# unibail.rodamco

# FINANCIAL REPORT – First Half 2014

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# I. ACCOUNTING PRINCIPLES AND SCOPE OF CONSOLIDATION

#### Accounting principles

Unibail-Rodamco's consolidated financial statements as at June 30, 2014 were prepared in accordance with IAS 34 "Interim financial reporting" and with International Financial Reporting Standards ("IFRS") as applicable in the European Union as at June 30, 2014.

Following their endorsement by the European Union on December 29, 2012, Unibail-Rodamco has adopted the following IFRS, with effect from January 1, 2013:

- IFRS 10 "Consolidated Financial Statements;"
- IFRS 11 "Joint arrangements;" and
- IFRS 12 "Disclosure of interests in other entities."

IFRS 13 "Fair value measurement" was also adopted with effect from January 1, 2013.

Therefore, all financial statements reported for 2013 and 2014 are compliant with these new IFRS.

No changes were made to the accounting principles with those applied for the year ended December 31, 2013.

The financial statements are compliant with the best practices recommendations published by the European Public Real estate Association (EPRA)<sup>1</sup>. Key EPRA performance indicators are reported in a separate chapter at the end of this appendix.

# Scope of consolidation

The principal changes in the scope of consolidation since December 31, 2013 were:

- On May 14, 2014, Unibail-Rodamco acquired a stake in CentrO, a leading shopping centre located in Oberhausen (Germany). Following this acquisition and based on the governance analysis, the acquired companies are consolidated under the equity method;
- Following a change in control, the Val Tolosa development project located in Toulouse (France) is now fully consolidated, instead of consolidated under the equity method as at December 31, 2013;

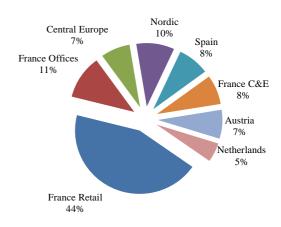
 During H1-2014, the Group has sold different assets, mainly the shopping centre Vier Meren, located in The Netherlands, and 34-36 Louvre and 23 Courcelles, located in Paris as well as its 7.25% stake in Société Foncière Lyonnaise (SFL).

As at June 30, 2014, 264 companies were fully consolidated, 6 companies were consolidated proportionally (corresponding to entities under "joint operation" as defined by IFRS 11) and 29 companies were accounted for under the equity method<sup>2</sup>.

### **Operational reporting**

The Unibail-Rodamco Group is operationally organised in six regions: France, Spain, Central Europe, Austria, the Nordics and The Netherlands. As France has substantial activities of all 3 business-lines of the Group, this region is itself divided in 3 segments: Shopping centres, Offices and Convention & Exhibition. The other regions mainly operate in the Shopping centre segment.

The table below shows the split of Gross Market Values per region as at June 30, 2014, excluding assets consolidated under the equity method<sup>2</sup>.



<sup>&</sup>lt;sup>1</sup> EPRA Best Practices Recommendations are available on the EPRA website: www.epra.com

<sup>&</sup>lt;sup>2</sup> Mainly the Comexposium subsidiaries (trade show organisation business), Cité Europe and Rosny 2 shopping centres in France, Pankrac shopping centre in the Czech Republic, the Zlote Tarasy complex in Poland, mfi AG, Ring-Center, Ruhr-Park and CentrO shopping centres in Germany.

#### **II. BUSINESS REVIEW BY SEGMENT**

# 1. Shopping centres

#### 1.1 Shopping centre market in H1-2014

The first half of 2014 was characterized by a moderate though slow recovery in the EU economy<sup>3</sup>. However, unemployment remained high with reported levels of 10.5% in the EU and 11.8% in the euro-zone in March 2014, stable since December 2013<sup>4</sup>. High unemployment and measured consumer confidence continue to restrain domestic demand and private consumption. Current forecasts call for moderate GDP growth in the EU in 2014 and 2015 of +1.6% and  $+2.0\%^3$ , respectively.

2014 GDP growth estimates<sup>3</sup> for Spain, The Netherlands and the Czech Republic are +1.1%, +1.2% and +2.0%, respectively. All three countries saw negative GDP growth through the end of 2013. GDP growth in France<sup>3</sup> is expected to reach +1.0%in 2014 vs. flat growth in 2013, while Austria and Slovakia show a stronger projected GDP growth of +1.6% and +2.2%, respectively. Sweden and Poland are amongst the EU's best performers<sup>3</sup> with forecasted GDP growth for 2014 of +2.8% and +3.2%, respectively.

The improving outlook is expected to support retailers' plans to target European countries for expansion and store openings. Eight of the countries in which the Group operates are listed among the top 15 destinations<sup>5</sup> for expansion by retailers. The priority for retailers remains the capital cities and other large and wealthy metropolitan areas.

While the macro economic outlook improved, inflation decreased significantly and consumer confidence in the Eurozone during the first half of 2014 remained subdued<sup>3</sup>. Despite these mixed conditions, Unibail-Rodamco's performance was robust and demonstrates the strength of its business model: large shopping centres located in the wealthy and densely populated catchment areas of major European cities, which drive 6 Mn visits per year and above and which offer visitors a unique experience thanks to an unparalleled brand offer, a critical mass of international premium retailers, a high quality design, unique and premium services as well as innovative marketing.

Tenant sales in the Group's shopping centres grew by  $+2.8\%^6$  during the first six months of 2014 compared to the first six months of 2013. Footfall similarly grew strongly, +1.7% through June 2014 compared to the same period in 2013. During the first five months of 2014, tenant sales<sup>6</sup> in the Group's shopping centres grew by +3.6% outperforming the national sales indices<sup>7</sup> by +290bps. Tenants in the French shopping centres outperformed the national sales index by +240 bps, with sales growth<sup>8</sup> of +3.4% compared to the same period in 2013. In Austria<sup>9</sup>, tenant sales increased by +3.4%, outperforming the national sales index by +240 bps. The recently refurbished Shopping City Süd (Vienna) saw tenant sales growth of +8.1% over the same period. In Central Europe, tenant sales grew by +7.9% mainly driven by the strong performance of the extended Centrum Černý Most (Prague) (+27.6% through May 2014). Spanish shopping centres also showed a strong increase with +4.9% tenant sales growth for the first 5 months of 2014, outperforming the national sales index by +420 bps. This performance was led primarily by large shopping centres such as La Maquinista (Barcelona) (+5.2%), Parquesur (Madrid) (+4.3%), La Vaguada (Madrid) (+5.8%) and Splau, the Barcelona shopping centre refurbished and restructured in 2012, which

<sup>&</sup>lt;sup>3</sup> Source: European Economic Forecast, Spring 2014. http://ec.europa.eu/economy\_finance/publications/europe an economy/2014/pdf/ee3\_en.pdf

Source: Eurostat, May 2, 2014.

http://epp.eurostat.ec.europa.eu/cache/ITY\_PUBLIC/3-02052014-AP/EN/3-02052014-AP-EN.PDF

<sup>&</sup>lt;sup>5</sup> How active are retailers globally? /2014 edition -CBRE.

<sup>&</sup>lt;sup>6</sup> Tenant sales performance in Unibail-Rodamco's shopping centres (excluding The Netherlands) on portfolio of shopping centres in operation including extensions of existing assets and excluding deliveries of new brownfield projects, acquisition of new assets and assets under heavy refurbishment. Tenants' sales including Apple store sales estimated on the basis of available public information of Apple Inc. (2013 10-K published October 30, 2013, pages 27 and 32; 2014 10-Q published April 28, 2014, pages 26 and 29). Primark sales are not available. Excludes the sales of the 4 Virgin stores in the Group's shopping centres in France, due to bankruptcy. Tenant sales growth through May 31, 2014, including sales of these 4 stores is +3.3% and +2.6% through June 30, 2014

<sup>&</sup>lt;sup>7</sup> Based on latest national indices available (year-on-year evolution) as of May 2014: France: Institut Français du Libre Service; Spain: Instituto Nacional de Estadistica; Central Europe: Česky statisticky urad (Czech Republic), Polska Rada Centrow Handlowych (Poland, as of April 2014); Austria: Eurostat (Austria and Slovakia); Nordic: HUI Research (Sweden), Denmark's Statistik (Denmark), Eurostat (Finland). Tenants sales outperformance of national sales index including Virgin of +260 bps for the Group and +190 bps for France.

<sup>&</sup>lt;sup>8</sup> Excludes the sales of the 4 Virgin stores in the Group's shopping centres in France, due to bankruptcy. Tenant sales growth through May 31, 2014, including sales of these 4 stores is +2.9%.

<sup>&</sup>lt;sup>9</sup> Excluding Slovakia due to ongoing refurbishment works in Aupark.

continued to attract more and more customers with a +21.0% increase in footfall and +28.3% increase in tenant sales through May 2014. Collectively, the Group's six largest shopping centres in Spain<sup>10</sup> saw tenant sales increase by 7.6%. In the Nordics, tenant sales through May 2014 were flat compared to the same period in 2013. The Nordics' tenant sales currently exclude Täby Centrum (Stockholm), due to the on-going extension and comprehensive refurbishment of the centre. Tenant sales and footfall in this centre increased by +13.0% and +15.6%, respectively, thanks to the opening of the South extension in July 2013 and partial delivery of the North extension in May 2014.

During the first six months of 2014, "UR Lab" launched several new initiatives and further refined and expanded a number of concepts launched previously, all of which are aimed at strengthening the Group's leading position in terms of asset quality, premium services and differentiated customer experience, in turn driving additional footfall:

- Fresh!: the latest "UR Lab" innovation will further strengthen the food offer across the Group's shopping centres. Inspired by the best of downtown markets, it aims to create an exceptional gournet hall for the most demanding customers encompassing a high quality, diversified and regularly renewed offer. "El Mercat de Glòries" in Glòries (Barcelona) will be the 1<sup>st</sup> "Fresh!" concept to open (September 2014). The concept will span over 3,200 m<sup>2</sup> and include "La Cuina" ("The Kitchen"), a dedicated area for food related events, and host more than over 50 tailor-made events a year;
- Digital marketing: the Group signed an exclusive partnership with Niantic Labs, a division of Google. This initiative enables "Ingress" gamers (Google's near-real time augmented reality game) to expand their playground to shopping centres for the first time in Continental Europe. In addition, the Group expanded its drive to connect more closely with its shopping centres' visitors. Year-on-year iPhone and Android app downloads increased by +60% (to 3.0 Mn), website visits grew by +13% (to 16.9 Mn) and mobile website visits by +35% (to 4.7 Mn). The number of Facebook fans of the Group's shopping centres continued its strong growth in H1-2014 with 4.9 Mn fans at the end of the first half, compared to 3.3 Mn as of June 30, 2013, a +50% increase;

- 4 Star label<sup>11</sup>: since its launch in 2012, the Group's quality referential, has been awarded to 17 shopping centres. The CNIT (Paris region) and Pasing Arcaden (Munich) were awarded the label in H1-2014, following a comprehensive quality audit performed by SGS, the worldwide leader in service certification. Pasing Arcaden is the first shopping centre in Germany to receive this demanding label. This process will continue in 2014 and 2015; Täby Centrum (Stockholm) and Fisketorvet (Copenhagen) successfully passed the 4 Star audit and will be labelled in H2-2014;
- The Dining Experience<sup>TM</sup>: The Group's initiative aims to increase the space dedicated to dining as well as the quality of the dining offer with differentiating food concepts and unique gastronomy events and services. Les Quatre Temps (Paris region) will be equipped with a full Dining Experience<sup>TM</sup> concept after the successful launches in La Maquinista (Barcelona), Confluence (Lyon), Galeria Mokotow (Warsaw) and Aéroville (Paris region).

Leasing activity was strong in H1-2014 with 728 leases signed with a Minimum Guaranteed Rent (MGR) uplift<sup>12</sup> of +23.1% on renewals and relettings. The Group's rotation rate<sup>13</sup> stood at 6.3% in H1-2014, in line with its objective to rotate at least 10% of its tenants each year and driven primarily by tenant rotation in its large malls. With a strong focus on differentiating and exclusive retail concepts, generating traffic and customer preference, 83 leases were signed with international premium<sup>14</sup> retailers in H1-2014, compared to 78 in H1-2013. Unibail-Rodamco teams signed a number of aspirational brands, including the 1<sup>st</sup> Tesla Motors store in a shopping centre in Continental Europe in Täby Centrum (Stockholm), the 1<sup>st</sup> Disney store in Sweden in Mall of Scandinavia (Stockholm), the 1<sup>st</sup> Kusmi Tea in Sweden in Täby Centrum (Stockholm), the 1<sup>st</sup> two Le Pain Quotidien stores in a shopping centre in France in Forum des Halles (Paris) and Polygone Riviera

<sup>&</sup>lt;sup>10</sup> Assets above 6 Mn visits per annum located in Spain's3 largest cities: Madrid, Barcelona and Valencia.

<sup>&</sup>lt;sup>11</sup> The "4 Star label" for a shopping centre is based on a 725 point quality referential and audited by SGS, the world leader in service certification.

<sup>&</sup>lt;sup>12</sup> Minimum Guaranteed Rent uplift: difference between new and old rents. This indicator is calculated on renewals and relettings.

 $<sup>^{13}</sup>$  Rotation rate = (number of relettings + number of assignments + number of renewals with new concepts) / number of stores.

<sup>&</sup>lt;sup>14</sup> Retailer that has strong and international brand recognition, with a differentiating store design and product approach, which may increase the appeal of the shopping centres.

(Cagnes-sur-Mer), and the 1<sup>st</sup> Rituals in France in Forum des Halles (Paris). In addition, the 1<sup>st</sup> Abercrombie & Fitch store in a shopping centre in Europe will open in CentrO (Oberhausen). Lastly, the Group continued the development of differentiating retailers such as Nespresso in the Czech Republic (1 new store), Costa Coffee in France and Poland (5 new stores), Forever 21 in France and Germany (6 new stores), the latest Adidas concept "Neo" in Poland, the Czech Republic and Germany (3 new stores), Mauboussin, in France (4 new stores), and JD Sports in Germany (4 new stores).

In order to meet demand from retailers for stores in superior assets with high footfall and a critical mass of differentiating retailers, the Group continues to renovate and extend shopping centres. In Central Europe, Wilenska (Warsaw) celebrated in March 2014 the opening of its new food court and the refurbishment of the entire level 2. The Group is currently refurbishing the Arkadia (Warsaw) food court to be delivered by year end. In Täby Centrum (Stockholm), 3 out of the 4 major stores in the North extension were delivered in May 2014. Full delivery is planned in May 2015. In Spain, the Garbera (San Sebastian) interior refurbishment will be delivered in H2-2014 and the opening of the full redevelopment project of Glòries (Barcelona) is scheduled for 2016. Other major extension and renovation works are on-going in Forum des Halles (Paris) and in Chodov (Czech Republic) and will be delivered in the coming years. In addition, the Group will deliver in 2015 two major brownfield projects, Mall of Scandinavia (Stockholm) and Polygone Riviera (Cagnes-sur-Mer).

In April of this year, the City of Brussels selected Unibail-Rodamco with its partners BESIX and CFE, as the co-developer of the NEO 1 project. This mixed-use project encompasses 590 housing units, 2 day nurseries, 3,500 m<sup>2</sup> of offices, a retirement home and a 114,000 m<sup>2</sup> area dedicated to leisure, restaurants and retail: "Mall of Europe". Unibail-Rodamco will develop and operate the "Mall of Europe", representing a €548 Mn investment, while BESIX / CFE will develop the residential program. The Group will use its skillset and innovations on this 230-unit shopping centre which will feature the complete set of 4 Star services, iconic shopfronts, a 9,000 m<sup>2</sup> Dining Experience<sup>TM</sup> with 30 restaurants, the largest cinema in Belgium with 4,000 seats and the first indoor "Spirouland" in the world, created by Compagnie des Alpes, one of Europe's largest theme park operators, at the heart of a 15,000 m<sup>2</sup>

leisure centre. The "Mall of Europe" will be the Group's first shopping centre in Belgium<sup>15</sup>.

The Group also continued its expansion with the acquisition of a stake in CentrO. Located in Oberhausen, Germany, in the heart of the densely populated Ruhr region, CentrO is one of Germany's largest and most successful shopping centres. Opened in 1996 and extended by 17,000 m<sup>2</sup> in 2012, CentrO features 232,000 m<sup>2</sup> of retail and leisure offer <sup>16</sup>, including a two-storey 117,000 m<sup>2</sup> shopping centre, 39 restaurants, a 9-screen cinema, a 12,000 seat multi-purpose arena, 2 adventure theme parks (Sealife Adventure Park, Legoland Discovery Center) and 12,000 parking spaces.

With 252 shops and restaurants, its tenant mix includes a large and unparalleled collection of international retailers in Germany, such as Apple, Hollister, Superdry, Tommy Hilfiger, Peek & Cloppenburg, Lego and Napapijri. Located in a catchment area<sup>17</sup> of 3 Mn inhabitants, the mall attracts approximately 25 Mn visits per year, including shoppers from as far as The Netherlands.

# **1.2.** Net Rental Income from Unibail-Rodamco's shopping centres

The Group owns 102 retail assets, including 83 shopping centres out of which 56 host 6 million and above visits per annum. These 56 centres represent 90% of the Group's retail portfolio in Gross Market Value.

Total consolidated Net Rental Income (NRI) of the shopping centre portfolio amounted to  $\notin$ 590.3 Mn in H1-2014.

Region	Net Rental Income (€Mn)			
i i i gion	H1-2014	H1-2013	%	
France	319.2	271.0	17.8%	
Spain	71.6	70.6	1.4%	
Central Europe	61.1	54.5	12.2%	
Austria	53.8	52.8	1.8%	
Nordic	48.5	46.4	4.4%	
Netherlands	36.3	36.4	-0.3%	
TOTAL NRI	590.3	531.7	11.0%	

<sup>&</sup>lt;sup>15</sup> Following an appeal lodged against the award, the Belgian Council of State suspended on June 19, 2014 the decision by the City of Brussels to award the project to Unibail-Rodamco and its partners for failure to properly describe the rationale for the award.

On July 10, 2014, the City of Brussels revised its decision to comply with the Council of State ruling and confirmed the award of the project to Unibail-Rodamco and its partners.

<sup>&</sup>lt;sup>16</sup> Including a 6,800 m<sup>2</sup> GLA C&A shop.

<sup>&</sup>lt;sup>17</sup> Less than 30 minutes from the shopping centre.

The total net growth in NRI amounted to  $+ \in 58.6$  Mn (+11.0%) compared to H1-2013 due to:

- +€27.7 Mn from change of consolidation method and acquisitions:
  - ✓ In France, the joint venture with the Abu Dhabi Investment Authority (ADIA) in the Parly 2 shopping centre (Paris region) was consolidated under the equity method in H1-2013 and under full consolidation method in H1-2014;
  - ✓ Acquisition of additional units in the Villabé shopping centre in France.
- +€20.4 Mn from delivery of shopping centres, mainly in France with the Aéroville (Paris region) opening and the Alma (Rennes) and Toison d'Or (Dijon) extensions, which all opened in October 2013, and in the Czech Republic with the March 2013 opening of the extension of Centrum Černý Most in Prague and smaller projects in France, Spain and Austria.
- +€6.6 Mn due to assets in the pipeline, mainly in the Nordics with Täby Centrum, in France with Forum des Halles and Galerie Gaité and in The Netherlands with Leidsenhage.
- -€6.8 Mn due to disposals of smaller assets:
  - ✓ -€3.8 Mn in France, mainly due to the disposal of 40 Suffren (Paris region) in September 2013;
  - ✓ -€3.0 Mn in The Netherlands further to the divestment of Vier Meren in January 2014.
- -€1.3 Mn from other minor effects, including negative currency translation effect with SEK.
- The like-for-like NRI<sup>18</sup> growth amounted to +€12.0 Mn, up +2.6%, 170 bps above indexation, driven by the +3.7% growth in large malls.

Region		ntal Income (€ Like-for-like	€Mn)
Region	H1-2014	H1-2013	%
France	245.0	239.9	2.1%
Spain	65.4	63.5	3.0%
Central Europe	55.0	50.8	8.1%
Austria	50.4	50.1	0.6%
Nordic	36.1	36.4	-0.9%
Netherlands	29.1	28.0	4.0%
TOTAL NRI LI	480.9	468.8	2.6%

<sup>&</sup>lt;sup>18</sup> Like-for-like NRI: Net Rental Income excluding acquisitions, divestments, transfers to and from pipeline (extensions, brownfields) and currency exchange rate differences in the periods analysed.

	Net Rental Income Like-for-like evolution (%)					
Region	Indexation	Renew als, relettings net of departure	Other	Total		
France	0.6%	1.0%	0.5%	2.1%		
Spain	0.2%	-2.0%	4.8%	3.0%		
Central Europe	1.1%	4.6%	2.4%	8.1%		
Austria	1.9%	3.0%	-4.3%	0.6%		
Nordic	1.4%	-1.2%	-1.0%	-0.9%		
Netherlands	1.1%	4.6%	-1.7%	4.0%		
TOTAL	0.9%	1.2%	0.5%	2.6%		

The performance of the large malls in most regions was strong with year-over-year like-for-like NRI up by +3.2% in France and +8.1% in Spain<sup>19</sup>. The +2.6% like-for-like NRI growth for the Group reflects the impact of low indexation (+0.9% vs. +2.1% in H1-2013), other income (+0.5% vs. +0.8%) and the weaker performance of smaller malls.

Across the whole portfolio, Sales Based Rents (SBR) represented 1.9% ( $\notin 11.3$  Mn) of total Net Rental Income in H1-2014.

# 1.3. Contribution of affiliates

The total Contribution of affiliates<sup>20</sup> for the shopping centre portfolio amounted to  $\notin$  37.9 Mn in H1-2014, compared to  $\notin$  42.5 Mn in H1-2013.

	Contribution of affiliates (€Mn)			
Region	H1-2014 H1-20 Recurring Recurr activities activiti		Change	
France	6.8	17.9	- 11.1	
Spain	0.7	0.7	-	
Central Europe	30.4	23.9	6.5	
Other countries	-	-	-	
TOTAL	37.9	42.5	- 4.6	

The total net decrease of -€4.6 Mn is mainly due to

The negative impact of a change of governance, in July 2013, in the joint venture combining Unibail-Rodamco's and ADIA's interests in the Parly 2 shopping centre (Paris region): the combined entity is now consolidated under the full consolidation method, instead of the equity method as at June 30, 2013 and;

<sup>&</sup>lt;sup>19</sup> In assets above 6 Mn visits per annum located in Spain's three largest cities: Madrid, Barcelona and Valencia.

<sup>&</sup>lt;sup>20</sup> Contribution of affiliates represents Unibail-Rodamco's share of the Net result for the period of all entities consolidated under the equity method and interests received on loans granted to companies consolidated under the equity method.

• The positive impact of the acquisition, in May 2014, of a stake in the CentrO shopping centre (Oberhausen) and the increase in the contribution of affiliates coming from mfi, Ruhr-Park (Bochum) and Zlote Tarasy (Warsaw).

On a pro-forma basis excluding the change of method and acquisitions, the total Contribution of affiliates grew by  $+ \in 1.4$  Mn (+ 6.2%), mainly from mfi and Ruhr-Park (Bochum). In Germany, like-for-like NRI growth of mfi's fully consolidated assets<sup>21</sup> was + 6.3%. The Group signed 74 leases<sup>22</sup>, generating an MGR uplift of + 12.6%.

#### 1.4. Leasing activity in H1-2014

The Group signed 728 leases in H1-2014 on consolidated standing assets (vs. 634 in H1-2013) for  $\in$ 84.7 Mn of MGR. The average MGR uplift<sup>23</sup> was +23.1% on renewals and relettings (+15.3% in full-year 2013), including a +26.7% uplift in large shopping centres, partially offset by lower uplifts in small shopping centres (less than 6 million visits per annum) at +2.6%. The MGR uplift of +23.1% is the highest uplift achieved during the last 5 years and is well ahead of the +19.1% average uplift over such period. The MGR uplift in large French and Spanish shopping centres<sup>24</sup> in the period was +36.1% and +16.3%, respectively.

	Lettings	/re-lettings	/renewa	als excl. F	Pipeline
Region	nb of leases signed	m²	MGR (€Mn)	MGR Like-fo	
	signed			€Mn	%
France	235	55,543	37.2	7.7	31.5%
Spain	182	33,209	13.5	1.0	9.9%
Central Europe	111	23,871	12.4	2.3	32.7%
Austria	65	11,691	6.3	1.1	34.3%
Nordic	86	23,193	9.0	0.4	7.3%
Netherlands	49	27,127	6.4	0.3	5.8%
TOTAL	728	174,634	84.7	12.9	23.1%

MGR: Minimum Guaranteed Rent

#### 1.5. Vacancy and Lease expiry schedule

As at June 30, 2014, the total annualised MGR from Unibail-Rodamco's shopping centre portfolio has remained stable at  $\in 1,170.4$  Mn ( $\in 1,170.5$  Mn as at December 31, 2013).

The following table shows a breakdown by lease expiry date and at the tenant's next break option:

	Lease expiry schedule						
Retail	MGR (€Mn) at date of next break option	As a %of total	MGR (€Mn) at expiry date	As a %of total			
Expired	50.0	4.3%	45.6	3.9%			
2014	61.3	5.2%	48.3	4.1%			
2015	263.5	22.5%	91.5	7.8%			
2016	215.6	18.4%	78.4	6.7%			
2017	226.5	19.4%	86.4	7.4%			
2018	103.8	8.9%	110.3	9.4%			
2019	83.4	7.1%	100.7	8.6%			
2020	39.5	3.4%	81.7	7.0%			
2021	25.7	2.2%	92.0	7.9%			
2022	18.5	1.6%	121.7	10.4%			
2023	19.2	1.6%	109.5	9.4%			
2024	10.8	0.9%	49.4	4.2%			
Beyond	52.5	4.5%	154.9	13.2%			
TOTAL	1,170.4	100%	1,170.4	100%			

Estimated Rental Values (ERV) of vacant space in operation on the total portfolio was stable at  $\notin$  34.6 Mn as at June 30, 2014.

The EPRA vacancy rate<sup>25</sup> as at June 30, 2014 was stable at 2.5% on average across the total portfolio, including 0.3% of strategic vacancy. The vacancy rate in the large shopping centres was 1.9%. The decrease of the vacancy rate in France is mainly due to the impact of Aéroville (Paris region) which is now fully let. In Spain, the decrease in vacancy is mainly due to good leasing activity in Parquesur (Madrid), Vallsur (Valladolid) and La Maquinista (Barcelona). In Central Europe, vacancy decreases mainly due to leasing activity in Wilenska and Galeria Mokotow (Warsaw). In Austria, the increase in vacancy is due mostly to strategic vacancy in Shopping City Süd (Vienna) and Aupark (Bratislava). In the Nordics, the increase in vacancv comes mainly from Fisketorvet (Copenhagen) and Nova Lund (Lund). In The Netherlands, the decrease in vacancy came primarily from Amstelveen and Almere.

 <sup>&</sup>lt;sup>21</sup> mfi like-for-like fully consolidated assets are Pasing Arcaden (Munich), Höfe Am Bruhl (Leipzig) and Gera Arcaden (Gera).
 <sup>22</sup> On mfi fully consolidated assets and development

<sup>&</sup>lt;sup>22</sup> On mfi fully consolidated assets and development projects Minto (Monchengladbach) and Palais Vest (Reklinghausen).

<sup>&</sup>lt;sup>23</sup> MGR uplift: the difference between old and new rents. This indicator is calculated only on renewals and relettings.

<sup>&</sup>lt;sup>24</sup> In assets above 6 Mn visits per annum located in Spain's three largest cities: Madrid, Barcelona and Valencia.

<sup>&</sup>lt;sup>25</sup> EPRA vacancy rate = Estimated Rental Value (ERV) of vacant spaces divided by ERV of total surfaces.

Region	Vacancy (Ju	Dec. 31,	
Region	€Mn	%	2013
France	19.0	2.5%	2.6%
Spain	3.4	1.8%	2.2%
Central Europe	1.1	0.8%	1.1%
Austria	3.8	3.1%	2.1%
Nordic	4.8	3.7%	3.1%
Netherlands	2.5	3.8%	4.1%
TOTAL	34.6	2.5%	2.5%

The occupancy cost ratio<sup>26</sup> (OCR) on average stood at 13.9% compared to 13.7% as at December 31, 2013. It increased slightly in France to 14.1% (13.9% in December 2013) and decreased significantly in Spain to 12.9% (13.6%) primarily due to the recovery of sales in the largest shopping centres resulting in an OCR of 12.4%<sup>27</sup> for these shopping centres. In Central Europe, the OCR increased from 13.8% in December 2013 to 15.1% in June 2014, due to the integration of Centrum Černý Most. OCR increased in Austria to 16.0% (vs. 15.7% in December 2013) and in the Nordics to 11.6% (vs. 11.3%). These changes were attributable to the Group's leasing activities and tenant sales evolution, in particular on assets undergoing restructuring.

#### 1.6. Investment and divestment

On February 13, 2014, Unibail-Rodamco announced that it had signed an agreement to acquire from Stadium Group, the original developer of CentrO, its stake in the asset. Unibail-Rodamco thus entered into a partnership agreement with Canada Pension Plan Investment Board (CPPIB).

# See section 1.1 for a description of the shopping centre.

In consideration for the acquisition of the stake in CentrO, Unibail-Rodamco will pay the vendor up to  $\notin$ 535 Mn, of which  $\notin$ 471 Mn was paid at closing on May 14, 2014. The transaction represents a net initial yield of 4.4% and an average price of  $\notin$ 7,800/m<sup>2</sup>.

The asset offers significant growth potential through the introduction of the Group's latest operating initiatives (e.g., The Dining Experience<sup>TM</sup>, 4 Star label and services) and extension/renovation possibilities.

The acquisition of CentrO represents a unique opportunity for Unibail-Rodamco to strengthen its presence in Germany and further accelerate the Group's expansion in the country, following the 2012 acquisitions of stakes in mfi AG, Germany's 2<sup>nd</sup> largest shopping centre owner, developer and operator, and in Ruhr-Park, one of Germany's largest malls. The Group's German platform now includes 1.4 Mn m<sup>2</sup> and 27 malls, of which 20 are managed for third parties by mfi. Furthermore, mfi plans to deliver developments in Recklinghausen (Palais Vest) and Mönchengladbach (Minto) in September 2014 and H1-2015, for a combined additional 84,908 m<sup>2</sup> of GLA.

In addition, Unibail-Rodamco invested a further  $\notin$  402 Mn<sup>28</sup> in its shopping centre portfolio in H1-2014:

- New acquisitions amounted to €111 Mn:
  - ✓ In The Netherlands, a number of retail units and other minor assets were acquired during H1-2014, mainly in Leidsenhage (Leidschendam-Voorburg), for a total acquisition cost of €71 Mn;
  - ✓ In France, this includes the acquisition of a plot of land for the Val Tolosa project (Toulouse region). Additional plots were also acquired in Forum des Halles (Paris) and Côté Seine (Paris region) and additional land was acquired for Polygone Riviera (Cagnes-sur-Mer). These acquisitions represent a total amount of €32 Mn;
  - ✓ In Spain, additional plots were acquired in Parquesur (Madrid) and Los Arcos (Sevilla) for €5 Mn;
  - ✓ In Central Europe, a change of consolidation of a minor asset accounted for €3 Mn.
- €242 Mn were invested in construction, extension and refurbishment projects. Significant progress was made on Forum des Halles (Paris), Mall of Scandinavia in Stockholm and Polygone Riviera in Cagnessur-Mer (see also section "Development projects").
- Financial costs, eviction costs and other costs were capitalised in H1-2014 for €9 Mn, €25 Mn and €15 Mn, respectively.

<sup>&</sup>lt;sup>26</sup> Occupancy Cost Ratio = (rental charges + service charges including marketing costs for tenants) / (tenants' sales); VAT included and for all the occupiers of the shopping centre. As tenant turnover is not known for all tenants for The Netherlands, no reliable OCR can be calculated for this country. Tenants' sales including Apple store sales estimated on the basis of available public information of Apple Inc. (2013 10-K published October 30, 2013, pages 27 and 32; 2014 10-Q published April 28, 2014, pages 26 and 29). Primark sales are not available.

<sup>&</sup>lt;sup>27</sup> In assets above 6 Mn visits per annum located in Spain's three largest cities: Madrid, Barcelona and Valencia.

<sup>&</sup>lt;sup>28</sup> Total capitalised amount in asset value group share.

During H1-2014, the Group disposed of two assets in its shopping centre segment, Vier Meren in The Netherlands and 23 Courcelles in France, for total net proceeds of €183.3 Mn, reflecting a premium of 9.1% over the last unaffected appraisal.

The Group continues its disciplined approach to acquisitions and disposals and will continue to critically evaluate opportunities. The Group expects to dispose between  $\notin$ 1.5 Bn and  $\notin$ 2.0 Bn worth of shopping centre assets by December 2018 and is currently engaged in discussions with potential buyers of certain of its assets.

# 2. Offices

# **1.1.** Office property market in H1-2014

# Take-up

Take-up in the Paris region improved in H1-2014 with 1.1 million m<sup>2</sup> rented<sup>29</sup>, an increase of +24% vs. the same period in 2013. Forecasts for take-up in 2014 for the Paris region exceed 2 million m<sup>230</sup> rented at year end vs. an actual take-up of 1.8 million m<sup>2</sup> in 2013<sup>31</sup>. The take-up in the overall office market in the Greater Paris area grew strongly, especially in Paris Central Business District (CBD) where take-up was up by +32%<sup>32</sup>, and in La Défense, where, after historically low activity in the first quarter<sup>31</sup>, 86,612 m<sup>2</sup> were signed in the second quarter, showing the best quarterly performance since 2009.

This good performance is closely linked to the high number of transactions above  $5,000 \text{ m}^2$ , both in terms of number and volume. In this segment, 34 transactions were recorded<sup>30</sup> totaling 507,000 m<sup>2</sup> by the end of the first half, a +51% increase in volume year-on-year.

For the first time since 2012, large transactions above 40,000 m<sup>2</sup> were recorded with 3 signings<sup>30</sup>: KPMG (40,500 m<sup>2</sup>) in "Eqho" in La Défense, Veolia (45,000 m<sup>2</sup>) in "Parc du Millénaire" in Aubervilliers (Northern Inner rim) and Safran (45,324 m<sup>2</sup>) in Saint-Quentin-en-Yvelines (Southern Outer rim).

# **Rents**

Rental values for the first half are in line with 2013, especially on prime buildings.

In Paris CBD prime rents stand at  $\text{€73}S^3$  /m<sup>2</sup>. The "1-3 rue d'Astorg" (8<sup>th</sup> arrondissement) was rented to Clifford Chance (9,700 m<sup>2</sup>) for €750 /m<sup>2</sup> whilst the "Cézanne" (8<sup>th</sup> arrondissement) was rented to Apax partners for €730 /m<sup>2</sup>. No significant transactions in new or refurbished buildings were recorded in the Paris CBD for the first half of 2014.

Prime rental values in La Défense are down to € 505 /m<sup>2</sup> due to low activity on new or refurbished as new buildings. Highest rents signed range from €500 /m<sup>2</sup> to €550 /m<sup>2</sup>, as evidenced by the transactions of Thales in "Carpe Diem" (10,000 m<sup>2</sup>) for a face rent of €520 /m<sup>2</sup> and EY in "First" (7,000 m<sup>2</sup>) for a face rent of €550 /m<sup>2</sup>.

