# Half-Year Financial Report

As at June 30, 2014





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### REPORT OF THE GROUP MANAGEMENT BOARD

For the 1st half ended June 30, 2014

#### Key events of the period

The following significant events occurred in the first semester 2014:

#### Euler Hermes: AA- rating with stable outlook by Chinese rating agency Dagong Europe

In January 2014, Euler Hermes has received a AA- rating from the leading Chinese credit rating agency Dagong Europe, and is also the first insurance company in Europe to be rated by the agency.

#### Initiative EH 3.0 launch

At the end of January 2014 Euler Hermes launched the EH 3.0 initiative by leveraging on the increased customer centricity resulting from Excellence. Each Euler Hermes Group Region has launched the EH 3.0 Initiative locally, through a bottom-up approach, with the focus on the needs of customers in local markets. This new three-year program shall significantly sharpen the Euler Hermes customer service focus and create customer value by making Euler Hermes easier to work with.

## <u>Euler Hermes increases shareholding in its Greek subsidiary Euler Hermes Hellas Credit Insurance SA</u>

In January 2014, Euler Hermes has bought-back the minority interests of Euler Hermes Hellas Credit Insurance. The Greek subsidiary is now 100% held by the Euler Hermes group.

#### Creation of Euler Hermes service entities

On January 1<sup>st</sup>, 2014 Euler Hermes created new companies: Euler Hermes Services Taiwan, Euler Hermes Services G.C.C Ltd. a company located in Dubai and Euler Hermes Services Bulgaria.

#### Transfer of the Singapore Insurance portfolio to Euler Hermes Europe

In the context of the legal restructuring in the Euler Hermes Group,, the insurance portfolio of the Singapore branch was transferred on June 1<sup>st</sup> from Euler Hermes Deutschland to Euler Hermes Europe in Belgium.

#### **Change of Company name**

Following the Shareholders' Meeting of May, 28 2014, the company name "Euler Hermes S.A." has been changed to Euler "Hermes Group".

### Subsequent events

No subsequent events occurred since June 30, 2014 closing which would impact the closing.



## **Activity report**

#### **Turnover**

Consolidated turnover by region

| Turnover                               | H1 2014 | H1 2013   | Variation % | H1 2013 | Variation % |
|--|---------|-----------|-------------|---------|-------------|
| In € million                           |         | published |             | (1)     | (1)         |
| Regions                                |         |           |             |         |             |
| Germany, Switzerland, Austria          | 383.4   | 399.5     | -4.0%       | 399.3   | -4.0%       |
| France                                 | 205.3   | 206.5     | -0.6%       | 206.5   | -0.6%       |
| Northern Europe                        | 277.3   | 273.6     | 1.3%        | 272.5   | 1.8%        |
| Med. countries, Middle East and Africa | 163.5   | 151.7     | 7.7%        | 150.2   | 8.8%        |
| Americas                               | 125.4   | 139.0     | -9.8%       | 117.8   | 6.5%        |
| Asia Pacific                           | 50.9    | 47.7      | 6.7%        | 43.6    | 16.8%       |
| Non consolidated OE's and other (2)    | 62.8    | 34.6      | N/A         | 51.6    | N/A         |
| Euler Hermes Group                     | 1,268.6 | 1,252.7   | 1.3%        | 1,241.4 | 2.2%        |

Area contribution : After intra-region eliminations & before inter-region eliminations

- (1) At constant exchange rates and pro forma (Mexico, Chile and Colombia in 2013 in EH Reinsurance)
- (2) Corporate entities + inter-region eliminations

In H1 2014, Euler Hermes' turnover growth is softening. It is up 1.3% compared to H1 2013, to €1,268.6 million.

Foreign exchange headwinds weight negatively on topline growth. At constant exchange rates turnover growth is 2.2%.

Premiums are up 1.9% and 2.7% at constant exchange rates. Good commercial performance in growing markets, new products and a customer retention that remains at 90% are the drivers of growth. They compensate for stronger competitive pressure in mature markets; slightly negative rates, under pressure due to the high profitability of the portfolio as well as volume variation which remains overall flat.

| Turnover         | H1 2014 | H1 2013   | Variation % | H1 2013 | Variation % |
|------------------|---------|-----------|-------------|---------|-------------|
| In € million     |         | published |             | (1)     | (1)         |
| Earned Premiums  | 1,064.0 | 1,044.6   | 1.9%        | 1,036.5 | 2.7%        |
| Service revenues | 204.6   | 208.2     | -1.7%       | 205.1   | -0.2%       |
| Turnover         | 1,268.6 | 1,252.7   | 1.3%        | 1,241.6 | 2.2%        |

<sup>(1)</sup> At constant exchange rates

Service revenues amount €204.6 million, below last year by 0.2% at constant scope and foreign exchange rates, penalizing turnover growth. The shortfall in service revenues is linked to declining collection revenues following the lower number of claims.



#### **Earned premiums**

| In € million          | H1 2014 | H1 2013 | Variation % |
|-----------------------|---------|---------|-------------|
| Gross earned premiums | 1,064.0 | 1,044.6 | 1.9%        |
| Ceded premiums        | -320.5  | -323.4  | -0.9%       |
| Net earned premiums   | 743.5   | 721.2   | 3.1%        |
| Cession rate          | 30.1%   | 31.0%   |             |

While gross earned premiums increase by 1.9% compared to last year, net earned premiums rise by 3.1%, reflecting the decrease in premiums ceded to reinsurers on the quota share treaty and cheaper non-proportional reinsurance.

