Trappes, January 10th, 2014 - 6:00pm CET



## 2013 Sales

The consolidated sales (unaudited) of Egide group for the year 2013 reached 22.8 million Euros, against 25.6 million in 2012. Taking into account the sale of the subsidiaries Egide UK and Egima on October 31<sup>st</sup>, 2013, the revenues in 2013 include only 10 months of activity of these subsidiaries (against 12 months in 2012).

The table below presents the analysis of the sales in a comparable perimeter (total Egide SA + Egide USA):

In million Euros	2012	2013 *	Variation
1 <sup>st</sup> quarter	5.8	5.6	- 3.5 %
2 <sup>nd</sup> quarter	5.8	5.2	- 10.3 %
3 <sup>rd</sup> quarter	5.6	4.8	- 14.3 %
4 <sup>th</sup> quarter	5.4	4.8	- 11.1 %
Sales Egide SA + USA	22.6	20.4	- 9.7 %

\* Unaudited

The split of the sales of Egide SA and Egide USA per markets is as follow:

In million Euros	2012	2013 *	Variation
Defense and space	12.1	11.8	- 2.5 %
Telecoms	4.5	4.2	- 6.7 %
Industrial and security	6.0	4.4	- 26.7 %
Sales Egide SA + USA	22.6	20.4	- 9.7 %
* Unaudited			-

The split of the activity per unit is as follow, being reminded that in 2013, Egide UK and Egima only had 10 months of sales:

In million Euros	2012	2013 *	Variation
Egide SA	13.9	12.8	- 7.9 %
Egide USA	8.7	7.6	- 12.6 %
Sub total Egide SA + USA	22.6	20.4	- 9.7 %
Egide UK	2.6	2.1	-
Egima	0.4	0.3	-
Total group	25.6	22.8	-

\* Unaudited

## Part of financial items as of December 31st, 2013

The financial situation of the group remains stable, with available cash at 0.5 m $\in$  as of December 31<sup>st</sup>, 2013 (unaudited), before the amounts of R&D tax credit and Social Charges tax credit expected for the beginning of the year. Moreover, the sale of Egima and Egide UK has reduced the amount of the non current debt by 0.2 m $\in$ .

Philippe Bregi, Chairman and Chief Executive Officer of the group, comments: "As anticipated, the year 2013 has shown a drop in activity compared to the previous year, due to the bad economic environment. Egide has reacted with the sale of its non strategic subsidiaries, Egide UK and Egima, and with the adaptation of its industrial capabilities (staff cuts at Egide USA, partial activity at Egide SA) to the demand."

He adds: "The group, now focused on its perimeter of excellence, hermetic packages for critical applications, continues to develop its range of innovative products for the market of "high-end" products on which it remains an inescapable player, while continuing its efforts in the mastery of all its costs."

## To find out more about Egide, visit: www.egide.fr

EGIDE is listed on NYSE Euronext Paris™- Compartment C - ISIN: FR0000072373 – Reuters: EGID.PA – Bloomberg: GID

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