In the current economic environment, companies remain cautious but want to be opportunistic in their real estate decisions. The wait-and-see attitude that was common practice in 2013 seems to be fading away and a number of significant lease negotiations for delivery in 2015 and 2016 are well underway and are expected to be finalized during the course of the year.

# <u>Supply</u>

The immediate supply<sup>30</sup> is down by -1% compared to the end of 2013 at 3.9 million m<sup>2</sup> and the vacancy rate stands at 7.4% in the Paris region<sup>29</sup>. This evolution varies from sector to sector, with the immediate supply decreasing<sup>30</sup> by -10% in La Défense after the transactions of KPMG on "Eqho", Thales on "Carpe Diem" and EY on "First".

More than 200,000 m<sup>2</sup> of new or heavily refurbished buildings were delivered in the first half of 2014 in the Paris region.

18% of the total immediate supply consists of new or refurbished as new buildings<sup>30</sup> in the Paris region at June 30, 2014.

Paris CBD remains a relatively closed market with limited supply and no deliveries in the first half.

# Investment market

The total amount of investments for the first half<sup>31</sup> ( $\in$ 5.1 Bn) increased significantly compared to the same period in 2013 ( $\in$ 4.4 Bn). This increase is the reflection of a global trend with a renewed interest of investors for this type of assets in a low interest rate environment.

 <sup>&</sup>lt;sup>29</sup> BNP Paribas – Les bureaux en Ile de France T2-2014.
 <sup>30</sup>CBRE – Market view – Bureaux Ile de France T2-

<sup>2014.</sup> 

<sup>&</sup>lt;sup>31</sup>Immostat - http://www.webimm.com

<sup>&</sup>lt;sup>32</sup> DTZ – Property Times Paris CBD H2-2014.

<sup>&</sup>lt;sup>33</sup> JLL – Panorama Bureaux Ile de France T2-2014.

Several large transactions were recorded in the period: Coeur Défense (La Défense) was sold by the liquidators of the asset to the American real estate fund Lone Star for  $\leq 1.2$  Bn, reflecting a price of approximately  $\leq 7,100$  /m<sup>2</sup>. The SFR Campus in Saint-Denis (Northern Inner rim) was sold by SFR/Vinci to Predica and Aviva for a total amount of  $\leq 680$  Mn ( $\leq 5,075$  /m<sup>2</sup>) and Risanamento sold its portfolio to Chesfield for a total amount of  $\leq 1.3$  Bn.

The evolution of yields reflects investors' appetite for prime assets, especially in the CBD with the disposal of the «Louvre Saint-Honoré»  $(1^{st}$ arrondissement) to CBRE Global Investors, and the disposal of the «Rossini»  $(9^{th}$  arrondissement) from Inovalis to Aviva at yields below 4.25%.

Yields on prime assets in Paris  $CBD^{34}$  ranged from 4.0% to 4.5% (4.25% at year-end 2013). Prime yields stood at 5.5% in La Défense in a more active market, including transactions on Cœur Défense and Prisma as well as Tour Blanche, which is currently in a disposal process with a NIY expected at less than 5.5%.

#### 2.2. Office division H1-2014 activity

Unibail-Rodamco's consolidated NRI from the offices portfolio came to  $\in$  82.9 Mn in H1-2014, an increase of 4.0% year-on-year.

Denien	Net Rental Incom e (€M n)			
Region	H1-2014	H1-2013	%	
France	71.4	67.1	6.3%	
Nordic	6.3	7.1	-11.1%	
Netherlands	3.6	3.9	-5.8%	
Other countries	1.6	1.6	-0.9%	
TOTAL NRI	82.9	79.7	4.0%	

The increase of  $\notin 3.2$  Mn from H1-2013 to H1-2014 is explained as follows:

- +€2.3 Mn due to transfer from pipeline, mainly due to So Ouest in France;
- -€1.0 Mn due to the disposal of 34-36 Louvre (Paris) in February 2014;
- -€1.2 Mn due to other effects in the Nordics (-€0.6 Mn) and France (-€0.6 Mn).
- Like-for-like NRI<sup>35</sup> increased by  $+ \in 3.1$  Mn, a +4.0% increase, mainly due to relettings in

France	in	Issy	Guynemer	and	Wilson	(Paris
region).						

Region	Net Rental Income (€Mn) Like-for-like			
	H1-2014 H1-2013 %			
France	69.5	66.2	5.0%	
Nordic	6.6	6.7	-2.0%	
Netherlands	3.0	3.1	-2.1%	
Other countries	1.6	1.6	-0.9%	
TOTAL NRI LI	80.7 77.6 4.0			

35 leases were signed in the office sector in H1-2014 covering 32,525 m<sup>2</sup>, including 28,020 m<sup>2</sup> for France. A new lease was signed on Issy Guynemer/Nouvel Air (Paris region) with Aldebaran Robotics for 12,009 m<sup>2</sup> and renewals and relettings were signed on Le Sextant in Paris and CNIT and Village 5 in La Défense. So Ouest tower is now 100% let, following the leasing of the last 2 floors to PRA International (a medical research institute) for a 7-year firm lease duration.

The expiry schedule of the leases of the office portfolio (termination option and expiry date) is shown in the following table.

	Lease expiry schedule						
Office	MGR (€Mn) at date of next break option	As a %of total	MGR (€Mn) at expiry date	As a %of total			
Expired	1.1	0.5%	1.0	0.5%			
2014	13.2	6.4%	9.2	4.5%			
2015	31.3	15.2%	19.2	9.3%			
2016	42.3	20.5%	16.3	7.9%			
2017	10.5	5.1%	11.9	5.8%			
2018	25.2	12.2%	22.4	10.9%			
2019	37.0	18.0%	57.3	27.8%			
2020	6.0	2.9%	6.1	3.0%			
2021	11.0	5.3%	16.7	8.1%			
2022	6.6	3.2%	10.6	5.2%			
2023	4.8	2.3%	17.0	8.2%			
2024	-	0.0%	0.1	0.1%			
Beyond	17.1	8.3%	18.3	8.9%			
TOTAL	206.1	100%	206.1	100%			

ERV of vacant office space in operation amounted to  $\in 13.3$  Mn as at June 30, 2014, corresponding to a financial vacancy<sup>36</sup> of 6.7% on the whole portfolio (10.3% as at year-end 2013). In France, ERV of vacant office space amounted to  $\in 7.9$  Mn, representing a financial vacancy rate of 4.7% (vs. 9.1% as at December 31, 2013). The decrease compared to December 2013 is primarily due to rentals to Aldebaran Robotics (Nouvel Air) and to other tenants in Le Sextant and CNIT, as well as the leasing of the last 2 floors of So Ouest tower to PRA International.

<sup>&</sup>lt;sup>34</sup> JLL – Panorama Bureaux Ile de France T2-2014.

<sup>&</sup>lt;sup>35</sup> Like-for-like NRI: Net Rental Income excluding acquisitions, divestments, transfers to and from pipeline (extensions, brownfields) and currency exchange rate differences in the periods analysed.

<sup>&</sup>lt;sup>36</sup> EPRA Vacancy rate = Estimated Rental Value (ERV) of vacant spaces divided by ERV of total surfaces.

#### 2.3. Investment and divestment

Unibail-Rodamco invested  $\in 83 \text{ Mm}^{37}$  in its office portfolio in H1-2014.

- €71 Mn were invested for works and minor acquisitions, mainly in France for the Majunga tower in La Défense, the So Ouest Plaza building and renovation schemes for various buildings (see also section "Development Projects");
- Financial costs and other costs capitalised amounted to €12 Mn.

The Group divested the building 34-36 Louvre, located in Paris, and two small assets in The Netherlands for a total net disposal price of €64.1 Mn and a premium of 12.5% over the last unaffected appraisal. In May 2014, the Group also sold its 7.25% stake in SFL for a total amount of €136.9 Mn, representing an 8.3% premium to the share price at the time of the transaction.

The Group expects to dispose between €1.5 Bn and €2.0 Bn worth of office assets by December 2018.

# 3. Convention & Exhibition

This activity is exclusively located in France and consists of a real estate venues and related services company (Viparis) and a trade show organizer (Comexposium).

Both organizations are owned jointly with the Paris Chamber of commerce and Industry (CCI Paris Ilede-France). Viparis is fully consolidated by Unibail-Rodamco and Comexposium is accounted for under the equity method.

The Convention and Exhibition business has a seasonal results pattern, with annual, biennial and triennial shows, and an uneven distribution of shows during the year.

Despite the global economic crisis, 14 new exhibitions were launched in the first half of 2014 in Viparis venues. With more constrained marketing budgets, shows remain one of the most effective media for exhibitors. Companies maintain their presence on shows where they can engage with customers and secure new orders. The largest shows have seen little impact of the crisis. However, due to the difficult economic conditions, the average floor space rented by exhibitors from Viparis and duration decreased. The first half of 2014 was characterized by the following shows:

- The International Agriculture show ("SIA"), attracting 703,400 visits (compared to 693,800 last year), one of the best editions of the past ten years.
- The 2014 edition of the "Foire de Paris" confirmed its leading position and its commercial attractiveness with 575,000 visitors from 50 different countries and 3,500 exhibitors and brands.
- Eurosatory, the Land and Air-land Defense and Security Exhibition attracted 55,770 visitors and 1,504 exhibitors from 58 different countries. The show is the international leader in this sector and is the major event for new products and innovations.

Congress activity picked up during the first half of 2014, increasing by +6% compared to the same period last year. In addition to other recurring national and international congresses, the "Palais des Congrès de Paris" hosted 14,220 delegates during the EULAR (European League Against Rheumatism) congress (the previous edition of the congress in Paris was in 2008).

In total, 469 events were held in Viparis venues, of which 155 shows, 65 congresses and 249 corporate events.

Compared to 2013, several events were postponed from the first half to the second half, therefore affecting the growth of the activity, in addition to the seasonal character of this market. Despite the challenging economic environment, Viparis EBITDA reached €57.3 Mn for the first half of 2014, a decrease of only -€1.9 Mn vs. the same period in 2013 which included the "Paris Air Show" (SIAE) and -€13.2 Mn vs. 2012, which included the "Intermat" triennial show along with two biannual shows which were since moved from even years to odd years. On a pro-forma basis, excluding the impact of the Internat show in H1-2012, the movement of the two shows to odd years and the shift of the timing of one show from H1 to H2-2014, H1-2014 Viparis EBITDA decreased by  $- \in 1.2$  Mn compared to the same period in 2012.

The NRI from hotels amounted to  $\notin$ 7.0 Mn for H1-2014 compared to  $\notin$ 5.6 Mn for H1-2013, an increase of  $\notin$ 1.4 Mn, mainly due to a good performance of the Pullman Montparnasse.

In H1-2014, Comexposium contributed  $\notin$ 4.8 Mn to the Group's recurring result vs.  $\notin$ 5.7 Mn in H1-2013. Excluding the impact of the SIMA show held in H1-2013 and not in H1-2014, Comexposium's contribution increased by  $\notin$ 0.9 Mn or +23%.

<sup>&</sup>lt;sup>37</sup> Total capitalised amount in asset value group share.

Comexposium is successfully cloning shows in different regions such as the SIAL (International food show) which opened in 2014 its ASEAN edition after expanding to China in 1999, Canada in 2001, the Middle East in 2010 and Brazil in 2012.

# **III. SUSTAINABILITY**

Sustainability is a day-to-day commitment of all teams within the Group to run a more efficient and ethical business. The Group's sustainability strategy is designed to return reliable, quantifiable improvements in performance over the long term.

In H1-2014, Unibail-Rodamco obtained 3 additional environmental certifications under the BREEAM scheme for its development projects:

- 2 'Very Good' scores for the extensions of the Alma (Rennes) and Toison d'Or (Dijon) shopping centres;
- The 1<sup>st</sup> ever 'Excellent' score obtained in Sweden for a brownfield development: Mall of Scandinavia (Stockholm).

The Group continues to certify its standing asset portfolio, with 3 additional BREEAM-In-Use certificates granted in H1-2014 (Täby Centrum (Stockholm region) with an 'Excellent' score; as well as Rosny 2 (Paris region) and Nice Etoile (Nice) which both obtained an 'Outstanding' score for the management part).

During the annual BREEAM awards presentation at the EcoBuild exhibition in London in March 2014, 2 Unibail-Rodamco assets were recognised for performance in 2013. So Ouest (Paris Region) won the BREEAM Retail award and Cité Europe (Calais) the BREEAM in-use award.

In June, Toison d'Or (Dijon, France) was celebrated, in presence of Gavin Dunn, Director of BREEAM, for the award of its 'Outstanding' score on the building management part, with the highest worldwide score ever obtained for a shopping centre under BREEAM In-Use international standards.

With 33 shopping centres certified as of June 30 2014, 57% of the Group's standing shopping centre portfolio is BREEAM In-Use certified<sup>38</sup>, corresponding to over 1.7 million m<sup>2</sup> of consolidated GLA.

In addition, 3 additional office buildings were BREEAM-In-Use certified in H1-2014 with an

'Excellent' score for the management part (Lumen and Skylight in Warsaw; Wilson in Paris).

During H1-2014, the Group's retail portfolio energy consumption decreased sharply (-13%) compared to the same period last year. This performance results from both a persistent focus on daily operations, as well as an unusually mild winter across Europe.

Unibail-Rodamco anticipated the adoption of the new international reporting framework GRI G4 (Global Reporting Initiative), in its 2013 annual report. This new framework modifies in depth the principles of sustainability reporting and is more focused on materiality survey conclusions. This enables the Group to focus on the most material issues in line with its main business opportunities and risks.

The Group is included in the main Environmental, Social and Governance indices (FTSE4Good, DJSI World, DJSI Europe, STOXX Global ESG leaders and Euronext Vigeo World 120 index). The 2014 updated scores for these indices and for CDP (Carbon Disclosure Project) and GRESB (Global Real Estate Sustainability Benchmark) are expected in September 2014.

In March, Unibail-Rodamco was recognized amongst 144 companies by the Ethisphere Institute as one of 2014 World's Most Ethical Companies and one of only four companies in the real estate industry this year. This is the third time that Unibail-Rodamco has been honoured with this exclusive and prestigious award (2011, 2013 and 2014) which recognizes organizations that continue to raise the bar on ethical leadership and corporate behaviour. It is one of the most publicized rewards in ethics.

In February, Unibail-Rodamco issued its first "Green Bond" ( $\in$ 750 Mn, with a coupon of 2.5% for a 10-year term). This first issuance in euro in the Real Estate sector was met with great interest from Socially Responsible Investors (SRI), and has allowed the Group to diversify its investor base, and to promote the highest environmental performance of its new development projects, both for building side and for their responsible and efficient operation.

In addition, in June 2014, the Group issued the first "Green Bond" by a foreign corporation in the SEK market, for an amount of SEK1,500 Mn (equivalent to  $\notin$ 166 Mn), with a 5-year maturity.

<sup>&</sup>lt;sup>38</sup> In terms of gross market values as of June 30, 2014, excluding assets consolidated under equity method.

# IV. H1-2014 RESULTS

<u>Other property services net operating result</u> was  $\in$ 14.1 Mn in H1-2014 and came from property services companies in France, Spain and Central Europe, stable compared to H1-2013.

<u>Other income</u> amounted to  $\notin 33.1$  Mn in H1-2014 and was mainly composed of a  $\notin 28.3$  Mn nonrecurring capital gain due to the sale of the 7.25% stake in SFL acquired by Unibail-Rodamco in March 2011, and  $\notin 4.8$  Mn, recognized in recurring income, mainly corresponding to the balance of the 2013 dividend paid by SFL in April 2014.

<u>General expenses</u> amounted to -€41.9 Mn in H1-2014 (-€44.4 Mn in H1-2013), of which -€1.0 Mn of non-recurring expenses related to acquisition costs (-€5.3 Mn in H1-2013). As a percentage of NRI from shopping centres and offices, recurring general expenses decreased to 6.1% in H1-2014 from 6.4% in H1-2013. As a percentage of GMV of shopping centres and offices, recurring expenses decreased to 0.14% for the period ended on June 30, 2014 from 0.15% for the same period last year.

<u>Development expenses</u> incurred for feasibility studies of projects and potential acquisitions amounted to -€1.0 Mn in H1-2014 (-€1.2 Mn in H1-2013) in recurring expenses. The reversal of a provision for an earn-out on a development project had a positive impact of €5.0 Mn in the nonrecurring result.

<u>Recurring financial result</u> totalled -€161.4 Mn in H1-2014, after deduction of capitalised financial expenses of -€18.1 Mn allocated to projects under construction. This represents a -€9.0 Mn increase compared to H1-2013. The Group's average cost of financing was 2.7% for H1-2014 (2.9% for 2013).

Unibail-Rodamco's financing policy is described in section 'Financial Resources'.

<u>Non-recurring financial result</u> amounted to -€215.3 Mn in H1-2014, which breaks down as follows:

- -€147.7 Mn mark-to-market and termination costs of derivatives, in accordance with the option adopted by Unibail-Rodamco for hedge accounting to recognise directly in the income statement the change in value of caps and swaps;
- -€42.6 Mn mark-to-market of the ORNANEs issued in 2012 and 2014;
- -€11.5 Mn write off of mfi's carried interest and put;
- -€6.2 Mn of financial interest on the debt related to the long term lease agreement on Porte de Versailles;

- -€5.2 Mn of currency result;
- -€2.1 Mn for amortisation of Rodamco debt marked to market at the time of the merger and debt discounting.

Most of the ORAs<sup>39</sup> issued in 2007 have been converted. Only 7,808 ORAs<sup>40</sup> were still in issue as at June 30, 2014.

<u>Income tax expenses</u> are due to the Group's activities in countries where specific tax regimes for property companies<sup>41</sup> do not exist and from activities in France not eligible for the SIIC regime, mainly in the Convention & Exhibition business.

The income tax expenses amount takes into account the impact of the recent changes in the tax environment in the various regions where the Group operates.

Income tax allocated to the recurring net result consisted of a credit of  $\notin$ 14.0 Mn in H1-2014 compared to an expense of - $\notin$ 4.4 Mn in H1-2013. This income tax credit results mainly from the reversal of a provision related to a deferred tax asset in France and from the registration of previously not recognized deferred tax assets in Central Europe.

Non-recurring income tax expenses amounted to -€75.0 Mn in H1-2014, due mainly to the increase of deferred tax liabilities as a result of the revaluation of certain assets to fair market value. This also included the 3% tax levied on cash dividends paid by French companies. The Group paid -€14.8 Mn of tax on the dividend paid in May 2014 for the fiscal year ended December 31, 2013.

<u>Non-controlling interests</u> in the consolidated recurring net result after tax amounted to  $\in 65.9$  Mn in H1-2014 ( $\in 41.6$  Mn in H1-2013). Minority interests held by third parties related mainly to shopping centres in France ( $\in 44.2$  Mn, mainly Les Quatre Temps, Parly 2, fully consolidated since July 2013, and Forum des Halles) and to CCIP's stake in Viparis ( $\in 22.0$  Mn). The non-recurring non-controlling interests amounted to  $\in 86.8$  Mn in H1-2014 and were mainly due to valuation movements (vs.  $\in 103.7$  Mn as at June 30, 2013).

 $<sup>^{39}</sup>$  ORA: "Obligations Remboursables en Actions" = bonds redeemable for shares.

<sup>&</sup>lt;sup>40</sup> Convertible into 9,760 shares.

<sup>&</sup>lt;sup>41</sup> In France: SIIC (Société d'Investissements Immobiliers Cotée).

<u>Net result - owners of the parent</u> was a profit of  $\notin 651.9$  Mn in H1-2014. This figure breaks down as follows:

- €538.7 Mn of recurring net result (vs. €498.7 Mn in H1-2013, an increase of 8% year-on-year);
- $\notin$  113.3 Mn of non-recurring result<sup>2</sup> (vs.  $\notin$  340.5 Mn in H1-2013).

The average number of shares and ORAs<sup>43</sup> in issue during this period was 97,592,454, compared to 95,670,368 during the same period last year. The increase is mainly due to stock options exercised in 2013 and H1-2014 (impact of +888,054 on the average number of shares in H1-2014) and to the partial payment of the dividend in shares in June 2013 (1,190,366 new shares were issued on June 3, 2013, with an impact of +1,006,221 on the average number of shares in H1-2014 compared with H1-2013).

# Recurring Earnings per Share (recurring EPS) came to €5.52 in H1-2014, representing an increase of +6.0% compared to H1-2013.

These results reflect good like-for-like rental growth of shopping centres and offices, the successful delivery of a number of prime development projects in 2013, decreasing average cost of debt and continued cost control, partially offset by the results of the Convention & Exhibition business.

# V. POST-CLOSING EVENTS

On July 1, 2014, Perella Weinberg Real Estate Fund I (PWREF I) exercised its put on Unibail-Rodamco for its remaining interest in mfi. Unibail-Rodamco will pay PWREF I €317 Mn, and bring its total ownership in mfi to 91.15%.

On July 7, 2014, the Group delivered the Majunga tower in La Défense, a major development in the Office division with a total investment cost of  $\notin$  398 Mn.

On July 10, 2014, the City of Brussels revised its decision to comply with the Council of State ruling suspending the initial award granted on April 24, 2014 and confirmed the award of the project NEO 1 to Unibail-Rodamco and its partners.

# VI. OUTLOOK

The Group confirms its recurring EPS growth target of at least 5.5% for 2014, based on the operating fundamentals described above, the contribution of the acquisition of the stake in CentrO and deliveries of extensions and brownfield projects in 2013. In addition, the cost of debt is secured at low levels.

<sup>&</sup>lt;sup>42</sup> Include valuation movements, disposals, mark-tomarket and termination costs of financial instruments, impairment of goodwill or reversal of badwill and other non-recurring items.

<sup>&</sup>lt;sup>43</sup> It has been assumed here that the ORAs have a 100% equity component.

Unibail-Rodamco's consolidated development project pipeline grew to  $\in$ 7.3 Bn as at June 30, 2014, corresponding to a total of 1.4 Mn m<sup>2</sup> Gross Lettable Area (GLA), to be re-developed or added to the standing assets portfolio. The Group retains significant flexibility on its consolidated development portfolio (62% of the total investment cost<sup>44</sup>).

#### 1. Development project portfolio evolution

After a very active 2013 in terms of deliveries, Unibail-Rodamco's development teams focused during H1-2014 on extension projects in a number of important standing assets. Euralille (Lille, France) renovation works and Parly 2 (Paris region) renovation works - in anticipation of the 8,195 m<sup>2</sup> GLA extension (scheduled for delivery in H2-2016) - were launched. An agreement with the city of Leidschendam-Voorburg (The Netherlands) was reached for an extension and complete redevelopment of Leidsenhage (renamed: the Spring), and the Group acquired full control of the Val Tolosa project (Toulouse region, France).

In parallel, Unibail-Rodamco continued the sourcing efforts on its portfolio of standing assets with the BAB 2 Extension (Biarritz) entering the pipeline.

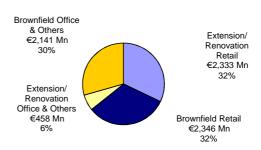
#### 2. Development projects overview

The estimated total investment cost (TIC) of the consolidated development pipeline<sup>45</sup> as at June 30, 2014 amounts to  $\notin$ 7.3 Bn. This amount does not include the projects under development by companies consolidated under equity method<sup>46</sup> that amount to circa  $\notin$ 0.5 Bn (Unibail-Rodamco's share).

The €7.3 Bn development pipeline compares with the €6.9 Bn as at December 31, 2013. The increase in T**C** results from (i) the change of consolidation method of the Val Tolosa project<sup>47</sup>, (ii) new projects added to the pipeline in H1-2014, and (iii) some modifications in the program of existing projects.

The pipeline categories are as follows:

#### Consolidated development pipeline by category<sup>48</sup>



The  $\notin$ 4.7 Bn retail pipeline is well balanced between brownfield projects (50%) and extensions and renovations (50%). The Group expects to add 886,380 m<sup>2</sup> of additional GLA with the extensions and brownfield projects representing an increase of ca. 27% of the Group's existing retail GLA.

Development projects in the Office & Other sectors amount to  $\notin 2.6$  Bn. Brownfield projects, corresponding to some 324,467 m<sup>2</sup> of new GLA (of which 65% is planned for delivery post December 31, 2018) represent 82% of this investment. The remainder will be invested in redevelopment or refurbishment of 118,696 m<sup>2</sup> of existing assets<sup>48</sup>.

#### 3. A secured and flexible development pipeline

The table below illustrates the evolution of the development pipeline since December 31, 2013 by commitment categories:

<sup>&</sup>lt;sup>44</sup> In terms of cost to completion of "Controlled" and "Secured exclusivity" projects, as % of total investment cost of the consolidated development portfolio.

<sup>&</sup>lt;sup>45</sup> The development pipeline includes only the projects in the shopping center and offices divisions of the Group. Projects for the Convention & Exhibition business are not included.

<sup>&</sup>lt;sup>46</sup> Mainly mfi development projects, the development of 2 new shopping centres located in Benidorm (Spain) and in Central Europe.

<sup>&</sup>lt;sup>47</sup> Following a change in control, the Val Tolosa development project is now fully consolidated, instead of consolidated under the equity method as at December 31, 2013.

<sup>&</sup>lt;sup>48</sup> Figures may not add up due to rounding.

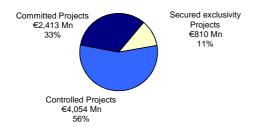
In € Bn	H1-2014	2013
"Committed <sup>49</sup> " projects	2.4	2.2
"Controlled <sup>50</sup> " projects	4.1	3.7
"Secured Exclusivity <sup>51</sup> " projects	0.8	1.1
Consolidated total investment cost	7.3	6.9

Figures may not add up due to rounding.

Several projects were transferred from the "Controlled" to the "Committed" category following the start of works. It mainly includes the extension and renovation of Parly 2 (Paris Region) and the renovation project of Euralille (Lille).

A number of projects were transferred to the "Controlled" category, including the Spring project (The Netherlands) and Val Tolosa in Toulouse (France). The extension of BAB 2 in Biarritz (France), a new project, was added to the "Controlled" category.

#### Consolidated development pipeline by phase<sup>48</sup>



Of the  $\notin 2.4$  Bn "Committed" development pipeline,  $\notin 1.4$  Bn has already been spent, with  $\notin 1.0$  Bn stillto be invested over the next 2.5 years. Of this amount,  $\notin 0.7$  Bn has been contracted.

Retail accounts for 73% of the "Committed" pipeline. The remaining 27% is concentrated in Offices in the Paris region for an amount of  $\leq 0.7$  Bn of which  $\leq 0.2$ Bn remains to be spent.

The "Controlled" and "Secured exclusivity" development pipeline represents options to create significant value for the Group. Absent a strong corporate balance sheet of a developer, a pre-sale of the project or a significant amount of pre-letting, obtaining financing for new construction projects remains challenging, especially in the office segment.

The Group's pipeline does not include projects under consideration or for which it is in a competition.

# 4. Projects added to the development pipeline in H1-2014

During H1-2014, the extension of 10,674 m<sup>2</sup> of BAB 2, for an expected total investment cost of  $\notin$ 79 Mn was one of the projects added to the development pipeline.

In the period, Unibail-Rodamco acquired full control of the 52,532 m<sup>2</sup> GLA Val Tolosa project (part of a 85,160 m<sup>2</sup> full GLA complex) for an expected total investment cost of €236 Mn (previously included in the development projects consolidated under equity method for 50%);

#### 5. Investments in H1-2014

See sections 1.6 and 2.3 of the "Business Review by segment" for shopping centres and offices, respectively.

#### 6. Deliveries expected in the next 12 months

Projects expected to be delivered during H2-2014 are notably:

- Majunga<sup>52</sup>, an office tower in La Défense (Paris, 65,737 m<sup>2</sup> GLA).
- The refurbishment of 2-8 Ancelle office in Paris region (100% pre-let).
- Several small extension/renovation projects in Spanish existing shopping centres (mainly in Glòries (Barcelona) and Garbera (San Sebastian)).

Projects expected to be delivered during H1-2015 are notably:

- The mixed-use project So Ouest Plaza (36,917 m<sup>2</sup> offices GLA and 4,250 m<sup>2</sup> of retail GLA ) in Levallois (Paris region) next to the existing shopping centre So Ouest,
- The last phase of Täby Centrum (Stockholm) extension project,
- The restructuring and renovation of the shopping centre Euralille (Lille).

The aggregate rental pre-letting of the retail projects to be opened in the next 12 months is 86% and provides income visibility.

<sup>&</sup>lt;sup>49</sup> "Committed" projects: projects currently under construction, for which Unibail-Rodamco owns the land or building rights and has obtained all necessary administrative authorizations and permits.

<sup>&</sup>lt;sup>50</sup> "Controlled" projects: projects in an advanced stage of studies, for which Unibail-Rodamco controls the land or building rights, but where not all administrative authorizations have been obtained yet.

<sup>&</sup>lt;sup>51</sup> "Secured exclusivity" projects: projects for which Unibail-Rodamco has the exclusivity but where negotiations for building rights or project definition are still underway.

<sup>&</sup>lt;sup>52</sup> See paragraph 8.

Regarding projects of mfi, currently consolidated under the equity method, the 42,659 m<sup>2</sup> GLA shopping centre Palais Vest in Recklinghausen (Germany) is due to be delivered in H2-2014. Minto, a 42,249 m<sup>2</sup> GLA shopping centre in Monchengladbach, is to be delivered in H1-2015.

# 7. Projects overview

# See table next page

Costs of existing projects have slightly increased in total due to the following combined effects:

- The mechanical effects of inflation and discounting,
- Some changes in scope, including review of works (Mall of Scandinavia, Parly 2 extension) or significant modifications in the renovation/extension program in a few projects (mainly Aupark).

# 8. Post-closing events

On July 7, 2014 the Majunga tower (La Defense) was delivered (for a total investment cost of €398Mn).

On July 10, 2014 the City of Brussels confirmed the award to Unibail-Rodamco and its partners BESIX and CFE of the NEO 1 project, a redevelopment of the Heysel Plateau in Brussels, including 114,000 m<sup>2</sup> dedicated to leisure, restaurants and retail. "Mall of Europe" will be developed by Unibail-Rodamco for a total expected investment cost of €548 Mn. The 114,000 m<sup>2</sup> area will include a 9,000 m<sup>2</sup> Dining Experience<sup>TM</sup>, a "Spirouland", to be developed by Compagnie des Alpes, part of the 15,000 m<sup>2</sup> leisure centre, and a 21 screen cinema.

Pro-forma for these two events, the total consolidated development pipeline as at June 30, 2014, stands at  $\notin$ 7.4 Bn.

# **DEVELOPMENT PROJECTS – June 30, 2014**

Consolidated Developement projects <sup>(1)</sup>	Business	Country	City	Туре	Total Complex GLA (m <sup>2</sup> )	GLA U-R scope of consolidation (m <sup>2</sup> )	Cost to date <sup>(2)</sup> U-R scope of consolidation (€ Mn)	Expected cost <sup>(3)</sup> U-R scope of consolidation (€ Mn)	Expected Opening date <sup>(4)</sup>	U-R Yield on cost (%) <sup>(5)</sup>	Project Valuation
MAJUNGA	Office & others	France	Paris region	Greenfield / Brownfield	65,737 m²	65,737 m²	335	398	H2 2014		Fair value
2-8 ANCELLE	Office & others	France	Paris region	Redevelopment/ Refurbishment	16,536 m²	16,536 m²	39	78	H2 2014		Fair value
SO OUEST PLAZA	Office & others	France	Paris region	Redevelopment/ Refurbishment	41,167 m²	41,167 m²	87	188	H1 2015		Fair value
TABY CENTRUM EXTENSION	Shopping Centre	Sweden	Stockholm	Extension / Renovation	30,017 m²	30,017 m²	278	324	H1 2015		Fair value
EURALILLE	Shopping Centre	France	Lille	Extension / Renovation	-757 m²	-757 m²	11	67	H1 2015		Fair value
FOR UM DES HALLES RENOVATION	Shopping Centre	France	Paris	Extension / Renovation	15,049 m²	15,049 m²	63	151	H2 2015		Fair value
MALL OF SCANDINAVIA	Shopping Centre	Sweden	Stockholm	Greenfield / Brownfield	101,363 m²	101,363 m²	388	608	H2 2015		Fair value
POLYGONE RIVIERA	Shopping Centre	France	Cagnes sur Mer	Greenfield / Brownfield	73,949 m²	73,949 m²	171	409	H2 2015		At cost
AUPARK RENOVATION	Shopping Centre	Slovakia	Bratislava	Extension / Renovation	9,123 m²	9,123 m²	13	41	H2 2016		At cost
PARLY 2 EXTENSION	Shopping Centre	France	Paris region	Extension / Renovation	8,195 m²	8,195 m²	20	111	H2 2016		At cost
OTHERS					2,418 m²	2,418 m²	27	39			
Committed Projects					362,797 m²	362,797 m <sup>2</sup>	1,433	2,413		7.7%	
GLORIES EXTENSION-				Extension /							
RENOVATION	Shopping Centre	Spain	Barcelona	Renovation Greenfield /	10,676 m <sup>2</sup>	10,676 m²	12	105	H2 2016		At cost
PALMA SPRINGS (6)	Shopping Centre	Spain	Palma de Mallorca	Brownfield Extension /	75,947 m²	75,947 m²	1	221	H2 2016		At cost
BAB2 EXTENSION	Shopping Centre	France	Biarritz	Renovation Greenfield /	10,674 m²	10,674 m²	1	79	H2 2016		At cost
VAL TOLOSA (7)	Shopping Centre	France	Toulouse	Brownfield	85,160 m <sup>2</sup>	52,532 m²	38	236	H1 2017		At cost
SCS EXTENSION	Shopping Centre	Austria	Vienna	Extension / Renovation	19,511 m²	19,511 m²	4	148	H1 2017		At cost
WROCLAW	Shopping Centre	Poland	Wrocław	Greenfield / Brownfield	78,879 m²	78,879 m²	33	216	H2 2017		At cost
CHODOV EXTENSION	Shopping Centre	Czech Rep.	Prague	Extension / Renovation	40,686 m <sup>2</sup>	40,686 m²	18	153	H2 2017		At cost
SPRING	Shopping Centre	Netherlands	Leidschendam- Voorburg	Extension / Renovation	39,526 m²	39,526 m²	35	242	H2 2017		At cost
TRINITY	Office & others	France	Paris region	Greenfield / Brownfield	48,893 m²	48,893 m²	10	307	H2 2017		At cost
CARRE SENART EXTENSION	Shopping Centre	France	Paris region	Extension / Renovation	36,022 m²	36,022 m²	12	269	H2 2017		At cost
MAQUINEXT	Shopping Centre	Spain	Barcelona	Extension / Renovation	36,629 m²	36,629 m²	61	174	H1 2018		At cost
OCEANIA	Shopping Centre	Spain	Valencia	Greenfield / Brownfield	96,488 m²	96,488 m²	2	251	H1 2019		At cost
BUBNY	Shopping Centre	Czech Rep.	Prague	Greenfield / Brownfield	56,036 m²	56,036 m²	22	192	H1 2019		At cost
TRIANGLE	Office & others	France	Paris	Greenfield / Brownfield	85,306 m²	85,306 m²	10	520	H2 2019		At cost
PHARE	Office & others	France	Paris region	Greenfield / Brownfield	124,531 m²	124,531 m²	55	916	Post2019		At cost
OTHERS					4,503 m²	4,503 m²	1	27			
Controlled Projects					849,468 m²	816,840 m²	314	4,054		8% target	
OTHERS					180,468 m²	180,468 m²	61	810			
Secured Exclusivity Projects					180,468 m²	180,468 m²	61	810		8% target	
U-R Total Pipeline					1,392,733 m²	1,360,105 m²	1,807	7,278		8% target	
				Of whice	ch additionnal area	1,210,847 m <sup>2</sup>					

Developement projects consolidated under equity method <sup>(1)</sup>	Business	Country	City	Туре	Total Complex GLA (m²)	GLA U-R share (m²)	Cost to date <sup>(2)</sup> U-R share (€ Mn)	Expected cost <sup>(3)</sup> U-R share (€ mn)	Expected Opening date <sup>(4)</sup>	U-R Yield on cost (%) <sup>(5)</sup>
BENIDORM	Shopping Centre	Spain	Benidorm	Greenfield / Brownfield	54,934 m²	27,467 m²	38	89	H1 2018	
OTHERS (8)					103,516 m <sup>2</sup>	51,758 m²	4	157		
Controlled Projects					158,450 m²	79,225 m²	43	246		8% target
mfi projects					112,461 m²	52,393 m²	167	300		
U-R Total Pipeline - Projects u	under equity method				270,911 m <sup>2</sup>	131,618 m <sup>2</sup>	209	546		8% target

(1) Figures subject to change according to the maturity of projects.

