

OCTOBER 2013 TRAFFIC

- ▶ **Passenger: rise in traffic (+2.8%), load factor (+1.3 points) and unit revenue**
 - ▶ **Cargo: decline in traffic (-3.3%) and unit revenue**
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Passenger

In October 2013, passenger traffic rose by 2.8% for a 1.2% increase in capacity. As a result, the load factor increased by 1.3 points to 84.0%. The Group carried 6.9 million passengers (+2.0%). Unit revenue per available seat kilometer (RASK) ex-currency was up relative to October 2012.

- On the Americas network, traffic rose by 2.4% for capacity up by 2.9%. The load factor was slightly lower (-0.4 points) at 88.4%. Capacity growth was driven by the development of the Latin American network (+7.4%), with capacity growth to North America remaining low (+0.7%).
- The Asia network posted a 4.5% increase in traffic for capacity up by 3.7%, the load factor gaining 0.7 points to 85.9%.
- On the Africa and Middle East network, traffic was down by 1.0% for stable capacity (-0.2%), the load factor standing at 79.2%, down by 0.6 points.
- The Caribbean and Indian Ocean network was dynamic: traffic was up by 7.7% for capacity up 3.5%, the load factor increasing by 3.3 points to 84.0%.
- On the European network, traffic increased by 1.4% while capacity was down by 3.9%. The load factor rose by 4 points, reaching the high level of 78.2%.

Cargo

Cargo recorded a 3.3% drop in traffic for capacity down by 1.2%, leading to a 1.5 point decline in load factor to 65.1%. Unit revenue per available ton kilometer (RATK) ex-currency decreased compared with October 2012.

Recent developments

Air France-KLM continued its development in rapidly-growing long-haul markets.

- In Brazil, the fifth weekly KLM flight between Amsterdam and Rio de Janeiro, launched in April 2013, was prolonged to the Winter 2013-2014 season. Furthermore, starting from 31st March 2014, Air France will serve Brasilia with three weekly frequencies on departure from Paris-Charles de Gaulle.
- In February 2014, KLM will launch its service to Santiago de Chile (Chile), in addition to the daily Air France flight.
- In Indonesia, as of 30th March 2014, Air France will operate a new daily service to Jakarta, with a stop over in Singapore, on departure from Paris-Charles de Gaulle. This new service will supplement the KLM offer with a daily flight to Jakarta on departure from Amsterdam-Schiphol.

Agenda

- ▶ 6th December 2013: November 2013 traffic
- ▶ 8th January 2014: December 2013 traffic
- ▶ 7th February 2014: January 2014 traffic
- ▶ 20th February 2014: Annual results 2013

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STATISTICS

Passenger activity (in millions)

Total Group	October			Year to date		
	2013	2012	Variation	2013	2012	Variation
Passengers carried (000s)	6,878	6,742	2.0%	66,245	65,456	1.2%
Revenue pax-kilometers (RPK)	19,573	19,048	2.8%	192,941	188,700	2.2%
Available seat-kilometers (ASK)	23,308	23,036	1.2%	229,280	226,127	1.4%
Load factor (%)	84.0%	82.7%	1.3	84.2%	83.4%	0.7

Europe (including France)						
Passengers carried (000s)	4,814	4,730	1.8%	45,587	45,131	1.0%
Revenue pax-kilometers (RPK)	3,953	3,900	1.4%	37,708	37,401	0.8%
Available seat-kilometers (ASK)	5,052	5,256	(3.9%)	48,988	49,864	(1.8%)
Load factor (%)	78.2%	74.2%	4.0	77.0%	75.0%	2.0

Americas						
Passengers carried (000s)	848	832	1.9%	8,414	8,297	1.4%
Revenue pax-kilometers (RPK)	6,625	6,468	2.4%	65,524	64,145	2.2%
Available seat-kilometers (ASK)	7,497	7,285	2.9%	73,687	72,421	1.7%
Load factor (%)	88.4%	88.8%	(0.4)	88.9%	88.6%	0.3

Asia / Pacific						
Passengers carried (000s)	531	516	3.0%	5,140	4,998	2.8%
Revenue pax-kilometers (RPK)	4,751	4,545	4.5%	45,644	43,493	4.9%
Available seat-kilometers (ASK)	5,533	5,336	3.7%	53,007	50,391	5.2%
Load factor (%)	85.9%	85.2%	0.7	86.1%	86.3%	(0.2)

Africa / Middle East						
Passengers carried (000s)	434	433	0.0%	4,336	4,274	1.5%
Revenue pax-kilometers (RPK)	2,401	2,425	(1.0%)	24,079	23,659	1.8%
Available seat-kilometers (ASK)	3,031	3,038	(0.2%)	29,902	29,324	2.0%
Load factor (%)	79.2%	79.8%	(0.6)	80.5%	80.7%	(0.2)

Caribbean / Indian, Ocean						
Passengers carried (000s)	252	230	9.3%	2,767	2,757	0.4%
Revenue pax-kilometers (RPK)	1,843	1,711	7.7%	19,986	20,002	(0.1%)
Available seat-kilometers (ASK)	2,194	2,121	3.5%	23,696	24,128	(1.8%)
Load factor (%)	84.0%	80.7%	3.3	84.3%	82.9%	1.4

Cargo activity (in millions)

Total Group	October			Year to date		
	2013	2012	Variation	2013	2012	Variation
Revenue tonne-km (RTK)	885	916	(3.3%)	8,348	8,810	(5.2%)
Available tonne-km (ATK)	1,360	1,376	(1.2%)	13,376	13,795	(3.0%)
Load factor (%)	65.1%	66.6%	(1.5)	62.4%	63.9%	(1.5)

Europe (including France)						
Revenue tonne-km (RTK)	5	6	(4.5%)	55	56	(2.5%)
Available tonne-km (ATK)	46	47	(3.2%)	445	449	(1.0%)
Load factor (%)	12.0%	12.2%	(0.2)	12.3%	12.5%	(0.2)

Americas						
Revenue tonne-km (RTK)	360	369	(2.5%)	3,436	3,505	(2.0%)
Available tonne-km (ATK)	572	563	1.6%	5,608	5,552	1.0%
Load factor (%)	63.0%	65.7%	(2.7)	61.3%	63.1%	(1.8)

Asia / Pacific						
Revenue tonne-km (RTK)	352	358	(1.5%)	3,219	3,534	(8.9%)
Available tonne-km (ATK)	432	448	(3.7%)	4,170	4,555	(8.5%)
Load factor (%)	81.6%	79.8%	1.8	77.2%	77.6%	(0.4)

Africa / Middle East						
Revenue tonne-km (RTK)	133	147	(9.2%)	1,304	1,351	(3.5%)
Available tonne-km (ATK)	227	234	(3.3%)	2,254	2,278	(1.1%)
Load factor (%)	58.8%	62.6%	(3.8)	57.8%	59.3%	(1.4)

Caribbean / Indian Ocean						
Revenue tonne-km (RTK)	34	36	(6.2%)	334	364	(8.1%)
Available tonne-km (ATK)	84	83	0.8%	899	960	(6.3%)
Load factor (%)	40.3%	43.4%	(3.0)	37.2%	37.9%	(0.7)