

8th January 2014

DECEMBER 2013 TRAFFIC

- Passenger: rise in both traffic (+2.1%) and load factor (+0.9 points)
- Cargo: lower traffic (-3.7%) and load factor (-1.5 points)

Passenger

In December 2013, passenger traffic rose by 3.2% for a 2.1% increase in capacity. As a result, the load factor rose by 0.9 points to 82.8%. The Group carried 6.2 million passengers (+3.7%). Unit revenue per available seat kilometer (RASK) ex-currency was resilient, despite the weakness of the French business travel market.

- On the Americas network, traffic rose by 6.5% for capacity up by 6.3%. The load factor was stable (+0.1 points)at 87.5%, Capacity growth was driven by the Latin American network (+9.6%), with slower growth in North America (+4.3%).
- The Asia network posted a 0.7% decline in traffic for stable capacity (+0.0%); the load factor declined by 0.6 points to 83.4%.
- On the Africa and Middle East network, traffic was up by 2.8% for a 3.4% increase in capacity; the load factor stood at 81.9%, down 0.5 points.
- The Caribbean and Indian Ocean network saw traffic increase by 1.8% for capacity up by 1.0%; the load factor rose by 0.7 points to 83.7%.
- The restructuring of the European network led to a 3.8% increase in traffic. With a 2.2% reduction in capacity, the load factor was up by 4.3 points to 74.5%.

Cargo

Cargo saw a 3.7% decline in traffic for capacity down by 1.5%, leading to a 1.5 point decline in load factor to 65.3%. Unit revenue per available ton kilometer (RATK) ex-currency was lower than in December 2012.

Recent developments

- Air France-KLM continues to refocus its medium-haul activity around its hubs. In December the group
 received a firm offer to purchase CityJet. The transaction is expected to close in the first quarter of 2014.
- In November, Air France-KLM was named as 'Climate Performance Leader 2013' by the Carbon
 Disclosure Project (CDP), a survey conducted on behalf of over 700 institutional investors, thereby joining
 the group of nine French recipients recognized within the top 250 French stock market capitalizations.

Agenda

- > 7th February 2014: January 2014 traffic
- > 20th February 2014: Full Year 2013 Results
- > 7th March 2014: February 2014 traffic

Investor relations

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STATISTICS

| Passenger activity (in millions | Passen | er activity | (in millions |
|---------------------------------|--------|-------------|--------------|
|---------------------------------|--------|-------------|--------------|

