

## Press release

15 January 2014

### Partnership

## **Altran and Alcatel-Lucent announce industrial partnership project in telecoms sector in Orvault (Western France)**

Today, the groups Altran and Alcatel-Lucent announced that they have formed an industrial partnership project for the purposes of creating an expertise and telecoms services centre in the employment catchment area in Nantes. Within the context of this agreement, around 170 expert engineers specialised in 4G technology at Alcatel-Lucent's Orvault site (Western France) would be integrated into Altran's telecoms and media teams.

Altran has been a privileged partner of Alcatel-Lucent for more than 15 years providing the group with R&D consulting and services at the international level. This partnership will create a privileged working relationship between the two engineering teams and as such enable both companies to reinforce the fundamental basis of their collaboration.

Commenting on the partnership, Loïc le Grouiec, Country Operation Manager of Alcatel-Lucent in France said, "*We are very pleased to enter into this partnership project with Altran, the global leader in consulting and innovation, particularly since this will give our highly-qualified employees the opportunity to pursue their careers in the employee catchment area in Nantes. We are sure that the management of Altran will enable our staff to further their professional development in accordance with their talent and expertise. Thanks to its wide international spread and presence in many sectors*

*of activity, Altran will, among other things, give our teams access to new growth opportunities in the telecoms industry and, even more so, in the Intelligent Systems sector. »*

Speaking on behalf of Altran, Cyril Roger, Executive Vice-President of the Group in charge of operations in France and Southern Europe, declared: « *This partnership project with Alcatel-Lucent consolidates our development strategy to provide our customers with a range of unique skills, in complex areas and for the global market. The contribution of Alcatel-Lucent's experts from the Orvault site completes our presence on the 4G market of the future and puts us ahead in terms of being able to provide our clients with an offering that is unmatched on the market. »*

#### About Altran

As global leader in innovation and high-tech engineering consulting, Altran accompanies its clients in the creation and development of their new products and services. Altran's Innovation Makers<sup>1</sup> have been providing services for thirty years to key players in the Aerospace, Automotive, Energy, Railways, Finance, Healthcare and Telecoms sectors. Covering every stage of project development from strategic planning to manufacturing, Altran's offers capitalise on the Group's technological know-how in four key areas: Lifecycle Experience, Mechanical Engineering, Intelligent Systems and Information Systems.

In 2012, the Group generated revenues of €1,456m. Altran now has a staff of 20,000 employees in more than 20 countries.

<http://www.altran.com>

#### Press contact

Léonore Cousin

+ 33 (0)1 46 41 72 10

[press@altran.com](mailto:press@altran.com)

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<sup>1</sup> Employees of the Altran group

## About Alcatel-Lucent (Euronext Paris and NYSE: ALU)

Alcatel-Lucent is at the forefront of global communications, providing products and innovations in IP and cloud networking, as well as ultra-broadband fixed and wireless access to service providers and their customers, enterprises and institutions throughout the world.

Underpinning Alcatel-Lucent in driving the industrial transformation from voice telephony to high-speed digital delivery of data, video and information is Bell Labs, an integral part of Alcatel-Lucent and one of the world's foremost technology research institutes, responsible for countless breakthroughs that have shaped the networking and communications industry. Alcatel-Lucent innovations have resulted in the company being recognized by Thomson Reuters as a Top 100 Global Innovator, as well as being named by MIT Technology Review as amongst 2012's Top 50 "World's Most Innovative Companies". Alcatel-Lucent has also been recognized for innovation in sustainability, being named Industry Group Leader for Technology Hardware & Equipment sector in the 2013 Dow Jones Sustainability Indices review for making global communications more sustainable, affordable and accessible, all in pursuit of the company's mission to realize the potential of a connected world.

With revenues of Euro 14.4 billion in 2012, Alcatel-Lucent is listed on the Paris and New York stock exchanges (Euronext and NYSE: ALU). The company is incorporated in France and headquartered in Paris.

For more information, visit Alcatel-Lucent on: <http://www.alcatel-lucent.com>, read the latest posts on the Alcatel-Lucent blog <http://www.alcatel-lucent.com/blog> and follow the Company on Twitter: [http://twitter.com/Alcatel\\_Lucent](http://twitter.com/Alcatel_Lucent).

## Alcatel-Lucent Press Contacts

SIMON POULTER	<a href="mailto:simon.poulter@alcatel-lucent.com">simon.poulter@alcatel-lucent.com</a>	T : +33 (0)1 40 76 50 84
VALERIE LA GAMBA	<a href="mailto:valerie.La_gamba@alcatel-lucent.com">valerie.La_gamba@alcatel-lucent.com</a>	T : +33 (01) 40 76 49 91

## ALCATEL-LUCENT INVESTOR RELATIONS

MARISA BALDO	<a href="mailto:marisa.baldo@alcatel-lucent.com">marisa.baldo@alcatel-lucent.com</a>	T : + 33 (0) 1 4076 1120
TOM BEVILACQUA	<a href="mailto:thomas.bevilacqua@alcatel-lucent.com">thomas.bevilacqua@alcatel-lucent.com</a>	T : + 1 908-582-7998
CORALIE SPAETER	<a href="mailto:coralie.spaeter@alcatel-lucent.com">coralie.spaeter@alcatel-lucent.com</a>	T : +33 (0)1 40 76 49 08