(1) Figures subject to change according to the maturity of projects.
 (2) Excluding financial costs and internal costs capitalised.
 (3) Excluding financial costs and internal costs capitalised. The costs are discounted as at June 30, 2014.
 (4) In the case of staged phases in a project, the date corresponds to the opening of the last phase.

(4) In the case of staged phases in a project, the date corresponds to the opening of t
(5) Annualized expected rents net of expenses divided by the total investment cost.
(6) Formally named Mallorca.
(7) Val Tolosa newly consolidated at 100% in 2014.

(8) Under confidentiality agreement.

Unibail-Rodamco's EPRA triple Net Asset Value (NNNAV)<sup>53</sup> amounted to €143.30 per share as of June 30, 2014, a decrease of -2.0%, or -€2.90, from €146.20at December 31, 2013. This decrease is the result of the value creation of €9.33 per share representing thesum of: (a) the H1-2014 Recurring Earnings Per Share of €5.52, (b) the revaluation of property and intangible assets and capital gain on disposals of €3.92 per share, (c) the accretive effect of the stock-options granted in March 2014 of €0.02 per share, and (d) the change of transfer taxes and deferred tax adjustments of €0.33 per share, and (e) other items for -€0.46 per share. This value creation was offset by the payment of -€8.90per share in May of 2014 and the negative impact of the mark-to-market of debt and financial instruments of -€3.33 per share.

The going concern NAV<sup>54</sup> (GMV based), measuring the fair value on a long term, on-going basis, came to  $\notin$ 157.10 per share as at June 30, 2014, down by -1.6%, or - $\notin$ 2.50, compared to  $\notin$ 159.60 as at December 31, 2013.

# **1. PROPERTY PORTFOLIO**

Following a particularly strong year in 2013, the European commercial real estate investment market was again very active in H1-2014, supported by improved financing conditions and investor sentiment. Investment volumes<sup>55</sup> reached  $\notin$ 71.8 Bn, representing an increase of +23% compared to H1-2013 ( $\notin$ 58.5 Bn). Retail accounted for 27% of transactions in H1-2014, of which 56% was invested in shopping centres.

Core markets and prime/core products continued to attract the bulk of investors' attention. Peripheral markets - in particular Spain (up by 239%) and Italy - increasingly generated interest from investors thanks to signs of improving macro-economic conditions. In the prime shopping centre segment, the scarcity of quality and secure products remained critical while sovereign yields continued to compress during the semester, leading some investors to lower their return expectations. In addition, appraisers observed further yield compression, particularly in France, Austria and Germany, due to a number of super prime mall transactions announced recently.

With increasing footfall (+1.7%), tenant sales up by +2.8% and MGR<sup>56</sup> uplifts of +23.1% in H1-2014, the Group's malls saw their gross market values (GMV) increase by +1.2% on a like-for-like basis. Accounting for 90% of the retail portfolio<sup>57</sup>, assets with 6 million and above visits per year saw their market value increase by +1.5% on a like-for-like basis, while smaller malls saw a negative revaluation of -1.2% during the period compared to -3.9% in all of 2013.

While the French macro-economic recovery remains subdued, Unibail-Rodamco's French malls performed well with a like-for-like <sup>58</sup> NRI growth of +2.1% and an MGR uplift of +31.5% through June 2014. The French portfolio GMV grew by +1.3% on a like-for-like basis due to the Group's active management and significant investments in renovating and retenanting.

In Spain, the Group's portfolio value grew by +0.5% on a like-for-like basis. Appraisers observed yield compression on large shopping centres on the back of benchmark transactions, while smaller malls (27% of the Spanish portfolio<sup>59</sup>) declined further.

Unibail-Rodamco's French office portfolio stabilised in H1-2014 with a -0.3% like-for-like revaluation. A strong leasing activity reduced the vacancy rate<sup>60</sup> to 4.7% from 9.1% as at December 31, 2013.

The valuation of the Convention & Exhibition portfolio grew +1.6% on a like-for-like basis, driven primarily by discount rate compression.

<sup>&</sup>lt;sup>53</sup> EPRA NNNAV (triple net net asset value): corresponds to the Going concern NAV per share less the estimated transfer taxes and capital gain taxes.

<sup>&</sup>lt;sup>54</sup> Going Concern NAV: the amount of equity per share needed to replicate the Group's portfolio with its current financial structure. <sup>55</sup> Source: DTZ research.

 $<sup>^{56}</sup>$  MGR (Minimum Guaranteed Rent) uplift = Difference between new and old rent. This indicator is calculated only on renewals and relettings and not on vacant unit re-lettings.

<sup>&</sup>lt;sup>57</sup> In terms of gross market values as of June 30, 2014, including values of shares in assets consolidated under equity method

<sup>&</sup>lt;sup>58</sup> Net Rental Income (NRI) like-for-like growth excluding acquisitions, divestments, transfers to and from pipeline (extensions, brownfields) and currency exchange rate differences in the periods analyzed.

<sup>&</sup>lt;sup>59</sup> In terms of GMV as of June 30, 2014, including values of shares in assets consolidated under equity method.

<sup>&</sup>lt;sup>60</sup> EPRA vacancy rate = Estimated Rental Value (ERV) of vacant spaces divided by ERV of total surfaces.

Unibail-Rodamco's asset portfolio including transfer taxes stood at  $\leq 33,587$  Mn as of June 30, 2014, compared to  $\leq 32,134$  Mn on December 2013, i.e. a +4.5% increase. On a like-for-like basis, the value of the Group's portfolio increased by + $\leq 250$  Mn, net of investments, i.e. +1.0% compared to December 31, 2013.

Asset portfolio valuation of UNIBAIL-RODAMCO (including transfer taxes) (a)	June 30, 2014			change net of ïrst half year 4 (b)	December 31, 2013		
	€Mn	%	€Mn	%	€Mn	%	
Shopping centres	26,783	80%	242	1.2%	25,592	80%	
Offices	3,950	12%	- 19	-0.6%	3,955	12%	
Convention-Exhibition centres	2,362	7%	26	1.6%	2,094	7%	
Services	492	1%	-	0.0%	492	2%	
Total	33,587	100%	250	1.0%	32,134	100%	

Figures may not add up due to rounding.

(a) Based on a full scope of consolidation, including transfer taxes and transaction costs (see §1.5 for group share figures).

The portfolio valuation includes:

- The appraised or at cost value of the entire property portfolio (when fully consolidated or consolidated under proportional method);

- The market value of Comexposium, a trade show organisation business;

- Unibail-Rodamco's share investments in assets consolidated under equity method (mainly mfi, Ruhr-Park, Ring-Center and CentrO in Germany, the Zlote Tarasy complex in Poland, Arkady Pankrac in Czech Republic, part of Rosny 2 and Cité Europe in France).

The valuations take into account the negative cash flows related to rents paid on concessions or leaseholds, which are accounted for as financial debt in the consolidated balance sheet.

The portfolio does not include financial assets such as the  $\in$ 820 Mn of cash and cash equivalents on the Group's balance sheet as of June 30, 2014 and the  $\in$ 60 Mn bond issued by the owner of a shopping centre in France.

The value of Unibail-Rodamco's share investments in assets consolidated under equity method amounted to  $\leq 1,859$  Mn as of June 30, 2014 compared to  $\leq 1,367$  Mn as of December 31, 2013.

(b) Excluding currency effect, investment properties under construction, assets consolidated under the equity method and changes in the scope (including acquisitions, disposals and deliveries of new projects) during H1-2014, consist mainly of:

- Acquisitions of units in Côté Seine (Paris region), Los Arcos (Sevilla), Parquesur (Madrid), Centrum Chodov (Prague), Leidsenhage (Leidschendam Voorburg) and Amstelveen (Amstelveen).

- Acquisitions of land plots in Plaisance-du-Touch for the Val Tolosa project and in Cagnes-sur-Mer

- Acquisition of CentrO (Oberhausen)

- Disposals in the Netherlands: the shopping centre Vier Meren in Hoofddorp (Amsterdam region) and the office building Oude Boteringestraat in Groningen

- Disposals in Paris of the office 34-36 Louvre and the retail asset 23 Courcelles

- Porte de Versailles due to the long-term lease renewal signed in H2-2013 and valued in H1-2014

- Impact of the change in consolidation method of Val Tolosa (Toulouse) in H1-2014 (from equity method to full consolidation)

The like-for-like change in portfolio valuation is calculated excluding changes aforementioned.

#### Appraisers

Three international and qualified appraisers, JLL, DTZ and CBRE, assess the retail and office properties of the Group. Unibail-Rodamco's appraisers rotate every five year, in line with RICS recommendations.

The valuation process has a centralised approach, intended to ensure that, on the Group's internationally diversified portfolio, pan-European capital market views are taken into account. Unibail-Rodamco has allocated properties across the three appraisers, while ensuring that large regions are assessed by both companies for comparison and benchmarking purposes. The appraiser of Convention & Exhibition as well as Services activities is PwC. Assets are appraised twice a year (in June and December), except service companies, appraised yearly.

Appraisal methods used by appraisers are compliant with international standards and guidelines as defined by RICS (Royal Institute of Chartered Surveyors), IVSC (International Valuation Standards Committee) and FSIF (Fédération des Sociétés Immobilières et Foncières).

Appraiser	Property location	% of total portfolio
DTZ	France / Netherlands / Nordic / Spain / Central Europe	47%
JLL	France / Nordic /Spain / Central Europe / Austria	40%
PwC	France	8%
CBRE	France / Spain	2%
	At cost	2%
		100%

Figures may not add up due to rounding.

Fees paid to appraisers are determined prior to the valuation campaign and are independent from the value of properties appraised.

A detailed report, dated and signed, is produced for each appraised property.

None of the appraisers has received fees from the Group representing more than 10% of their turnover.

#### Valuation methodology

Independent appraisers determine the fair market value based on the results of two methods: the discounted cash flow (DCF) methodology and / or the yield methodology. Furthermore, the resulting valuations are cross-checked against the initial yield, value per square meter and the fair market values established through actual market transactions.

Appraisers have been given access to all information relevant for valuations, such as the Group's confidential rent rolls, including information on vacancy, break options, expiry dates and lease incentives, performance indicators (e.g., footfall and sales where available), letting evidence and the Group's cash flow forecasts from annually updated detailed asset business plans. Appraisers make their independent assessments of current and forward looking cash flow profiles and usually reflect risk either in the cash flow forecasts (e.g. future rental levels, growth, investment requirements, void periods, incentives), in the applied required returns or discount rates and in the yield applied to capitalise the exit rent to determine an exit value.

Pursuant to the adoption of IFRS 13 (Fair value measurement), additional disclosure on the valuation methodologies applied by the Group's appraisers is available in § 1.6. IFRS 13 did not impact the valuation methods used by the Group's appraisers.

#### Valuation scope

As at June 30, 2014, 98% of Unibail-Rodamco's portfolio was appraised by independent appraisers.

Investment Properties Under Construction (IPUC) for which a value could be reliably determined, are required to be accounted for at fair value and were assessed by external appraisers.

IPUC are taken at fair value once management considers that a substantial part of the project's uncertainty has been eliminated, such that a reliable fair value can be established. Unibail-Rodamco uses generic guidelines to establish the remaining level of risk, focusing notably on uncertainty remaining in construction and leasing.

IPUC were valued using a discounted cash flow or yield method approach (in accordance with RICS and IVSC standards<sup>61</sup>) as deemed appropriate by the independent appraiser. In some cases, both methods were combined to validate and cross-check critical valuation parameters.

The following assets under construction are now assessed at fair value as at June 30, 2014:

- Mall of Scandinavia shopping centre in Stockholm;
- So Ouest Plaza office in the Paris region;
- Minto in the Ruhr region (included under "mfi projects" in the "Development Projects" section).

The Euralille (Lille) renovation project is now taken into account by appraisers in the valuation of the asset.

Majunga in La Défense (Paris region) delivered on July 7, 2014, and Palais Vest (Recklinghausen) included under "mfi projects" in the "Development Projects" section, to be delivered in September 2014 continue to be assessed at fair value.

Refer to the table in the section "Development Projects as at June 30, 2014" for an overview of valuation methods used for development projects.

The remaining assets (2%) of the portfolio were valued as follows:

• At cost for IPUC for which a reliable value could not yet be established. These includes assets under development: Polygone Riviera in Cagnes-sur-Mer to be delivered in H2-2015, Parly 2 extension project, as well as all development projects included in the "Controlled" and "Secured exclusivity" categories (see section "Development Projects" for more details);

• At acquisition price for assets acquired in H1-2014.

# **1.1. Shopping Centre portfolio**

The value of Unibail-Rodamco's shopping centre portfolio is the addition of the value of each individual asset. This approach does not include the "portfolio value", which reflects the additional value of having a large group of unique assets in a single portfolio although it is definitely part of the appeal to the Group's shareholders.

Evolution of Unibail-Rodamco's shopping centre portfolio valuation

The value of Unibail-Rodamco's shopping centre portfolio grew from  $\notin 25,592$  Mn as at December 31, 2013 to  $\notin 26,783$  Mn as at June 30, 2014, including transfer taxes and transaction costs:

Valuation 31/12/2013 (€ Mn)		25,592	
Like-for-like revaluation		242	
Revaluation of non like-for-like assets		195	(a)
Capex/ Acquisitions		975	(b)
Disposals	-	179	(c)
Constant Currency Effect	-	42	(d)
Valuation 30/06/2014 (€ Mn)		26,783	

(a) Non like-for-like assets including investment properties under construction valued at cost or at fair value. Includes the revaluation of the shares in assets consolidated under equity method.

(b) Includes the impact of the change in consolidation method of Val Tolosa that occurred in H1-2014.

(c) Value as at 31/12/2013.

(d) Currency impact of -€42 Mn mainly in the Nordis, before offsets from foreign currency loans and hedging programmes.

<sup>&</sup>lt;sup>61</sup> RICS: Royal Institution of Chartered Surveyors; IVSC: International Valuation Standards Council.

Based on an asset value excluding estimated transfer taxes and transaction costs, the shopping centre division's net initial yield as at June 30, 2014, decreased to 5.0%.

Shopping Centre portfolio by region - June 30, 2014	Valuation including transfer taxes in € Mn	Valuation excluding estimated transfer taxes in € Mn	Net inital yield (a) June 30, 2014	Net inital yield (a) Dec. 31, 2013
France (b)	14,047	13,511	4.7%	4.7%
Central Europe	3,758	3,732	5.5%	5.6%
Nordic	2,790	2,739	5.0%	5.1%
Spain	2,502	2,446	6.5%	6.6%
Austria	2,258	2,238	4.9%	4.9%
Netherlands	1,429	1,345	5.5%	5.6%
Total (c)	26,783	26,011	5.0%	5.1%

(a) Annualised contracted rent (including latest indexation) net of expenses, divided by the value of the portfolio net of estimated transfer taxes and transaction costs. Shopping centres under development or held by companies consolidated under equity method are not included in the calculation.

(b) The effect of including key money in the region's net rental income would increase the net initial yield to 4.9% as at June 30, 2014.

(c) Valuation amounts include the group share equity investments in assets consolidated under equity method.

#### Sensitivity

A change of +25 basis points in net initial yield would result in a downward adjustment of -€1,132 Mn (or -4.7%) of the total shopping centre portfolio value (excluding assets under development or consolidated under equity method), including transfer taxes and transaction costs.

#### Like-for-like analysis

On a like-for-like basis, the value of the shopping centre portfolio, including transfer taxes and transaction costs and restated for works, capitalised financial and leasing expenses and eviction costs, increased by +€242 Mn (or +1.2%) in H1-2014. This breaks down into a positive impact of rents (+0.5%) and change in yields (+0.7%).

Shopping Centre - Like-for-like (LxL) change (a)							
Half year 2014	LxL change in € Mn	LxL change in %	LxL change - Rent impact	LxL change - Yield impact (b)			
France	151	1.3%	1.0%	0.3%			
Central Europe	64	3.0%	1.9%	1.1%			
Nordic	- 0	0.0%	-1.8%	1.7%			
Spain	12	0.5%	-1.8%	2.3%			
Austria	28	1.3%	0.6%	0.6%			
Netherlands	- 13	-1.1%	0.4%	-1.6%			
Total	242	1.2%	0.5%	0.7%			

(a) Like-for-like change net of investments from December 31, 2013 to June 30, 2014.

(b) Yield impact calculated using the change in <u>potential</u> yields (to neutralise changes in vacancy rates) and taking into account key money. In Nordics the like-for-like change and subsequent rent impact are calculated on a significantly reduced scope due to on-going extension/refurbishment works on the Group's large shopping centres Täby and Forum Nacka.

Like-for-like revaluations confirm a differentiation between assets attracting 6 million visits and above per annum (+1.5% in H1-2014, of which +1.0% rent impact and +0.5% yield impact) and those with less than 6 million visits (-1.2% in H1-2014, of which -2.7% rent impact and +1.5% yield impact).

# 1.2. Office portfolio

Evolution of Unibail-Rodamco's office portfolio valuation The value of the office portfolio decreased to  $\notin$ 3,950 Mn as at June 30, 2014 from  $\notin$ 3,955 Mn as at December 31, 2013, including transfer taxes and transaction costs:

Valuation 31/12/2013 (€ Mn)		3,955	
Like-for-like revaluation	-	19	
Revaluation of non like-for-like assets		9	(a)
Capex/ Acquisitions		76	
Disposals	-	68	
Constant Currency Effect	-	4	(b)
Valuation 30/06/2014 (€ Mn)		3,950	

(a) Includes: (i) investment properties under construction valued at cost or at fair value (mainly Majunga, So Ouest Plaza), (ii) the revaluation of the shares in Zlote Tarasy offices (Lumen and Skylight).

(b) Currency impact of -€4 Mn in the Nordics, before offsets from foreign currency loans and hedging programmes.

Valuation of Office portfolio -	Valuation (including transfer taxes)			
June 30, 2014	€ Mn	%		
France	3,490	88%		
Nordic	188	5%		
Central Europe	125	3%		
Netherlands	107	3%		
Austria	40	1%		
Total	3,950	100%		

Figures may not add up due to rounding. Central Europe includes shares in Zlote Tarasy offices (Lumen and Skylight).

For <u>occupied offices</u> (rented and available area) and based on an asset value excluding estimated transfer taxes and transaction costs, the Office division's net initial yield as at June 30, 2014 increased to 7.4%.

The split by region of the total office portfolio is the following:

Valuation of occupied office space - June 30, 2014	Valuation including transfer taxes in € Mn (a)	Valuation excluding estimated transfer taxes in € Mn	Net inital yield (b) June 30, 2014	Net inital yield (b) Dec. 31, 2013
France	2,545	2,460	7.3%	7.1%
Nordic	171	167	7.5%	7.3%
Central Europe (c)	7	7	8.2%	8.9%
Netherlands	75	71	10.8%	9.3%
Austria	36	35	7.2%	7.1%
Total	2,833	2,740	7.4%	7.2%

(a) Valuation of occupied office space as at June 30, 2014, based on the appraiser's allocation of value between occupied / vacant space.

(b) Annualised contracted rents (including latest indexation) net of expenses, divided by the value of occupied space net of estimated transfer taxes and transaction costs.

(c) The investment in Zlote Tarasy offices (Lumen and Skylight) is not included in this table.

# Sensitivity

A change of +25 basis points in net initial yield would result in a downward adjustment of -€111 Mn (-3.7%) of the total office portfolio value (occupied and vacant spaces, excluding assets under development or consolidated under equity method), including transfer taxes and transaction costs.

#### Like-for-like analysis

The value of Unibail-Rodamco's office portfolio, including transfer taxes and transaction costs, and after accounting for the impact of works and capitalised financial and leasing expenses, decreased on a like-for-like basis by -€19 Mn (-0.6%) in H1-2014. This breaks down into a +1.8% impact from rents and lettings more than offset by a negative -2.5% impact due to changes in yields.

<b>Offices - Like-for-like (LxL) change</b> (a)							
Half year 2014	LxL change in € Mn		0		. change in LxL change in € Mn %		LxL change - Yield impact (b)
France	-	9	-0.3%	0.9%	-1.2%		
Nordic	-	0	-0.1%	0.7%	-0.8%		
Central Europe	-	0	-3.2%	-9.3%	6.1%		
Netherlands	-	10	-9.0%	15.3%	-24.3%		
Austria		0	0.1%	2.8%	-2.7%		
Total	-	19	-0.6%	1.8%	-2.5%		

Figures may not add up due to rounding.

(a) Like-for-like change net of investments from December 31, 2013 to June 30, 2014.

(b) Yield impact calculated using the change in <u>potential</u> yields (to neutralise changes in vacancy rates).

#### French Office Portfolio

Unibail-Rodamco's French office portfolio split by sector is the following:

French Office portfolio by sector - June 30, 2014	Valuation (including transfer taxes)		
50, 2014	€ Mn	%	
La Défense	1,752	50%	
Paris CBD	726	21%	
Neuilly-Levallois-Issy	896	26%	
Other	116	3%	
Total	3,490	100%	

Figures may not add up due to rounding.

For <u>occupied offices</u> and based on an asset value excluding estimated transfer taxes and transaction costs, the French Office division's yield as at June 30, 2014 came to 7.3% reflecting a 20 bps widening in yields during H1-2014.

Valuation of French occupied office space - June 30, 2014	Valuation including transfer taxes in € Mn (a)	Valuation excluding estimated transfer taxes in € Mn	Net inital yield (b) June 30, 2014	Awerage price €/m2 (c)
La Défense	1,179	1,132	7.8%	6,353
Paris CBD	720	703	6.4%	13,838
Neuilly-Levallois-Issy	550	532	7.0%	5,990
Other	96	93	8.3%	2,419
Total	2,545	2,460	7.3%	7,063

(a) Valuation of occupied office space as at June 30, 2014, based on the appraiser's allocation of value between occupied and vacant spaces.

(b) Annualised contracted rent (including latest indexation) net of expenses, divided by the value of occupied space net of estimated transfer taxes and transaction costs.

(c) Average price, excluding estimated transfer taxes, per square meter for occupied office space based on the appraiser's allocation of value between occupied and vacant spaces.

Average prices were restated for car parks with a basis of  $\leq 30,000$  per unit for Paris CBD and Neuilly-Levallois-Issy and  $\leq 5,000$  for other areas.

#### 1.3. Convention & Exhibition Portfolio

The value of Unibail-Rodamco's Convention & Exhibition centre portfolio is derived from the combination of the value of each individual asset.

#### Valuation methodology

The valuation methodology adopted by PwC for the venues is mainly based on a discounted cash flow model applied to total net income projected over the life of the concession or leasehold (net of the amounts paid for the concession or leasehold) if it exists, or otherwise over a 10-year period, with an estimate of the asset value at the end of the given time period, based either on the residual contractual value for concessions or on capitalised cash flows over the last year.

The discounted cash flow methodology has been adopted for the Pullman Montparnasse and the Cnit Hilton hotels (both operated under an operating lease agreement by 3<sup>rd</sup> party operators) as well as for the Confluence hotel as at June 30, 2014.

#### Evolution of the Convention & Exhibition Centres valuation

The value of Convention & Exhibition centres and hotels, including transfer taxes and transaction costs, grew to  $\notin 2,362 \text{ Mm}^2$  as at June 30, 2014:

Valuation 31/12/2013 (€ Mn)	2,094	(a)
Like-for-like revaluation	26	
Revaluation of non like-for-like assets	213	(b)
Capex	29	
Valuation 30/06/2014 (€ Mn)	2,362	(c)

(a) Of which €1,819 Mn for Viparis (including Palais des Sports) and €275 Mn for hotels.

(b) This amount includes the impact of entering into a 50-year lease agreement on Porte de Versailles signed in H2-2013 and valued in H1-2014. This agreement replaced the previous lease agreement expiring in 2026. Pursuant to the new lease agreement, Viparis will pay the City of Paris an annual indexed rent of €16 Mn commencing in 2015 and invest €500 Mn over 10 years to renovate and expand the site and to attract more exhibitions and events. Viparis will also spend €220Mn for maintenance over the 50-year period. It also includes the revaluation of the shares in Palais des Sports (50% owned) consolidated under the equity method.

(c) Of which €2,079 Mn for Viparis (including Palais des Sports) and €283 Mn for hotels.

On a like-for-like basis, net of investments, the value of Convention & Exhibition properties and hotels is up  $\leq 26$  Mn, +1.6% compared with December 31, 2013<sup>63</sup>.

Convention & Exhibition - Like for	Half year 2014		
Like change net of investment	€ Mn	%	
Viparis (a)	24	1.7%	
Hotels	3	0.9%	
Total	26	1.6%	

(a) Viparis and others includes all of the Group's Convention & Exhibition centres.

Based on these valuations, the average EBITDA yield on Viparis venues as at June 30, 2014 (recurring operating profit divided by the value of assets, excluding estimated transfer taxes) was stable at 7.0%.

# 1.4. Services

The services portfolio is composed of:

- Comexposium, a trade show organisation business;
- Espace Expansion, a property service company.

The services portfolio is appraised annually by PwC as at each year-end in order to include all significant intangible assets in the portfolio at their market value for the calculation of Unibail-Rodamco's NAV. Intangible assets are not revalued but recognised at cost less any amortisation charges and / or impairment losses booked in Unibail-Rodamco's consolidated statement of financial position.

Comexposium was valued at €291 Mn (Group share, at 50%) as at December 31, 2013.

Espace Expansion was valued at €201 Mn as at December 31, 2013.

### 1.5. Group share figures for the Property Portfolio

The figures above are based on a full scope of consolidation. The following tables also provide the group share level (in gross market value):

	Full scope consolidation		Group	o share
Asset portfolio valuation - June 30, 2014	€Mn	%	€Mn	%
Shopping centres	26,783	80%	24,219	81%
Offices	3,950	12%	3,945	13%
Convention & Exhibition centres	2,362	7%	1,421	5%
Services	492	1%	492	2%
Total	33,587	100%	30,076	100%
Asset portfolio valuation - December 31, 2013	€Mn	%	€Mn	%
Shopping centres	25,592	80%	23,108	80%
Offices	3,955	12%	3,948	14%
Convention & Exhibition centres	2,094	7%	1,282	4%
Services	492	2%	492	2%
Total	32,134	100%	28,830	100%
Like-for-like change - net of Investments - Half year 2014	€Mn	%	€Mn	%
Shopping centres	242	1.2%	219	1.2%
Offices	- 19	-0.6%	- 19	-0.6%
Convention & Exhibition centres	26	1.6%	17	1.6%
Services	-	0.0%	-	0.0%
Total	250	1.0%	216	0.9%
Like-for-like change - net of Investments - Half year 2014 - Split rent/yield impact	Rent impact %	Yield impact %	Rent impact %	Yield impact %
Shopping centres	0.5%	0.7%	0.4%	0.8%
Offices	1.8%	-2.5%	1.8%	-2.5%
Net Initial Yield	June 30, 2014	Dec. 31, 2013	June 30, 2014	Dec. 31, 2013
Shopping centres	5.0%	5.1%	5.1%	5.2%
Offices - occupied space	7.4%	7.2%	7.4%	7.2%

# 1.6. Additional Valuation parameters - IFRS 13

Unibail-Rodamco complies with the IFRS 13 fair value measurement and the position paper<sup>64</sup> on IFRS 13 established by EPRA, the representative body of the publicly listed real estate industry in Europe.

Considering the limited public data available, the complexity of real estate asset valuations, as well as the fact that appraisers use in their valuations the non-public rent rolls of the Group's assets, Unibail-Rodamco believes it appropriate to classify its assets under Level 3. In addition, unobservable inputs, including appraisers' assumptions on growth rates and exit yields, are used by

 $<sup>^{62}</sup>$  Based on a full scope of consolidation, including transfer taxes and transaction costs (see §1.5 for group share figures).

<sup>&</sup>lt;sup>63</sup> This amount excludes the impact of the long-term lease renewal on Porte de Versailles signed in H2-2013 and valued in H1-2014.

<sup>&</sup>lt;sup>64</sup> EPRA Position Paper on IFRS 13 - Fair value measurement and illustrative disclosures, February 2013.

appraisers to determine the fair value of Unibail-Rodamco's assets.

In addition to the disclosures provided above, the following tables provide a number of quantitative data in order to assess the fair valuation of the Group's assets.

#### **Shopping Centres**

All shopping centres are valued using the discounted cash flow and/or yield methodologies.

	ng Centres - 30, 2014	Net initial yield	Rent in € per sqm (a)	Discount Rate (b)	Exit yield (c)	CAGR of NRI (d)
	Max	10.2%	914	12.0%	10.0%	9.6%
France	Min	4.0%	92	5.5%	4.4%	0.9%
	Weighted average	4.7%	453	6.3%	5.0%	4.7%
	Max	7.2%	485	8.2%	7.9%	3.7%
Central Europe	Min	5.1%	197	7.1%	5.7%	2.1%
	Weighted average	5.5%	337	7.4%	5.9%	3.0%
	Max	8.6%	456	9.5%	8.0%	6.2%
Nordic	Min	4.7%	118	7.2%	5.0%	2.5%
	Weighted average	5.0%	330	7.4%	5.3%	4.5%
	Max	9.2%	772	13.0%	9.0%	5.9%
Spain	Min	5.7%	100	8.5%	5.8%	1.2%
	Weighted average	6.5%	260	9.5%	6.4%	3.1%
	Max	5.7%	379	9.3%	6.5%	4.4%
Austria	Min	4.7%	330	6.6%	4.8%	2.6%
	Weighted average	4.9%	346	7.1%	5.1%	3.0%
	Max	8.3%	462	8.5%	8.2%	2.8%
Netherlands	Min	5.0%	153	6.1%	5.0%	0.2%
	Weighted average	5.5%	298	6.5%	5.5%	2.5%

Net initial yield, discount rate and exit yield weighted by GMV.

(a) Average annual rent (minimum guaranteed rent + sales based rent) per asset per  $m^2$ .

(b) Rate used to calculate the net present value of future cash flows.

(c) Rate used to capitalise the exit rent to determine the exit value of an asset.

(d) Compounded Annual Growth Rate of Net Rental Income determined by the appraiser (between 6 and 10 years depending on duration of DCF model used).

#### Offices

Offices are valued using the discounted cash flow and yield methodologies.

	ffices - 30, 2014	Net initial yield on occupied space	Rent in € per sqm (a)	Discount Rate (b)	Exit yield (c)	CAGR of NRI (d)
	Max	13.2%	888	9.0%	8.3%	7.1%
France	Min	6.4%	102	6.1%	5.0%	-0.7%
	Weighted	7.3%	466	6.5%	6.0%	1.6%
	Max	9.2%	256	9.0%	8.0%	4.3%
Nordic	Min	6.4%	87	7.2%	5.5%	2.1%
	Weighted	7.5%	195	7.8%	6.6%	2.7%
	Max	18.0%	155	13.8%	12.5%	7.4%
Netherlands	Min	1.1%	27	8.3%	7.9%	0.7%
	Weighted	10.8%	89	9.0%	8.8%	1.4%
	Max	8.0%	146	9.6%	7.0%	4.5%
Austria	Min	6.1%	112	7.4%	6.5%	1.3%
	Weighted	7.2%	131	8.4%	6.8%	2.5%

Net initial yield, discount rate and exit yield weighted by gross market values. For details about Central Europe, see § 1.2. Vacant assets and assets under restructuring are not included in this table.

(b) Rate used to calculate the net present value of future cash flows.

(c) Rate used to capitalise the exit rent to determine the exit value of an asset.

(d) Compounded Annual Growth Rate of NRI determined by the appraiser (between 3 and 10 years depending on duration of DCF model used).

# 2. EPRA TRIPLE NET ASSET VALUE CALCULATION

The EPRA triple net Net Asset Value (NNNAV) is calculated by adding to the consolidated shareholders' equity (Owners of the parent), as shown on the consolidated statement of financial position (under IFRS) several items as described hereafter.

# 2.1. Consolidated shareholders' equity

As at June 30, 2014, consolidated shareholders' equity (Owners of the parent) came to €13,526 Mn.

Shareholders' equity (Owners of the parent) incorporated net recurring profit of  $\notin$ 538.7 Mn, and a positive impact of  $\notin$ 113.3 Mn of fair value adjustments on property asæts and financial instruments, as well as capital gain on sales of properties.

#### 2.2. Impact of rights giving access to share capital

Dilution from securities giving access to share capital as at June 30, 2014 was computed when such instruments came in the money.

The debt component of the ORAs<sup>65</sup>, recognised in the financial statements (€0.05 Mn) was added to shareholders' equity for the calculation of the NNNAV. At the same time, all ORAs were treated as shares of common stock.

In accordance with IFRS, financial instruments and the ORNANEs<sup>66</sup> were recorded on Unibail-Rodamco's statement of financial position at their fair value with the impact of the change in fair value included in the income statement and thus in the consolidated shareholders' equity.

The ORNANE issued in 2012 was "in the money" as at June 30, 2014. Consequently, the fair market value was restated for an amount of  $\in$ 146 Mn for the NNNAV calculation and the dilution (+204,836 shares) was included accordingly in the number of fully diluted shares outstanding<sup>67</sup> as at June 30, 2014 (i.e. for the outperformance part of the ORNANE, the nominal amount remaining as debt).

The ORNANE issued in 2014 was not restated for the NNNAV calculation as it is "out of the money" as at June

<sup>(</sup>a) Average annual rent (minimum guaranteed rent) per asset per m<sup>2</sup>.

 $<sup>^{65}</sup>$  Bonds redeemable for shares ("Obligations Remboursables en Actions").