#### Claims costs

| In € million                                 | H1 2014 | H1 2013 | Variation % |
|--|---------|---------|-------------|
| Gross claims costs current attachment year   | -626.4  | -610.4  | 2.6%        |
| Gross claims costs previous attachment years | 132.9   | 100.2   | 32.5%       |
| Total gross claims costs                     | -493.6  | -510.2  | -3.3%       |
| Ceded claims costs                           | 145.6   | 131.5   | 10.7%       |
| Total net claims costs                       | -347.9  | -378.6  | -8.1%       |

|   | H1 2014 | H1 2013 |
|---|---------|---------|
| Net claims ratio, current attachment year   | -63.3%  | -63.1%  |
| Net claims ratio, previous attachment years | 16.5%   | 10.6%   |
| Net claims ratio                            | -46.8%  | -52.5%  |

Gross claims costs current attachment year are at €626.4 million, higher by 2.6% (€16.0 million) compared to the first half of 2013, in line with topline growth. The gross claims ratio current year is stable at 59%. The net claims ratio on the current attachment year remains stable (+0.2 point) between H1 2013 and H1 2014.

Gross claims cost previous attachment years amount to €132.9 million, above last year by 32.5% (€32.7 million). In 2013 the run-offs were negatively impacted by additional reserves on previous attachment years' cases.

Overall the net claims ratio all attachment years is at 46.8%, improving, by 5.7 points compared to last year, mainly driven by the additional run-off.

#### **Technical expenses**

| In € million                       | H1 2014 | H1 2013   | Variation % | H1 2013 | Variation % |
|------------------------------------|---------|-----------|-------------|---------|-------------|
|                                    |         | published |             | (1)     | (1)         |
| Contract acquisition expenses      | 228.7   | 215.0     | 6.4%        | 218.0   | 4.9%        |
| Administration expenses            | 98.9    | 107.6     | -8.1%       | 104.6   | -5.4%       |
| Other ordinary income and expenses | 185.1   | 176.9     | 4.6%        | 176.9   | 4.6%        |
| Total gross operating expenses     | 512.7   | 499.5     | 2.6%        | 499.5   | 2.6%        |
| of which non technical expenses    | 4.6     | 3.4       | 34.7%       | 3.4     | 34.7%       |
| Total gross technical expenses     | 508.1   | 496.1     | 2.4%        | 496.1   | 2.4%        |

<sup>(1) 2013</sup> pro forma with costs of Mexico, Colombia & Chile reclassified in inward commissions

Increase in gross technical expenses is 2.4%, slightly above the increase in premiums.

Growth in acquisition expenses is driven by higher brokerage fees following strong topline in non-mature markets; and administration expenses are lower than last year mostly thanks to savings.



As a consequence and taking also into account the shortfall in service revenues, the gross technical expense ratio is 28.5%, higher than last year by 0.9 point:

| H1 2014         | H1 2013  | Variation %   |
|-----------------|--|---|
| -508.1          | -496.1   | 2.4%  |
| 204.6           | 208.2  | -1.7%   |
| -303.5          | -288.0   | 5.4%  |
| 1,064.0         | 1,044.6  | 1.9%  |
| 108.3<br>-320.5 | 115.7<br>-323.4  | -6.4%<br>-0.9%  |
| -195.3<br>743.5 | -172.2<br>721.2  | 13.4%<br>3.1%   |
| 28.5%           | 27.6%  |   |
|                 | 204.6<br>-303.5<br>1,064.0<br>108.3<br>-320.5<br>-195.3<br>743.5 | 204.6 208.2 -303.5 -288.0 1,064.0 1,044.6 108.3 115.7 -320.5 -323.4 -195.3 -172.2 743.5 721.2 28.5% 27.6% |

Reinsurance commission is down by €7.4 million between June 2013 and June 2014. Contrary to 2014, 2013 reinsurance commissions included positive run-offs on commissions linked to previous attachment years.

Consequently, the net technical expense ratio is up by 2.4 points.

#### Net technical result

| In € million                | H1 2014 | H1 2013 | Variation % |
|-----------------------------|---------|---------|-------------|
| Net earned premiums         | 743.5   | 721.2   | 3.1%        |
| Net claims costs            | -347.9  | -378.6  | -8.1%       |
| Net technical expenses      | -195.3  | -172.2  | 13.4%       |
| Other non technical charges | -4.6    | -3.4    | 34.7%       |
| Net technical result (1)    | 195.8   | 166.9   | 17.3%       |
| Net combined ratio          | 73.1%   | 76.4%   |             |

<sup>(1)</sup> Net technical result = current operating income before net investment income

At €195.8 million, net technical result is €28.9 mllion above last year, thanks to sound risk management and higher profit retention.

#### Net investment income

| In € million   | H1 2014 | H1 2013 | Variation % |
|--|---------|---------|-------------|
| Revenues from investment property  | 1.3     | 1.3     | -1.2%       |
| Revenues from equity and debt securities                                   | 29.8    | 32.8    | -9.0%       |
| Revenues from securities-Bonds   | 26.5    | 30.5    | -13.1%      |
| Revenues from securities-equities  | 3.3     | 2.2     | 47.9%       |
| Other financial income   | 10.7    | 10.7    | 0.4%        |
| Investment income  | 41.9    | 44.8    | -6.5%       |
| Investment management charges  | -4.2    | -3.7    | 11.5%       |
| Net change in foreign currency   | -0.9    | 2.1     | -141.5%     |
| Net gain and loss on sales of investments less impairment and amortisation | 12.0    | 14.2    | -15.0%      |
| Net investment income (excluding financing expenses)                       | 48.9    | 57.3    | -14.8%      |



The net investment income (before financing expenses) amounts to €48.9 million compared to €57.3 million last year.

The current investment income is decreasing by €2.9 million to €41.9 million, linked to lower yields on bonds, partially offset by higher revenues on equities.

Net change in foreign currency also contributes negatively, with a loss of €0.9 million at the end of June 2014, compared to a profit of €2.1 million last year.

Net realized gains are lower by €2.1 million compared to half year 2013, at €12.0 million at June 2014 and mainly come from the bond and stock portfolio.

