional and Integration Services Department to ensure the highest possible standards.

Dalet systems are used around the world by many thousands of individual users at hundreds of TV and Radio content producers, including public broadcasters (ABS-CBN, BBC, CBC, DR, France TV, RTBF, RFI, Russia Today, RSR & TSR, RT Malaysia, VOA, WDR), commercial networks and operators (Antena 3, Canal+, FOX, eTV, Mediaset, NBC Universal, Time Warner Cable, Warner Bros., Sirius XM Radio) and government organizations (Queensland JAG, Canadian House of Commons, The European Commission).

Dalet is traded on the NYSE-EURONEXT stock exchange (Eurolist C): ISIN: FR0011026749, Bloomberg DLT:FP, Reuters: DALE.PA.

For more information on Dalet, visit [www.dalet.com](http://www.dalet.com)