<sup>&</sup>lt;sup>66</sup> Net share settled bonds convertible into new and/or existing shares (ORNANE) – see Financial Resources note.

<sup>&</sup>lt;sup>67</sup> If the 2012 ORNANE were to be fully converted in shares, the additional number of shares would be 3,557,590 with an increased shareholders' equity of €750 Mn leading to an EPRA NNNAV of €145.60 per share and a Going Concern NAV of €158.90 per share.

30, 2014, and therefore had no impact on the number of shares.

The exercise of "in the money" stock-options and bonus shares with the performance criteria fulfilled as at June 30, 2014, would have led to a rise in the number of shares by 2,641,996, generating an increase in shareholders' equity of  $\notin$ 397 Mn.

As at June 30, 2014, the fully-diluted number of shares taken into account for the NNNAV calculation was 100,857,451.

# 2.3. Unrealised capital gains on intangible assets

The appraisal of property service companies and of the operations ("fonds de commerce") of Viparis Porte Versailles / Paris Nord Villepinte / Palais des Congrès de Paris / Palais des Congrès de Versailles and Issy-les-Moulineaux gave rise to an unrealised capital gain of €312 Mn which was added for the NAV calculation.

# 2.4. Adjustment of capital gains taxes

In accordance with accounting standards, deferred tax on property assets was calculated on a theoretical basis on the consolidated statement of financial position as at June 30, 2014.

For the purpose of the EPRA NAV calculation, deferred taxes on unrealised capital gains on assets not qualifying for tax exemption ( $\leq 1,116$  Mn) were added back. Goodwill booked on the balance sheet as a result of deferred taxes was accordingly excluded from the NAV for a total amount of  $\leq 259$  Mn.

For the calculation of the EPRA NNNAV, estimated taxes actually payable should a disposal take place ( $\notin$ 534Mn) were deducted.

# 2.5. Mark-to-market value of debt and derivatives

In accordance with IFRS, derivatives and ORNANEs were recorded on Unibail-Rodamco's statement of financial position at their fair value.

The fair value adjustment ( $\leq 380$  Mn) was added backfor the EPRA NAV calculation and then deducted for the EPRA NNNAV calculation.

The value of the fixed-rate debt on the balance sheet of the Group is equal to the nominal value for the ex-Unibail debt and the fair value of the ex-Rodamco debt at combination date (June 30, 2007). Taking fixed rate debt at its fair value would have had a negative impact of  $\notin$ 653 Mn. This impact was taken into account in the EPRA NNNAV calculation.

The mark-to-market levels of the debt and derivatives of the Group have been impacted strongly during H1-2014 by the following:

• The significant decrease in interest rates down to historically low levels (e.g., 0.66% for the 5-year euro swap rate (approximately -60 bps vs. December 31, 2013)

and 1.45% for the 10-year euro swap rate (approximately -70 bps vs. December 31, 2013)), following actions by central banks across the world,

• The decrease in the Group's credit spread thanks to the improvement of secondary trading levels of Unibail-Rodamco's debt.

# 2.6. Restatement of transfer taxes and transaction costs

Transfer taxes and transaction costs are estimated after taking into account the disposal scenario minimising these costs: sale of the asset or of the company that owns it, provided the anticipated method is achievable (which notably depends on the net book value of the asset). This estimation is carried out on a case-by-case basis on each individual asset, according to the local tax regime.

As at June 30, 2014, these estimated transfer taxes and other transaction costs compared to transfer taxes and costs already deducted from asset values on the statement of financial position (in accordance with IFRS) came to a net adjustment of €400 Mn.

# 2.7. EPRA triple Net Asset Value

Unibail-Rodamco's EPRA NNNAV (Owners of the parent) stood at  $\notin$ 14,450 Mn or  $\notin$ 143.30 per share (fully-diluted) as at June 30, 2014.

The EPRA NNNAV per share decreased by -2.0% compared to December 31, 2013 and increased by +1.4% compared to June 30, 2013.

Value creation during H1-2014 amounted to  $\notin$ 9.33 per share, adjusted for the  $\notin$ 8.90 dividend paid in May 2014 and for the negative impact of - $\notin$ 3.33 per share resulting from the mark-to-market of debt and derivatives.

The following tables show the calculation presented in compliance with EPRA best practices recommendations. A bridge from December 31, 2013 to June 30, 2014 is also presented.

# 2.8. Going concern Net Asset Value

Unibail-Rodamco adds to the EPRA NNNAV per share estimated transfer taxes and effective deferred capital gain taxes resulting in a Going Concern NAV. This corresponds to the amount of equity needed to replicate the Group's portfolio with its current financial structure.

Going Concern NAV stands at  $\in$ 157.10 per share as at June 30, 2014, a decrease of -1.6% compared to December 31, 2013.

Value creation in Going Concern NAV during H1-2014 amounted to  $\notin$ 9.73 per share, adjusted for the  $\notin$ 8.90 dividend paid in May 2014 and for the negative impact of - $\notin$ 3.33 per share resulting from the mark-to-marketof debt and derivatives.

<b>EPRA NNNAV calculation</b> (All figures are Group share, in $\in$ Mn)	June 3	0, 2013	December 31, 2013		June 30, 2014	
(All figures are Group share, in €Mn)	€Mn	€/share	€Mn	€/share	€Mn	€/share
Fully diluted number of shares		100,163,600		100,116,416		100,857,451
NAV per the financial statements	13,277		13,704		13,526	
ORA and ORNANE	0		0		146	
Effect of exercise of options	401		386		397	
Diluted NAV	13,679		14,090		14,069	
Include						
Revaluation intangible and operating assets	250		291		312	
Exclude						
Fair value of financial instruments	302		301		380	
Deferred taxes on balance sheet	1,006		1,054		1,116	
Goodwill as a result of deferred taxes	-259		-259		-259	
EPRA NAV	14,977	149.50€	15,477	154.60 €	15,617	154.80€
Fair value of financial instruments	-302		-301		-380	
Fair value of debt	-344		-358		-653	
Effective deferred taxes	-479		-496		-534	
Impact of transfer taxes estimation	303		318		400	
EPRA NNNAV	14,156	141.30 €	14,640	146.20 €	14,450	143.30 €
% of change over 6 months		2.1%		3.5%		-2.0%
% of change over 1 year		8.1%		5.6%		1.4%

Unibail-Rodamco also states the "going concern NAV" = EPRA NNNAV per share adding back transfer taxes and deferred capital gain taxes. It corresponds to the amount of equity needed to replicate the Group's portfolio with its current financial structure - on the basis of fully diluted number of shares.

Going Concern NAV calculation	June 3	June 30, 2013		December 31, 2013		June 30, 2014	
(All figures are Group share, in €Mn)	€Mn	€/share	€Mn	€/share	€Mn	€/share	
EPRA NNNAV	14,156		14,640		14,450		
Effective deferred capital gain taxes	479		496		534		
Estimated transfer taxes	821		847		864		
GOING CONCERN NAV	15,455	154.30 €	15,983	159.60 €	15,848	157.10 €	
% of change over 6 months		2.1%		3.4%		-1.6%	
% of change over 1 year		7.9%		5.6%		1.8%	

Change in EPRA NNNAV and Going concern NAV between December 31, 2013 and June 30, 2014 broke down as follows:

Evolution of EPRA NNNAV and Going concern N	EPRA NNNAV	Going concern NAV	
As at December 31, 2013, per share (fully diluted)		146.20 €	159.60 €
Revaluation of property assets *		3.57	3.57
Retail	2.82		
Offices -	0.03		
Convention & Exhibition	0.78		
Revaluation of intangible assets		0.21	0.21
Capital gain on disposals		0.14	0.14
Recurring net profit		5.52	5.52
Distribution in 2014		-8.90	-8.90
Mark-to-market of debt and financial instruments		-3.33	-3.33
Variation in transfer taxes & deferred taxes adjustments		0.33	0.87
Variation in number of shares	0.02	0.02	
Other (including foreign exchange difference)		-0.46	-0.60
As at June 30, 2014, per share (fully diluted)		143.30 €	157.10 €

(\*) Revaluation of property assets is €1.52 per share on like-for-like basis, of which €0.94 is due torental effect and €0.58 is due to yield effect.

# **FINANCIAL RESOURCES**

In H1-2014, the financial markets were influenced by central bank announcements and decisions and evolving macro-economic news leading to a sharp decrease in interest rates to historically low levels. In this context, Unibail-Rodamco raised €2,866 Mn of medium to long-term funds in the bond and bank markets at attractive conditions while diversifying its sources of funding.

The financial ratios stand at healthy levels:

- The Interest Coverage Ratio (ICR) improved and stands at 4.2x (versus 4.0x in 2013),
- The Loan to Value (LTV) ratio increased and stands at 40% (versus 38% as at December 31, 2013). The increase in financial debt is due mainly to the payment of the dividend in May (€0.9 Bn), the CentrO acquisition (€0.5 Bn) and capital expenditures on projects delivered or to be delivered in the coming years.

The average cost of debt for H1-2014 reached a historically low level of 2.7% (vs. 2.9% for 2013 and 3.4% for 2012).

#### 1. Debt structure as at June 30, 2014

Unibail-Rodamco's consolidated nominal financial debt as at June 30, 2014 increased to  $\notin 14,241 \text{ Mn}^{68}$ ( $\notin 12,354 \text{ Mn}$  as at December 31, 2013).

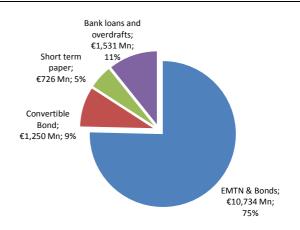
The financial debt includes  $\leq 1,250$  Mn of net sharesettled bonds convertible into new and/or existing shares of Unibail-Rodamco (ORNANE) for 100% of their nominal value issued in September 2012 and in June 2014 (see section 1.2).

# 1.1. Debt breakdown

Unibail-Rodamco's nominal financial debt as at June 30, 2014 breaks down as follows<sup>69</sup>:

- €10,734 Mn in bonds, of which €10,234 Mn under the Euro Medium Term Notes (EMTN) programme of Unibail-Rodamco and €500 Mn under Rodamco Europe's EMTN programme,
- €1,250 Mn in ORNANE,
- €726 Mn in commercial paper (*billets de trésorerie* and Euro Commercial Paper)<sup>70</sup>,
- €1,531 Mn in bank loans and overdrafts, including €477 Mn in unsecured corporate loans, €1,046 Mn in mortgage loans and €8 Mn in bank overdrafts.

No loans are subject to prepayment clauses linked to the Group's ratings<sup>71</sup>.



The Group's debt remains well diversified with further diversification achieved in H1-2014 and a predominant and increased proportion of bond financing.

# 1.2. Funds Raised

In H1-2014, the Group further diversified its sources of funding at attractive conditions:

 $-1^{st}$  "Green bond" issued by a real-estate company in the Euro market,

 $-1^{st}$  "Green bond" issued by a foreign corporate in the SEK market,

-1<sup>st</sup> Ornane with a 0% coupon for a real-estate company in the Euro market,

-1<sup>st</sup> private EMTN placement in USD for the Group.

In addition, the Group issued its longest public bond with a 12-Y maturity.

In total medium to long-term financing transactions completed in H1-2014 amounted to  $\notin$ 2,866 Mn and include:

- The signing of €625 Mn medium to long-term credit facilities or bank loans with an average maturity of 4.8 years and an average margin<sup>72</sup> of 92 bps. This amount includes the refinancing of a €200 Mn mortgage loan due in H2-2014, which was renegotiated and extended to January 2019,
- The issue of 3 public EMTN bond issuances for a total amount of €1,516 Mn with the following features:

- In February 2014: first "Green Bond" issued by a real-estate company in the Euro market for an amount of  $\notin$ 750 Mn with a 2.50% coupon and a 10-year maturity,

- In June 2014: longest public bond issued by the Group for an amount of  $\notin 600 \text{ Mn}$  with a 2.50% coupon and a 12-year maturity,

<sup>&</sup>lt;sup>68</sup> After impact of derivative instruments on debt raised in foreign currencies.

<sup>&</sup>lt;sup>69</sup> Figures may not add up due to rounding.

<sup>&</sup>lt;sup>70</sup> Short term paper is backed by committed credit lines (see 1.2).

<sup>&</sup>lt;sup>71</sup> Barring exceptional circumstances (change in control).

<sup>&</sup>lt;sup>72</sup> Taking into account current rating and based on current utilization of these lines.

-in June 2014: first "Green Bond" issued by a foreign corporate in the SEK market, for an amount of SEK1,500 Mn (equivalent to  $\leq 166$  Mn), with a margin of 78 bps over Stibor 3-month and a 5-year maturity.

• The issue of 3 private EMTN placements:

- Two in Euros for a total amount of  $\in 80$  Mn at an average margin of 69 bps over mid-swaps and for an average duration of 14-years,

- One issued in USD and swapped back to Euro, for a total equivalent amount of  $\in$ 145 Mn, with a coupon of 1.6% and a 5-year maturity.

In total  $\notin$ 1,741 Mn was raised on the bond markets in H1-2014 at an average margin of 72 bps over midswaps for an average duration of 10 years, versus 79 bps on average in 2013 for an average duration of 8 years.

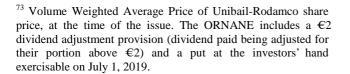
The issue of a €500 Mn ORNANE in June 2014 with a 0% coupon, a duration of 7 years and an exercise price of €288.06 at issuance corresponding to a 37.5% issue premium on the VWAP<sup>73</sup>.

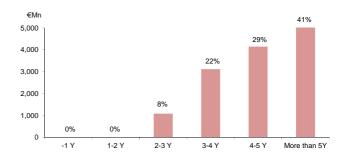
In addition, Unibail-Rodamco accessed the money market by issuing commercial paper. The average amount of commercial paper outstanding in H1-2014 was  $\in$ 701 Mn ( $\in$ 1,143 Mn on average in 2013) with a maturity of  $\wp$  to 12 months. *Billets de trésorerie* were raised in H1-2014 at an average margin of 5 bps above Eonia.

As at June 30, 2014, the total amount of undrawn credit lines came to  $\notin$ 4,823 Mn and the cash on-hand came to  $\notin$ 820 Mn. This derives from cash proceeds of issuances completed in June as the Group took advantage of the current market conditions to pre-finance part of the debt maturing in the coming months (including the  $\notin$ 500 Mn bond maturing in October 2014).

# 1.3. Debt maturity

The following chart illustrates Unibail-Rodamco's debt as at June 30, 2014 after the allocation of the committed credit lines (including the undrawn part of the bank loans) by date of maturity and based on the residual life of its borrowings.





About 92% of the debt had a maturity of more than 3 years as at June 30, 2014 (after taking into account undrawn credit lines).

The average maturity of the Group's debt as at June 30, 2014, taking into account the unused credit lines improved to 5.7 years (versus 5.4 as at December 2013 and 4.9 years as at December 2012).

#### Liquidity needs

Unibail-Rodamco's debt repayment needs<sup>74</sup> for the next twelve months are covered by the available undrawn credit lines. The amount of bonds and bank loans outstanding as at June 30, 2014 and maturing or amortising within a year is  $\in 1,195$  Mn (including a  $\notin 500$  Mn bond maturing in October 2014) compared with  $\notin 4,823$  Mn of undrawn committed credit lines and  $\notin 820$  Mn of cash on-hand as at June 30, 2014.

#### 1.4. Average cost of Debt

Unibail-Rodamco's average cost of debt decreased to 2.7% for H1-2014 compared to 2.9% for 2013. This record low average cost of debt results from low coupon levels the Group achieved during the last 2 years on its fixed rate debt, the level of margins on existing borrowings, the Group's hedging instruments in place, the cost of carry of the undrawn credit lines and, to a lesser extent, the low interest rate environment in H1-2014.

#### 2. Ratings

Unibail-Rodamco is rated by the rating agencies Standard & Poor's and Fitch Ratings.

Standard & Poor's confirmed its long-term rating "A" and its short-term rating "A1" on May 14, 2014 and maintained its stable outlook.

On June 10, 2014, Fitch confirmed the "A" long term rating of the Group with a stable outlook. Fitch also rates the short-term issuances of the Group as "F1".

<sup>&</sup>lt;sup>74</sup> Excluding Commercial Paper's repayment amounting to  $\notin$ 726 Mn.

#### 3. Market risk management

Market risks can generate losses resulting from fluctuations in interest rates, exchange rates, raw material prices and share prices. Unibail-Rodamco's risk is limited to interest rate fluctuations on the loans it has taken out to finance its investments and maintain the cash position it requires, and exchange rate fluctuations due to the Group's activities in countries outside the Euro-zone. The Group's exposure to equity risk is immaterial.

Unibail-Rodamco's risk management policy aims to limit the impact of interest rate fluctuations on results, while minimising the overall cost of debt. To achieve these objectives, the Group uses derivatives, mainly caps and swaps, to hedge its interest rate exposure through a macro hedging policy. Market transactions are confined exclusively to these interest rate hedging activities, which are managed centrally and independently.

To manage exchange rate risk, the Group aims to limit its net exposure by raising debt in local currency, by using derivatives and by buying or selling foreign currencies at spot or forward rates.

Due to its use of derivatives to minimise its interest rate and currency risks, the Group is exposed to potential counterparty defaults. The counterparty risk is the risk of replacing the derivative transactions at current market rates in the case of default. The Group implemented IFRS 13 for the mark-to-market calculations of its derivative transactions.

#### 3.1. Interest rate risk management

#### Interest rate hedging transactions

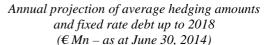
During H1-2014, interest rates remained at low levels on the back of the announcements and decisions of the ECB in particular on deposit and refinancing rates.

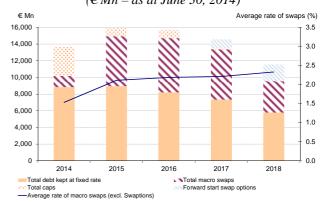
The Group took advantage of the low interest rates environment and has increased its hedging position through:

- €2.0 Bn of debt raised in H1-2014 and kept at a fixed rate,
- The extension or restructuring of existing swaps/options on swaps for €2.0 Bn in H1-2014<sup>5</sup>.

Unibail-Rodamco also adjusted its short term hedging position taking into account debt raised at fixed rate through partial cancellation of swaps (covering 2014).

In total, the debt the Group expects to raise is almost fully hedged for the next 3 years.





The graph above shows:

- The part of debt which is kept at a fixed rate,
- The hedging instruments used to hedge the variable rate loans and fixed rate debt immediately converted into variable rate debt through the Group's macro hedging policy.

Unibail-Rodamco in general does not classify its financial hedging instruments as a cash flow hedge. As a result, any fair value changes in these instruments are recognised in the Group's income statement.

A cash flow hedge accounting policy according to IFRS is only applied for its derivative instrument on Täby Centrum loan raised in DKK and swapped into SEK.

#### Measuring interest rate exposure

As at June 30, 2014, net financial debt stood at  $\in$ 13,421 Mn (vs.  $\in$ 12,250 as at December 31, 2013), excluding partners' current accounts and after taking cash surpluses into account ( $\in$ 820 Mn).

The outstanding debt was fully hedged against an increase in variable rates, based on debt outstanding as at June 30, 2014 through both:

- Debt kept at fixed rate,
- Hedging in place as part of Unibail-Rodamco's macro hedging policy.

Based on the estimated average debt position of Unibail-Rodamco in H2-2014, if interest rates (Euribor, Stibor or Pribor) were to rise by an average of  $0.5\%^{76}$  (50 basis points) during H2-2014, the resulting increase in financial expenses would have an estimated negative impact of €4.9 Mn on the H2-2014 recurring net profit. A further rise of 0.5% would have an additional adverse impact of

<sup>&</sup>lt;sup>75</sup> On top of the implementation of caps for €2.5 Bn onshort maturities early 2014 already mentioned in 2013 full-year results.

 $<sup>^{76}</sup>$  The eventual impact on exchange rates due to this theoretical increase of 0.5% in interest rates is not taken into account; theoretical impacts of rise or decrease in interest rates are calculated above the 3-month Euribor as of June 30, 2014 of 0.207%.

€2.0 Mn. Conversely, a 0.5% (50 basis points) drop in interest rates would decrease financial expenses by an estimated €7.5 Mn and would impact H2-2014 recurring net profit by an equivalent amount. The anticipated debt of the Group is almost fully hedged for 2014, 2015 and 2016.

#### 3.2. Managing and measuring currency risk exposure

The Group has activities and investments in countries outside the euro-zone (e.g. in Czech Republic, Poland and Sweden). When converted into euros, the income and value of the Group's net investment may be influenced by fluctuations in exchange rates against the euro. Wherever possible, the Group aims to match foreign currency income with expenses in the same currency, reducing the exchange effects on earnings volatility and net valuation of the investment. Translation risks can be hedged by either matching cash investments in a specific currency with debt in the same currency, or using derivatives to achieve the same risk management-driven goal. Currency risk during the building period of pipeline investments is covered as early as possible after signing of the actual building contract. Other monetary assets and liabilities held in currencies other than the euro are managed by ensuring that net exposure is kept to an acceptable level by buying or selling foreign currencies at spot or forward rates where necessary to address short term balances.

# Measuring currency exposure

Main foreign currency positions (in €Mn)

(in € Mn)					
Currency	Assets	Liabilities	Net exposure	Hedging Instruments	Exposure net of hedges
CHF	0	-109	-109	109	0
CZK	5	-120	-115	0	-115
DKK	371	-221	150	135	285
HKD	0	-165	-165	165	0
HUF	7	0	7	0	7
PLN	157	0	157	0	157
SEK	2 269	-563	1 706	-136	1 570
USD	0	-145	-145	145	0
Total	2 808	-1 324	1 485	419	1 903

The main exposure kept is in Swedish Krona:

- A decrease of 10% in the SEK/EUR exchange rate would have a  $\leq$ 143 Mn negative impact on shareholdes' equity,

- The sensitivity of the H2-2014 recurring result<sup>77</sup> to a 10% depreciation in the SEK/EUR exchange rate is limited to  $\notin$ 2.6 Mn,

- The SEK 1,750 Mn credit line signed in April 2012 is undrawn as at June 30, 2014.

#### 4. Financial structure

As at June 30, 2014, the portfolio valuation (including transfer taxes) of Unibail-Rodamco amounted to  $\notin$  33,587 Mn.

#### Debt ratio

As at June 30, 2014, the Loan-to-Value ratio (LTV) ratio calculated for Unibail-Rodamco amounted to 40%, compared to 38% as at December 31, 2013.

#### Interest coverage ratio

The Interest Coverage Ratio (ICR) ratio for Unibail-Rodamco improved to 4.2x for H1-2014 as a result of strong rental level with delivery of assets and the lower cost of debt. It is in line with the solid levels achieved in recent years and increased from 4.0x in 2013.

Financial ratios	June 30, 2014	Dec. 31, 2013
LTV <sup>78</sup>	40%	38%
ICR <sup>79</sup>	4.2x	4.0x

Those ratios show ample headroom vis-à-vis bank covenants usually set at a maximum of 60% LTV and a minimum of ICR of 2x, which the Group reports to the banks twice a year.

As at June 30, 2014, 98% of the Group's credit facilities and bank loans allowed indebtedness up to 60% of the Group's total asset value or of the value of the asset of the borrowing entity, as the case may be.

There are no financial covenants (such as LTV or ICR) in the EMTN and the CP programs.

<sup>&</sup>lt;sup>77</sup> The sensitivity is measured by applying a change in exchange rate to the net revenues in SEK (net rents - administrative and financial expenses - taxes), based on a EUR/SEK exchange rate of 9.0823.

<sup>&</sup>lt;sup>78</sup> Loan-to-Value (LTV) = Net financial debt / Total portfolio valuation including transfer taxes. Total Portfolio valuation includes consolidated portfolio valuation (€33,587Mn as at June 30, 2014 versus €32,134 Mn as at December 31, 2013) + a €60 Mn bond issued by the owner of a shopping centre in France. 2013 portfolio valuation also included value of SFL shares sold in H1-2014. <sup>79</sup> Interest Cover Ratio (ICR) = Recurring EBITDA / Recurring

<sup>&</sup>lt;sup>79</sup> Interest Cover Ratio (ICR) = Recurring EBITDA / Recurring Net Financial Expenses (including capitalised interest); Recurring EBITDA is calculated as total recurring operating results and other income less general expenses, excluding depreciation and amortisation.

# **EPRA PERFORMANCE MEASURES**

In compliance with the EPRA<sup>80</sup> best practices recommendations<sup>81</sup>, Unibail-Rodamco summarises below the Key Performance Measures over H1-2014.

# 1. EPRA earnings

EPRA earnings are defined as 'recurring earnings from core operational activities', and are equal to the Group's definition of recurring earnings.

		H1-2014 H1-2013		2013	
EPRA Earnings EPRA Earnings / share	€ Mn € / share	538.7 5.52			
Growth EPRA Earnings / share	%	6.0%	5.5%		

# 2. EPRA Net Asset Value and EPRA NNNAV

For a more detailed description of the EPRA NAV and triple NAV, please see the Net Asset Value section, included in this report.

		June 30, 2014	Dec. 31, 2013	June 30, 2013
EPRA NAV	€ / share	154.80	154.60	149.50
EPRA NNNAV	€ / share	143.30	146.20	141.30
% change over 1 year	%	1.4%	5.6%	8.1%

# 3. EPRA Net Initial Yields

The following table provides the Group yields according to the EPRA net initial yield definitions per sector and with a bridge from Unibail-Rodamco's net initial yield:

	June 30, 2014		Dec. 3	1, 2013
	Retail <sup>(3)</sup>	Offices <sup>(3)</sup>	Retail <sup>(3)</sup>	Offices <sup>(3)</sup>
Unibail-Rodamco yields	5.0%	7.4%	5.1%	7.2%
Effect of vacant units	0.0%	-0.8%	0.0%	-1.0%
Effect of EPRA adjustments on NRI	0.1%	0.0%	0.1%	0.0%
Effect of estimated transfer taxes and transaction costs	-0.2%	-0.2%	-0.2%	-0.2%
EPRA topped-up yields <sup>(1)</sup>	5.0%	6.3%	5.0%	6.0%
Effect of lease incentives	-0.2%	-1.4%	-0.2%	-0.8%
EPRA Net Initial Yields <sup>(2)</sup>	4.8%	5.0%	4.8%	5.2%

#### Notes:

1) EPRA topped-up yield: EPRA Net Initial Yield adjusted in respect of the expiration of rent free periods (or other unexpired lease incentives such as discounted rent periods and step rents).

2) EPRA Net Initial Yield: annualised rental income based on the cash rents passing at the balance sheet date, less non-recoverable property operating expenses, divided by the gross market value of the portfolio.

3) Assets under development or held by companies consolidated under equity method are not included in the calculation.

<sup>&</sup>lt;sup>80</sup> EPRA: European Public Real estate Association

<sup>&</sup>lt;sup>81</sup> Best Practices Recommendations. See www.epra.com

# 4. EPRA Vacancy rate

The EPRA vacancy rate is defined as the Estimated Rental Value (ERV) of vacant spaces divided by the ERV of total space (let plus vacant).

	June 30, 2014	Dec. 31, 2013	June 30, 2013		
Retail					
France	2.5%	2.6%	2.4%		
Spain	1.8%	2.2%	2.6%		
Central Europe	0.8%	1.1%	1.1%		
Austria	3.1%	2.1%	1.7%		
Nordic	3.7%	3.1%	3.1%		
Netherlands	3.8%	4.1%	3.1%		
Total Retail	2.5%	2.5%	2.4%		
Offices					
France	4.7%	9.1%	16.9%		
Total Offices	6.7%	10.3%	16.8%		

# **5. EPRA Cost ratios**

		30/06/2014	30/06/2013	31/12/2013
	Include:			
(i-1)	General expenses	- 40.9	- 39.1	- 82.7
(i-2)	Development expenses	- 1.0	- 1.2	- 4.0
(i-3)	Operating expenses	- 50.5	- 49.2	- 112.7
(ii)	Net service charge costs/fees	- 11.2	- 11.3	- 25.2
(iii)	Management fees less actual/estimated profit element		-	
(iv)	Other operating income/recharges intended to cover overhead expenses		-	
(v)	Share of Joint Ventures expenses	- 8.5	- 13.8	- 16.9
	Exclude (if part of the above):			
(vi)	Investment Property Depreciation		-	
(vii)	Ground rents costs		-	
(viii)	Service charge costs recovered through rents but not separately invoiced	13.9	11.6	25.9
	EPRA Costs (including direct vacancy costs) (A)	- 98.2	- 103.0	- 215.6
(ix)	Direct vacancy costs	- 11.2	- 11.3	- 25.2
	EPRA Costs (excluding direct vacancy costs) (B)	- 87.0	- 91.7	- 190.4
(x)	Gross Rental Income (GRI) less ground rents	741.9	677.3	1,409.2
(xi)	Less: service fee and service charge costs component of GRI (if relevant)	- 13.9	- 11.6	- 25.9
(xii)	Add Share of Joint Ventures (Gross Rental Income less ground rents)	57.0	59.1	110.7
	Gross Rental Income (C)	785.0	724.9	1,494.0
	EPRA Cost Ratio (including direct vacancy costs) (A/C)	12.5%	14.2%	14.4%
	EPRA Cost Ratio (excluding direct vacancy costs) (B/C)	11.1%	12.6%	12.7%

#### Note:

The calculation is based on the EPRA recommendations and is applied on shopping centres and offices sectors.

# I. Consolidated interim financial statements as at June 30, 2014

Consolidated interim statement of comprehensive income

Consolidated interim statement of financial position

Consolidated interim statement of cash flows

Consolidated interim statement of changes in equity

Changes in share capital

# II. Notes to the consolidated interim financial statements

- 2.1 Accounting principles and consolidation methods
- 2.2 Business segment report
- 2.3 Scope of consolidation
- 2.4 Highlights of the first half of 2014
- 2.5 Notes and comments
  - 2.5.1 Notes to the consolidated assets
  - 2.5.2 Notes to the consolidated liabilities
  - 2.5.3 Notes to the consolidated interim statement of comprehensive income
  - 2.5.4 Notes to the consolidated interim statement of cash flows
- 2.6 Financial instruments
- 2.7 Financial commitments and guarantees
- 2.8 Employee remuneration and benefits
- 2.9 Related party disclosures
- 2.10 Post closing events

# 1. CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS AT JUNE 30, 2014

# Consolidated interim statement of comprehensive income

CONSOLIDATED INCOME STATEMENT				
Presented under EPRA <sup>(1)</sup> format	Notes	H1-2014	H1-2013	2013
(€Mn)	1		7.00.0	1.504.6
Gross rental income	17 18	828.0	768.6	1,584.3
Ground rents paid Net service charge expenses	18	(5.8) (11.2)	(9.1) (11.3)	(12.7) (25.2)
Property operating expenses	20	(91.9)	(90.8)	(194.3)
Net rental income	20	719.1	657.4	1,352.1
		(39.8)	(38.1)	(90.5)
Corporate expenses Development expenses		(1.0)	(38.1)	(80.5) (4.0)
Depreciation of other tangible assets		(1.0)	(1.2)	(2.2)
Administrative expenses	21	(41.9)	(40.3)	(86.7)
Acquisition and related costs	22	4.0	(5.3)	(6.1)
Devenues from other estivities		80.0	00.2	192.0
Revenues from other activities Other expenses		80.0 (52.8)	90.2 (63.3)	182.0 (127.7)
Net other income	23	27.2	<b>26.9</b>	54.3
Proceeds from disposal of investment properties		245.8	0.7	50.8
Carrying value of investment properties sold	~	(232.1)	(0.6)	(43.5)
Result on disposal of investment properties	24	13.7	0.1	7.3
Proceeds from disposal of shares		136.9	135.3	148.3
Carrying value of disposed shares		(108.7)	(135.3)	(148.3)
Result on disposal of shares	25	28.3	-	-
Valuation gains on assets		632.4	497.6	1,013.7
Valuation losses on assets		(200.2)	(141.7)	(495.6)
Valuation movements on assets	26	432.2	355.9	518.1
Impairment of goodwill/Negative goodwill		11.3	-	-
NET OPERATING RESULT BEFORE FINANCING COST		1,193.8	994.8	1,839.0
Result from non-consolidated companies		4.8	4.9	7.3
Financial income		51.5	47.3	95.5
Financial expenses Net financing costs	27	(212.9) (161.4)	(199.7) (152.4)	(410.9) (315.4)
Fair value adjustment of net share settled bonds convertible into new and/or existing				
shares (ORNANE)	12	(42.6)	(35.4)	(62.5)
Fair value adjustments of derivatives and debt	28	(171.6)	97.0	22.0
Debt discounting		(1.2)	(1.1)	(2.3)
Share of the result of companies consolidated under the equity method	29	33.2	56.3	70.3
Income on financial assets	29	10.6	9.2	20.1
RESULT BEFORE TAX		865.7	973.2	1,578.5
Income tax expenses	30	(61.0)	11.2	(36.0)
NET RESULT FOR THE PERIOD		804.6	984.5	1,542.5
Non-controlling interests	31	152.7	145.3	251.9
NET RESULT (Owners of the parent)		651.9	839.2	1,290.6
Average number of shares (undiluted)		97,582,694	95,660,594	96,458,943
Net result for the period (Owners of the parent)		651.9	839.2	1,290.6
Net result for the period per share (Owners of the parent) (€)		6.7	8.8	13.4
Net result for the period restated (Owners of the parent) <sup>(2)</sup>		651.2	839.2	1,290.6
Average number of shares (diluted)		99,864,106	96,303,167	97,161,396
Diluted net result per share (Owners of the parent) (€)		6.5	8.7	13.3
NET COMPREHENSIVE INCOME (€Mn)		<u>г</u> т		
NET RESULT FOR THE PERIOD	<u> </u>	804.6	984.5	1,542.5
Foreign currency differences on translation of financial statements of subsidiaries		(6.7)	1.8	(8.5)
Gain/loss on net investment hedge		(20.4)	7.1	(23.9)
Cash flow hedge		0.4	(0.4)	0.1
Revaluation of shares available for sale		-	13.4	10.4
Other comprehensive income which can be reclassified to profit or loss		(26.7)	22.0	(22.0
Other comprehensive income reclassified to profit or loss Employee benefits - will not be reclassified into profit or loss		(19.8)	-	-
	1	(46.5)	- 22.0	<u> </u>
OTHER COMPREHENSIVE INCOME		· · · ·		
		<b>758.1</b> 152.7	<b>1,006.5</b> 145.3	<b>1,527.0</b> 252.0

(1)

Presentation complying with European Public Real estate Association best practice recommendations. The impact of the fair value of the ORNANE and the related financial expenses are restated from the net result of the period if it has a dilutive impact (see section 2.1 "Accounting principles and consolidation methods" § 2.1.16 "Earnings Per Share" in the 2013 Annual Report). (2)

	Notes	30/06/2014	31/12/2013
NON CURRENT ASSETS		31,458.7	31,159.5
Investment properties	1	28,622.8	28,552.6
Investment properties at fair value		27,948.2	27,613.5
Investment properties at cost		674.6	939.1
Other tangible assets	2	205.8	203.1
Goodwill	3	269.4	269.4
Intangible assets	4	220.6	217.5
Loans and receivables	5	42.6	39.6
Financial assets	6	71.6	
Available-for-sale financial assets	7	-	128.5
Deferred tax assets	14	15.1	8.7
Derivatives at fair value	13	181.3	112.1
Shares and investments in companies consolidated under the equity method	8	1,829.6	1,556.7
CURRENT ASSETS		3,041.3	
Properties or shares held for sale (1)	1	1,365.1	188.6
Trade receivables from activity	9	313.7	344.2
Property portfolio		272.2	303.9
Other activities		41.5	40.3
Other trade receivables		542.7	548.5
Tax receivables		181.3	231.5
Other receivables		283.8	259.8
Prepaid expenses	10	77.6	
Cash and cash equivalents	10	819.8	103.7
Available for sale investments		512.4	9.8
Cash TOTAL ASSETS		307.4	93.9 <b>32,344.5</b>
TOTAL ASSETS		34,500.0 13,526.0	32,344.5 13,703.9
Shareholders' equity (Owners of the parent) Share capital		490.0	486.4
Additional paid-in capital		6,222.3	480.4 6,139.8
Bonds redeemable for shares		0,222.3	0,139.8
Consolidated reserves		6,201.7	5,800.4
Hedging and foreign currency translation reserves		(41.3)	(14.7)
Consolidated result		651.9	1,290.6
Non-controlling interests		2,269.0	2,179.8
TOTAL SHAREHOLDERS' EQUITY		15,795.0	15,883.7
NON CURRENT LIABILITIES		15,693.5	13,555.0
Long term commitment to purchase non-controlling interests	11	61.2	61.2
Net share settled bonds convertible into new and/or existing shares (ORNANE)	12	1,395.3	857.1
Long term bonds and borrowings	12	11,887.4	10,733.6
Long term financial leases	12	363.5	117.6
Derivatives at fair value	13	572.3	426.3
Deferred tax liabilities	14	1,073.7	1,013.1
Long term provisions	15	30.3	31.5
Employee benefits	15	13.9	13.9
Guarantee deposits		211.5	210.4
Tax liabilities		15.5	17.8
Amounts due on investments		69.1	72.5
CURRENT LIABILITIES		3,011.5	2,905.8
Amounts due to suppliers and other current debt	16	834.1	1,052.6
Amounts due to suppliers		96.8	122.7
Amounts owed to shareholders		0.3	-
Amounts due on investments		305.8	
Sundry creditors		233.1	304.5
Other liabilities	10	198.1	177.0
Current borrowings and amounts due to credit institutions	12 12	2,007.9	1,683.7
Current financial leases	12	10.9 139.9	3.7 145.4
Tax and social security liabilities Short term provisions	15		
Short term provisions TOTAL LIABILITIES AND EQUITY	15	18.8 34,500.0	20.5 32,344.5
		34,500.0	32,344.3

(1) Comprise €1,144.3 Mn of investment properties held for sale and €220.7 Mn of shares in companies consolidated under the equity method held for sale.