At end of June 2014, the market value of the Group's investment portfolio increased by €78.4 million compared to end of 2013, to €4,241.8 million, after payment of €186.5 million of dividends in June.

| In € million   |                           | June 30, 2014       |                           |                           |                                   |                           | December 31, 201    |                           |                           |
|--|---------------------------|---------------------|---------------------------|---------------------------|-----------------------------------|---------------------------|---------------------|---------------------------|---------------------------|
|  | Historical value          | Revaluation reserve | Net<br>carrying<br>amount | Fair value                | Unrealized<br>gains and<br>losses | Historical value          | Revaluation reserve | Net carrying amount       | Fair value                |
| - Equities<br>- Bonds<br>- Loans, deposits and other financial investments | 161.3<br>2,589.1<br>866.3 | 27.2<br>89.8<br>-   | 188.5<br>2,678.9<br>866.3 | 188.5<br>2,678.9<br>866.3 | :                                 | 154.1<br>2,596.9<br>837.9 | 27.0<br>60.0        | 181.1<br>2,656.9<br>837.9 | 181.1<br>2,656.9<br>837.9 |
| Total financial investments  | 3,616.6                   | 117.1               | 3,733.7                   | 3,733.7                   | -                                 | 3,588.8                   | 87.0                | 3,675.9                   | 3,675.9                   |
| Investment property  | -                         | -                   | 66.0                      | 192.1                     | 126.1                             | -                         | -                   | 60.2                      | 185.4                     |
| Cash   | -                         | -                   | 316.0                     | 316.0                     | -                                 | -                         | -                   | 302.2                     | 302.2                     |
| Total  | 3,616.6                   | 117.1               | 4,115.7                   | 4,241.8                   | 126.1                             | -                         | -                   | 4,038.3                   | 4,163.4                   |

#### Ordinary operating income

| In € million   | H1 2014 | H1 2013 | Variation % |
|--|---------|---------|-------------|
| Net technical result                                 | 195.8   | 166.9   | 17.3%       |
| Net investment income (excluding financing expenses) | 48.9    | 57.3    | -14.8%      |
| Ordinary operating income                            | 244.7   | 224.3   | 9.1%        |

At €244.7 million, the ordinary operating income is up €20.4 million, driven by the increase in the net technical result.

#### **Consolidated net Income**

| In € million  | H1 2014 | H1 2013 | Variation % |
|---|---------|---------|-------------|
| Ordinary operating income                                     | 244.7   | 224.3   | 9.1%        |
| Other non ordinary operating income and expense               | -2.0    | 29.1    | -107.0%     |
| Financing expenses  | -3.7    | -5.7    | -34.8%      |
| Share of Income from companies accounted by the equity method | 8.1     | 2.3     | 246.7%      |
| Corporation tax   | -72.3   | -80.7   | -10.5%      |
| Non controlling interests                                     | -1.6    | -2.9    | -47.3%      |
| Consolidated net income, Group share                          | 173.2   | 166.4   | 4.1%        |
| Tax rate  | -29.3%  | -32.3%  |             |

After non ordinary items, financing expenses, share of income from companies accounted by the equity method, and corporate tax, consolidated net income Group share stands at €173.2 million, compared to €166.4 million last year.

Other non-ordinary income and expenses included last year a one-time gain of €31.7 million on the legal contribution of Spanish and Argentinean entities to the Solunion joint-venture with MAPFRE. This exceptional gain is compensated at end of June 2014 by higher contribution from entities valued at equity and a lower tax ratio.



#### **Euler Hermes Group net result**

Statutory net income of the entity "Euler Hermes Group" amounts to €214.4 million at 30 June 2014, versus €220.6 million as at 30 June 2013. This result is dosely driven by the dividend upstream from the operational entities, main source of revenues of the entity "Euler Hermes Group".

#### Consolidated shareholders' equity

Consolidated shareholders' equity at 30 June 2014 amounts to €2,490.7 million, compared to €2,528.5 million at 31 December 2013, decreasing by €37.8 million. The main changes during the period are shown below.

|  | Capital          | Additional         | Consolidation<br>reserve and | Revaluation | Oth                 | er                        | Shareholders'                     | Non                      | Total                               |
|--|------------------|--------------------|------------------------------|-------------|---------------------|---------------------------|-----------------------------------|--------------------------|-------------------------------------|
| In € million   | stock            | paid-in<br>capital | Retained<br>earnings         | reserve     | Translation reserve | Treasury stock            | equity, Group<br>share            | controlling<br>interests | shareholders'<br>equity             |
| Shareholders' equity as at December 31, 2013 - IFRS  | 14.5             | 465.0              | 2,024.0                      | 63.6        | (45.7)              | (59.5)                    | 2,461.9                           | 66.6                     | 2,528.5                             |
| Available-for-sale assets (AFS)  |                  |                    |                              |             |                     |                           |                                   |                          |                                     |
| Measurement gain/(loss) taken to shareholders' equity  | -                | -                  | -                            | 35.0        | -                   | -                         | 35.0                              | -                        | 35.0                                |
| Impact of transferring realised gains and losses to income statement<br>Other changes  | -                | -                  | -                            | (10.1)      | -                   | -                         | (10.1)                            | -                        | (10.1)                              |
| Actuarial gain / (loss) on defined benefit plans<br>Impact of translation differences  | -                | -                  | (40.6)                       | (0.0)       | 7.5                 | -                         | (40.6)<br>7.5                     | 0.0                      | (40.6)<br>7.5                       |
| Components of other comprehensive income net of tax  | -                |                    | (40.6)                       | 24.9        | 7.5                 |                           | (8.1)                             | 0.0                      | (8.1)                               |
| Net income for the year  | -                |                    | 173.2                        |             | -                   |                           | 173.2                             | 1.6                      | 174.8                               |
| Comprehensive income of the period   | -                | -                  | 132.7                        | 24.9        | 7.5                 | -                         | 165.1                             | 1.6                      | 166.6                               |
| Capital movements Dividend distributions Cancellation of gains/losses on treasury shares Transaction between shareholder's Other movements | -<br>-<br>-<br>- | -<br>-<br>-<br>-   | (184.8)<br>-<br>0.8          | (0.0)       | -<br>-<br>-<br>-    | (16.6)<br>-<br>(0.0)<br>- | (16.6)<br>(184.8)<br>(0.0)<br>0.8 | (1.7)<br>-<br>(2.0)      | (16.6)<br>(186.5)<br>(0.0)<br>(1.2) |
| Shareholders' equity as at June 30th, 2014 - IFRS  | 14.5             | 465.0              | 1,972.6                      | 88.4        | (38.2)              | (76.1)                    | 2,426.2                           | 64.4                     | 2,490.7                             |

