

## InHand Networks selects Gemalto for M2M service launch in China

**Amsterdam, Mar. 13, 2014** - Gemalto, (Euronext NL0000400653 GTO), the world leader in digital security, announces that [InHand Networks](#), a leader of industrial M2M solutions in China, is integrating Gemalto's [Cinterion® PHS8 module](#) into their InRouter 900 series. The Inhand Networks product, powered by Gemalto's industrial-grade M2M technology, provides customers with remotely manageable secure solutions for large-scale M2M deployments, widely used in M2M applications for multiple device connections in the rural area. This includes vending machines, digital signage, remote medical devices, industrial automation equipments, smart grid, field machinery and digital factory.

The combined solution is able to support challenging network management involving thousands of remote machines or VPN connections that is common in M2M applications. With a compatible footprint, the solution ensures reliable communications while facilitating migration to 4G LTE technology. It also simplifies integration and streamlines mass manufacturing leading to lower production costs. In addition, its compact form factor is ideal for space-constrained M2M applications such as industrial PDAs, global tracking and tracing devices, discreet security systems, mHealth solutions and more.

*"Gemalto's Cinterion PHS8 is an industry certified solution that has a modular design and integrates core functionalities for the most important applications. Therefore, it provides our devices with the benefits of quickening up the certification process and supporting automated production in a cost-effective fashion,"* said Mr. Li Ming, CEO of InHand Networks. *"These are the major enablers to help us become a key player in the massive M2M deployment in both domestic and international markets."*

*"In China, the market size to support the Internet of Things will reach 750 Billion RMB by 2015 with an annual growth rate of more than 30%. The Gemalto-powered technology enables a reliable route to upgrade to 4G cellular technology and provides worldwide coverage and reliability even when roaming across different networks,"* added Michael Wallon, Vice President of M2M Sales for Asia & Pacific at Gemalto. *"These product benefits enable InHand Networks to fully capitalize on the existing and emerging business opportunities from the global M2M market."*

## About Gemalto

Gemalto (Euronext NL0000400653 GTO) is the world leader in [digital security](#) with 2013 annual revenues of €2.4 billion and more than 12,000 employees operating out of 85 offices and 25 research and software development centers, located in 44 countries.

We are at the heart of the rapidly evolving digital society. Billions of people worldwide increasingly want the freedom to communicate, travel, shop, bank, entertain and work – anytime, everywhere – in ways that are enjoyable and safe. Gemalto delivers on their expanding needs for personal mobile services, payment security, authenticated cloud access, identity and privacy protection, eHealthcare and eGovernment efficiency, convenient ticketing and dependable machine-to-machine (M2M) applications. We develop secure embedded software and secure products which we design and personalize. Our platforms and services manage these products, the confidential data they contain and the trusted end-user services made possible.

Our innovations enable our clients to offer trusted and convenient digital services to billions of individuals. Gemalto thrives with the growing number of people using its solutions to interact with the digital and wireless world.

For more information visit [www.gemalto.com](http://www.gemalto.com), [www.justaskgemalto.com](http://www.justaskgemalto.com), [blog.gemalto.com](http://blog.gemalto.com), or follow [@gemalto](https://twitter.com/gemalto) on Twitter.

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