### Consolidated interim statement of cash flows

(€Mn)	Notes	H1-2014	H1-2013	2013
Operating activities				
Net result		804.6	984.5	1,542.5
Depreciation & provisions		9.2	6.0	18.
Impairment of goodwill/Negative goodwill		(11.3)	-	-
Changes in value of property assets		(432.2)	(355.9)	(518.1
Changes in value of financial instruments		214.2	(61.5)	40.:
Discounting income/charges		1.2	1.1	2
Charges and income relating to stock options and similar items		3.0	2.8	7.
Other income and expenses		(5.0)	-	-
Net capital gains/losses on sales of shares		(28.3)	-	-
Net capital gains/losses on sales of properties <sup>(1)</sup>		(13.7)	(0.1)	(8.0
Income from companies consolidated under the equity method		(33.2)	(56.3)	(70.3
Income on financial assets		(10.6)	(9.2)	(70.5)
Dividend income from non-consolidated companies		(10.0)	(4.8)	(20.1
Net financing costs		(4.8)	(4.8)	315.4
		61.0		315.4
Income tax charge Cash flow before net financing costs and tax		715.4	(11.2) <b>647.7</b>	30.0 1,338.8
Income on financial assets				,
		10.6	9.2	20.
Dividend income and result from companies under equity method or non consolidated		16.2	29.2	28.7
Income tax paid		(26.7)	(9.5)	(19.3
Change in working capital requirement		(58.2)	(44.1)	(78.2
Total cash flow from operating activities		657.3	632.5	1,290.2
Investment activities				
Property activities		(820.9)	(753.2)	(1,429.0
Acquisition of consolidated shares	32	(542.9)	(133.6)	(130.9
Amounts paid for works and acquisition of property assets	33	(659.1)	(734.5)	(1,520.3
Exit tax payment		-	-	(8.1
Repayment of property financing		2.8	-	8.0
Increase of property financing		(5.1)	(24.0)	(5.2
Disposal of shares/consolidated subsidiaries	32	137.7	138.2	176.2
Disposal of investment properties		245.8	0.7	50.3
Repayment of finance leasing		0.2	0.1	0.1
Financial activities		(3.1)	(0.6)	(0.0
Acquisition of financial assets		(3.8)	(1.6)	(2.0
Disposal of financial assets		0.3	0.9	1.9
Change in financial assets		0.3	-	0.
Total cash flow from investment activities		(823.8)	(753.7)	(1,429.0
Financing activities				
Capital increase of parent company		86.1	109.1	117.:
Change in capital from company with non-controlling shareholders		0.2	(80.7)	(80.7
Distribution paid to parent company shareholders	34	(871.4)	(610.5)	(610.5
Dividends paid to non-controlling shareholders of consolidated companies		0.5	(54.1)	(56.8
New borrowings and financial liabilities	35	2,422.1	2,017.0	3,264.0
Repayment of borrowings and financial liabilities		(529.4)	(1,086.1)	(2,053.7
Financial income	36	38.7	36.8	87.
Financial expenses	36	(195.5)	(178.1)	(390.0
Other financing activities	-	(60.8)	(29.1)	(81.7
Total cash flow from financing activities		890.5	124.4	196.0
Change in cash and cash equivalents during the period		723.9	3.1	57.
Cash at the beginning of the year		94.8	38.2	38.
Effect of exchange rate fluctuations on cash held		(6.8)	(2.9)	(0.6
Cash at period-end <sup>(2)</sup>	37	811.9	38.4	94.

<sup>(1)</sup> Includes capital gains/losses on property sales, disposals of short term investment properties, disposals of finance leasing and disposals of operating assets.

(2) Cash and equivalents include bank accounts, available-for-sale investments and current accounts with terms of less than three months, less bank overdrafts.

The financial statements are presented in millions of euros, rounded to the nearest hundred thousand and, as a result, slight differences between rounded figures could exist in the different statements.

## Consolidated interim statement of changes in equity

(€Mn)	Share capital	Additional paid-in capital	Bonds Redeemable for Shares	Consolidated reserves	Consolidated net result	Hedging & foreign currency translation reserves <sup>(1)</sup>	Total Owners of the parent	Non-controlling interests	Total Shareholders' equity
Equity as at 31/12/2012	474.5	5,838.2	1.4	5,112.3	1,458.6	17.6	12,902.5	1,583.1	14,485.6
Profit or loss of the period	-	-	-	-	839.2	-	839.2	145.3	984.5
Other comprehensive income	-	-	-	13.4	-	8.6	22.0	-	22.0
Net comprehensive income	-	-	-	13.4	839.2	8.6	861.2	145.3	1,006.6
Earnings appropriation	-	-	-	1,458.6	(1,458.6)	-	-	-	-
Dividends related to 2012	5.9	190.0	-	(806.4)	-	-	(610.5)	(110.1)	(720.6)
Stock options and Company Savings Plan	5.6	103.6	-	-	-	-	109.2	-	109.2
Share based payment	-	-	-	2.8	-	-	2.8	-	2.8
Transactions with non-controlling interests	-	-	-	15.8	-	-	15.8	11.0	26.8
Changes in scope of consolidation and other movements	-	-	-	(3.7)	-	-	(3.7)	54.5	50.8
Equity as at 30/06/2013	486.0	6,131.8	1.4	5,792.8	839.2	26.3	13,277.5	1,684.0	14,961.5
Profit or loss of the period	-	-	-	-	451.4	-	451.4	106.6	558.0
Other comprehensive income	-	-	-	3.4	-	(41.0)	(37.6)	0.1	(37.6)
Net comprehensive income	-	-	-	3.4	451.4	(41.0)	413.8	106.6	520.4
Dividends related to 2012	0.1	-	-	-	-	-	0.1	(2.6)	(2.5)
Stock options and Company Savings Plan	0.3	8.0	-	-	-	-	8.3	-	8.3
Share based payment	-	-	-	4.3	-	-	4.3	-	4.3
Transactions with non-controlling interests	-	-	-	0.2	-	-	0.2	390.8	391.0
Changes in scope of consolidation and other movements	-	-	-	(0.3)	-	-	(0.3)	1.2	0.9
Equity as at 31/12/2013	486.4	6,139.8	1.4	5,800.4	1,290.6	(14.7)	13,703.9	2,179.8	15,883.7
Profit or loss of the period	-	-	-	-	651.9	-	651.9	152.7	804.6
Other comprehensive income	-	-	-	(19.8)	-	(26.7)	(46.5)	-	(46.5)
Net comprehensive income	-	-	-	(19.8)	651.9	(26.7)	605.4	152.7	758.1
Earnings appropriation	-	-	-	1,290.6	(1,290.6)	-	-	-	-
Dividends related to 2013	-	-	-	(871.4)	-	-	(871.4)	(63.7)	(935.1)
Stock options and Company Savings Plan	3.6	82.5	-	-	-	-	86.1	-	86.1
Share based payment	-	-	-	3.0	-	-	3.0	-	3.0
Changes in scope of consolidation and other movements	-	-	-	(1.0)	-	-	(1.0)	0.2	(0.8)
Equity as at 30/06/2014	490.0	6,222.3	1.4	6,201.7	651.9	(41.3)	13,526.0	2,269.0	15,795.0

<sup>(1)</sup> The foreign currency translation reserve is used to record exchange differences arising from the translation of the financial statements of foreign subsidiaries. It is also used to record the effect of hedging net investments in foreign operations.

## Changes in share capital

	Total number
	of shares
As at 31/12/2013	97,268,576
Exercise of stock options	732,283
As at 30/06/2014	98,000,859

### 2. NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS

### 2.1 Accounting principles and consolidation methods

The interim consolidated financial statements have been prepared in accordance with IAS 34 "Interim Financial Reporting". As these are condensed financial results, they do not include all of the information required by the IFRS and must be read in relation with the Group's annual consolidated financial accounts for the year ended December 31, 2013.

The accounting principles applied for the preparation of these half-yearly consolidated financial accounts are in accordance with the IFRS and interpretations as adopted by the European Union as of June 30, 2014. These can be consulted on the website <u>http://ec.europa.eu/internal\_market/accounting/ias/index\_en.htm</u>

### 2.1.1 IFRS basis adopted

The accounting principles and methods used are the same as those applied for the preparation of the annual consolidated financial statements as at December 31, 2013, except for the application of the new obligatory standards and interpretations described below.

#### Standards, amendments and interpretations effective as of January 1, 2014

- IFRS 10 : Consolidated Financial Statements, IFRS11 : Joint Arrangements, IFRS 12 : Disclosure of interests in other entities (the Group early adopted these standards with effect from January 1, 2013);
- IAS 32 A: Offsetting Financial Assets and Financial Liabilities;
- Investment entities (Amendments to IFRS 10, IFRS 12 and IAS 27);
- IAS 36 A: Recoverable Amount Disclosures for Non-Financial Assets;
- IAS 39 & IFRS 9 A: Novation of derivatives and continuation of Hedge accounting.

These standards and amendments do not have a significant impact on the Group's accounts.

#### Standards, amendments and interpretations not mandatorily applicable as of January 1, 2014

The following texts were published by the IASB but have not yet been adopted by the European Union:

- IFRIC 21: Levies;
- IAS 19 A: Defined Benefit plans Employee contributions;
- Improvements to IFRSs (2010-2012 cycle / 2011-2013 cycle);
- IFRS 9 A: Hedge accounting and amendments to IFRS 9, IFRS 7 and IAS 39;
- IFRS 2 A: Vesting conditions;
- IFRS 3: Accounting for contingent consideration in a business combination;
- IFRS 8: Aggregation of operating segments;
- IFRS 13: Short term receivables and payables;
- IAS 16 & IAS 38: Revaluation method proportionate restatement of accumulated depreciation;
- IAS 24: Key management personnel;
- IFRS 11 A: Accounting for acquisition of interests in Joint operation;
- IAS 16 A & IAS 38 A: Clarification of acceptable methods of depreciation and amortisation;
- IFRS 15: Revenue from contracts with customers.

#### 2.1.2 Estimates and assumptions

Certain amounts recorded in the consolidated financial statements reflect estimates and assumptions made by management, particularly with regards to the fair value of investment properties and financial instruments as well as the valuation of goodwill and intangible assets.

The most significant estimates are set out in the notes to the consolidated financial statements included in the 2013 Annual Report: for the valuation of investment properties in section 2.1 § 2.1.8 "Asset valuation methods" and section 2.5.1 note 1 "Investment properties", for the goodwill and intangible assets, respectively in section 2.1 § 2.1.6 "Business combinations" and § 2.1.8 "Asset valuation methods" and for fair value of financial instruments in section 2.5.2 note 14 "Hedging instruments". Actual future results or outcomes may differ from these estimates. The property portfolio and intangible assets used by the Shopping Centres, Offices and Convention & Exhibition segments are valued by independent appraisals.

### 2.2 Business segment report

### Consolidated interim income statement by segment

				H1-2014			H1-2013			2013	
(€Mn)			Recurring activities	Non- recurring activities <sup>(1)</sup>	Result	Recurring activities	Non- recurring activities <sup>(1)</sup>	Result	Recurring activities	Non- recurring activities <sup>(1)</sup>	Result
	FRANCE	Gross rental income Operating expenses & net service charges Net rental income Contribution of affiliates	350.5 (31.3) <b>319.2</b> 6.8	-	350.5 (31.3) <b>319.2</b> 8.3	(26.3) 271.0	-	297.2 (26.3) <b>271.0</b> 22.6	635.7 (67.0) <b>568.7</b> 26.3		635.7 (67.0) <b>568.7</b> 33.3
	E	Gains/losses on sales of properties Valuation movements	-	13.4 148.5	13.4 148.5	-	- 168.1	- 168.1	-	7.4 391.0	7.4 391.0
		Result Shopping Centres France Gross rental income	325.9 81.9	163.4	489.4 81.9	288.9 82.0	172.7	461.6 82.0	595.1 165.9	405.3	1,000.4 165.9
	z	Operating expenses & net service charges Net rental income	(10.3) <b>71.6</b>		(10.3) 71.6		-	(11.4) <b>70.6</b>	(23.1) 142.8	-	(23.1) 142.8
	SPAIN	Contribution of affiliates Gains/losses on sales of properties	0.7	-	0.1	-	(1.1)	(0.3)	-	(0.1)	(3.7) (0.1)
		Valuation movements Result Shopping Centres Spain	72.3	(1.5) (2.1)	(1.5) 70.2	71.3	(7.5) (8.5)	(7.5) 62.8	144.3	(71.4) (76.6)	(71.4) 67.6
ES	ц н	Gross rental income Operating expenses & net service charges	60.7 0.4		60.7 0.4	56.8 (2.3)		56.8 (2.3)	116.3 (3.6)	-	116.3 (3.6)
NTR	CENTRAI EUROPE	Net rental income Contribution of affiliates	61.1 30.4	- 0.4	61.1 30.8	54.5 23.9	- 6.9	54.5 30.8	112.7 48.9	- (5.0)	112.7 43.9
Ð	e B		-	(0.2)	(0.2)	-	-	-	-	- 82.8	82.8
PINC		Valuation movements Result Shopping Centres Central Europe	91.5	62.0 62.3	62.0 153.8	78.4	24.8 31.8	24.8 110.2	161.6	77.8	239.4
SHOPPING CENTRES	IA	Gross rental income Operating expenses & net service charges	56.0 (2.3)		56.0 (2.3)	55.3 (2.5)	-	55.3 (2.5)	111.0 (6.4)	=	111.0 (6.4)
S	AUSTRIA	Net rental income	(2.3) 53.8		(2.3) 53.8		-	52.8	(6.4) 104.6	-	(6.4) 104.6
	AU	Valuation movements	-	25.6	25.6		35.7	35.7	-	26.2	26.2
	<u> </u>	Result Shopping Centres Austria Gross rental income	53.8 57.5	25.6	<b>79.4</b> 57.5	52.8 55.2	35.7	88.5 55.2	104.6 112.8		130.8 112.8
	ЭĽ	Operating expenses & net service charges	(9.0)	: 3	(9.0)		-	(8.8)	(18.6)	-	(18.6)
	NORDIC	Net rental income Gains/losses on sales of properties	48.5	(0.0)	48.5 (0.0)	46.4	-	46.4	94.1	- (0.1)	94.1 (0.1)
	Ž	Valuation movements	-	73.5	73.5 121.9		43.8	43.8 90.2	-	61.1	61.1
	s	Result shopping Centres Nordic Gross rental income	48.5 39.6	73.5	39.6	46.4 40.2	43.8	<b>90.2</b> 40.2	94.1 82.2	<u>61.0</u> -	155.1 82.2
	THE NETHERLANDS	Operating expenses & net service charges Net rental income	(3.4) 36.3	-	(3.4) 36.3	(3.8) 36.4	-	(3.8) <b>36.4</b>	(8.3) 73.8	-	(8.3) 73.8
	THE	Gains/losses on sales of properties		(0.4)	(0.4)		0.1	0.1		0.0	0.0
	ETH	Valuation movements Result Shaming Contras The Notherlands	36.3	(2.9) (3.3)	(2.9) 32.9		23.3 23.4	23.3 59.8	73.8	30.3 30.4	30.3 104.2
	Z	Result Shopping Centres The Netherlands TOTAL RESULT SHOPPING CENTRES	628.2	(3.3) 319.4	947.6	574.2	23.4	59.8 873.1	1,173.6	524.0	1,697.6
		Gross rental income	74.0	: 3	74.0	69.9	-	69.9	140.6	-	140.6
	FRANCE	Operating expenses & net service charges Net rental income	(2.6) 71.4	-	(2.6) 71.4		-	(2.8) 67.1	(6.7) 133.9	-	(6.7) 133.9
	FRA	Gains/losses on sales of properties	-	(0.3)	(0.3)		-	-	-	0.0	0.0
CES		Valuation movements Result Offices France	71.4	(1.7) (2.0)	(1.7) 69.3	67.1	17.2 17.2	17.2 84.3	133.9	(69.8) ( <b>69.8</b> )	(69.8) 64.2
OFFICES	s	Gross rental income	14.2	-	14.2	15.6	}	15.6	30.6		30.6
0	OTHER COUNTRIES	Operating expenses & net service charges Net rental income	(2.7)	-	(2.7) 11.5	(3.0) 12.6	-	(3.0) 12.6	(4.8) 25.8	-	(4.8) 25.8
	OTHER DUNTRI	Gains/losses on sales of properties	-	1.3	1.3	-	-	-	-	(0.0)	(0.0)
	1 2	Valuation movements Result Offices other countries	11.5	(10.0) (8.7)	(10.0) 2.8		(16.5) (16.5)	(16.5) (3.9)	25.8	(42.1) (42.1)	(42.1) (16.3)
		TOTAL RESULT OFFICES	82.9		72.1			80.3	159.7		47.9
		Gross rental income Operating expenses & net service charges	84.7 (45.8)	1 1	84.7 (45.8)			89.5 (49.0)	171.7 (90.9)		171.7 (90.9)
S NO	(F)	Net rental income	38.9		(45.8) 38.9		-	(49.0) <b>40.5</b>	(90.9) 80.8	-	(90.9) 80.8
BITI	FRANCE	Contribution of affiliates	0.1	(0.2)	(0.0)	(0.1)	(0.2)	(0.3)	0.1	(0.1)	(0.0)
CONVENTION & EXHIBITION	FRA	On site property services Hotels net rental income	18.3 7.0		18.3 7.0		-	18.8 5.6	39.7 14.8	-	39.7 14.8
E COI		Exhibitions organising	4.8	(0.1)	4.7	5.7	<b>7.0</b> 67.0	12.7 60.9	9.7	<b>7.3</b> 110.0	<b>17.0</b> 97.4
		Valuation movements, depreciation, capital gains TOTAL RESULT CONVENTION & EXHIBITION	(5.2) 64.0		144.7 213.6	(6.1) 64.4	)	60.9 138.2	(12.6) 132.5	110.0 117.1	97.4 <b>249.6</b>
		Other property services net operating result Other net income	14.1 4.8	1 1	14.1 33.1		3	14.2 4.9	27.1 7.3	-	27.1 7.3
TOTAL	OPE	RATING RESULT AND OTHER INCOME	793.9	486.5	1,280.4	737.4	373.3	1,110.8	1,500.3	529.3	2,029.6
		General expenses	(40.9)				(5.3)	(44.4)			(88.8)
		Development expenses Financing result	(1.0) (161.4)	5.0	4.0		- 60.5	(1.2) (91.9)	(4.0) (315.4)		(4.0) (358.2)
RESUL	T BFF	FORE TAX	590.6	275.1	865.7	544.7	428.5	973.2	1,098.1	480.4	1,578.5
		Income tax expenses	14.0		(61.0)	(4.4)	15.6	11.2	(8.2)	(27.8)	(36.0)
NET RE	SULI	r For the period	604.5		804.6		444.1	984.5	1,089.9	452.6	1,542.5
		Non-controlling interests	65.9		152.7	41.6		145.3	104.1	147.8	251.9
NET RE	SULI	- OWNERS OF THE PARENT	538.7	113.3	651.9	498.7	340.5	839.2	985.8	304.8	1,290.6
Averag	e num	ber of shares and ORA	97,592,454			95,670,368			96,468,709		
RECUR	RING	EARNINGS PER SHARE(€)	5.52			5.21			10.22		
DECTID	RING	EARNINGS PER SHARE GROWTH	6.0%			5.5%			6.5%		

<sup>(1)</sup> Non-recurring activities include valuation movements, disposals, mark-to-market and termination costs of financial instruments, impairment of goodwill or recognition of negative goodwill as well as costs directly incurred during a business combination and other non-recurring items.

#### **Business segment reporting**

Segment information is presented in respect of the Group's divisions and geographical segments, based on the Group's management and internal reporting structure.

Contributions of affiliates are also presented according to the Group's divisions and geographical segments.

### **Business segments**

The Group presents its result by segment: Shopping Centres, Offices, Convention & Exhibition and Property services.

The Convention & Exhibition segment comprises management of exhibition venues (Viparis), management of hotels (Pullman-Montparnasse and Cnit-Hilton hotels operated under an operational lease agreement, and Novotel Confluence in Lyon operated under a management contract) and the organisation of exhibitions (Comexposium), the latter consolidated under the equity method.

### Geographical segments

Geographical segments are determined on the basis of the Group's definition of a home region. A home region is defined as a region with more than  $\notin 1$  Bn in property investment and a local organisation dedicated to all three business lines: the "owner function" (asset selection and management including pipeline), Shopping Centres management, and the finance function.

The following are considered home regions based on specific operational and strategic factors:

- France;
- Spain;
- Central Europe, including the Czech Republic, Poland, Germany and Hungary;
- Austria, including Austria and Slovakia;
- Nordic, including Sweden, Denmark and Finland;
- The Netherlands, including The Netherlands and Belgium.

The income statement by segment is split between recurring and non-recurring activities. The non-recurring result before tax consists of the valuation movements on investment properties, fair value adjustments on derivatives and debts, termination costs of financial instruments, currency gains/losses on revaluation of balance sheet items, the net result on disposals, impairment of goodwill or recognition of negative goodwill, as well as costs directly related to a business combination and other non-recurring items.

The income tax is also split between recurring taxes and non-recurring taxes.

Recurring tax is the outcome of:

- the amount of income tax effectively due on recurring income, after deduction of any tax losses;
- plus/minus changes in a deferred tax asset recognised on tax losses stemming from recurring income (excluding those caused by a change in tax rate and/or those caused by a use of such deferred tax asset by non-recurring profits);
- plus/minus changes in deferred tax assets not related to tax losses and deferred tax liabilities relating to recurring
  result (excluding those caused by a change in tax rate and/or those caused by a use of such deferred tax asset by nonrecurring profits).

The 3% contribution levied on cash dividends paid by the French entities of the Group is accounted for in the non-recurring result. This contribution is due on the amount of distribution paid in cash above the legal distribution according to the French SIIC status.

# Reconciliation between the Results by segment and the income statement of the period (EPRA format) for H1-2014

				Shopping	Centres				Offices		C. & E <sup>(1)</sup>		
(€Mn)	France	Spain	Central Europe	Austria	Nordic	The Netherlands	Total Shopping Centres	France	Others	Total Offices	France	Not allocated	TOTAL H1-2014
Gross rental income	350.5	81.9	60.7	56.0	57.5	39.6	646.2	74.0	14.2	88.2	93.6		828.0
Net rental income	319.2	71.6	61.1	53.8	48.5	36.3	590.3	71.4	11.5	82.9	45.9	-	719.1
Administrative expenses	-	-	-	-	-	-	-	-	-	-	-	(41.9)	(41.9)
Acquisition and related costs	4.0	-	-	-	-	-	4.0	-	-	-	-	-	4.0
Revenues from other activities	-	-	-	-	-	-	-	-	-	-	49.2	30.8	80.0
Net other income	-	-	-	-	-	-	-	-	-	-	13.1	14.1	27.2
Result on disposal of investment properties	13.4	-	(0.2)	-	(0.0)	(0.4)	12.8	(0.3)	1.3	0.9	-	-	13.7
Result on disposal of shares	-	-	-	-	-	-	-	-	-	-	-	28.3	28.3
Valuation movements	137.2	(1.5)	62.0	25.6	73.5	(2.9)	294.0	(1.7)	(10.0)	(11.7)	149.9	-	432.2
Impairment of goodwill/Negative goodwill	11.3	-	-	-	-	-	11.3	-	-	-	-	-	11.3
Net operating result before financing cost	485.1	70.1	123.0	79.4	121.9	32.9	912.4	69.3	2.8	72.1	208.9	0.4	1,193.8
Share of the result of associates & income on financial assets	8.3	0.1	30.8	-	-	-	39.2	-	-	-	4.6	-	43.8
Result from non-consolidated companies												4.8	4.8
Net financing costs												(161.4)	(161.4)
Fair value adjustment of net share settled bonds convertible into new and/or existing shares (ORNANE)												(42.6)	(42.6)
Fair value adjustment of derivatives and debt & debt discounting												(172.7)	(172.7)
Result before tax												-	865.7
Income tax expenses												(61.0)	(61.0)
Net result for the period													804.6

<sup>(1)</sup> Convention & Exhibition segment.

# Reconciliation between the Results by segment and the income statement of the period (EPRA format) for H1-2013

				Shopping	centres				Offices		C. & E <sup>(1)</sup>		
(in €Mn)	France	Spain	Central Europe	Austria	Nordic	The Netherlands	Total Shopping centres	France	Others	Total Offices	France	Not allocated	TOTAL HI-2013
Gross rental income	297.2	82.0	56.8	55.3	55.2	40.2	586.7	69.9	15.6	85.5	96.4	-	768.6
Net rental income	271.0	70.6	54.5	52.8	46.4	36.4	531.6	67.1	12.6	79.7	46.1	-	657.4
Administrative expenses	-	-	-	-	-	-	-	-	-	-	-	(40.3)	(40.3)
Acquisition and related costs	-	-	-	-	-	-	-	-	-	-	-	(5.3)	(5.3)
Revenues from other activities	-	-	-	-	-	-	-	-	-	-	55.8	34.5	90.2
Net other income	-	-	-	-	-	-	-	-	-	-	12.7	14.2	26.9
Result on disposal of investment properties and shares	-	-	-	-	-	0.1	0.1	-	-	-	-	-	0.1
Valuation movements	168.1	(7.5)	24.8	35.7	43.8	23.3	288.3	17.2	(16.5)	0.7	67.0	-	355.9
Net operating result before financing cost	439.0	63.1	79.3	88.5	90.2	59.8	820.0	84.3	(3.9)	80.3	125.8	(31.4)	994.8
Share of the result of associates & income on financial assets	22.6	(0.3)	30.8	-	-	-	53.1	-	-	-	12.4	-	65.5
Result from non-consolidated companies												4.9	4.9
Net financing costs												(152.4)	(152.4)
Fair value adjustment of net share settled bonds convertible into new and/or existing shares (ORNANE)												(35.4)	(35.4)
Fair value adjustment of derivatives and debt & debt discounting												95.9	95.9
Result before tax													973.2
Income tax expenses												11.2	11.2
Net result for the period													984.5

<sup>(1)</sup> Convention & Exhibition segment.

#### Investment properties by segment as at June 30, 2014

(€Mn)		Shopping Centres							Offices		<b>C. &amp; E</b> <sup>(1)</sup>	
	France	Spain	Central Europe	Austria	Nordic	The Netherlands	Total Shopping Centres	France	Others	Total Offices	France	30/06/2014
	1											
Investment properties at fair value	11,744.6	2,368.2	2,157.5	2,148.0	2,524.9	1,344.5	22,287.7	3,064.8	324.1	3,388.9	2,271.6	27,948.2
Investment properties at cost	445.9	62.0	71.8	3.1	-	0.4	583.2	90.1	-	90.1	1.3	674.6
Properties held for sale	981.9	-	-	-	162.4	-	1,144.3			-	-	1,144.3
Total investments properties	13,172.4	2,430.2	2,229.3	2,151.2	2,687.3	1,344.9	24,015.2	3,154.9	324.1	3,479.0	2,272.9	29,767.1

<sup>(1)</sup> Convention & Exhibition segment, including hotels.

#### Investment properties by segment as at December 31, 2013

(€Mn)		Shopping Centres							Offices		<b>C. &amp; E</b> <sup>(1)</sup>	
	France	Spain	Central Europe	Austria	Nordic	The Netherlands	Total Shopping Centres	France	Others	Total Offices	France	31/12/2013
	10.510.5	2 2 2 2 2	2 002 0	2.117.7	2.015.0	10017	22 520 4	20064	242.1	2 2 2 2 4	1055 (	
Investment properties at fair value Investment properties at cost	12,510.7 283.5	2,337.2 61.1		2,117.7	2,215.3 321.3		22,529.4 733.0	2,886.4 204.9	342.1	3,228.6 204.9		27,613.5 939.1
Properties held for sale	- 203.3	- 01.1	- 07.2	-	21.3	133.8		50.7	4.0			188.6
Total investments properties	12,794.2	2,398.3	2,151.0	2,117.7	2,536.6	1,398.5	23,396.3	3,142.1	346.2	3,488.2	1,856.7	28,741.1

<sup>(1)</sup> Convention & Exhibition segment, including hotels.