The decrease in the Group share consolidated shareholders' equity is due to the positive impacts of:

- the net result generated over the period for €+173.2 million excluding non-controlling interests
- the revaluation of the investment portfolio for €+24.9 million
- the translation differences for €+7.5 million
- other variation for €0.8 million

offset by the negative impacts attributable to:

- the dividends paid for €-184.8 million
- the transfer of realized gains & losses to P&L for €-10.1 million
- the actuarial losses on defined benefits plan for €-40.6 million
- the impact of operations on the treasury shares for €-16.6 million

The share of the non-controlling interests decreases by €-2.1 million.

## CONDENSED STATEMENTS

## CONSOLIDATED

## **FINANCIAL**

### **Consolidated balance sheet**

| (in € thousand)   | Notes | June 30, 2014 | December 31, 2013 |
|---|-------|---------------|-------------------|
| Goodwill  | 3     | 101 833       | 99 489            |
| Other intangible assets   |       | 99 779        | 88 985            |
| Intangible assets   |       | 201 612       | 188 474           |
| Investment property   | 4     | 65 993        | 60 231            |
| Financial investments   | 5     | 3 733 702     | 3 675 876         |
| Derivatives   |       | 16 665        | 13 801            |
| Investments- insurance businesses   |       | 3 816 360     | 3 749 908         |
| Investments accounted for by the equity method  | 6     | 197 145       | 193 853           |
| Share of assignees and reinsurers in the technical reserves and financial liabilities | 8     | 586 133       | 529 876           |
| Operating property and other property, plant and equipment                            |       | 130 790       | 138 339           |
| Acquisition costs capitalised   |       | 73 408        | 58 501            |
| Deferred tax assets   |       | 31 336        | 24 447            |
| Inwards insurance and reinsurance receivables   |       | 644 883       | 563 542           |
| Outwards reinsurance receivables  |       | 47 753        | 71 813            |
| Corporation tax receivables   |       | 16 246        | 20 161            |
| Other receivables   |       | 225 702       | 221 552           |
| Other assets  |       | 1 170 118     | 1 098 355         |
| Cash  | 7     | 316 009       | 302 190           |
| TOTAL ASSETS  |       | 6 287 377     | 6 062 656         |
|   |       |               | ,                 |
| Capital stock   |       | 14 510        | 14 510            |
| Additional paid-in capital  |       | 465 007       | 465 007           |
| Reserves  |       | 1 723 282     | 1 650 801         |
| Net income, group share   |       | 173 207       | 313 729           |
| Revaluation reserve   |       | 88 436        | 63 566            |
| Foreign exchange translation  |       | (38 219)      | (45 743)          |
| Shareholders' equity, Group share   |       | 2 426 223     | 2 461 870         |
| Non controlling interests   |       | 64 429        | 66 582            |
| Total shareholders' equity  |       | 2 490 652     | 2 528 452         |
| Provisions for risks and charges  |       | 351 965       | 310 374           |
| Bank borrowings   |       | 260 198       | 261 384           |
| Other borrowings  |       | -             | 351               |
| Borrowings  |       | 260 198       | 261 735           |
| Non-life technical reserves   | 8     | 2 138 756     | 2 028 682         |
| Liabilities related to contracts  |       | 2 138 756     | 2 028 682         |
| Deferred tax liabilities  |       | 233 662       | 264 903           |
| Inwards insurance and reinsurance liabilities   |       | 211 617       | 192 141           |
| Outwards reinsurance liabilities  |       | 197 279       | 145 300           |
| Corporation tax payables  |       | 81 230        | 46 284            |
| Other payables  |       | 322 018       | 284 785           |
| Other liabilities   |       | 1 045 806     | 933 413           |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY  |       | 6 287 377     | 6 062 656         |

## **Consolidated income statement**

(in  $\in$  thousand excepted for the earnings per share)

