

## PRESS INFORMATION

Heading: 3<sup>rd</sup> quarter 2013 revenues Nanterre, November 13, 2013

# Organic growth up 8.1% in 3<sup>rd</sup> quarter 2013

(not audited, in millions of euros)	2013	2012	Growth
3 <sup>rd</sup> quarter revenues	81.5	75.4	+ 8.1%
Total as at the end of September	250.0	230.8	+ 8.3%

#### **Achievements**

The Group posted its 13<sup>th</sup> consecutive quarter with sustained organic growth (+ 8.1%) and overall growth of + 8.3% over the first three quarters of the year.

The operating margin (\*) in the 3<sup>rd</sup> quarter amounted to 10.3% and totaled 9.3% of revenues over the first three quarters of the year compared to 8.6% at end-September 2012.

Net cash and cash equivalents (no financial debt) increased from €74 million to €89.7 million compared to September 30, 2012.

(\*) not audited and after inclusion of 0.9% of income related to competitiveness and employment tax credit.

### **Outlook**

For the entire 2013 financial year, NEURONES is raising its initial operating margin forecast to over 9%, with revenues close to €340 million.

#### **About NEURONES**

With 4,000 experts, the NEURONES group is specialized in Consulting (Management and Organization) and IT Services (Infrastructures and Applications). It supports its clients in their change-management projects and in the upgrading and outsourcing of their Information Systems.

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