## 2.3 Scope of consolidation

### 2.3.1 List of the consolidated entities

List of consolidated companies	Country	Method	% interest 30/06/2014	% control 30/06/2014	% interest 31/12/2013
Unibail-Rodamco SE	France	FC	100.00	100.00	100.00
SHOPPING CENTRES					
Donauzentrum Besitz- u. Vermietungs GmbH	Austria	FC	100.00	100.00	100.00
SCS Liegenschaftsverwertung GmbH	Austria	FC	100.00	100.00	100.00
SCS Motor City Süd Errichtungsges.mbH	Austria	FC	100.00	100.00	100.00
Shopping Center Planungs- und Entwicklungsgesellschaft mbH	Austria	FC	100.00	100.00	100.00
Shopping Center Planungs- und Entwicklungsgesellschaft mbH & Co. Werbeberatung KG	Austria	FC	100.00	100.00	100.00
Shopping City Süd Erweiterungsbau Gesellschaft mbH & Co Anlagenvermietung KG	Austria	FC	99.99	99.99	99.99
Beta Development sro	Czech Republic	FC	80.00	80.00	80.00
Centrum Cerny Most as	Czech Republic	FC	100.00	100.00	100.00
Centrum Chodov	Czech Republic	FC	100.00	100.00	100.00
Centrum Praha Jih-Chodov sro	Czech Republic	FC	100.00	100.00	100.00
Cerny Most II, as	Czech Republic	FC	100.00	100.00	100.00
Garaze Hraskeho sro	Czech Republic	FC	100.00	100.00	-
Pankrac Shopping Center ks	Czech Republic	EM-A	75.00	75.00	75.00
Autopaikat Oy	Finland	PC	34.29	34.29	34.29
Kiinteistö Oy Vantaanportin Liikekeskus	Finland	PC	21.40	21.40	21.40
Kiinteistö Oy Vantaanportin Liiketilat	Finland	PC	60.00	60.00	60.00
SA Société d'Exploitation des Parkings et du Forum des Halles de Paris	France	FC	65.00	65.00	65.00
SARL Geniekiosk	France	FC	50.00	50.00	50.00
SARL Le Cannet Développement	France	EM-JV	50.00	50.00	50.00
SAS Aquarissimo	France	FC	50.00	50.00	50.00
SAS Bay 1 Bay 2	France	FC	100.00	100.00	100.00
SAS BEG Investissements	France	FC	100.00	100.00	100.00
SAS Copecan	France	EM-A	25.00	25.00	-
SAS La Toison d'Or	France	FC	100.00	100.00	100.00
SAS Le Carrousel du Louvre	France	FC	100.00	100.00	100.00
SAS Monpar	France	FC	100.00	100.00	100.00
SAS Nice Etoile	France	FC	100.00	100.00	100.00
SAS Parimall-Bobigny 2	France	FC	100.00	100.00	100.00
SAS Parimall-Parly 2	France	FC	100.00	100.00	100.00
SAS Parimall-Ulis 2	France	FC	100.00	100.00	100.00
SAS Parimall-Vélizy 2	France	FC	100.00	100.00	100.00
SAS Parimmo-58 Marceau	France	FC	100.00	100.00	100.00
SAS Parly 2 Avenir	France	-	Liquidated	Liquidated	95.08
SAS PCE <sup>(2)</sup>	France	FC	100.00	100.00	50.00
SAS PCE-FTO	France	EM-JV	50.00	50.00	25.00
SAS SALG	France	FC	100.00	100.00	100.00
SAS SFAM	France	FC	100.00	100.00	100.00
SAS Société de Lancement de Magasins à l'Usine	France	FC	100.00	100.00	100.00
SAS SP Poissy Retail Entreprises	France	EM-JV	50.00	50.00	50.00
SAS Spring Alma	France	FC	100.00	100.00	100.00
SAS Spring Valentine	France	FC	100.00	100.00	100.00
SAS Spring Vélizy	France	FC	100.00	100.00	100.00
SAS Uni-commerces	France	FC	100.00	100.00	100.00
SAS Uniwater	France	FC	100.00	100.00	100.00
SAS Villeneuve 2	France	FC	100.00	100.00	100.00
SCI 3borders	France	FC	100.00	100.00	100.00
SCI Aéroville	France	FC	100.00	100.00	100.00
SCI Berri Washington	France	FC	50.00	50.00	50.00
SCI Bordeaux-Bonnac	France	FC	100.00	100.00	100.00
SCI Chesnay Pierre 2	France	FC	50.00	50.00	50.00
SCI Chesnay Remiforme	France	FC	50.00	50.00	50.00
SCI Coquelles et Coquelles	France	FC	100.00	100.00	100.00
SCI des Bureaux Rouen Bretagne	France	FC	100.00	100.00	100.00
SCI du CC de Bordeaux Préfecture	France	FC	61.00	61.00	61.00
SCI du CC de Lyon La Part Dieu	France	FC	100.00	100.00	100.00

List of consolidated companies	Country	Method	% interest	% control	% interest
List of consolidated companies	Country	(1)	30/06/2014	30/06/2014	31/12/2013
SCI du CC de Rouen St Sever	France	FC	100.00	100.00	100.00
SCI du CC des Pontôts	France	FC	100.00	100.00	100.00
SCI du Forum des Halles de Paris	France	FC	65.00	65.00	65.00
SCI du Petit Parly 2	France	FC	50.00	50.00	50.00
SCI Eiffel Levallois Commerces	France	FC	100.00	100.00	100.00
SCI Elysées Parly 2	France	FC	50.00	50.00	50.00
SCI Elysées Vélizy 2	France	FC	100.00	100.00	100.00
SCI Espace Commerce Europe	France	EM-JV	50.00	50.00	50.00
SCI Extension Villeneuve 2	France	FC	100.00	100.00	100.00
SCI Foncière Marceau Saint Sever	France	FC	100.00	100.00	100.00
SCI Grand Magasin Sud LPD	France	FC	100.00	100.00	100.00
SCI Grigny Gare	France	FC	100.00	100.00	100.00
SCI Hoche	France	FC	50.00	50.00	99.87
SCI Labex	France	FC	100.00	100.00	100.00
SCI Lyon Kléber	France	FC	100.00	100.00	100.00
SCI Lyon Les Brotteaux	France	FC	100.00	100.00	100.00
SCI Marceau Bussy-Sud	France	FC	100.00	100.00	100.00
SCI Marceau Côté Seine	France	FC	100.00	100.00	100.00
SCI Marceau Parly 2	France	FC	50.00	50.00	50.00
SCI Marceau Plaisir	France	FC	100.00	100.00	100.00
SCI Pégase	France	FC	53.30	53.30	53.30
SCI Rosny Beauséjour	France	EM-JV	50.00	50.00	50.00
SCI Rouen Verrerie	France	FC	100.00	100.00	100.00
SCI SCC de la Défense	France	FC	53.30	53.30	53.30
SCI SCC du Triangle des Gares	France	FC	76.00	100.00	76.00
SCI Sicor	France	FC	73.00	73.00	73.00
SCI Sirmione	France	FC	100.00	100.00	100.00
SCI Tayak	France	FC	100.00	100.00	100.00
SCI Vendôme Villeneuve 2	France	FC	100.00	100.00	100.00
SEP Bagnolet	France	PC	35.22	35.22	35.22
SEP du CC de Rosny 2	France	EM-JV	26.00	26.00	26.00
SEP Galerie Villabé	France	PC	36.25	36.25	36.25
SEP Valorisation CC LPD	France	10	Liquidated	Liquidated	62.51
SNC Almacie	France	FC	100.00	100.00	100.00
SNC CC Francilia	France	FC	100.00	100.00	100.00
SNC Cegep et Cie	France	FC	100.00	100.00	100.00
SNC de Bures-Palaiseau	France	FC	100.00	100.00	100.00
SNC de l'Extension de Rosny	France	FC	100.00	100.00	100.00
SNC du CC de Labège	France	FC	100.00	100.00	100.00
SNC Elysées Vauban	France	FC	100.00	100.00	100.00
SNC Holmy	France	FC	100.00	100.00	100.00
SNC Juin Saint Hubert	France	FC	50.01	50.01	50.01
SNC Juin Saint Hubert II	France	FC	50.01	50.01	50.01
SNC Les Docks de Rouen	France	FC	100.00	100.00	100.00
SNC Les Passages de l'Étoile	France	FC	100.00	100.00	100.00
SNC Les Terrasses Saint Jean	France	FC	50.01	50.01	50.01
SNC Les Terrasses Saint Jean SNC Maltèse	France	FC	100.00	100.00	100.00
	France	FC FC	100.00	100.00	100.00
SNC Randoli		FC FC			50.01
SNC Saint Jean	France		50.01	50.01	
SNC Saint Jean II	France	FC	50.01	50.01	50.01
SNC Vélizy Petit-Clamart	France	FC	100.00	100.00	100.00
SNC Vilplaine	France	FC	80.00	80.00	80.00
SNC VUC	France	FC EM A	100.00	100.00	100.00
KG Schliebe & Co Geschäftszentrum Frankfurter Allee	Germany	EM-A	66.67 46.40	66.67	66.67
mfi AG (subgroup)	Germany	EM-JV	46.49	46.49	46.49
Euromall Kft	Hungary	FC	100.00	100.00	100.00
SARL Red Grafton 1	Luxembourg	EM-JV	50.00	50.00	50.00
SARL Red Grafton 2	Luxembourg	EM-JV	50.00	50.00	50.00
Arkadia Centrum Handlowe Sp zoo	Poland	-	Liquidated	Liquidated	100.00
CH Warsaw U Sp zoo	Poland	EM-JV	4.53	4.53	-
Crystal Warsaw Sp zoo	Poland	FC	100.00	100.00	100.00

		Method	% interest	% control	% interest
List of consolidated companies	Country		30/06/2014	30/06/2014	31/12/2013
GSSM Warsaw Sp zoo	Poland	FC	100.00	100.00	100.00
Wilenska Centrum Handlowe Sp zoo	Poland	-	Liquidated	Liquidated	100.00
WSSM Warsaw Sp zoo	Poland	FC	100.00	100.00	100.00
Zlote Tarasy Sp Zoo	Poland	EM-A	100.00	-	100.00
Aupark as	Slovakia	FC	100.00	100.00	100.00
Aupark Bratislava	Slovakia	FC	100.00	100.00	100.00
D-Parking	Spain	EM-JV	42.50	42.50	42.50
Essential Whites SLU	Spain	FC	52.78	100.00	52.78
Glorias Parking	Spain	EM-JV	50.00	50.00	50.00
Promociones Immobiliarias Gardiner SLU	Spain	FC	52.78	100.00	52.78
Proyectos Immobiliarios New Visions SLU	Spain	FC	100.00	100.00	100.00
Proyectos Immobiliarios Time Blue SLU	Spain	FC	51.11	100.00	51.11
Unibail-Rodamco Retail Spain	Spain	FC	100.00	100.00	100.00
Unibail-Rodamco Benidorm SL	Spain	EM-JV	50.00	50.00	50.00
Unibail-Rodamco Spain SLU	Spain	FC	100.00	100.00	100.00
Unibail-Rodamco Ocio SLU	Spain	FC	100.00	100.00	100.00
Unibail-Rodamco Palma SL	Spain	FC	100.00	100.00	100.00
Unibail-Rodamco Steam SLU	Spain	FC	51.11	100.00	51.11
UR Real Estate	Spain	FC	100.00	100.00	100.00
Eurostop KB	Sweden	FC	100.00	100.00	100.00
Rodamco Arninge Centrum KB	Sweden	FC	100.00	100.00	100.00
Rodamco Centerpool AB	Sweden	FC	100.00	100.00	100.00
Rodamco Fisketorvet AB	Sweden	FC	100.00	100.00	100.00
Rodamco Forum Nacka KB	Sweden	FC	100.00	100.00	100.00
Rodamco Garage AB	Sweden	FC	100.00	100.00	100.00
Rodamco Nova Lund KB	Sweden	FC	100.00	100.00	100.00
Rodamco Nova Lund 2 AB	Sweden	FC	100.00	100.00	100.00
Rodamco Nova Lund 3 AB	Sweden	FC	100.00	100.00	100.00
Rodamco Parkering AB	Sweden	FC	100.00	100.00	100.00
Rodamco Solna Centrum AB	Sweden	FC	100.00	100.00	100.00
Rodamco Täby Centrum KB	Sweden	FC	100.00	100.00	100.00
Rodamco Väsby Centrum AB	Sweden	FC	100.00	100.00	100.00
Oranjevast/Amvest CV	The Netherlands	EM-A	10.00	10.00	10.00
Unibail-Rodamco Nederland Winkels BV	The Netherlands	FC	100.00	100.00	100.00
OFFICES					
SA Rodamco France	France	FC	100.00	100.00	100.00
SAS Aquabon	France	FC	100.00	100.00	100.00
SAS Immobilière Louvre	France	_	Liquidated	Liquidated	100.00
SAS Iseult	France	FC	100.00	100.00	100.00
SAS Unibail Investissements II	France	FC	100.00	100.00	100.00
SCI Ariane-Défense	France	FC	100.00	100.00	100.00
SCI Bureaux Tour Crédit Lyonnais	France	FC	100.00	100.00	100.00
SCI Cnit Développement	France	FC	100.00	100.00	100.00
SCI Eiffel Levallois Bureaux	France	FC	100.00	100.00	100.00
SCI Gaîté Bureaux	France	FC	100.00	100.00	100.00
SCI Galilée-Défense	France	FC	100.00	100.00	100.00
SCI Le Sextant	France	FC	100.00	100.00	100.00
SCI Marceau Part Dieu	France	FC	100.00	100.00	100.00
SCI Montheron	France	FC	100.00	100.00	100.00
SCI Ostraca	France	FC	100.00	100.00	100.00
SCI Sept Adenauer	France	FC	100.00	100.00	100.00
SCI Tour Triangle	France	FC	50.00	100.00	50.00
SCI Trinity Défense	France	FC	100.00	100.00	100.00
SCI Village 3 Défense	France	FC	100.00	100.00	100.00
SCI Village 4 Défense	France	FC	100.00	100.00	100.00
SCI Village 5 Défense	France	FC	100.00	100.00	100.00
SCI Village 6 Défense	France	FC	100.00	100.00	100.00
SCI Village 7 Défense	France	FC	100.00	100.00	100.00
SNC Village 8 Défense	France	FC	100.00	100.00	100.00
SCI Wilson (Puteaux)	France	FC	100.00	100.00	100.00
	Tance	I.C.	100.00	100.00	100.00

SNC Capital 8 SNC Gaîté Parkings SNC Lefoullon Zlote Tarasy Tower Sp Zoo Woningmaatschappij Noord Holland BV <b>CONVENTION &amp; EXHIBITION</b> SA Comexposium Holding (subgroup) SAS Lyoncoh SA Viparis - Le Palais des Congrès d'Issy SARL Pandore SNC Paris Expo Services SAS Société d'Exploitation du Palais des Sports SAS Viparis SAS Viparis - Le Palais des Congrès de Paris SAS Viparis - Le Palais des Congrès de Paris SAS Viparis - Nord Villepinte SAS Viparis - Palais des Congrès de Versailles SNC Viparis - Porte de Versailles	France France Poland The Netherlands France France France France France France France France France France	(I) FC FC EM-A FC EM-JV FC FC FC FC FC	30/06/2014 100.00 100.00 100.00 100.00 100.00 50.00 100.00 47.50 50.00	<b>30/06/2014</b> 100.00 100.00 - 100.00 50.00 100.00	31/12/2013 100.00 100.00 100.00 100.00 100.00
SNC Gaîté Parkings SNC Lefoullon Zlote Tarasy Tower Sp Zoo Woningmaatschappij Noord Holland BV CONVENTION & EXHIBITION SA Comexposium Holding (subgroup) SAS Lyoncoh SA Viparis - Le Palais des Congrès d'Issy SARL Pandore SNC Paris Expo Services SAS Société d'Exploitation du Palais des Sports SAS Viparis SAS Viparis - Le Palais des Congrès de Paris SAS Viparis - Nord Villepinte SAS Viparis - Palais des Congrès de Versailles	France Poland The Netherlands France France France France France France France France	FC FC EM-A FC EM-JV FC FC FC FC	100.00 100.00 100.00 100.00 50.00 100.00 47.50	100.00 100.00 - 100.00 50.00 100.00	100.00 100.00 100.00 100.00 50.00
SNC Lefoullon Zlote Tarasy Tower Sp Zoo Woningmaatschappij Noord Holland BV CONVENTION & EXHIBITION SA Comexposium Holding (subgroup) SAS Lyoncoh SA Viparis - Le Palais des Congrès d'Issy SARL Pandore SNC Paris Expo Services SAS Société d'Exploitation du Palais des Sports SAS Viparis SAS Viparis - Le Palais des Congrès de Paris SAS Viparis - Nord Villepinte SAS Viparis - Palais des Congrès de Versailles	France Poland The Netherlands France France France France France France France	FC EM-A FC EM-JV FC FC FC FC	100.00 100.00 100.00 50.00 100.00 47.50	100.00 - 100.00 50.00 100.00	100.00 100.00 100.00 50.00
Zlote Tarasy Tower Sp Zoo Woningmaatschappij Noord Holland BV CONVENTION & EXHIBITION SA Comexposium Holding (subgroup) SAS Lyoncoh SA Viparis - Le Palais des Congrès d'Issy SARL Pandore SNC Paris Expo Services SAS Société d'Exploitation du Palais des Sports SAS Viparis SAS Viparis - Le Palais des Congrès de Paris SAS Viparis - Nord Villepinte SAS Viparis - Palais des Congrès de Versailles	Poland The Netherlands France France France France France France France	EM-A FC EM-JV FC FC FC	100.00 100.00 50.00 100.00 47.50	- 100.00 50.00 100.00	100.00 100.00 50.00
Woningmaatschappij Noord Holland BV CONVENTION & EXHIBITION SA Comexposium Holding (subgroup) SAS Lyoncoh SA Viparis - Le Palais des Congrès d'Issy SARL Pandore SNC Paris Expo Services SAS Société d'Exploitation du Palais des Sports SAS Viparis SAS Viparis - Le Palais des Congrès de Paris SAS Viparis - Nord Villepinte SAS Viparis - Palais des Congrès de Versailles	The Netherlands France France France France France France France	FC EM-JV FC FC FC	100.00 50.00 100.00 47.50	50.00 100.00	50.00
CONVENTION & EXHIBITION SA Comexposium Holding (subgroup) SAS Lyoncoh SA Viparis - Le Palais des Congrès d'Issy SARL Pandore SNC Paris Expo Services SAS Société d'Exploitation du Palais des Sports SAS Viparis SAS Viparis - Le Palais des Congrès de Paris SAS Viparis - Nord Villepinte SAS Viparis - Palais des Congrès de Versailles	France France France France France France	EM-JV FC FC FC	50.00 100.00 47.50	50.00 100.00	50.00
SA Comexposium Holding (subgroup) SAS Lyoncoh SA Viparis - Le Palais des Congrès d'Issy SARL Pandore SNC Paris Expo Services SAS Société d'Exploitation du Palais des Sports SAS Viparis SAS Viparis - Le Palais des Congrès de Paris SAS Viparis - Nord Villepinte SAS Viparis - Palais des Congrès de Versailles	France France France France France	FC FC FC	100.00 47.50	100.00	
SAS Lyoncoh SA Viparis - Le Palais des Congrès d'Issy SARL Pandore SNC Paris Expo Services SAS Société d'Exploitation du Palais des Sports SAS Viparis SAS Viparis - Le Palais des Congrès de Paris SAS Viparis - Nord Villepinte SAS Viparis - Palais des Congrès de Versailles	France France France France France	FC FC FC	100.00 47.50	100.00	
SA Viparis - Le Palais des Congrès d'Issy SARL Pandore SNC Paris Expo Services SAS Société d'Exploitation du Palais des Sports SAS Viparis SAS Viparis - Le Palais des Congrès de Paris SAS Viparis - Nord Villepinte SAS Viparis - Palais des Congrès de Versailles	France France France France	FC FC	47.50		100.00
SARL Pandore SNC Paris Expo Services SAS Société d'Exploitation du Palais des Sports SAS Viparis SAS Viparis - Le Palais des Congrès de Paris SAS Viparis - Nord Villepinte SAS Viparis - Palais des Congrès de Versailles	France France France	FC		05.00	100.00
SNC Paris Expo Services SAS Société d'Exploitation du Palais des Sports SAS Viparis SAS Viparis - Le Palais des Congrès de Paris SAS Viparis - Nord Villepinte SAS Viparis - Palais des Congrès de Versailles	France France			95.00	47.50
SAS Société d'Exploitation du Palais des Sports SAS Viparis SAS Viparis - Le Palais des Congrès de Paris SAS Viparis - Nord Villepinte SAS Viparis - Palais des Congrès de Versailles	France	FC	50.00	100.00	50.00
SAS Viparis SAS Viparis - Le Palais des Congrès de Paris SAS Viparis - Nord Villepinte SAS Viparis - Palais des Congrès de Versailles			50.00	100.00	50.00
SAS Viparis - Le Palais des Congrès de Paris SAS Viparis - Nord Villepinte SAS Viparis - Palais des Congrès de Versailles	France	EM-JV	50.00	50.00	50.00
SAS Viparis - Nord Villepinte SAS Viparis - Palais des Congrès de Versailles		FC	50.00	100.00	50.00
SAS Viparis - Palais des Congrès de Versailles	France	FC	50.00	100.00	50.00
· ·	France	FC	50.00	100.00	50.00
SNC Viparis - Porte de Versailles	France	FC	45.00	90.00	45.00
*	France	FC	50.00	100.00	50.00
SCI Propexpo	France	FC	50.00	50.00	50.00
SNC Viparis - Le Bourget	France	FC	50.00	100.00	50.00
SERVICES					
UR Austria Verwaltungs GmbH	Austria	FC	100.00	100.00	100.00
Unibail-Rodamco Austria Management GmbH	Austria	FC	100.00	100.00	100.00
Unibail-Rodamco Invest GmbH	Austria	FC	100.00	100.00	100.00
EKZ 11 sro	Czech Republic	EM-A	75.00	75.00	75.00
Rodamco Ceska Republica sro	Czech Republic	FC	100.00	100.00	100.00
SAS Cnit Restauration	France	FC	100.00	100.00	100.00
SAS Espace Expansion	France	FC	100.00	100.00	100.00
SAS Société d'Exploitation Hôtelière de Montparnasse	France	FC	100.00	100.00	100.00
SAS Société d'Exploitation Hôtelière du Cnit	France	FC	100.00	100.00	100.00
SAS Unibail Management	France	FC	100.00	100.00	100.00
SAS Unibail Marketing & Multimédia	France	FC	100.00	100.00	100.00
SAS Unibail-Rodamco Développement	France	FC	100.00	100.00	100.00
SAS UR Lab France	France	FC	100.00	100.00	100.00
PFAB GmbH	Germany	EM-A	22.22	22.22	22.22
Unibail-Rodamco Polska Sp zoo	Poland	FC	100.00	100.00	100.00
Rodamco Management AB	Sweden	FC	100.00	100.00	100.00
Rodamco Projekt AB	Sweden	FC FC	100.00	100.00	100.00
Rodamco Sverige AB	Sweden The Notherlands	FC	100.00	100.00	100.00
Rodamco Europe Beheer BV Rodamco Nederland BV	The Netherlands The Netherlands	FC FC	100.00 100.00	100.00 100.00	100.00 100.00
Unibail-Rodamco Development Nederland BV	The Netherlands	FC	100.00	100.00	100.00
U&R Management BV	The Netherlands	FC	100.00	100.00	100.00
HOLDINGS AND OTHER					
HOLDINGS AND OTHER	Austria	EC	100.00	100.00	100.00
Unibail-Rodamco Liegenschaftserwerbs GmbH	Austria	FC FC	100.00	100.00	100.00
Unibail-Rodamco Belgium NV Rodamco Pankrac as	Belgium Czech Republic	FC FC	100.00	100.00 100.00	100.00 100.00
Rodamco Pankrac as Rodareal Oy	Czech Republic Finland	FC FC	100.00	100.00	100.00
SA Société de Tayninh	Finland	FC FC	100.00 97.68	100.00 97.68	97.68
SA Uni-Expos	France	FC FC	97.68	97.68	97.68
SA Union Internationale Immobilière	France	FC FC	100.00	100.00	100.00
SA Viparis Holding	France	FC FC	50.00	50.00	50.00
SAS Belwarde1	France	FC FC	100.00	100.00	50.00
SAS Belwarden SAS Holmex	France	FC FC	100.00	100.00	-
SAS Formex SAS Espace Expansion Immobilière	France	FC FC	100.00	100.00	- 100.00
SAS Espace Expansion miniorinere SAS Foncière Immobilière	France	FC FC	100.00	100.00	100.00
SAS Fonciere minioonnere SAS Unibail-Rodamco SIF France	France	FC FC	100.00	100.00	100.00
SAS Doria	France	FC	100.00	100.00	100.00

		Method	% interest	% control	% interest
List of consolidated companies	Country		30/06/2014	30/06/2014	31/12/2013
SAS R.E. France Financing	France	FC	100.00	100.00	100.00
SAS Unibail-Rodamco Participations	France	FC	100.00	100.00	100.00
SAS Valorexpo	France	FC	100.00	100.00	100.00
SCI du CC d'Euralille S3C Lille	France	FC	60.00	60.00	60.00
SCI Vanlala	France	FC	100.00	100.00	100.00
SCI Yeta	France	FC	100.00	100.00	100.00
SNC Financière 5 Malesherbes	France	FC	100.00	100.00	100.00
SNC Financière Loutan	France	FC	100.00	100.00	100.00
SAS Poland Finco	France	FC	100.00	100.00	100.00
Rodamco Deutschland GmbH	Germany	FC	100.00	100.00	100.00
Rodamco Deutschland GmbH & Co Süd Liegenschafts KG	Germany	FC	100.00	100.00	100.00
Zeilgalerie Gbr	Germany	FC	100.00	100.00	100.00
Liffey River Financing Ltd	Ireland	FC	100.00	100.00	100.00
SA Crossroads Property Investors	Luxembourg	FC	100.00	100.00	100.00
SARL Crimson Grafton	Luxembourg	EM-JV	50.00	50.00	-
SARL Purple Grafton	Luxembourg	EM-JV	51.00	51.00	51.00
SARL Red Grafton	Luxembourg	EM-JV	50.00	50.00	50.00
Uniborc SA	Luxembourg	FC	80.00	80.00	80.00
UR Lab Luxembourg SARL	Luxembourg	FC	100.00	100.00	100.00
ZT Poland 2 SCA	Luxembourg	EM-A	100.00	-	100.00
GSSM Sp zoo	Poland	-	Liquidated	Liquidated	100.00
Polska Shopping Mall Sp zoo	Poland	-	Liquidated	Liquidated	100.00
Wood Sp zoo	Poland	FC	100.00	100.00	100.00
WSSM Sp zoo	Poland	-	Liquidated	Liquidated	100.00
Arrendamientos Vaguada CB	Spain	PC	62.47	62.47	62.47
Anlos Fastighets AB	Sweden	FC	100.00	100.00	100.00
Eurostop AB	Sweden	FC	100.00	100.00	100.00
Eurostop Holding AB	Sweden	FC	100.00	100.00	100.00
Fastighetsbolaget Anlos H BV	Sweden	FC	100.00	100.00	100.00
Fastighetsbolaget Anlos K BV	Sweden	FC	100.00	100.00	100.00
Fastighetsbolaget Anlos L BV	Sweden	FC	100.00	100.00	100.00
Fastighetsbolaget Helsingborg Östra AB	Sweden	FC	100.00	100.00	100.00
Fastighetsbolaget Helsingborg Västra AB	Sweden	FC	100.00	100.00	100.00
Knölsvanen Bostads AB	Sweden	FC	100.00	100.00	100.00
Piren AB	Sweden	FC	100.00	100.00	100.00
Rodamco Handel AB	Sweden	FC	100.00	100.00	100.00
Rodamco AB	Sweden	FC	100.00	100.00	100.00
Rodamco Expand AB	Sweden	FC	100.00	100.00	100.00
Rodamco Holding AB	Sweden	FC	100.00	100.00	100.00
Rodamco Invest AB	Sweden	FC	100.00	100.00	100.00
Rodamco Nacka AB	Sweden	FC	100.00	100.00	100.00
Rodamco Northern Europe AB	Sweden	FC	100.00	100.00	100.00
Rodamco Scandinavia Holding AB	Sweden	FC	100.00	100.00	100.00
Rodamco Täby AB	Sweden	FC	100.00	100.00	100.00
Rodamco Tumlaren AB	Sweden	FC	100.00	100.00	100.00
Belindam BV	The Netherlands	FC	100.00	100.00	100.00
Cijferzwaan BV	The Netherlands	FC	100.00	100.00	100.00
Deenvink BV	The Netherlands	FC	100.00	100.00	100.00
Dotterzwaan BV	The Netherlands	FC	100.00	100.00	100.00
Feldkirchen BV	The Netherlands	FC	100.00	100.00	100.00
New Tower Real Estate BV	The Netherlands	FC	51.11	51.11	51.11
Old Tower Real Estate BV	The Netherlands	FC	52.78	52.78	52.78
Rodamco Austria BV	The Netherlands	FC	100.00	100.00	100.00
Rodamco Central Europe BV	The Netherlands	FC	100.00	100.00	100.00
Rodamco Czech BV	The Netherlands	FC	100.00	100.00	100.00
Rodamco Deutschland BV	The Netherlands	FC	100.00	100.00	100.00
Rodamco España BV	The Netherlands	FC	100.00	100.00	100.00
Rodamco Europe Finance BV	The Netherlands	FC	100.00	100.00	100.00
Rodamco Europe Finance II BV	The Netherlands	FC	100.00	100.00	100.00
Rodamco Europe NV	The Netherlands	FC	100.00	100.00	100.00
Rodamco Europe Properties BV	The Netherlands	FC	100.00	100.00	100.00

T		Method	% interest	% control	% interest
List of consolidated companies	Country	(1)	30/06/2014	30/06/2014	31/12/2013
Rodamco Hungary BV	The Netherlands	FC	100.00	100.00	100.00
Rodamco Nederland Winkels BV	The Netherlands	FC	100.00	100.00	100.00
Rodamco Project I BV	The Netherlands	FC	100.00	100.00	100.00
Rodamco Retail Deutschland BV	The Netherlands	FC	100.00	100.00	100.00
Rodamco Russia BV	The Netherlands	FC	100.00	100.00	100.00
Romanoff Eastern Europe Property BV	The Netherlands	FC	80.00	80.00	80.00
Unibail-Rodamco Cascoshop Holding BV	The Netherlands	FC	100.00	100.00	100.00
Unibail-Rodamco Investments BV	The Netherlands	FC	100.00	100.00	100.00
Unibail-Rodamco Poland 1 BV	The Netherlands	FC	100.00	100.00	100.00
Unibail-Rodamco Poland 2 BV	The Netherlands	FC	100.00	100.00	100.00
Unibail-Rodamco Poland 3 BV	The Netherlands	FC	100.00	100.00	100.00
Unibail-Rodamco Poland 4 BV	The Netherlands	FC	100.00	100.00	100.00
Unibail-Rodamco Poland 5 BV	The Netherlands	FC	100.00	100.00	100.00
Vuurvink BV	The Netherlands	FC	100.00	100.00	100.00
Warsaw III BV	The Netherlands	EM-A	100.00	-	100.00
CentrO Holdings (UK) Limited	United Kingdom	EM-JV	47.60	47.60	-

<sup>(1)</sup> FC: full consolidation method, PC: joint operations, EM-JV: joint ventures under the equity method, EM-A: associates under the equity method.
 <sup>(2)</sup> Change in consolidation method of the shopping centre project Val Tolosa, previously consolidated under the equity method and now fully consolidated.

### 2.4 Highlights of the first half of 2014

### 2.4.1 Acquisitions of shopping centres

### 2.4.1.1 Share deals

On May 14, 2014, Unibail-Rodamco acquired an indirect stake in CentrO, a leading shopping centre located in Oberhausen (Germany).

The acquisition was treated as a business combination. At closing in May 2014,  $\in$ 471.0 Mn was paid. In addition, a deferred payment was taken into account for its present value. The purchase price reflects an entreprise value of the group of CentrO companies of  $\in$ 1.0 Bn.

The calculation of the purchase price resulted in the registration of goodwill in the amount of €89.5Mn.

Upon closing of the acquisition, Unibail-Rodamco entered into a joint venture with Canada Pension Plan Investment Board (CPPIB). The joint venture is governed by a Board of Directors with four members, 2 of which are designated by Unibail-Rodamco and 2 designated by CPPIB. Thus, the acquired companies are jointly controlled by both partners and are consolidated under the equity method.

The values recognised in the consolidated financial position as at June 30, 2014 are based upon current best estimates. It is possible that further adjustments may be recognised within twelve months of the acquisition in accordance with IFRS rules.

### 2.4.1.2 Asset deals

The Group carried out several acquisitions, for a total amount of €115.1 Mn, corresponding mainly to:

- a number of retail units and other minor assets in Leidsenhage in The Netherlands;
- a plot of land for the Val Tolosa project (Toulouse);
- additional plots in Forum des Halles and Côté Seine (Paris region);
- additional land in Polygone Riviera (Cagnes-sur-Mer);
- and additional plots in Parquesur and Los Arcos (Spain).

### 2.4.2 Disposals of shopping centres and offices

During H1-2014, the Group disposed assets in its shopping centre segment for a total net proceed of €183.3 Mn, mainly Vier Meren in The Netherlands and 23 Courcelles in France.

In its Offices segment, the Group divested the building 34-36 Louvre located in Paris, and two small assets in The Netherlands for a total net disposal price of  $\notin$ 64.1Mn.

### 2.4.3 Société Foncière Lyonnaise (SFL)

On May 5, 2014, Unibail-Rodamco sold its 7.25% stake in Société Foncière Lyonnaise (SFL) to Qatar Holdings LLC for a total amount of  $\leq$ 136.9 Mn corresponding to  $\leq$ 40.6per share (ex-dividend) and representing an 8.3% premium to the share price at the time of the transaction.

The change in the net fair value of  $\in$ 19.8 Mn, recognised from date of acquisition, and booked in "Other comprehensive income" was recycled in the net result for the period.

A dividend of €4.7 Mn was received on May 3, 2014.

### 2.4.4 Viparis-Porte de Versailles' long-term lease

Viparis's new long-term lease contract was signed on December 9, 2013 for a 50-year period. The contract will start on January 1, 2015.

The appeal proceedings period ended during H1-2014, the long-term lease has been accounted for as a financial lease, leading to the recognition of a debt of  $\notin$ 247.5 Mn and an investment property for the same amount in the consolidated statement of financial position at June 30, 2014. An amount of non-recurring financial interest of  $\notin$ 62 Mn was accounted for during the period in the statement of comprehensive income.

This lease allows to operate the site of the Parc des Expositions of Porte de Versailles until 2066 instead of 2026. It leads to an increase of the value of the investment property for an amount accounted for in accordance with IAS40.

### 2.4.5 Change of control in VAL TOLOSA

Following a change in the control, the Val Tolosa shopping centre development project located in Toulouse (France) is now fully consolidated at 100%, instead of consolidation under the equity method at 50% as at December 31, 2013.

The change of control was treated as a business combination in stages.

The acquisition date fair value of the equity interest in Val Tolosa held by the Group immediately before acquisition date amounted to  $\notin$  35.7 Mn.

An amount of  $\notin$  30.2 Mn was recognized on the line "Valuation movements on assets" of the statement of the comprehensive income, as a result of remeasuring at fair value the equity interest in the acquiree held by the acquirer before the business combination.

The fair value of the identifiable assets and liabilities of Val Tolosa as at date of acquisition were:

(€Mn)	Fair value recognised on acquisition
Investment properties	89.9
Other current assets	4.9
	94.8
Deferred tax liabilities	24.4
Other current liabilities	23.5
	47.9
Total identifiable net assets at fair value	46.9
Negative goodwill arising on acquisition	(11.3)
Total consideration	35.7

The negative goodwill of  $\notin 11.3$  Mn is recognised in the line "Negative goodwill" in the consolidated statement of comprehensive income as at June 30, 2014.

#### 2.4.6 Dividend distribution

On April 23, 2014, Unibail-Rodamco's combined ordinary and extraordinary Annual General Meeting resolved to distribute a dividend of €8.90 per share.

The cash dividend amounted to €871.4 Mn and was paid on May 15, 2014.

### 2.4.7 ORNANE 2014

Unibail-Rodamco announced on June 17, 2014, the issuance of 1,735,749 net share settled bonds convertible into new and/or existing shares (ORNANE) at a nominal value of €288.06 per unit (representing a premium of 37.5% over Unibail-Rodamco's reference share price on Euronext) for a total amount of €500 Mn.

The public offer was open to the public in France from June 18 to June 20, 2014, based on a prospectus approved by the French securities regulator, *Autorité des marchés financiers* (AMF) under N°14-296 on June 17, 2014.

An application for listing of the Bonds on regulated market of Euronext in Paris has been made.

### Main characteristics of the ORNANE 2014<sup>82</sup>.

The bonds will not bear interest. The bonds will be redeemed at par on July 1, 2021<sup>83</sup>. They may be redeemed prior to the maturity date at the option of Unibail-Rodamco as well as at the option of the bondholders, which have notably a right of early redemption as at July 1, 2019 pursuant to the terms described in the prospectus relating to this transaction submitted to the French AMF for its visa. In the case of the exercise of their right to convert or exchange their Bonds, bondholders will receive an amount in cash and, as the case may be, an amount payable in new and/or existing shares of Unibail-Rodamco. The Company also has the option to deliver new and/or existing shares of Unibail-Rodamco only.

Being a financial debt with an embedded derivative, and based on the option provided by IAS 39, the ORNANE convertible bond, net of the charges and premium's write off, are accounted for fully, at inception, at fair value, on a separate line in the statement of financial position, with subsequent changes recorded on a separate line in the income statement.

<sup>&</sup>lt;sup>82</sup> These bonds received an "A" rating from Standard & Poor's and "A+" from Fitch.

<sup>&</sup>lt;sup>83</sup> Or on the following business day if such date is not a business day.

### 2.5 Notes and comments

#### 2.5.1 Notes to the consolidated assets

#### Note 1 – Investment properties

In accordance with the preferred method provided under IAS 40, investment properties are stated at their market value as determined by independent appraisers.

The valuation principles of the assets by segment activity are described in section 2.1 "Accounting principles and consolidation methods" §2.1.8 "Asset valuation methods" in the 2013 Annual Report.

As at June 30, 2014, the outstanding balances of deferred lease incentives and key monies amortised over the firm term of the lease and deducted from the appraisal value represented  $\in$  32.9 Mn.

Unibail-Rodamco complies with the IFRS 13 fair value measurement rule and the position paper<sup>84</sup> on IFRS 13 established by EPRA, the representative body of the publicly listed real estate industry in Europe.

Considering the limited public data available, the complexity of real estate asset valuations, as well as the fact that appraisers use in their valuations the non-public rent rolls of the Group's assets, Unibail-Rodamco believes it appropriate to classify its assets under Level 3. In addition, unobservable inputs, including appraisers' assumption on growth rates and exit yields, are used by appraisers to determine the fair values of Unibail-Rodamco's assets.

The following tables provide a number of quantitative elements in order to assess the fair valuation of the Group's assets.

#### Shopping Centres

All Shopping Centres are valued using the discounted cash flow and/or yield methodologies.