June 30,

|   | Notes | 2014      | 2013      |
|---|-------|-----------|-----------|
| Premiums written  |       | 1 191 677 | 1 194 327 |
| Premiums refunded   |       | (49 806)  | (59 077)  |
| Change in unearned premiums   |       | (77 846)  | (90 696)  |
| Earned premiums   |       | 1 064 025 | 1 044 554 |
| Service revenues  |       | 204 600   | 208 188   |
| Turnover  | 9     | 1 268 625 | 1 252 742 |
| Investment income   |       | 41 869    | 44 780    |
| Investment management charges   |       | (4 158)   | (3 730)   |
| Net gain (loss) on sales of investments less impairment and depreciation writebacks |       | 13 807    | 15 780    |
| Change in fair value of investments recognised at fair value through profit or loss |       | 168       | (1 564)   |
| Change in investment impairment provisions  |       | (1 942)   | (63)      |
| Net change in foreign currency  |       | (889)     | 2 141     |
| Net investment income   |       | 48 855    | 57 344    |
| Insurance services expenses   |       | (493 555) | (510 172) |
| Outwards reinsurance income   |       | 253 931   | 247 255   |
| Outwards reinsurance expenses   |       | (320 477) | (323 373) |
| Net outwards reinsurance income or expenses   | 9     | (66 546)  | (76 118)  |
| Contract acquisition expenses   |       | (228 734) | (215 024) |
| Administration expenses   |       | (98 883)  | (107 576) |
| Other ordinary operating income   |       | 12 881    | 11 129    |
| Other ordinary operating expenses   |       | (197 964) | (188 059) |
| CURRENT OPERATING INCOME  | 9     | 244 679   | 224 266   |
| Other non ordinary operating expenses   |       | (2 868)   | (3 963)   |
| Other non ordinary operating income   |       | 834       | 33 091    |
| OPERATING INCOME  |       | 242 645   | 253 394   |
| Financing expenses  |       | (3 707)   | (5 683)   |
| Share of Income from companies accounted by the equity method                       | 6     | 8 120     | 2 342     |
| Corporation tax   |       | (72 298)  | (80 736)  |
| CONSOLIDATED NET INCOME   |       | 174 760   | 169 317   |
| o/w   |       | _         |           |
| NET INCOME, GROUP SHARE   |       | 173 207   | 166 372   |
| Non controlling interests   |       | 1 553     | 2 945     |
| Earnings per share (in euros)   | 10    | 3,93      | 3,78      |
| Diluted earnings per share (in euros)   | 10    | 3,93      | 3,78      |
| Earnings per share of continuing activities (in euros)                              |       | 3,93      | 3,78      |
| Diluted earnings per share of continuing activies (in euros)                        |       | 3,93      | 3,78      |

## Consolidated statement of other comprehensive income

| (in € thousand)  | June     | 30,      |
|--|----------|----------|
|  | 2014     | 2013     |
| NET INCOME, GROUP SHARE  | 173 207  | 166 372  |
| Net income, Non controlling interests  | 1 553    | 2 945    |
| Actuarial gains and losses on defined benefit plans net of tax                                   | (40 555) | (3 550)  |
| Other comprehensive income - Items that may never be reclassified to profit and loss             | (40 555) | (3 550)  |
| Available-for-sale investments - reclassification to net income                                  | (13 966) | (12 841) |
| Tax impact   | 3 904    | 3 941    |
| Available-for-sale investments - changes arising during the period                               | 45 903   | (36 884) |
| Tax impact   | (10 947) | 9 561    |
| Available-for-sale investments - miscellanous  | -        | 42       |
| Foreign currency translation adjustments   | 7 520    | (10 976) |
| Other comprehensive income - Items that may be reclassified to profit and loss in future periods | 32 414   | (47 157) |
| Other comprehensive income - non controlling interests share net of tax                          | 20       | (56)     |
| Total comprehensive income   | 166 639  | 118 554  |
| Total comprehensive income, Group share  | 165 066  | 115 665  |
| Total comprehensive income, Non controlling interests  | 1 573    | 2 889    |

