

Paris, France, 28 April 2014

First quarter 2014 revenue: €463.8 million
Organic growth of 6.1%

- Consolidated revenue for the first quarter 2014 increased by 6.1% like-for-like
- Activity was driven by the United Kingdom which saw growth of 15.2% with, notably, the ramp-up of the SSCL contract

First quarter 2014 consolidated revenue

In € million	First quarter 2013	First quarter 2014	Growth
Revenue	436.7	463.8	6.2%
Change in consolidation scope	0.0		
Currency variation	0.2		
Pro-forma revenue	437.0	463.8	6.1%

First quarter 2014 revenue by geographic area

In € million	First quarter 2013**	First quarter 2014	Organic growth
United Kingdom	176.3	203.0	15.2%
France	144.0	135.9	-5.6%
Germany	58.6	55.9	-4.6%
Other Europe	58.1	69.0	18.7%
<u>Total</u>	<u>437.0</u>	<u>463.8</u>	<u>6.1%</u>

** Like-for-like revenue (2014 base)

Activity for the first quarter 2014

First quarter 2014 activity was driven by the Public Sector where growth stood at 19.3% while the Telco/Utilities/Transport sector posted growth of 0.7% and the Finance sector was down by 6.6%.

In terms of service lines, Business Process Outsourcing grew by 40.3% and IT infrastructure management by 7.5%. Applications services (consulting, systems integration, application management and testing) declined by 5.3% under the impact, notably, of the comparison effects linked to Ecotax.

At 31 March 2014, the book-to-bill ratio for the cyclical part of the business¹ stood at 1.05 (1.24 in the previous year).

Reflecting an improvement in the business environment, the pipeline was significantly higher at the end of the first quarter 2014, up by 36.8% on the previous year. At 31 March 2014, the pipeline stood at 2.26 times annual projected revenue compared with 1.75 at 31 March 2013.

The United Kingdom saw strong like-for-like revenue growth of 15.2%. Activity was particularly buoyant in the Public Sector thanks, in particular, to the ramp-up of the SSCL contract but also the positive trend in Defence and Homeland Security. The Telco/Utilities/Transport sector also enjoyed strong growth while Finance was down. The Business Process Services activities posted vigorous growth and now represent more than 50% of the UK revenue. At the end of March 2014, the book-to-bill ratio in the cyclical part of the business¹ was 1.14 (1.74 at 31 March 2013). The pipeline was markedly higher at €2.4 billion (representing 2.9 times annual projected revenue versus 1.4 times at 31 March 2013) thanks to the major commercial opportunities in Business Process Services, particularly in the Public Sector.

In France, as expected by the Group, revenue declined by 5.6%. This quarter was again marked by the non-recognition of revenue on the Ecotax contract. The main developments were an improvement in the Banking sector (+2%) and a positive trend in the Energy-Utilities and Aeronautics sectors. Insurance, Telecommunications and the Public Sector were, however, negatively oriented. At 31 March 2014, the book-to-bill ratio in the cyclical part of the business¹ stood at 0.97 (1.22 at 31 March 2013).

In Germany, revenue contracted by 4.6% like-for-like. The Banking (+1.8%) and Telecommunications sectors posted revenue growth but the Insurance, Public and Energy-Utilities sectors saw lower revenue. At 31 March 2014, the book-to-bill ratio for the cyclical part of the business¹ stood at 1.14 (1.33 at 31 March 2013) and the pipeline was up by 5.5% relative to 31 March 2013, pointing to growth in second half 2014 revenue.

The Other Europe region posted strong like-for-like revenue growth of 18.7%, underpinned by organic growth of 1.9% in Belgium/Switzerland and 26% in Scandinavia which benefited from the ramp-up of large contracts signed in 2013. The book-to-bill ratio in the cyclical activities stood at 1.06 at 31 March 2014 (1.1 at 31 March 2013).

Planned business combination with Sopra

The planned friendly tie-up of Sopra and Steria aims to create a European leader in digital services with combined revenue of €3.1 billion (2013 pro forma basis) and more than 35,000 employees located in 24 countries serving large international clients. This planned tie-up should generate operational synergies of €62 million and its ambition is to form a group that is capable of generating strong organic growth aimed at

¹ Consulting/Systems Integration/Testing

achieving revenue of over €4 billion and progressively improving the operating margin to approaching the 10% mark.

This planned tie-up, on which the initial feedback from clients and employees has been very positive, will now proceed based on the following indicative calendar: filing of the Public Exchange Offer in May 2014 and results of the Offer in July 2014. The Steria Supervisory Board has already appointed the firm Finexsi whose task will be to carry out an independent valuation and issue advice on the conditions of the Public Exchange Offer for shareholders, and which will serve as the basis for its reasoned opinion on the transaction.

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Next news: Shareholders' Meeting on 22 May 2014 at 14h00 (CET); revenue and results for the first half 2014 on Friday 25 July 2014 before the market opening.

-ENDS-

Steria is listed on NYSE Euronext Paris, Eurolist (Section B)

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With 20,000 people across 16 countries, Steria delivers end-to-end IT-enabled business services that help private and public organisations meet today's complex business challenges. As a Trusted Transformation partner with a highly collaborative approach, Steria provides consulting, digital expertise, as well as optimised infrastructures, applications and business process services. With over 20% of its capital owned by its employees, Steria generated revenues of €1.75 billion in 2013. Find out more at www.steria.com and @Steria*

(): including "SET Trust" and "XEBT Trust" (3.90% of capital)*

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