Shopping Centres - June 30, 2014		Net initial yield	Rent in € per sqm (a)	Discount Rate (b)	Exit yield (c)	CAGR of NRI (d)	
	Max	10.2%	914	12.0%	10.0%	9.6%	
France	Min	4.0%	92	5.5%	4.4%	0.9%	
	Weighted average	4.7%	453	6.3%	5.0%	4.7%	
	Max	7.2%	485	8.2%	7.9%	3.7%	
Central Europe	Min	5.1%	197	7.1%	5.7%	2.1%	
	Weighted average	5.5%	337	7.4%	5.9%	3.0%	
	Max	8.6%	456	9.5%	8.0%	6.2%	
Nordic	Min	4.7%	118	7.2%	5.0%	2.5%	
	Weighted average	5.0%	330	7.4%	5.3%	4.5%	
	Max	9.2%	772	13.0%	9.0%	5.9%	
Spain	Min	5.7%	100	8.5%	5.8%	1.2%	
	Weighted average	6.5%	260	9.5%	6.4%	3.1%	
	Max	5.7%	379	9.3%	6.5%	4.4%	
Austria	Min	4.7%	330	6.6%	4.8%	2.6%	
	Weighted average	4.9%	346	7.1%	5.1%	3.0%	
	Max	8.3%	462	8.5%	8.2%	2.8%	
Netherlands	Min	5.0%	153	6.1%	5.0%	0.2%	
	Weighted average	5.5%	298	6.5%	5.5%	2.5%	

Net initial yield, discount rate and exit yield weighted by gross market values, excluding the companies consolidated under the equity method. (a) Average annual rent (minimum guaranteed rent + sales based rent) per asset per  $m^2$ .

(b) Rate used to calculate the net present value of future cash flows.

(c) Rate used to capitalise the exit rent to determine the exit value of an asset.

(d) Compounded Annual Growth Rate of Net Rental Income determined by the appraiser (between 6 and 10 years depending on duration of DCF model used).

Based on an asset value excluding estimated transfer taxes and transaction costs, the segment's net initial yield as at June 30, 2014 decreased to 5.0%.

A change of +25 basis points of the net initial yield would result in a downward adjustment of -€1,132Mn (-4.7%) of the total Shopping Centres portfolio value (excluding assets under development or consolidated under the equity method), including transfer taxes and transaction costs.

<sup>&</sup>lt;sup>84</sup> EPRA Position Paper on IFRS 13 - Fair value measurement and illustrative disclosures, February 2013.

Offices are valued using the discounted cash flow and yield methodologies.

Offices - June 30, 2014		Net initial yield on occupied space	yield on occupied (a) Rent in € per sqm (a)		Exit yield (c)	CAGR of NRI (d)
	Max	13,2%	888	9,0%	8,3%	7,1%
France	Min	6,4%	102	6,1%	5,0%	-0,7%
	Weighted average	7,3%	466	6,5%	6,0%	1,6%
	Max	9,2%	256	9,0%	8,0%	4,3%
Nordic	Min	6,4%	87	7,2%	5,5%	2,1%
	Weighted average	7,5%	195	7,8%	6,6%	2,7%
	Max	18,0%	155	13,8%	12,5%	7,4%
Netherlands	Min	1,1%	27	8,3%	7,9%	0,7%
	Weighted average	10,8%	89	9,0%	8,8%	1,4%
	Max	8,0%	146	9,6%	7,0%	4,5%
Austria	Min	6,1%	112	7,4%	6,5%	1,3%
	Weighted average	7,2%	131	8,4%	6,8%	2,5%

Net initial yield, discount rate and exit yield weighted by gross market values. For details about Central Europe, see § 1.2 in the note on the Net Asset Value. Vacant assets and assets under restructuring are not included in this table.

(a) Average annual rent (minimum guaranteed rent) per asset per m<sup>2</sup>.

(b) Rate used to calculate the net present value of future cash flows.

(c) Rate used to capitalise the exit rent to determine the exit value of an asset.

(d) Compounded Annual Growth Rate of NRI determined by the appraiser (between 3 and 10 years depending on duration of DCF model used).

For occupied offices (rented and available area) and based on an asset value excluding estimated transfer taxes and transaction costs, the segment's net initial yield as at June 30, 2014 increased to 7.4%.

A change of +25 basis points of the net initial yield would result in a downward adjustment of - $\notin$ 111 Mh (-3.7%) of the total Office portfolio value (occupied and vacant spaces, excluding assets under development or consolidated under the equity method), including transfer taxes and transaction costs.

#### Convention & Exhibition portfolio

Based on the valuations, the average EBITDA yield on Viparis venues as at June 30, 2014 (recurring operating profit divided by the value of assets, excluding estimated transfer taxes) was stable at 7.0%.

A change of +25 basis points of the yield and WACC as determined at the end of the year would result in an adjustment of - 86.4 Mn (-4.7%).

#### Investment Properties Under Construction (IPUC)

IPUC are eligible for revaluation except for those for which the fair value is not reliably determinable.

The IPUC assessed at fair value represented a total amount of €1,042.2 Mn in the consolidated statement of financial position at June 30, 2014. This corresponds to Majunga offices in Paris-La Défense, Mall of Scandinavia shopping centre in Stockholm, So Ouest Plaza building offices and retail, and two land plots in Spain: Faro del Guadiana land (Badajoz) and a land plot next to Glories (Barcelona). Majunga offices and the land plots in Spain were already classified in IPUC at fair value as at December 31, 2013.

As at June 30, 2014, buildings under construction valued at cost are shopping centres under development, notably Polygone Riviera (Cagnes-sur-Mer), Val Tolosa (Toulouse), Louveciennes land (Paris region), Maquinista extension (Barcelona) and offices developments such as Phare and Trinity (Paris-La Défense). Assets still stated at cost were subject to an impairment test as at June 30, 2014.

#### Changes in investment properties at fair value

(€Mn)	31/12/2013	Acqui- sitions <sup>(1)</sup>	Entry into the scope of consolida- tion	Capita- lised expenses (2)	Disposals/exits from the scope of consolidation (3)	Reclassifica- tion and transfer of category <sup>(4)</sup>	Discoun- ting impact (5)	Valua- tion move- ments	Cur- rency transla- tion	30/06/2014
Shopping Centres	22,529.4	86.4	2.6	205.8	(30.0)	(733.1)	1.0	263.9	(38.3)	22,287.7
Offices	3,228.6	-	-	58.1	(7.2)	131.7	-	(18.8)	(3.5)	3,388.9
Convention & Exhibition centres	1,855.6	247.5	-	26.4	-	(3.3)	-	145.4	-	2,271.6
Total investment properties	27,613.6	333.9	2.6	290.4	(37.2)	(604.7)	1.0	390.5	(41.9)	27,948.2
Properties held for sale	188.6	0.9	-	0.1	(189.5)	1,144.3	-	-	-	1,144.3
Total	27,802.1	334.8	2.6	290.5	(226.7)	539.6	1.0	390.5	(41.9)	29,092.5

(1) The main acquisitions concerned a number of retail units and other minor assets in Leidsenhage in The Netherlands and additional plots in the shopping centres Forum des Halles in Paris, Los Arcos in Spain and Côté Seine in Paris region, and the recognition of the debt relating to the long-term lease on the Convention & Exhibition site Parc des Expositions de la Porte de Versailles in Paris (see section 2.4 "Highlights of the first half of 2014" § 2.4.4).

<sup>(2)</sup> Capitalised expenses related mainly to:

- Shopping Centres:

in France: mainly for Le Forum des Halles in Paris (€26.3 Mn), Parly 2 in Paris region (€19.8 Mn), Les Quatre Temps in Paris-La Défense (€17.3 Mn) and Euralille in Lille (€15.3 Mn);

• in Sweden: mainly for Täby Centrum in Stockholm (€25.7 Mn);

• in Spain: mainly for La Maquinista in Barcelona (€8.4 Mn) and La Vaguada in Madrid (€7.0 Mn);

- Offices: in France mainly for Majunga (€31.1 Mn) and 2-8 Ancelle (€13.1 Mn) in Paris region.

- Convention & Exhibition: in France, mainly the Convention & Exhibition site Parc des Expositions de la Porte de Versailles ( $\in$ 21.2 Mn).

<sup>(3)</sup> The Group disposed two assets in its shopping centre segment, Vier Meren in The Netherlands and 23 Courcelles in France, and the office asset 34-36 Louvre, located in Paris.

<sup>(4)</sup> The reclassification and transfer of category relate to the reclassification into the category of of the properties held for sale, as well as to the transfer from IPUC at cost of the shopping centre Mall of Scandinavia (Stockholm) and So Ouest Plaza offices (Paris region).

<sup>(5)</sup> Impact of the deferred payment on the ground leasehold of Forum des Halles in Paris. The debt value was discounted in counterpart of the asset value.

#### Reclassifi -cation **Entry into** Cur-Capitaliand Dispothe scope Acquisi Impair rency (€Mn) 31/12/2013 transfer 30/06/2014 sed -tions<sup>(1)</sup> of consolisals -ment translaexpenses (3) of dation $^{\left( 2\right) }$ tion category Gross value 947.6 26.1 89.9 162.5 (2.5)(539.2)(1.2)683.2 Amortisa-(8.5)(0.1)(8.6) ----\_ tion Total investment 939.1 89.9 26.1 162.5 (2.5)(539.2)(0.1)(1.2)674.6 properties at cost

#### Changes in investment properties at cost

(1) Relates mainly to the acquisition of a land for Val Tolosa project (Toulouse) and additional land in Polygone Riviera (Cagnes-sur-Mer).

<sup>(2)</sup> Impact of the Val Tolosa's consolidation method change (from equity to full consolidation) following the change in the control (see section 2.4 "Highlights of the first half of 2014", § 2.4.5).

<sup>(3)</sup> Capitalised expenses mainly related to the shopping centres Mall of Scandinavia in Stockholm ( $\in 86.4$  Mn) and Polygone Riviera ( $\in 42.6$  Mn) and to So Ouest Plaza offices in Paris Region ( $\in 23.2$  Mn).

(4) The majority of the reclassification and transfer of category was due to the transfer to investment properties at fair value of the shopping centre Mall of Scandinavia and So Ouest Plaza offices.

### Note 2 – Other tangible assets

Net value		Acquisitions and		Amortisation/	Other		
(€Mn)	31/12/2013	capitalised expenses	Disposals	depreciation	movements	30/06/2014	
Operating assets <sup>(1)</sup>	148.6	-	-	6.0	-	154.6	
Furniture and equipment	54.5	2.8	(0.1)	(5.1)	(0.9)	51.2	
Total	203.1	2.8	(0.1)	0.9	(0.9)	205.8	

<sup>(1)</sup> Relates to the headquarters of the Group located at 7 Place Adenauer Paris 16<sup>th</sup> – France, for which a reversal of impairment was booked according to the appraisal value.

### <u>Note 3 – Goodwill</u>

(€Mn)	31/12/2013	Impairment	30/06/2014
Gross value	1,913.5	-	1,913.5
Impairment	(1,644.1)	-	(1,644.1)
Total	269.4	-	269.4

The goodwill at June 30, 2014 is unchanged compared to December 31, 2013.

The impairment test, which consists of comparing the net value of this goodwill with the amounts of tax optimisation expected at the disposal date of the asset, was carried out. No impairment was recognised as at June 30, 2014.

### Note 4 – Intangible assets

Net value (€Mn)	31/12/2013	Acquisitions	Reclassification/ amortisation/ depreciation	30/06/2014
Rights and exhibitions	214.1	-	3.3 (1)	217.4
Other intangible assets	3.4	0.1	(0.3)	3.2
Total	217.5	0.1	3.0	220.6

<sup>(1)</sup> Relates mainly to a reversal of impairment on the Paris-Nord Villepinte and Palais des Congrès de Paris exhibition sites intangible assets according to the external appraisals.

The intangible assets qualified as "Rights and exhibitions" relate mainly to the Viparis' entities and are valued by external appraisers.

A change of +25 basis points of the yield and WACC of Viparis' intangible assets as determined at June 30, 2014 would result in an adjustment of -€12.1 Mn (-5.4%).

### Note 5 – Loans and receivables

(€Mn)	30/06/2014					
	Gross	Provision	Net	Gross	Provision	Net
Outstanding finance leasing	-	-	-	0.1	-	0.1
Finance leasing receivables	0.9	(0.7)	0.1	0.9	(0.7)	0.1
Advances to companies consolidated under the equity method	24.8	-	24.8	25.2	-	25.2
Deposits paid	17.6	-	17.6	14.2	-	14.2
Other financial assets	9.2	(9.2)	-	9.2	(9.2)	-
Total	52.5	(9.9)	42.6	49.5	( <b>9.9</b> )	39.6

#### Note 6 – Financial assets

(€Mn)		30/06/2014			31/12/2013	
	Gross	Provision	Net	Gross	Provision	Net
Non-consolidated interests	9.5	(0.6)	8.9	9.8	(0.5)	9.3
Bond	62.8 <sup>(1)</sup>	-	62.8	62.1	-	62.1
Total	72.3	(0.6)	71.6	71.9	(0.5)	71.4

(1) Issued by the owner of a shopping centre in France for €61.2 Mn including capitalised interests and comprises €1.6 Mn of accrued interests (with an annual interest rate of 6.50% until December 2019).

#### Note 7 – Available-for-sale financial assets

Unibail-Rodamco sold its 7.25% stake in Société Foncière Lyonnaise which was classified as "Shares available for sale" for its stock market value, which generated a net disposal result of €28.3 Mn. (see section 2.4 "HighIghts of the first half of 2014" § 2.4.3).

#### Note 8 - Shares and investments in companies consolidated under the equity method

These shares and investments are those in the 29 companies consolidated under the equity method, of which 10 are under significant influence and 19 are jointly controlled. The list of these companies is given in section 2.3 "Scope of consolidation".

(€Mn)	30/06/2014	31/12/2013
Shares in shopping centres and convention & exhibition companies	1,299.6	923.3
Loans granted to shopping centres and convention & exhibition companies	564.0	448.8
Sub-total investment in shopping centres and convention & exhibition companies	1,863.6	1,372.1
Shares in Comexposium group	62.1	60.0
Loan granted to Comexposium group	124.6	124.6
Sub-total investment in Comexposium group	186.7	184.6
Total shares and investments in companies consolidated under the equity method	2,050.3	1,556.7
Of which shares and investments in companies whose properties held for sale	220.7	-
Total shares and investments in companies consolidated under the equity method (excluding held for sale)	1,829.6	1,556.7

#### Joint ventures

Joint ventures are those entities in which the Group has joint control established by contractual agreement.

Following a change in the control, the Val Tolosa development project located in Toulouse (France) is now fully consolidated, instead of consolidation under the equity method as at December 31, 2013 (see section 2.4 "Highlights of the first half of 2014" § 2.4.5).

CentrO, a German shopping centre acquired in May 2014 is consolidated under equity as a joint venture as at June 30, 2014 (see section 2.4 "Highlights of the first half of 2014" § 2.4.1.1).

The main income statement items of joint ventures are presented below. These items are stated in group share including restatements for consolidation purposes.

### Shopping centres and convention & exhibition companies

(€Mn)	H1-2014	H1-2013
Net rental income	25.7	32.1
Valuation movements on investment properties	9.8	4.1
Net result	23.4	29.7

#### Comexposium group

(€Mn)	H1-2014	H1-2013
Revenues from other activities	53.7	70.0
Net operating profit before financing cost	8.4	19.7
Net result	2.9	11.0

The result of the impairment tests on intangible assets booked within the Comexposium group did not lead to any impairment or reversal of an impairment.

#### Associates

Associates are those entities in which the Group has a significant influence.

The main income statement items of associates are presented below. These items are stated in group share including restatements for consolidation purposes.

Shopping centres		
(€Mn)	H1-2014	H1-2013
Net rental income	27.4	22.7
Valuation movements on investment properties	(4.0)	15.6
Net result	7.3	15.7

#### Note 9 – Trade receivables from activity

All of these receivables are due within one year, except rent-free periods and step rents amortised over the firm term of the lease.

Trade related receivables (€Mn)	30/06/2014	31/12/2013
Trade receivables	198.4	226.6
Doubtful accounts	58.6	48.9
Rent-free periods and step rents	99.4	107.5
Gross value	356.4	383.0
Provisions for doubtful accounts	(42.7)	(38.8)
Net	313.7	344.2
Breakdown of trade receivables by business segment (€Mn)	30/06/2014	31/12/2013
Shopping Centres	165.7	183.4
Offices	64.6	74.6
Convention & Exhibition	68.2	65.3
Other	15.3	20.9
Total	313.7	344.2

### Note 10 - Cash and cash equivalents

(€Mn)	30/06/2014	31/12/2013
Available-for-sale investments (1)	512.4	9.8
Cash	306.7	93.2
Current account to balance out cash flow	0.7	0.7
Total <sup>(2)</sup>	819.8	103.7

(1)

This item comprises investments in money-market SICAV (marketable securities). The total increase is mainly due to the cash generated by the new ORNANE issued in June 2014 for an amount of  $\notin$  500 Mn. (2)

#### 2.5.2 Notes to the consolidated liabilities

#### Note 11 - Long term commitment to purchase non-controlling interests

Unibail-Rodamco has given commitments to purchase the non-controlling interests in the development project Polygone Riviera in Cagnes-sur-Mer, France.

#### Note 12 - Current and non current financial liabilities

> Net share settled bonds convertible into new and/or existing shares (ORNANE)

In accordance with the option specified in IAS 39 standard, the ORNANE of Unibail-Rodamco are stated at fair value.

#### ORNANE issued in 2012

The obligations under the ORNANE are valued at  $\notin$ 8960 Mn at June 30, 2014, the valuation at fair value (quoted price) generated a loss of  $\notin$ 38.9 Mn.

#### ORNANE issued in 2014

In June 2014, the Group issued new ORNANE of Unibail-Rodamco for €500 Mn.

The terms of issuance and accounting of the ORNANE are presented in section 2.4 "Highlights of the first half of 2014" § 2.4.7.

The obligations under the ORNANE are valued at €499.3 Mn at June 30, 2014.

At June 30, 2014, the valuation at fair value (quoted price) generated a negative valuation movement of  $\notin$  3.6 Mn, mainly caused by issuance costs, which was accounted for in the income statement of the period.

#### > Debt breakdown (including ORNANE)

Borrowings and other financial liabilities (€Mn)	30/06/2014	31/12/2013
Net share settled bonds convertible into new and/or existing shares (ORNANE)	1,398.1	862.7
Debt at fair value	1,395.3	857.1
Accrued interest	2.8	5.6
Bonds and EMTNs	10,823.1	9,075.9
Principal debt	10,732.7	8,994.4
Accrued interest on bonds and EMTNs	145.0	125.5
Issuance costs	(54.0)	(41.2)
Mark-to-market of debt <sup>(1)</sup>	(0.7)	(2.8)
Bank borrowings	1,515.7	1,832.3
Principal debt	1,522.8	1,835.4
Accrued interest on borrowings	4.6	2.8
Borrowings issue fees	(19.6)	(16.1)
Accrued interest on bank overdrafts	0.1	0.1
Current accounts to balance out cash flow	7.9	9.0
Mark-to-market of debt <sup>(1)</sup>	(0.1)	1.0
Bonds redeemable for shares (ORA) (2)	0.0	0.0
Other financial liabilities	1,553.7	1,503.5
Interbank market instruments and negotiable instruments	726.0	760.5
Accrued interest on interbank market instruments and negotiable instruments	0.3	0.1
Current accounts with non-controlling interests	827.4	742.8
Financial leases <sup>(3)</sup>	374.3	121.3
Total	15,664.9	13,395.6

<sup>(1)</sup> Rodamco fixed-rate debt has been marked-to-market at the date of its first consolidation in 2007.

<sup>(2)</sup> In H1-2014, the amount corresponds to 7,808 ORA not exercised and convertible into 9,760 shares.

<sup>(3)</sup> The change relates mainly to the recognition of the debt relating to the long-term lease on the Convention & Exhibition site Parc des Expositions of Porte de Versailles in Paris (See section 2.4 "Highlights of the first half of 2014" §2.4.4).

Unibail-Rodamco's nominal financial debt as at June 30, 2014 breaks down as follows:

- €10,733 Mn<sup>85</sup> in bonds, of which €10,233<sup>85</sup> Mn under the Euro Medium Term Notes (EMTN) programme of Unibail-Rodamco and €500 Mn under Rodamco Europe'sEMTN programme;
- €1,250 Mn in ORNANE;
- €726 Mn in commercial paper *(billets de trésorerie* and Euro Commercial Paper);
- €1,531 Mn in bank loans and overdrafts, including €77 Mn in unsecured corporate loans, €1,046 Mn in mortgage loans and €8 Mn in bank overdrafts.

The following table shows a breakdown of outstanding duration to maturity of borrowings and financial liabilities:

	Current	Non o	Non current		
Outstanding duration to maturity (€Mn)	Less than 1 year	1 year to 5 years	More than 5 years	30/06/2014	
Net share settled bonds convertible into new and/or existing shares (ORNANE)	2.8	896.0	499.3	1,398.1	
Debt at fair value	-	896.0	499.3	1,395.3	
Accrued interest	2.8	-	-	2.8	
Bonds and EMTNs	1,225.4	4,994.4	4,603.3	10,823.1	
Principal debt	1,135.0	4,994.4	4,603.3	10,732.7	
Accrued interest on bonds and EMTNs	145.0	-	-	145.0	
Issuance costs	(54.0)	-	-	(54.0)	
Mark-to-market of debt	(0.7)	-	-	(0.7)	
Bank borrowings	53.4	1,152.3	310.0	1,515.7	
Principal debt	60.2	1,152.6	310.0	1,522.8	
Accrued interest on borrowings	4.6	-	-	4.6	
Borrowings issue fees	(19.6)	-	-	(19.6)	
Accrued interests on bank overdrafts	0.1	-	-	0.1	
Current accounts to balance out cash flow	7.9	-	-	7.9	
Mark-to-market of debt	0.2	(0.3)	-	(0.1)	
Bonds redeemable for shares (ORA)	0.0	-	-	0.0	
Other financial liabilities	726.3	573.7	253.7	1,553.7	
Interbank market instruments and negotiable instruments	726.0	-	-	726.0	
Accrued interest on interbank market instruments and negotiable instruments	0.3	-	-	0.3	
Current accounts with non-controlling interests <sup>(1)</sup>	-	573.7	253.7	827.4	
Financial leases	10.9	19.9	343.6	374.3	
Total	2,018.7	7,636.2	6,009.9	15,664.9	

<sup>(1)</sup> They are considered as non current as they are financing the related assets.

Unibail-Rodamco's main refinancing operations during H1-2014 were as follows:

- The signing of €625 Mn medium to long-term credit facilities or bank loans with an average maturity of 4.8 years. This
  amount includes the refinancing of a €200 Mn mortgæe loan due in H2-2014 which was renegotiated and extended to
  January 2019;
- The issue of three public EMTN bond issuances for a total amount of €1,516 Mn;
- The issue of three private EMTN placements:
  - two in Euros for a total amount of €80 Mn for an average duration of 14-years;
  - one issued in USD and swapped back to Euro, for a total equivalent amount of €145 Mn, with a 5-year maturity.

In total €1,741 Mn was raised on the bond markets in H1-2014 at an average duration of ten years.

The issue of a  $\leq$ 500 Mn ORNANE in June 2014 with a duration of seven years.

<sup>&</sup>lt;sup>85</sup> The amounts shown in the note on the financial ressources ( $\in 10,734$  Mn and  $\in 10,234$  Mn) include the issuances in HKD, CHF and USD for their amounts in euros according to the hedging in place.

The Group also accessed the money market by issuing commercial paper. The average amount of commercial paper outstanding in H1-2014 was  $\notin$ 701 Mn ( $\notin$ 1,143 Mn on average in 2013) with maturity of up to 12 months. *Billets de trésorerie* were raised over H1-2014 at an average margin of 5 bps above Eonia.

As at June 30, 2014, the total amount of undrawn credit lines came to  $\leq 4,823$  Mn and the cash on-hand ame to  $\leq 820$  Mn. This derives from cash proceeds of issuances completed in June as the Group took advantage of the current market conditions to pre-finance part of the debt maturing in the coming months (including the  $\leq 500$  Mnbond maturing in October 2014).

		Total		
(€Mn)	Less than 1 month	1 month to 3 months	More than 3 months	30/06/2014
Bonds and EMTNs	-			1,135.0
Bank borrowings	41.8	5.9	12.4	60.2
Other financial liabilities	189.5	359.5	177.0	726.0
Financial leases	-	-	10.9	10.9
Total	231.3	365.4	1,335.3	1,932.1

#### > Maturity of current principal debt

As at June 30, 2014, the average maturity of the Group's debt, taking into account the unused credit lines improved to 5.7 years (5.4 years as of December 31, 2013).

Unibail-Rodamco's debt repayment needs for the next 12 months are covered by the available undrawn credit lines. The amount of bonds and bank loans outstanding as at June 30, 2014 and maturing or amortising within a year is  $\leq 1,195 \text{ Mm}^{86}$  (including a  $\leq 500 \text{ Mn}$  bond maturing in October 2014), compared with  $\leq 4,823 \text{ Mn}$  of undrawn committed credit lines and  $\leq 820 \text{ Mn}$  of cash on-hand as at June 30, 2014.

<sup>&</sup>lt;sup>86</sup> Excluding commercial papers and financial leases.

> Characteristics of bonds and	EMTNs (excluding ORNANE)
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Issue date	Rate	Amount at 30/06/2014 (€Mn)	Maturity
October 2004	Fixed rate 4.375%	500.0	October 2014
July 2009	Fixed rate 4.22% during 2 years then linked to inflation	70.0	July 2019
August 2009	Fixed rate 5% during 3 years then Constant Maturity Swap 10 years (floored at 5%, capped at 7.5%)	50.0	August 2019
August 2009	Fixed rate 5% during 3 years then Constant Maturity Swap 10 years (floored at 5%, capped at 7.5%)	50.0	August 2019
September 2009	Fixed rate 4.8%	150.0	November 2017
September 2009	Fixed rate 4.625%	600.0	September 2016
March 2010	Fixed rate 3.375%	635.0	March 2015
May 2010	Structured coupon linked to CMS 10 years	50.0	May 2020
June 2010	Structured coupon linked to CMS 10 years	50.0	June 2020
September 2010	Fixed rate 3.35%	50.0	September 2018
September 2010	Fixed rate 3.35%	60.0	September 2018
November 2010	Fixed rate 4.17%	41.0	September 2030
November 2010	Fixed rate 3.875%	700.0	November 2020
June 2011	Float rate (Erb3M + 78bps)	50.0	June 2017
October 2011	Fixed rate 4.08%	27.0	October 2031
October 2011	Fixed rate 3.50%	500.0	April 2016
November 2011	Fixed rate 4.05%	20.0	November 2031
December 2011	Fixed rate 3.875%	500.0	December 2017
March 2012	Fixed rate 3.000%	750.0	March 2019
May 2012	Fixed rate 3.196%	425.0	May 2022
August 2012	Fixed rate 2.250%	750.0	August 2018
October 2012	Fixed rate 1.625%	500.0	June 2017
February 2013	Fixed rate 2.375%	750.0	February 2021
February 2013	Fixed rate HKD swapped back into EUR	66.4	February 2025
March 2013	Fixed rate HKD swapped back into EUR	55.5	March 2025
June 2013	Fixed rate 2,500%	700.0	June 2023
October 2013	Fixed rate HKD swapped back into EUR	37.9	October 2025
October 2013	Fixed rate 1,875%	500.0	October 2018
November 2013	Fixed rate CHF swapped back into EUR	110.6	November 2023
December 2013	Fixed rate 3,000% SEK	88.1	December 2018
December 2013	Float rate SEK (Stib3M + 100bps)	154.1	December 2018
February 2014	Float rate (Erb3M + 70bps)	30.0	February 2019
February 2014	Fixed rate 2.50%	750.0	February 2024
March 2014	Fixed rate 3.08%	20.0	March 2034
April 2014	Fixed rate 3.08%	30.0	April 2034
April 2014	Float rate USD swapped back into EUR	147.0	April 2019
June 2014	Fixed rate 2.250% SEK	93.6	June 2019
June 2014	Float rate SEK (Stib3M + 78bps)	71.6	June 2019
June 2014	Fixed rate 2.50%	600.0	June 2026
Total		10,732.7	

#### > Covenants

Bonds issued are not restricted by any covenant based on financial ratios which could lead to early repayment of the debt.

The bond issued by Rodamco under the EMTN program and maturing in October 2014 (€500 Mn as at June 30,2014) includes a restriction of the amount of indebtedness at the level of Rodamco and its subsidiaries, which cannot exceed in aggregate 30% of Total Group Assets. At June 30, 2014, the Group has not exceeded this restriction.

No bank loans were subject to prepayment clauses linked to the Group's ratings, barring exceptional circumstances such as change in control.

There are no financial covenants (such as LTV or ICR) in the EMTN and the Commercial Paper programs.

The majority of bank loans and credit facilities contains financial covenants such as LTV (Loan-to-Value) and ICR (Interest Coverage Ratio) ratios, as well as a prepayment clause in case of occurrence of a material adverse change.

As at June 30, 2014, the Loan-to-Value ratio (LTV) ratio calculated for Unibail-Rodamco amounted to 40%, compared to 38% as at December 31, 2013.

The Interest Coverage Ratio (ICR) ratio for Unibail-Rodamco improved to 4.2x for H1-2014 as a result of strong rental levels with delivery of assets and the lower cost of debt. It is in line with the solid levels achieved in recent years and increased from 4.0x in 2013.

Those ratios show ample headroom vis-à-vis bank covenants usually set at a maximum of 60% LTV and a minimum of ICR of 2x, which the Group reports to the banks twice a year.

As at June 30, 2014, 98% of the Group's credit facilities and bank loans allowed indebtedness up to 60% of the Group's total asset value or of the value of the asset of the borrowing entity, as the case may be.

#### > Market value

The market value of Unibail-Rodamco's fixed-rate and index-linked debt is presented in the table below. The remainder of the Group's outstanding debt is variable-rate debt, which has its carrying value on the statement of financial position as the sum of the nominal amount and coupon accruals.

(€Mn)	30/06/2014		31/12/2013	
	Carrying value	Market value	Carrying value	Market value
Long term debt				
Fixed-rate & index-linked borrowings, interbank instruments and negotiable market instruments	11,857.7 (1)	12,511.0	10,188.7	10,547.2

<sup>(1)</sup> ORNANE included, at market value (see paragraph above on ORNANE).

#### Note 13 – Hedging instruments

Derivative instruments owned by the Group are stated at fair value and were recorded in the statement of financial position as at June 30, 2014, for €181.3 Mn as assets and €572.3 Mn as liabilities.

Derivatives are valued by discounted estimated future cash flows based on the interest rate curve at the end of June 2014. The valuations have been cross-checked against valuations by banks.

The mark-to-market and termination costs of derivatives generated a net loss of  $\in$ 147.7 Mn in the firsthalf of 2014. Cash flow hedges generated a loss of  $\in$ 2.6 Mn in the net result of the period and a gain of  $\in$ 0.4 Mn in the other comprehensive income.

Due to its use of derivatives to minimise its interest rate and currency risks, the Group is exposed to potential counterparty defaults. The counterparty risk is the risk of replacing the derivative transactions at current market rates in the case of default. In accordance with IFRS 13, the derivatives' valuations have been corrected of the Credit Valuation Adjustment (CVA) on derivatives with a positive fair value and of the Debit Valuation Adjustment (DVA) on derivatives with a negative fair value. As at June 30, 2014, CVA and DVA amounted respectively to -€1.0 Mn and +€9.0 Mn. The net impact of the change in fair value of these two components on the non-recurring net result of the period amounts to -€1.1 Mn.

(€Mn)	31/12/2013	Increase	Decrease	Reclassifi -cation <sup>(1)</sup>	Changes in scope of consolidation <sup>(2)</sup>	Currency transla- tion	30/06/2014
Deferred tax liabilities	(1,072.1)	(54,0)	0.4	12.8	(24.4)	4.3	(1,133.1)
Deferred tax on investment properties	(999.2)	(52.5)	-	-	(24.4)	4.2	(1,071.9)
Deferred tax on intangible assets	(72.9)	(1.5)	0.4	12.8	-	-	(61.2)
Other deferred tax	59.0	7.3	(3.6)	(3.3)	-	-	59.4
Tax loss carry-forward	48.6	6.6	(3.5)	(4.9)	-	-	46.8
Others	10.3	0.7	(0.1)	1.6	-	-	12.6
Total Deferred tax liabilities	(1,013.1)	(46.7)	(3.2)	9.5	(24.4)	4.2	(1,073.7)
Deferred tax assets							
Other deferred tax assets	-	-	(0.5)	(12.9)	-	-	(13.4)
Tax loss carry-forward	8.7	16.7	(0.3)	3.4	-	-	28.5
Total Deferred tax assets	8.7	16.7	(0.8)	(9.5)	-	-	15.1

<sup>(1)</sup> Deferred tax assets and liabilities within a same tax group are offset. For this reason, a deferred tax liability on intangible asset was reclassified within the deferred tax asset.

 <sup>(2)</sup> Changes in scope of consolidation relates to the full consolidation of the project Val Tolosa (see section 2.4 "Highlights of the first half of 2014", § 2.4.5).

Deferred tax liabilities on properties refer to those countries where there is no tax efficient status comparable to that of France (SIIC), providing a tax exemption on recurring income and capital gains on property sales. The increase of deferred tax liabilities on investment properties is mainly due to the increase of the valuation of the assets outside France.

It is expected that the Dutch tax authorities will deny the FBI status for Unibail-Rodamco's Dutch activities for 2010 onwards. The Group does not agree with this position. As at June 30, 2014, a deferred tax liability of  $\in$ 54.4 Mn was booked on the Dutch investment properties. A deferred tax asset for the same amount based on tax losses was recognised. Both amounts were netted. In this context of uncertainty, no other deferred tax asset has been recognised for significant Dutch tax-loss carry forwards.

(€Mn)	31/12/2013	Allocations	Reversals used	Reversals not used	Other movements	30/06/2014
Long term provisions	31.5	1.3	(1.4)	(0.9)	(0.3)	30.3
Provisions for litigation	24.2	0.7	(0.8)	(0.4)	(0.2)	23.5
Other provisions	7.3	0.6	(0.6)	(0.5)	(0.1)	6.8
Provisions for pension liabilities	13.9	-	-	-	-	13.9
Short term provisions	20.5	2.6	(1.8)	(2.8)	0.3	18.8
Provisions for litigation	18.2	1.6	(1.6)	(1.9)	0.3	16.7
Other provisions	2.3	0.9	(0.2)	(0.9)	-	2.2
Total	65.8	3.9	(3.1)	(3.7)	-	63.0

### Note 15 – Provisions

The Group is involved in legal proceedings in Austria where a tenant has obtained a court judgment limiting the amount of square meters a certain category of retailers in the shopping centre may operate without its consent. The estimated related risks have been taken into account in provision for litigations and in the fair value calculation of the investment property.