## **Consolidated statement of cash flows**

June 30,

|  | Notes | 2014  | 201  |
|--|-------|---|--|
| Net income, Group share  |       | 173 207   | 166 372  |
|  |       |   |  |
| Corporation tax  |       | 72 298  | 80 736   |
| Financing expense  |       | 3 707   | 5 683  |
| Minority interests   |       | 1 553   | 2 945  |
| Income (loss) of companies accounted for by the equity method  | 6     | (8 120)   | (2 342   |
| Operating income before tax  |       | 242 645   | 253 394  |
| Allocation to and writebacks of depreciation, amortisation and reserves  |       | 20 597  | 15 623   |
| Change in technical reserves   |       | 51 865  | 95 25  |
| Change in deferred acquisition costs   |       | (14 913)  | (7 399   |
| Change in fair value of financial instruments recognised at fair value through the income statement<br>(excluding cash and cash equivalents)   |       | 905   | (915   |
| Realised capital gains/(losses) net of writebacks  |       | (13 807)  | (49 832  |
| Unrealised foreign exchange gain (loss) in company accounts  |       | 695   | (4 503   |
| Revenues and expenses linked to stock options and similar  |       | -   |  |
| Interest revenues received accrued   |       | 7 243   | 3 752  |
| Adjustment for elements included in operating income that do not correspond to cash flows and reclassification of financing and investment flows   |       | 52 585  | 51 98°   |
| Dividends received from companies accounted for by the equity method   | 6     | 10 414  | 19 12  |
| Change in liabilities and receivables relating to insurance and reinsurance transactions   |       | 13 327  | (49 256  |
| Change in operating receivables and liabilities  |       | 22 722  | 86   |
| Change in other assets and liabilities   |       | (2 672)   | (4 522   |
|  |       | (00.000)  | (54.404  |
| Corporation tax  Cash flow related to operating activities   |       | (60 282)<br><b>(16 491)</b>   | ·  |
| Cash flow related to operating activities  |       | (16 491)  | (54 494)<br>(88 280)<br>217 095  |
| Cash flow related to operating activities  |       |   | (88 280  |
| Cash flow related to operating activities  |       | (16 491)  | (88 280  |
| Cash flow related to operating activities  CASH FLOW FROM OPERATING ACTIVIES   |       | 278 739   | 217 099  |
| Cash flow related to operating activities  CASH FLOW FROM OPERATING ACTIVIES  Acquisitions of subsidiaries and joint ventures, net of acquired cash  | 6     | 278 739   | 217 099<br>38 412  |
| Cash flow related to operating activities  CASH FLOW FROM OPERATING ACTIVIES  Acquisitions of subsidiaries and joint ventures, net of acquired cash  Disposals of subsidiaries and joint ventures, net of ceded cash   | 6     | 278 739   | (88 280<br>217 09:   |
| Cash flow related to operating activities  CASH FLOW FROM OPERATING ACTIVIES  Acquisitions of subsidiaries and joint ventures, net of acquired cash Disposals of subsidiaries and joint ventures, net of ceded cash Acquisitions of equity interests in companies accounted for by the equity method   | 6     | 278 739   | (88 280<br>217 09:<br>38 41:<br>(73 467  |
| Cash flow related to operating activities  CASH FLOW FROM OPERATING ACTIVIES  Acquisitions of subsidiaries and joint ventures, net of acquired cash Disposals of subsidiaries and joint ventures, net of ceded cash Acquisitions of equity interests in companies accounted for by the equity method Disposals of equity method investments Merger   | 6     | 278 739   | (88 280<br>217 099<br>38 412<br>(73 467  |
| Cash flow related to operating activities  CASH FLOW FROM OPERATING ACTIVIES  Acquisitions of subsidiaries and joint ventures, net of acquired cash Disposals of subsidiaries and joint ventures, net of ceded cash Acquisitions of equity interests in companies accounted for by the equity method Disposals of equity method investments Merger   | 6     | (16 491)<br>278 739<br>(1 241)<br>-<br>-<br>-   | (88 280<br>217 099<br>38 41:<br>(73 467<br>(10<br>(35 066  |
| Cash flow related to operating activities  CASH FLOW FROM OPERATING ACTIVIES  Acquisitions of subsidiaries and joint ventures, net of acquired cash Disposals of subsidiaries and joint ventures, net of ceded cash Acquisitions of equity interests in companies accounted for by the equity method Disposals of equity method investments Merger  Cash flow linked to changes in the consolidation scope   | 6     | (16 491)<br>278 739<br>(1 241)<br>-<br>-<br>(1 241)   | (88 280<br>217 099<br>38 412<br>(73 467<br>(10<br>(35 066  |
| Cash flow related to operating activities  CASH FLOW FROM OPERATING ACTIVIES  Acquisitions of subsidiaries and joint ventures, net of acquired cash Disposals of subsidiaries and joint ventures, net of ceded cash Acquisitions of equity interests in companies accounted for by the equity method Disposals of equity method investments Merger Cash flow linked to changes in the consolidation scope Disposals of AFS securities  | 6     | (16 491)<br>278 739<br>(1 241)<br>-<br>-<br>(1 241)   | 38 412<br>(73 467<br>(10<br>(35 066<br>492 423   |
| Cash flow related to operating activities  CASH FLOW FROM OPERATING ACTIVIES  Acquisitions of subsidiaries and joint ventures, net of acquired cash Disposals of subsidiaries and joint ventures, net of ceded cash Acquisitions of equity interests in companies accounted for by the equity method Disposals of equity method investments Merger  Cash flow linked to changes in the consolidation scope Disposals of AFS securities Matured HTM securities  | 6     | (16 491)<br>278 739<br>(1 241)<br>-<br>-<br>(1 241)   | (88 280<br>217 099<br>38 412<br>(73 467<br>(10<br>(35 066<br>492 427   |
| Cash flow related to operating activities  CASH FLOW FROM OPERATING ACTIVIES  Acquisitions of subsidiaries and joint ventures, net of acquired cash Disposals of subsidiaries and joint ventures, net of ceded cash Acquisitions of equity interests in companies accounted for by the equity method Disposals of equity method investments Merger  Cash flow linked to changes in the consolidation scope Disposals of AFS securities Matured HTM securities Disposals of investment properties Disposals of securities held for trading  | 6     | (16 491)  278 739  (1 241)  (1 241) 639 357   | (88 280<br>217 099<br>38 412<br>(73 467<br>(10<br>(35 066<br>492 427<br>409<br>2 158   |
| Cash flow related to operating activities  CASH FLOW FROM OPERATING ACTIVIES  Acquisitions of subsidiaries and joint ventures, net of acquired cash Disposals of subsidiaries and joint ventures, net of ceded cash Acquisitions of equity interests in companies accounted for by the equity method Disposals of equity method investments Merger Cash flow linked to changes in the consolidation scope Disposals of AFS securities Matured HTM securities Disposals of investment properties Disposals of securities held for trading   | 6     | (16 491)  278 739  (1 241)  (1 241) 639 357 1 495   | (88 280<br>217 099<br>38 412<br>(73 467<br>(10<br>(35 066<br>492 423<br>409<br>2 158<br>494 999  |