| | | December | | | Year to date | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|
| Total Group | 2013 | 2012 | Variation | 2013 | 2012 | Variation |
| Passengers carried (000s) | 6,206 | 5,987 | 3.7% | 78,444 | 77,448 | 1.3% |
| Revenue pax-kilometers (RPK) | 18,551 | 17,973 | 3.2% | 228,863 | 223,889 | 2.2% |
| Available seat-kilometers (ASK) | 22,417 | 21,964 | 2.1% | 273,318 | 269,298 | 1.5% |
| ` , | 82.8% | | · 1 1 | | | |
| Load factor (%) | 82.8% | 81.8% | 0.9 | 83.7% | 83.1% | 0.6 |
| Europe (including France) | | | | | | |
| Passengers carried (000s) | 4,169 | 4,008 | 4.0% | 53,887 | 53,301 | 1.1% |
| Revenue pax-kilometers (RPK) | 3,331 | 3,209 | 3.8% | 44,345 | 43,937 | 0.9% |
| Available seat-kilometers (ASK) | 4,468 | · · · · · · · · · · · · · · · · · · · | + | | | |
| Load factor (%) | 74.5% | 4,568 70.2% | 4.3 | 57,930 76.6% | 59,036 74.4% | (1.9%) |
| 2000 100101 (70) | 74.070 | 70.270 | 1 4.0 | 70.070 | 74.470 | 2.1 |
| Americas | | | | | | |
| Passengers carried (000s) | 782 | 733 | 6.6% | 9,895 | 9,715 | 1.8% |
| Revenue pax-kilometers (RPK) | 6,144 | 5,769 | 6.5% | 77,194 | 75,323 | 2.5% |
| Available seat-kilometers (ASK) | 7,020 | 6,602 | 6.3% | 87,332 | 85,315 | 2.4% |
| Load factor (%) | 87.5% | 87.4% | 0.1 | 88.4% | 88.3% | 0.1 |
| 2000 100101 (70) | 07.070 | (07.170 | 0 [| 00.170 | 00.070 | 0.1 |
| Asia / Pacific | | | | | | |
| Passengers carried (000s) | 483 | 490 | (1.4%) | 6,095 | 5,971 | 2.1% |
| Revenue pax-kilometers (RPK) | 4,205 | 4,235 | (0.7%) | 54,006 | 51,947 | 4.0% |
| Available seat-kilometers (ASK) | 5,040 | 5,038 | 0.0% | 63,134 | 60,519 | 4.3% |
| Load factor (%) | 83.4% | 84.1% | (0.6) | 85.5% | 85.8% | (0.3) |
| , , | | 1 | | | | , , |
| Africa / Middle East | | | | | · | |
| Passengers carried (000s) | 464 | 452 | 2.8% | 5,219 | 5,137 | 1.6% |
| Revenue pax-kilometers (RPK) | 2,621 | 2,549 | 2.8% | 29,066 | 28,527 | 1.9% |
| Available seat-kilometers (ASK) | 3,200 | 3,095 | 3.4% | 36,233 | 35,388 | 2.4% |
| Load factor (%) | 81.9% | 82.4% | (0.5) | 80.2% | 80.6% | (0.4) |
| The state of the s | | | (/ | | | (- / |
| Caribbean / Indian, Ocean | • | | | | • | |
| Passengers carried (000s) | 309 | 304 | 1.5% | 3,349 | 3,325 | 0.7% |
| Revenue pax-kilometers (RPK) | 2.250 | 2,210 | 1.8% | 24,252 | 24,155 | 0.4% |
| Neveriue pax-kilometers (Kr K) | 2,250 | 2,210 | 1.070 | 24,232 | 24,100 | 0.4/0 |
| . , , | | | 1 1 | | | i i |
| Available seat-kilometers (ASK) Load factor (%) | 2,688 83.7% | 2,661 83.1% | 1.0% | 28,689 84.5% | 29,040 83.2% | (1.2%) |
| Available seat-kilometers (ASK) | 2,688 | 2,661 83.1% | 1.0% | 28,689 84.5% | 29,040 83.2% | (1.2%) |
| Available seat-kilometers (ASK) Load factor (%) Cargo activity (in millions) | 2,688 83.7% | 2,661 83.1% December | 1.0% | 28,689 84.5% | 29,040 83.2% Year to date | (1.2%) 1.4 |
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| Available seat-kilometers (ASK) Load factor (%) Cargo activity (in millions) Total Group Revenue tonne-km (RTK) Available tonne-km (ATK) Load factor (%) | 2,688 83.7% 2013 848 1,298 | 2,661 83.1% December 2012 881 1,317 | 1.0% 0.7 Variation (3.7%) (1.5%) | 28,689 84.5% 2013 10,088 15,971 | 29,040 83.2% Year to date 2012 10,577 16,411 | (1.2% 1.4 Variatio (4.6% (2.7% |