### Note 16 - Amounts due to suppliers and other current debt

Trade payables by segment (€Mn)	30/06/2014	31/12/2013
Shopping Centres	40.7	41.8
Offices	4.1	6.5
Convention & Exhibition	32.4	48.9
Others	19.7	25.4
Total	96.8	122.7

Sundry creditors (€Mn)	30/06/2014	31/12/2013
Due to customers <sup>(1)</sup>	129.7	151.3
Due to partners <sup>(2)</sup>	5.8	21.3
Other creditors	97.7	131.9
Total	233.1	304.5
Other current debt (€Mn)	30/06/2014	31/12/2013
Amounts due on investments <sup>(3)</sup>	305.8	448.4
Prepaid income <sup>(4)</sup>	198.1	177.0
Total	503.9	625.4

(1) This item includes eviction costs due to future extension projects on existing assets.

(2) Relates mainly to the reimbursement of current accounts due to partners.

(3) The change in debts on investment corresponds mainly to the settlement of the deferred payment granted in 2012 on the acquisition of mfi

(-667.6 Mn), and to the payments of accruals following the deliveries of several projects at the end of 2013. Mainly rents invoiced in advance.

(4)

### 2.5.3 Notes to the consolidated interim statement of comprehensive income

### <u>Note 17 – Gross rental income</u>

Rental income consists of rents and similar income (e.g. occupancy compensation, key money, parking revenues) invoiced for Shopping Centres and Offices properties over the period. The effects of rent-free periods, step rents and key monies are spread over the fixed term of the lease.

The property management fees reinvoiced to the tenants are classified in gross rental income.

Rental income from the Convention & Exhibition segment includes turnover generated by the rental of exhibition space and the provision of unavoidable associated support services to this space.

Charges invoiced to tenants are not included in rental income but deducted from net service charge expenses.

### Note 18 – Ground rents paid

Ground rents correspond to lease payments (or straightlining of initial payments) for properties built on land subject to a leasehold or operated under an operating contract (concession). This item mainly applies to the French conventions and exhibitions venue of Le Bourget and to some shopping centres, in particular Euralille in Lille and Carrousel du Louvre in Paris.

### Note 19 – Net service charge expenses

These expenses are net of charges re-invoiced to tenants and relate mainly to vacant premises.

#### <u>Note 20 – Property operating expenses</u>

These expenses comprise service charges borne by the owner, works-related expenses, litigation expenses, charges relating to doubtful accounts and expenses relating to property management.

#### Note 21 – Administrative expenses

This item comprises personnel costs, head office and Group administrative expenses, expenses relating to development projects and depreciation charges for Unibail-Rodamco's headquarters.

#### Note 22 – Acquisition and related costs

In H1-2014, they represent mainly a reversal of a provision of an earn out on a development project for an amount of  $\notin$ 5 Mn.

#### Note 23 – Net other income

Revenues from other activities cover:

- fees for property services received by companies in the Convention & Exhibition segment;
- fees for property management and maintenance services provided to Offices and Shopping Centres. These fees are
  invoiced by property service companies for their property management activities on behalf of owners outside the
  Group;
- fees invoiced for leasing activity and for project development and consulting services. These fees are capitalised by the company owning the asset. The internal margins generated on these leasing, construction and renovation operations are eliminated;
- revenues from other property services, mainly invoiced by Unibail Marketing & Multimedia in France.

Other expenses comprise charges relating to property services, general costs and depreciation charges for related fixed assets.

### Note 24 - Result on disposal of investment properties

Proceeds from the disposal of investment properties correspond to the disposal price received net of disposal costs. The carrying value of disposed assets corresponds to the market value recorded on the closing statement of financial position for the previous financial year, plus works costs and capitalised expenses for the period and adjusted for reversals of remaining amounts of rent-free periods and step rents straightlined (see section 2.4 "Highlights of the first half of 2014" § 2.4.2).

### Note 25 – Result on disposal of shares

This item corresponds mainly to the sale of the 7.25% stake acquired in 2011 of Société Foncière Lyonnaire (SFL) (see section 2.4 "Highlights of the first half of 2014" § 2.4.3).

### Note 26 - Valuation movements on assets

This item reflects changes in market valuation of investment properties, impairment and reversal on intangible assets.

(€Mn)	H1-2014	H1-2013	2013
Shopping Centres	294.0	288.3	520.0
Offices	(11.7)	0.7	(111.8)
Convention & Exhibition	149.9	67.0	110.0
Total	432.2	355.9	518.1

### <u>Note 27 – Net financing costs</u>

(€Mn)	H1-2014	H1-2013	2013
Security transactions	2.3	2.0	4.1
Other financial interest	3.8	4.4	6.6
Interest income on derivatives	45.4	40.9	84.8
Subtotal financial income	51.5	47.3	95.5
Security transactions	(0.9)	(0.6)	(1.4)
Interest on bonds	(158.5)	(129.0)	(274.3)
Interest and expenses on borrowings	(24.3)	(24.9)	(51.2)
Interest on partners' advances	(11.9)	(11.7)	(23.0)
Other financial interest	(0.9)	(0.3)	(1.8)
Interest expenses on derivatives	(34.4)	(54.8)	(101.4)
Financial expenses before capitalised financial expenses	(231.0)	(221.2)	(453.2)
Capitalised financial expenses	18.1	21.5	42.3
Subtotal financial expenses	(212.9)	(199.7)	(410.9)
Total net financial expenses	(161.4)	(152.4)	(315.4)

### Note 28 - Fair value adjustments of derivatives and debt

During the first half of 2014, fair value adjustments of derivatives and debt mainly comprised:

- changes in fair value of derivatives and termination costs (caps and swaps) which generated a loss of €147.7 Mn and includes the impact of the application of IFRS 13 for a negative amount of €1.1 Mn;
- -€11.5 Mn write off of mfi's carried interest and put;
- the amortisation of the fair value of the debt recognised at the entry of Rodamco in 2007 for a negative amount of €1.0 Mn;
- and other items for a negative amount of  $\in 11.4$  Mn.

The contribution of affiliates breaks down as follows:

(€Mn)	Recurring activities	Non-recurring activities	Result
Income from stake in shopping centres and convention-exhibition companies	29.1	1.1 (1)	30.3
Income from stake in Comexposium group	3.0	(0.1)	2.9
Total share of income from companies consolidated under the equity method	32.2	1.0	33.2
Interests on the loans granted to shopping centres companies	8.9	-	8.9
Interests on the loan granted to Comexposium group	1.8	-	1.8
Total interests on loans granted to companies consolidated under the equity method	10.6	-	10.6

<sup>(1)</sup> Correspond mainly to the change in fair value on the underlying investment properties.

### Note 30 – Income tax expenses

(€Mn)	H1-2014	H1-2013	2013
Deferred and current tax on:			
- Change in fair value of investment properties and impairment of intangible assets	(53.6)	29.4	(1.8)
- Other non-recurring results <sup>(1)</sup>	(21.0)	(13.0)	(24.3)
- Other recurring results	1.4	(1.5)	(0.5)
Allocation / reversal of provision	12.2	(3.7)	(9.4)
Total tax	(61.0)	11.2	(36.0)
Total tax due <sup>(1)</sup>	(26.8)	(9.5)	(19.2)

<sup>(1)</sup> Includes the 3% tax levied on cash dividends paid by French companies for a total amount of - $\epsilon$ 14.8 Mn (- $\epsilon$ 3.8 Mn in 2013).

### Note 31 – Non-controlling interests

For H1-2014, this item mainly comprised non-controlling interests in the following entities:

- i. Several shopping centres in France (€57.9 Mn, mainly Les Quatre Temps for €27.8 Mn, Forum des Halles for €15.4 Mn and Parly 2 for €10.0 Mn);
- ii. Convention & Exhibition entities (€91.5 Mn);
- iii. Several shopping centres in Spain, La Maquinista and Habaneras (€3.5 Mn).

#### 2.5.4 Notes to the consolidated interim statement of cash flows

The income tax is classified under cash flow from operating activities.

Net financial interest payments as well as cash flow relating to the purchase or sale of derivative instruments are classified as cash flow from financing activities.

Interests received on loans granted to companies consolidated under the equity method are classified in cash flow from operating activities.

(€Mn)	H1-2014	H1-2013	2013
Acquisition price of shares <sup>(1)</sup>	(423.1)	(91.9)	(109.8)
Cash, current accounts and loans acquired (2)	(119.8)	(41.7)	(21.2)
Acquisitions net of cash acquired	(542.9)	(133.6)	(130.9)
Net price of shares sold	137.6	138.2	151.4
Cash and current accounts sold	0.1	-	25.3
Sales net of cash sold <sup>(3)</sup>	137.7	138.2	176.7

Note 32 – Breakdown of acquisitions and disposals of shares/consolidated subsidiaries

(1) In H1-2014, this item refers mainly to the acquisition of a stake in the shopping centre CentrO located in Oberhausen, Germany (see section 2.4 "Highlights of the first half 2014 § 2.4.1.1) and to the settlement of the deferred payment granted in 2012 on the acquisition of mfi.
(2) In H1-2014, company do waith to the method of the settlement of the deferred payment granted in 2012 on the acquisition of mfi.

<sup>(2)</sup> In H1-2014, corresponds mainly to the net loan acquired in the shopping centre CentrO in Germany (see section 2.4 "Highlights of the first half 2014" § 2.4.1.1).

(3) In H1-2014, refers mainly to the disposal of the 7.25% stake in Société Foncière Lyonnaise (see section 2.4 "Highlights of the first half 2014" § 2.4.3).

#### Note 33 – Amounts paid for works and acquisition of property assets

This amount comprises acquisitions, transaction capitalised costs, works and capitalised expenses and is adjusted for the changes on amounts due on investments of the period.

#### Note 34 – Distribution paid to parent company shareholders

On May 15, 2014, in accordance with the combined Ordinary and Extraordinary General Meeting of April 23, 2014, a dividend of  $\in$ 871.4 Mn ( $\in$ 8.90 per share) was paid in as to the shareholders (see section 2.4 "Highlights of the first half 2014" § 2.4.6).

On June 3, 2013, in accordance with the combined Ordinary and Extraordinary General Meeting of April 25, 2013, a dividend of  $\notin$ 610.5 Mn was paid in cash to the shareholders.

#### Note 35 – New borrowings and financial liabilities

New financing transactions in first half 2014 include mainly €1,741 Mn EMTN bonds and a new ORNANE for€500 Mn (see section 2.5.1 "Notes to the consolidated liabilities" note 12).

#### Note 36 – Financial income and expenses

They correspond to cash amounts of financial interest paid and received during the period. The financial income and expenses as reported in the Consolidated statement of comprehensive income of the period are restated from non-cash items such as accrued interest and amortisation of issuance costs.

Note 37 – Reconciliation of cash at period-end on the statement of cash flows and cash on the statement of financial position

(€Mn)	H1-2014	H1-2013	2013
Available-for-sale investments <sup>(1)</sup>	512.4	0.2	9.8
Cash	307.4	48.8	93.9
Current accounts to balance out cash flow	(7.9)	(10.6)	(9.0)
Cash at period-end	811.9	38.4	94.8

<sup>(1)</sup> In H1-2014, it comprises the cash generated by the new ORNANE issued in June 2014 for an amount of  $\notin$  500 Mn.

### 2.6 Financial instruments

The principles and methods applied by the Group during the first half of 2014 to manage its credit, liquidity, interest rate, currency, counterparty and capital risks corresponded to those applied during 2013, as set out in Sections 2.6 and 2.7 of the Notes to the Group's annual consolidated financial accounts for the year ended December 31, 2013.

### 2.6.1 Fair value hierarchy of financial instruments

This table splits the financial instruments in assets or liabilities into three levels:

- Level 1: financial instruments quoted in an active market;
- Level 2: financial instruments whose fair value is evidenced by comparison with other observable current market transactions in the same instrument (i.e. without modification or repackaging) or based on a valuation technique whose variables include only data from observable markets;
- Level 3: financial instruments whose fair value is determined in whole or in part using a valuation technique based on assumptions that are not supported by prices from observable current market transactions in the same instrument (i.e. without modification or repackaging) and not based on available observable market data.

(€Mn)	Fair value measurement at 30/06/2014				
	Total	Level 1	Level 2	Level 3	
Assets					
Fair value through profit or loss					
Derivatives	181.3	-	181.3		
Available-for-sale investments	512.4	512.4	-	-	
Total	693.7	512.4	181.3	-	
Liabilities					
Fair value through profit or loss					
ORNANE	1,395.3	1,395.3	-	-	
Derivatives	569.7	-	569.7	-	
Fair value through equity					
Derivatives	2.5		2.5	-	
Total	1,967.6	1,395.3	572.3	-	

#### 2.6.2 Credit risk

Credit risk arises from cash and equivalents as well as credit exposures with respect to rental customers. Credit risk is managed on a group level. The Group structures the level of credit risk it accepts by placing limits on its exposure to a single counterparty, or groups of counterparties, and to geographical and industry segments. Such risks are subject to at least an annual review, and often more frequently. The Group has policies in place to ensure that rental contracts are made with customers with an appropriate credit story.

The main tenants of Unibail-Rodamco's Office properties in France are blue-chip companies. The tenants profile minimises insolvency risks.

In the Shopping Centres segment, the risk of insolvency is spread widely across a large number of tenants.

When tenants sign their leasing agreements, they are required to provide financial guarantees, such as deposit, first-demand guarantee or surety bond amounting to between three and six months' rent.

Payments for ancillary services provided by the Convention & Exhibition segment are generally received in advance, thereby reducing the risk of unpaid debt.

Late payment reminders are automatically issued in respect of late payments and penalties are applied. Such late payments are monitored by a special "default" Committee in each business segment which decides on the pre-litigious or litigious action to be taken.

The Group applies the following rules to calculate the provision for doubtful accounts:

- 50% of receivables due for more than 3 months (calculation after preliminary deduction of deposits and bank guarantee);
- 100% of receivables due for more than 6 months.

### 2.6.3 Market risk

### a. Liquidity risk

Unibail-Rodamco's long term refinancing policy consists of diversifying the Group's expiry schedules and financial resources. Accordingly, bonds & EMTN issues represented 75% of financial nominal debt at June 30, 2014, bank loans and overdrafts 11%, commercial paper & *billets de trésorerie* 5% and convertible bonds 9%.

The commercial paper programmes are backed by confirmed credit lines. These credit lines protect Unibail-Rodamco against the risk of a temporary or more sustained absence of lenders in the short or medium term debt markets and were provided by leading international banks.

As at June 30, 2014, the total amount of undrawn credit lines came to €4,823 Mn.

### b. Interest rate risk management

#### > Average cost of Debt

Unibail-Rodamco's average cost of debt in H1-2014 decreased to 2.7% compared to 2.9% for 2013. This record low average cost of debt results from low coupon levels the Group achieved during the last two years on its fixed rate debt, the level of margins on existing borrowings, the Group's hedging instruments in place, the cost of carry of the undrawn credit lines and, to a lesser extent, the low interest rate environment in H1-2014.

### > Interest rate hedging transactions

During H1-2014, interest rates remained at low levels on the back of the announcements and decisions of the ECB in particular on deposit and refinancing rates.

The Group took advantage of the low interest rates environment and has increased its hedging position through:

- €2.0 Bn of debt raised in H1-2014 and kept at a fixed rate;
- the extension or restructuring of existing swaps/options on swaps for €2.0 Bn in H1-2014.

Unibail-Rodamco SE also adjusted its short term hedging position taking into account debt raised at fixed rate through partial cancellation of swaps (covering 2014).

In total, the debt of the Group expects to raise is almost fully hedged for the next three years.

#### > Measuring interest rate risk

As at June 30, 2014, net financial debt stood at €13,421 Mn, excluding partners' current accounts and after taking cash surpluses into account (€820 Mn).

The Group does not have a micro-hedging strategy, except when both currency exchange risk and interest rate risk are hedged, which enables it not to correlate its liquidity risk and interest rate risk management. Consequently, the maturities of the debts and hedging instruments can be dissociated and the outstanding derivatives instruments can hedge a part of the fixed rate debt maturing in the following years.

The outstanding nominal net debt was fully hedged against an increase in variable rates, based on debt outstanding as at June 30, 2014, through both:

- debt kept at fixed rate;
- hedging in place as part of Unibail-Rodamco's macro hedging policy.

(€Mn)	Outstanding tot	Outstanding total at 30/06/2014			
	Fixed rate	Variable rate <sup>(1)</sup>			
Financial liabilities	(11,686.7)	(2,552.7)			
Financial assets	306.7	513.1			
Net financial liabilities before hedging programme	(11,380.0)	(2,039.6)			
Hedging	2,326.3	(2,328.0)			
Net financial liabilities after micro-hedging <sup>(2)</sup>	(9,053.8)	(4,367.6)			
Swap rate hedging <sup>(3)</sup>		940.8			
Net debt not covered by swaps		(3,426.8)			
Cap and floor hedging		3,450.0			
Hedging balance		23.2			

(1) Including index-linked debt.

(2) Partners' current accounts are not included in variable-rate debt.

(3) Forward hedging instruments are not accounted for in this table.

Based on the estimated average debt position of Unibail-Rodamco in H2-2014, if interest rates (Euribor, Stibor or Pribor) were to rise by an average of 0.5%<sup>87</sup> (50 basis points) during H2-2014, the resulting increase in financial expenses would have an estimated negative impact of €4.9 Mn on theH2-2014 recurring net profit. A further rise of 0.5% would have an additional adverse impact of €2.0 Mn.

#### c. Currency exchange rate risk management

Regarding exchange rate risk, the Group aims to limit its net exposure to an acceptable level by taking up debt in the same currency, by using derivatives and by buying or selling foreign currencies at spot or forward rates.

Currency	Assets	Liabilities	Net Exposure	Hedging instruments	Exposure net of hedges
CHF	-	(109.3)	(109.3)	109.3	-
CZK	4.9	(120.1)	(115.2)	-	(115.2)
DKK	370.7	(220.6)	150.1	135.2	285.3
HKD	-	(164.9)	(164.9)	164.9	-
HUF	6.8	-	6.8	-	6.8
PLN	156.9	(0.4)	156.5	-	156.5
SEK	2,269.0	(563.4)	1,705.6	(135.5)	1,570.1
USD	-	(144.9)	(144.9)	144.9	-
Total	2,808.4	(1,323.6)	1,484.7	418.7	1,903.5

> Main foreign currency positions at June 30, 2014 ( $\in$ Mn)

The main exposure kept is in Swedish Krona (SEK).

A decrease of 10% in the SEK/EUR exchange rate would have a €143 Mn negative impact on shareholders' equity. The sensitivity of the H2-2014 recurring result<sup>88</sup> to a 10% depreciation in the SEK/EUR exchange rate is limited to €2.6 Mn.

The SEK 1,750 Mn credit line signed in April 2012 is undrawn as at June 30, 2014.

<sup>&</sup>lt;sup>87</sup> The eventual impact on exchange rates due to this theoretical increase of 0.5% in interest rates is not taken into account; theoretical impacts of rise or decrease in interest rates are calculated above 3-month Euribor as of June 30, 2014 of 0.207%.

<sup>88</sup> The sensitivity is measured by applying a change in exchange rate to the net revenues in SEK (net rents - administrative and financial expenses taxes), based on an EUR/SEK exchange rate of 9.0823.

### 2.7 Financial commitments and guarantees

All significant commitments are shown below. The Group does not have any complex commitment.

### 2.7.1 Commitments given

Commitments given (€Mn)	Description	Maturities	30/06/2014	31/12/2013
1) Commitments related to the sco	139.4	131.3		
Commitments for acquisitions	- purchase undertakings and earn-out	2014 to 2020	98.0	88.5
Commitments given as part of specific operations	- liability warranties	2015 to 2017	41.5	42.8
2) Commitments related to Group	1,045.9	1,240.5		
Financial guarantees given				
3) Commitments related to Group	operational activities		1,749.2	1,169.1
Commitments related to development activities	- properties under construction: residual commitments for works contracts and forward purchase agreements <sup>(2)</sup>	2014 to 2019	685.7	815.0
	- residual commitments for other works contracts	2014	68.7	35.3
	- commitments subject to conditions precedent (3)	2014 to 2020	262.5	202.5
	- commitments for construction works (4)	2065	717.1	105.4
Commitments related to operating contracts	- rental of premises and equipment	2014+	7.8	8.8
	- others	2014+	7.5	2.0

#### Total commitments given

<sup>(1)</sup> Discloses the outstanding balances at the reporting date of the debts and drawn credit lines which are guaranteed by mortgages. The gross amount of mortgages contracted, before taking into account subsequent debt reimbursement and unused credit lines, was €1,131.5 Mn as at June 30, 2014 (€1,345.6 Mn as at December 31, 2013).

<sup>(2)</sup> Includes commitments related to the construction of new or extension of existing shopping centres and offices, particularly Mall Of Scandinavia in Stockholm, Polygone Riviera shopping centre in Cagnes-sur-Mer, Forum des Halles shopping centre.

<sup>(3)</sup> Mainly commitments given for purchase price for land acquisition in the Oceania project in Valencia, the project Palma Springs in Mallorca, and for Majunga and Trinity projects, both in La Défense, and commitments provided for the project Val Tolosa in Toulouse.

<sup>(4)</sup> Following the signature of the new 50-year lease contract to operate Porte de Versailles, Viparis has committed to invest €497 Mn for renovation works and €220 Mn for the maintenance works, representing a commitment of €358 Mn in Group share.

#### Other unquantifiable commitments given related to the scope of the consolidated Group

- For a number of recent acquisitions of properties in France, Unibail-Rodamco has committed to the French tax authorities to retain these interests during at least five years, in accordance with the SIIC tax regime.
- As part of the agreements signed on November 29, 2010 between the CCIP and Unibail-Rodamco related to Viparis and Comexposium, Unibail-Rodamco has committed to retain its interests in shared subsidiaries until 2015. The CCIP has a right of first choice and a right of joint sale.
- As part of the agreements signed with Socri to develop Polygone Riviera, Unibail-Rodamco has committed to retain its interests in shared subsidiaries until three years after the date of the shopping centre's opening.

#### Other commitments given related to Group operational activities

- As part of the Forum des Halles retail project, the Group's 65% subsidiary SCI du Forum des Halles de Paris has committed to pay to the City of Paris a conditional earn-out in 2019.
- The Group's 50% subsidiary SCI Propexpo has committed that the Espace Champerret venue in Paris, France, will continue to be used as an exhibition hall through to 2066.
- The French companies which are eligible for SIIC tax status have opted for this regime. Recurring income and capital gains are exempted from French tax but companies are required to distribute 95% of their recurring income, 60% of capital gains and 100% of dividends received from SIIC subsidiaries.

2,540.9

2.934.6

#### Commitments relating to entities' interests in joint ventures and associates

- The Group has committed until 2028 to purchase from management and employees of the Comexposium Group, which is consolidated under the Equity Method, preferred shares which they may hold in Comexposium Holding SA as a result of the Comexposium Group's stock option plan. The CCIP is also a party to this commitment.
- In connection with the acquisition of a limited partnership owning through its subsidiary Warsaw III BV the Zlote Tarasy complex the Group undertook to reimburse the developer for payments the developer would be required to make to the fund managed by CBRE Global Investors if Warsaw III did not make such payments. These payment obligations of Warsaw III to this fund consist of:
  - payment on a quarterly basis of the fund's prorata share of the net revenue of the retail premises and the parking;
  - payment of the fund's prorata share of the "Open Market Value" of the Zlote Tarasy shopping centre and parking, as determined by three independent experts no later than December 31, 2016.

The obligation to the developer expires upon the earlier to occur of (i) December 31, 2016 or (ii) repayment of the fund participating loan by Warsaw III prior to December 31, 2016.

- Until December 31, 2017, the disposal of the interests of the Group in the company owning the shopping centre Pankrac is subject to the approval of the Meeting of Partners. From January 1, 2018, such disposal can be carried out. The other partner has a right of pre-emption.
- Unibail-Rodamco SE has provided a guarantee to the banks which finance the mfi's entity owner of the Mönchengladbach shopping centre in development up to an amount of €7 Mn to finance the project.
- The Group has provided a credit line for a total amount of €20 Mn, of which €5 Mn are drawn as at June2014, to the mfi's entity which develops the Recklinghausen shopping centre.

### 2.7.2 Commitments received

Commitments received (€Mn)	Description	Maturities	30/06/2014	31/12/2013
1) Commitments related to the sc	ope of the consolidated Group		14.3	68.3
Commitments for acquisitions	- sales undertakings	2015	1.3	-
Commitments received as part of specific operations	- liability warranties <sup>(1)</sup>	2016 to 2023	13.0	68.3
2) Commitments related to Group	financing		4,823.0	4,450.0
Financial guarantees received	- refinancing agreements obtained but not used $^{\left( 2\right) }$	2014 to 2020	4,823.0	4,450.0
3) Commitments related to Group	operational activities		753.3	713.4
	- bank guarantees on works and others	2015 to 2038	21.7	24.2
	- others	2015 to 2020	195.5	155.0
Assets received as security, mortgage or pledge, as well as	- guarantees received relating to Hoguet regulation	2014	150.3	150.3
	- guarantees received from tenants	2014 to 2028	245.8	244.2
guarantees received	- guarantees received from contractors on works 2014 to 2019		139.9	139.6
Total commitments received			5,590.5	5,231.7

<sup>(1)</sup> Related to warranties received from vendors, mainly following the acquisition of an additional 50% stake in the company owner of the asset Aupark shopping and entertainment centre in Bratislava, Slovakia.

(2) These agreements are usually accompanied by a requirement to meet specific target ratios based on revalued shareholders' equity, Group portfolio valuation and debt. Certain credit lines are also subject to an early prepayment clause (in full or in part) in the event of a change in ownership or a series of disposals reducing portfolio assets below a given threshold. Based on current forecasts, excluding exceptional circumstances, these thresholds on target ratios are not expected to be attained during the current year. A total amount of €443 Mn is guaranteed by mortgages.

#### Other unquantifiable commitments received related to the scope of the consolidated Group

- As part of the agreements signed on November 29, 2010 between the CCIP and Unibail-Rodamco to create Viparis and Comexposium, the CCIP has committed to retain its interests in shared subsidiaries until 2015. Unibail-Rodamco has a right of first choice and a right of joint sale. Finally, the CCIP accorded to the SCI Propexpo, a 50% subsidiary of the Group, a right of preferential purchase on its property rights in the areas of the Palais des Congrès de Paris and the Parc des Expositions de Paris-Nord Villepinte in France.
- As part of the agreements signed with Socri to develop Polygone Riviera, Socri has committed to retain its interests in shared subsidiaries until three years after the date of the shopping centre's opening.
   The Group has an option to buy at most an additional stake of 29.99% from 24 months after the opening of the shopping centre and during a period of 6 months.

#### Commitments relating to entities' interests in joint ventures and associates

- Following the acquisition of a stake in the German shopping centre CentrO, the vendor has provided an unlimited tax guarantee, for the Group's stake for any tax claim related to previous years that may arise after the acquisition date. The vendor has also guaranteed the existence of a certain amount of tax losses carried forward, available at the date of acquisition.

### 2.8 Employee remuneration and benefits

### 2.8.1 Personnel costs

Personnel costs amounted to  $\notin$ 75.7 Mn in the first half of 2014 (compared with  $\notin$ 73.6 Mn in the first half of 2013). This included  $\notin$ 2.9 Mn relating to stock options and performance shares (compared with  $\notin$ 2.8 Mn in the first half of 2013).

### 2.8.2 Number of employees

The average number of employees of the Group's companies breaks down as follows:

Regions	H1-2014	H1-2013	2013
France <sup>(1)</sup>	1,084	1,068	1,074
Spain	150	153	153
Central Europe	86	79	81
Austria	66	68	68
Nordic	103	98	98
The Netherlands	65	63	64
Total	1,554	1,529	1,538

<sup>(1)</sup> Of which Viparis: 381 / 389 / 388.

### 2.8.3 Employee benefits

#### **Pension Plan**

The majority of the Group's pension schemes are defined contribution plans. The Dutch group companies have pension plans with both defined benefit as well as defined contribution components. A valuation of these plans is done on an annual basis.

### Stock option plans

The 2014 authorised plan only comprise stock-options subject to performance criteria. These stock-options have a duration of seven years and may be exercised at any time, in one or more instalments, as from the 4th anniversary of the date of their allocation. 606,087 stock-options have been allocated on March 3, 2014.

The performance-related stock-options allocated in March 2014 were valued at  $\notin$ 9.89 using a Monte Carlomodel. This valuation is based on an initial exercise price of  $\notin$ 186.10, a share price at the date of allocation of  $\notin$ 188.30, a vesting period of four years, an estimated duration of 4.7 years, a market volatility of 22.1%, a dividend representing 6.4% of the share value, a risk-free interest rate of 0.8% and a volatility of EPRA index of 24.0% with a correlation EPRA / Unibail-Rodamco of 85.7%.

The table below shows allocated stock options not exercised at the period-end:

Pla	1	Exercise period	Adjusted subscription price (€) <sup>(1)</sup>	Number of options granted	Adjustments in number of options <sup>(1)</sup>	Number of options cancelled	Number of options exercised	additional number of
2007 plan (n°5)	2007	from 11/10/2011 to 11/10/2014	143.46	653,700	126,180	220,351	555,242	4,287
	2008	from 23/10/2012 to 23/10/2015	103.62	860,450	185,210	270,097	722,082	53,481
	2009	from 13/03/2013 to 13/03/2016	79.08	735,450	170,116	199,064	634,858	71,644
10 p n° 6	2010	from 10/03/2014 to 10/03/2017	120.33	778,800	170,561	231,172	609,061	109,128
	2011	from 10/03/2015 to 10/03/2018	141.54	753,950	15,059	169,759	-	599,250
2011 plan (n° 7) 50	2011	from 09/06/2015 to 09/06/2018	152.03	26,000	-	-	-	26,000
	2012	from 14/03/2016 to 14/03/2019	146.11	672,202	-	129,460	-	542,742
	2013	from 04/03/2017 to 04/03/2020	173.16	617,066	-	72,165		544,901
	2014	from 04/03/2018 to 04/03/2021	186.10	606,087	-	18,701	-	587,386
Total				5,703,705	667,126	1,310,769	2,521,243	2,538,819

<sup>(1)</sup> Adjustments reflect distribution paid from retained earnings.

<sup>(2)</sup> All the options are subject to performance criteria.

#### Performance shares plan

On March 3, 2014, 36,516 performance shares were allocated, all subject to performance criteria. After the cancellation of 1,127 shares, 35,389 are outstanding at June 30, 2014.

31,491 performance shares allocated in 2013 are also outstanding at period-end, following the cancellation of 4,565 shares in 2013 and on the first-half 2014.

36,317 performance shares allocated in 2012 are also outstanding at period-end, following the cancellation of 8,658 shares in 2012, 2013 and on the first-half 2014.

The awards allocated in 2014 were valued, using a Monte Carlo model, at €91.10 for the French tax residents beneficiaries and €96.20 for the others beneficiaries. This valuation is based on a share price at the date of allocation of €188.30, a vesting period of three years for French tax residents beneficiaries and four year for others beneficiaries, a market volatility of 22.1%, a volatility of EPRA index of 24.0% with a correlation EPRA / Unibail-Rodamco of 85.7%, a dividend representing 6.4% of the share value and risk-free interest rates of 0.36%, 0.92% and 1.47% (respectively for three, five and seven years).

### 2.9 Related party disclosures

The consolidated financial statements include all of the companies in the Group's scope of consolidation (see section 2.3 "Scope of consolidation").

The Parent Company is Unibail-Rodamco SE.

To the Group's knowledge, there are neither shareholders' pacts nor persons or groups of persons exercising or who could exercise control over the Group.

The main related party transactions refer to transactions with companies consolidated under the equity method.

(€Mn)	30/06/2014	30/06/2013
Comexposium group		
Loan	124.6	124.6
Recognised interests	1.8	1.7
Rents and fees invoiced <sup>(1)</sup>	24.6	33.5
Shopping Centres and Convention & Exhibition companies Loans <sup>(2)</sup>	586.0	527.9
Recognised interests <sup>(2)</sup>	9.4	9.5
Current account in debit	5.8	2.0
Current account in credit	(7.8)	(22.5)
Interests on current account	-	(0.1)
Asset management fees invoiced and other	3.6	5.7

<sup>(1)</sup> Correspond mainly to rents and fees invoiced by Viparis entities to Comexposium and to rent invoiced by the SCI Wilson for the head office of Comexposium.

(2) Correspond to 100% of the financing in the shopping centres investment. The increase is mainly explained by the entry into the scope of consolidation of the asset CentrO consolidated under the equity method, and to the change of consolidation method of SCI Chesnay Pierre 2 (Parly 2) and SAS PCE from the equity method to the full consolidation method.

All of these transactions are based on market prices.

No transactions with related parties have influenced significantly the consolidated financial statements.

### Transactions with other related parties

For information on the remuneration of members of the Management Board and the Supervisory Board, refer to the 2013 Annual Report.

No major events were noticed since its publication.

### 2.10 Post closing events

- On July 1, 2014, Perella Weinberg Real Estate Fund I (PWREF) exercised its put on Unibail-Rodamco for its remaining interest in mfi. Unibail-Rodamco will pay PWREF €317 Mn, and bring its total ownership in mf to 91.15%. The closing is expected to take place by the end of July 2014 and will provide to the Group the control on mfi which will be consequently fully consolidated. As at June 30, 2014, mfi has an amount of investment properties of €1.1 Bn, a value of shares under equity of €0.1 Bn, and a value of intangible assets of €0.1 Bn and an amount of external debt of €0.7 Bn.
- On July 7, 2014, the Group delivered the Majunga tower in La Défense, a major development in the Office division with a total investment cost of €398 Mn.
- On July 10, 2014, the City of Brussels revised its decision to comply with the Council of State ruling suspending the initial award granted on April 24, 2014 and confirmed the award of the project to Unibail-Rodamco and its partners.

# STATUTORY AUDITORS' REVIEW REPORT ON THE 2014 FIRST HALF-YEARLY FINANCIAL INFORMATION

### For the period from January 1 to June 30, 2014

This is a free translation into English of the statutory auditors' review report on the half-yearly financial information issued in French and is provided solely for the convenience of English-speaking users. This report includes information relating to the specific verification of information given in the group's half-yearly management report. This report should be read in conjunction with and construed in accordance with French law and professional standards applicable in France.

To the Shareholders,

In compliance with the assignment entrusted to us by your annual general meeting and in accordance with the requirements of article L. 451-1-2 III of the French monetary and financial code ("*Code monétaire et financier*"), we hereby report to you on:

- the review of the accompanying condensed half-yearly consolidated financial statements of Unibail-Rodamco SE, for the period from January 1 to June 30, 2014,
- the verification of the information presented in the half-yearly management report.

These condensed half-yearly consolidated financial statements are the responsibility of the management board. Our role is to express a conclusion on these financial statements based on our review.

### 1. Conclusion on the financial statements

We conducted our review in accordance with professional standards applicable in France. A review of interim financial information consists in making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with professional standards applicable in France and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed halfyearly consolidated financial statements are not prepared, in all material respects, in accordance with IAS 34 – IFRS as adopted by the European Union applicable to interim financial information.

#### 2. Specific verification

We have also verified the information provided in the half-yearly management report on the condensed half-yearly consolidated financial statements subject of our review.

We have no matters to report as to its fair presentation and consistency with the condensed half-yearly consolidated financial statements.

Neuilly-sur-Seine and Paris-La Défense, July 23, 2014

The statutory auditors French original signed by

DELOITTE & ASSOCIES

ERNST & YOUNG Audit

Damien Leurent

Christian Mouillon

Benoit Schumacher