| Cash flow related to operating activities  CASH FLOW FROM OPERATING ACTIVIES  Acquisitions of subsidiaries and joint ventures, net of acquired cash Disposals of subsidiaries and joint ventures, net of ceded cash Acquisitions of equity interests in companies accounted for by the equity method Disposals of equity method investments Merger Cash flow linked to changes in the consolidation scope Disposals of AFS securities Matured HTM securities Disposals of investment properties Disposals of securities held for trading Cash flow linked to disposals and redemptions of investments  | 6     | (16 491)  278 739  (1 241)  (1 241)  639 357  - 1 495  640 852  | (88 280<br>217 099<br>38 412<br>(73 467<br>(10<br>(35 066<br>492 423<br>409<br>2 158<br>494 999  |
| Cash flow related to operating activities  CASH FLOW FROM OPERATING ACTIVIES  Acquisitions of subsidiaries and joint ventures, net of acquired cash Disposals of subsidiaries and joint ventures, net of ceded cash Acquisitions of equity interests in companies accounted for by the equity method Disposals of equity method investments Merger  Cash flow linked to changes in the consolidation scope Disposals of AFS securities Matured HTM securities Disposals of investment properties Disposals of securities held for trading  Cash flow linked to disposals and redemptions of investments Acquisitions of AFS securities   | 6     | (16 491)  278 739  (1 241)  (1 241)  639 357  - 1 495  640 852  | (88 280<br>217 099<br>38 412<br>(73 467<br>(10<br>(35 066<br>492 427<br>409<br>2 158<br>494 999<br>(503 417  |
| Cash flow related to operating activities  CASH FLOW FROM OPERATING ACTIVIES  Acquisitions of subsidiaries and joint ventures, net of acquired cash Disposals of subsidiaries and joint ventures, net of ceded cash Acquisitions of equity interests in companies accounted for by the equity method Disposals of equity method investments Merger  Cash flow linked to changes in the consolidation scope Disposals of AFS securities Matured HTM securities Disposals of investment properties Disposals of securities held for trading  Cash flow linked to disposals and redemptions of investments Acquisitions of AFS securities Acquisitions of HTM securities  |       | (16 491)  278 739  (1 241)  (1 241)  639 357  - 1 495  640 852 (635 738)  | (88 280<br>217 099<br>38 412<br>(73 467<br>(10<br>(35 066<br>492 423<br>409<br>2 158<br>494 999<br>(503 417  |
| Cash flow related to operating activities  CASH FLOW FROM OPERATING ACTIVIES  Acquisitions of subsidiaries and joint ventures, net of acquired cash Disposals of subsidiaries and joint ventures, net of ceded cash Acquisitions of equity interests in companies accounted for by the equity method Disposals of equity method investments Merger  Cash flow linked to changes in the consolidation scope Disposals of AFS securities Matured HTM securities Disposals of investment properties Disposals of securities held for trading  Cash flow linked to disposals and redemptions of investments Acquisitions of AFS securities Acquisitions of hTM securities Acquisitions of investment and operating properties Acquisitions of trading securities   |       | (16 491)  278 739  (1 241)  (1 241)  639 357  - 1 495  640 852 (635 738)  - (6 698)   | (88 280<br>217 09!<br>38 412<br>(73 467<br>(10<br>(35 066<br>492 42]<br>409<br>2 15!<br>494 99!<br>(503 417<br>(2 951<br>(3 643)   |
| Cash flow related to operating activities  CASH FLOW FROM OPERATING ACTIVIES  Acquisitions of subsidiaries and joint ventures, net of acquired cash Disposals of subsidiaries and joint ventures, net of ceded cash Acquisitions of equity interests in companies accounted for by the equity method Disposals of equity method investments Merger  Cash flow linked to changes in the consolidation scope Disposals of AFS securities Matured HTM securities Disposals of investment properties Disposals of securities held for trading  Cash flow linked to disposals and redemptions of investments Acquisitions of AFS securities Acquisitions of investment and operating properties Acquisitions of trading securities  |       | (16 491)  278 739  (1 241)  (1 241)  639 357  - 1 495  640 852  (635 738)  - (6 698) (5 034)                                | (88 280<br>217 09:<br>38 41:<br>(73 467<br>(10<br>(35 066<br>492 42:<br>40:<br>2 15:<br>494 99:<br>(503 417<br>(2 951)<br>(3 643<br>(510 011                             |
| Cash flow related to operating activities  CASH FLOW FROM OPERATING ACTIVIES  Acquisitions of subsidiaries and joint ventures, net of acquired cash Disposals of subsidiaries and joint ventures, net of ceded cash Acquisitions of equity interests in companies accounted for by the equity method Disposals of equity method investments Merger  Cash flow linked to changes in the consolidation scope Disposals of AFS securities Matured HTM securities Disposals of investment properties Disposals of securities held for trading  Cash flow linked to disposals and redemptions of investments Acquisitions of AFS securities Acquisitions of hTM securities Acquisitions of investment and operating properties Acquisitions of trading securities Cash flow linked to acquisitions of investments Disposals of other investments and intangible assets (1)                              |       | (16 491)  278 739  (1 241)  (1 241)  639 357  - 1 495  640 852 (635 738)  - (6 698) (5 034) (647 470)                       | (88 280<br>217 095<br>38 412<br>(73 467<br>(10<br>(35 066<br>492 427<br>409<br>2 158<br>494 995<br>(503 417)<br>(2 951<br>(3 643<br>(510 011<br>1 880 925                |
| Cash flow related to operating activities  CASH FLOW FROM OPERATING ACTIVIES  Acquisitions of subsidiaries and joint ventures, net of acquired cash Disposals of subsidiaries and joint ventures, net of ceded cash Acquisitions of equity interests in companies accounted for by the equity method Disposals of equity method investments Merger  Cash flow linked to changes in the consolidation scope Disposals of AFS securities Matured HTM securities Disposals of investment properties Disposals of securities held for trading  Cash flow linked to disposals and redemptions of investments Acquisitions of AFS securities Acquisitions of investment and operating properties Acquisitions of trading securities Cash flow linked to acquisitions of investments Disposals of other investments and intangible assets (1) Acquisitions of other investments and intangible assets (1) |       | (16 491)  278 739  (1 241)  (1 241)  639 357  - 1 495  640 852 (635 738)  - (6 698) (5 034) (647 470) 1 191 254             | (88 280<br>217 095<br>38 412<br>(73 467<br>(10<br>(35 066)<br>492 427<br>409<br>2 158<br>494 995<br>(503 417<br>(2 951<br>(3 643<br>(510 011)<br>1 880 925<br>(1 792 152 |
| Cash flow related to operating activities  CASH FLOW FROM OPERATING ACTIVIES  Acquisitions of subsidiaries and joint ventures, net of acquired cash Disposals of subsidiaries and joint ventures, net of ceded cash Acquisitions of equity interests in companies accounted for by the equity method Disposals of equity method investments Merger  Cash flow linked to changes in the consolidation scope Disposals of AFS securities Matured HTM securities Disposals of investment properties Disposals of securities held for trading  Cash flow linked to disposals and redemptions of investments Acquisitions of AFS securities Acquisitions of investment and operating properties Acquisitions of trading securities Cash flow linked to acquisitions of investments Disposals of other investments and intangible assets (1)   |       | (16 491)  278 739  (1 241)  (1 241)  639 357  - 1 495  640 852 (635 738)  - (6 698) (5 034) (647 470) 1 191 254 (1 238 605) |  |

