# Press Release

2 April 2014

### A contract worth €150 million

## Alstom to supply 29 Coradia Continental regional trains to VMS in Germany

Alstom has been awarded a  $\in$ 150 million contract<sup>1</sup> to supply 29 Coradia Continental electrical trains to Verkehrsverbund Mittelsachsen GmbH (VMS) in Central Saxony, Germany and a servicing contract over a period of 16 years. The first contract includes purchase options for up to 23 additional trains.

The trains are scheduled to enter commercial service in June 2016 on the Mittelsachsen II electricity network, from Elsterwerda and from Dresden through Chemnitz and Zwickau to Hof.

"We are pleased that VMS has chosen our modern solutions which include the Rolling Stock and the servicing. These contracts constitute a new economic model for the customer as it guarantees the quality and reliability of service, says Andreas Knitter, Senior Vice-President Europe of Alstom Transport.

"Within the award process, we met Alstom as a very reliable partner so far. We are convinced, that we found a supplier, which will deliver and maintain modern multiple units for our passengers", says Dr. Harald Neuhaus, managing director of VMS GmbH.

Alstom's regional train Coradia Continental is able to circulate at a commercial speed of 160 km/h. It offers excellent acceleration characteristics, reducing travel time. The threecar and five-car trainset<sup>2</sup> versions will be able to carry up to 320 and 520 passengers respectively. A special emphasis has been placed on the comfort of the passengers. Multipurpose areas provide space for wheelchairs, bicycles and strollers. The traction equipment is located on the roof, allowing spacious interior design including a large corridor for easier movement within the train.

Coradia Continental is equipped with a low floor, and handrails, that facilitate the access on board and circulation of passengers. The trains are equipped in accordance with the latest European crash standards, thereby providing a high degree of safety for the train drivers and passengers.

The 29 trains will be manufactured at Alstom's site in Salzgitter. Alstom employees will perform their maintenance until the end of 2032 in the workshop near Chemnitz. Up-to-



<sup>&</sup>lt;sup>1</sup> The contract was booked in Q4 of fiscal year 2013/14

<sup>&</sup>lt;sup>2</sup> 13 three-car and 16 five-car trainsets

date information regarding the maintenance<sup>3</sup> of the trains will be provided to all project members via a central information platform. The servicing contract also includes the maintenance planning the supply of spare parts as well as the main inspections.

Coradia Continental belongs to Alstom's Coradia range of modular trains which benefit from over 30 years' experience and proven technical solutions. More than 3,000 Alstom regional trains have been sold and 1,200 Coradia trains are currently circulating in Denmark, France, Germany, Italy, Luxembourg, the Netherlands, Portugal, Spain and Sweden.

#### **About Alstom**

Alstom is a global leader in the world of power generation, power transmission and rail infrastructure and sets the benchmark for innovative and environmentally friendly technologies. Alstom builds the fastest train and the highest capacity automated metro in the world, provides turnkey integrated power plant solutions and associated services for a wide variety of energy sources, including hydro, nuclear, gas, coal and wind, and it offers a wide range of solutions for power transmission, with a focus on smart grids. The Group employs 93,000 people in around 100 countries. It had sales of over  $\in 20$  billion and booked close to  $\in 24$  billion in orders in 2012/13.

#### **About Alstom Transport**

A promoter of sustainable mobility, Alstom Transport develops and markets the most complete range of systems, equipment and services in the railway sector. Alstom Transport manages entire transport systems, including rolling stock, signalling, the maintenance and modernisation, infrastructure, and offers "turnkey" solutions. Alstom Transport recorded sales of 5.5 billion euros in the fiscal year 2012-2013. Alstom Transport is present in over 60 countries and employs near 26,700 people.

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<sup>&</sup>lt;sup>3</sup> Alstom takes over the role as "Entity in Charge of Maintenance" (ECM) and is therefore registered in the national register of rolling stock.