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| Available seat-kilometers (ASK) Load factor (%) Cargo activity (in millions) Total Group Revenue tonne-km (RTK) Available tonne-km (ATK) Load factor (%) Europe (including France) Revenue tonne-km (RTK) Available tonne-km (ATK) Load factor (%) Americas Revenue tonne-km (RTK) Available tonne-km (ATK) Load factor (%) Asia / Pacific Revenue tonne-km (RTK) Available tonne-km (RTK) Available tonne-km (ATK) Load factor (%) Africa / Middle East Revenue tonne-km (RTK) Available tonne-km (RTK) | 2,688 83.7% 2013 848 1,298 65.3% 6 41 14.7% 352 540 65.1% 316 391 80.8% | 2,661 83.1% December 2012 881 1,317 66.9% 6 42 15.2% 364 527 69.1% 321 408 78.8% | 1.0% 0.7 | 28,689 84.5% 2013 10,088 15,971 63.2% 67 527 12.6% 4,148 6,670 62.2% 3,890 4,981 78.1% | 29,040 83.2% Year to date 2012 10,577 16,411 64.4% 69 534 12.9% 4,229 6,597 64.1% 4,198 5,388 77.9% | (1.2% 1.4 Variatic (4.6% (2.7% (1.3) (1.3% (0.2) (1.9% 1.1% (1.9) (7.6% 0.2 (4.2% (1.3% |
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| Available seat-kilometers (ASK) Load factor (%) Cargo activity (in millions) Total Group Revenue tonne-km (RTK) Available tonne-km (ATK) Load factor (%) Europe (including France) Revenue tonne-km (RTK) Available tonne-km (ATK) Load factor (%) Americas Revenue tonne-km (RTK) Available tonne-km (ATK) Load factor (%) Asia / Pacific Revenue tonne-km (RTK) Available tonne-km (RTK) Available tonne-km (ATK) Load factor (%) Africa / Middle East Revenue tonne-km (RTK) Available tonne-km (RTK) Available tonne-km (RTK) Load factor (%) | 2,688 83.7% 2013 848 1,298 65.3% 6 41 14.7% 352 540 65.1% 316 391 80.8% | 2,661 83.1% December 2012 881 1,317 66.9% 6 42 15.2% 364 527 69.1% 321 408 78.8% | 1.0% 0.7 | 28,689 84.5% 2013 10,088 15,971 63.2% 67 527 12.6% 4,148 6,670 62.2% 3,890 4,981 78.1% | 29,040 83.2% Year to date 2012 10,577 16,411 64.4% 69 534 12.9% 4,229 6,597 64.1% 4,198 5,388 77.9% | (1.2%) 1.4 Variatic (4.6%) (2.7%) (1.3) (3.1%) (1.3%) (0.2) (1.9%) 1.1% (1.9) (7.6%) 0.2 (4.2%) (1.3%) (1.7) |
| Available seat-kilometers (ASK) Load factor (%) Cargo activity (in millions) Total Group Revenue tonne-km (RTK) Available tonne-km (ATK) Load factor (%) Europe (including France) Revenue tonne-km (RTK) Available tonne-km (ATK) Load factor (%) Americas Revenue tonne-km (RTK) Available tonne-km (ATK) Load factor (%) Asia / Pacific Revenue tonne-km (RTK) Available tonne-km (RTK) Available tonne-km (ATK) Load factor (%) Africa / Middle East Revenue tonne-km (RTK) Available tonne-km (RTK) Load factor (%) Africa / Middle East Revenue tonne-km (ATK) Load factor (%) Caribbean / Indian Ocean | 2,688 83.7% 2013 848 1,298 65.3% 6 41 14.7% 352 540 65.1% 316 391 80.8% | 2,661 83.1% December 2012 881 1,317 66.9% 6 42 15.2% 364 527 69.1% 321 408 78.8% 144 239 60.3% | 1.0% 0.7 Variation (3.7%) (1.5%) (1.5) (4.8%) (1.7%) (0.5) (3.4%) 2.5% (4.0) (4.1%) 2.0 (9.8%) (5.1%) (3.0) | 28,689 84.5% 2013 10,088 15,971 63.2% 67 527 12.6% 4,148 6,670 62.2% 3,890 4,981 78.1% 1,568 2,706 57.9% | 29,040 83.2% Year to date 2012 10,577 16,411 64.4% 69 534 12.9% 4,229 6,597 64.1% 4,198 5,388 77.9% | (1.2%) 1.4 Variatio (4.6%) (2.7%) (1.3) (1.3%) (0.2) (1.9%) 1.1% (1.9) (7.6%) 0.2 |