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## Gfi Informatique enters into exclusive negotiations with the RealDolmen Group to acquire Aerial, its French subsidiary

**Saint-Ouen (France), 27 May 2014** – Gfi Informatique announces that it has entered into exclusive negotiations with RealDolmen to acquire Aerial, its French subsidiary. If these negotiations are successful, the acquisition will be subject to a consultation process with staff representative bodies.

Aerial generates annual sales of around €30 million and has close to 350 employees. It has a portfolio of prestigious clients: almost half its sales are generated in the public sector, 20% in financial services and insurance and the remainder with large corporates in the telecoms, manufacturing or services sectors. It also has recognised expertise in data migration and solutions for the pharmaceutical industry and insurance sector. Lastly, with more than 40% of sales generated in application management, the company has a significant proportion of repeat sales.

The company was created in 1979 and has offices in Paris and Lille. Its integration within the Gfi Group should be greatly facilitated by the nature of its business portfolio and its clients.

**Next release:** 29 July 2014, first-half revenue and earnings

**Disclaimer:**

*The items in this press release other than historical facts are estimates. They do not constitute guarantees because of the inherent difficulties in forecasting results. Actual results may differ considerably from explicit or implicit forecasts.*

**About Gfi Informatique**

*Gfi Informatique is a major player in value-added IT services and software in Europe. It occupies a strategic position in its differentiated approach to global firms and niche entities. With its multi-specialist profile, the Group serves its clients with a unique combination of proximity, sector organisation and industrial-quality solutions. The Group has around 10,000 employees and generated revenue of €743 million in 2013.*

*Gfi Informatique is listed on the Paris Euronext, NYSE Euronext (Compartment B) - ISIN Code: FR0004038099*

**For more information go to [www.gfi.fr](http://www.gfi.fr)**

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