(1) These amounts are mainly composed of short term cash operations  $% \left( 1\right) =\left( 1\right) \left( 1\right)$ 

June 30,

June 30,

| (in € thousand)   | Notes | 2014      | 2013      |
|---|-------|-----------|-----------|
| Increases and decreases in capital                                  |       | (1)       | 8 166     |
| Change in treasury stock  |       | (16 650)  | 2 984     |
| Dividends paid  |       | (186 548) | (176 393) |
| Cash flow linked to transactions with the shareholders              |       | (203 199) | (165 243) |
| Change in non voting shares   |       | -         | -         |
| Changes in loans and subordinated securities                        |       | 24        | 986       |
| Interest paid   |       | (4 906)   | (9 675)   |
| Cash flow from Group financing                                      |       | (4 882)   | (8 689)   |
| CASH FLOW FROM FINANCING ACTIVITIES                                 |       | (208 081) | (173 932) |
| Impact of foreign exchange differences on cash and cash equivalents |       | (26)      | (283)     |
| Reclassification  |       | 10        | 11 300    |
| Other cash flows linked to restructuring operations                 |       | (1 261)   | -         |
| OTHER NET CHANGES IN CASH   |       | (1 277)   | 11 017    |
| Change in cash flows  |       | 14 171    | 92 870    |
| Change in cash and cash equivalents                                 |       | 14 171    | 92 870    |
| Cash and cash equivalents at begining of period                     | 7     | 301 840   | 308 030   |
| Cash and cash equivalents at end of period                          | 7     | 316 011   | 400 900   |

At the end of June 2014, the cash position increased by  $\leq$ 14.2 thousand.

- Cash flow from operating activities increased by €61.6 million, from €217.1 million in June 2013 to €287.7 million in June 2014, mainly due to improvement of flows related to the operations of reinsurance.
- Investment activities contributed for €-55.2 million to the cash variation at the end of June 2014, against €38.7 million at the end of June 2013, mainly due to net acquisitions of short-term investments for €-47.4 million in June 2014 compared to net disposals for €88.8 million at the end of June 2013 and due to net cash outflow of €-35.1 million related to changes in the consolidation scope in 2013, of which Solunion.
- Cash outflows from the financing activities increased from €-173.9 million at the end of June 2013 to €-208.1 million at the end of June 2014, mainly due to the repurchase of treasury shares during the first half 2014 and the payment of the dividend.

### Consolidated statement of changes in equity

#### For the 1<sup>st</sup> half 2014

| (in € thousand)  | Capital<br>Stock | Additional<br>paid-in-<br>capital | Consolidation<br>reserve and<br>Retained<br>earnings | Revaluation reserve | Translation reserve | Treasury<br>shares | Shareholders'<br>equity, group<br>share | Non<br>controlling<br>interests | Total<br>shareholders'<br>equity |
|--|------------------|-----------------------------------|--|---------------------|---------------------|--------------------|---|---------------------------------|----------------------------------|
| Opening Shareholders ' equity, Group share   | 14 510           | 465 007                           | 2 024 004  | 63 566              | (45 743)            | (59 474)           | 2 461 870                               | 66 582                          | 2 528 452                        |
| Available-for-sale assets (AFS)  | -                | -                                 | -  | -                   | -                   | -                  | -                                       | -                               | -                                |
| Measurement gain / (loss) taken to shareholders' equity                            | -                | -                                 |  | 34 956              | -                   | -                  | 34 956                                  | -                               | 34 956                           |
| Impact of transferring realised gains and losses to income statement               |                  | -                                 |  | (10 062)            | -                   | -                  | (10 062)                                |                                 | (10 062)                         |
| Other changes  |                  | -                                 |  | -                   | -                   | -                  | -                                       |                                 | -                                |
| Cash flow hedges   | -                | -                                 |  | -                   | -                   | -                  | -                                       | -                               | -                                |
| Gain / (loss) taken to shareholders' equity  | -                | -                                 |  | -                   | -                   | -                  | -                                       | -                               | -                                |
| Impact of transferring realised profits and losses in the year to income statement |                  |                                   |  |                     |                     |                    | -                                       |                                 | -                                |
| Impact of transfers on the initial amount of hedges                                |                  |                                   |  |                     |                     |                    | -                                       |                                 | -                                |
| Actuarial gain / (loss) on defined benefit plans                                   |                  |                                   | (40 555)   |                     |                     |                    | (40 555)                                |                                 | (40 555)                         |
| Impact of translation differences  |                  | -                                 |  | (4)                 | 7 524               |                    | 7 520                                   | 20                              | 7 540                            |
| Components of other comprehensive income net of tax                                | -                | -                                 | (40 555)   | 24 890              | 7 524               |                    | (8 141)                                 | 20                              | (8 121)                          |
| Net income for the year  | -                |                                   | 173 207  |                     |                     |                    | 173 207                                 | 1 553                           | 174 760                          |
| Comprehensive income of the period   | -                |                                   | 132 652  | 24 890              | 7 524               |                    | 165 066                                 | 1 573                           | 166 639                          |
| Capital movements  | -                |                                   |  |                     |                     | (16 638)           | (16 638)                                | -                               | (16 638)                         |
| Dividend distributions   |                  |                                   | (184 826)  |                     |                     |                    | (184 826)                               | (1 723)                         | (186 549)                        |
| Shareholders' equity component of share-based payment plans                        |                  |                                   |  |                     |                     |                    | -                                       |                                 | -                                |
| Cancellation of gains/losses on treasury shares                                    |                  |                                   |  |                     |                     | (12)               | (12)                                    |                                 | (12)                             |
| Transaction between shareholder's  |                  | -                                 | 783  | (20)                | -                   | -                  | 763                                     | (2 003)                         | (1 240)                          |
| Other movements  |                  | -                                 |  |                     |                     |                    | -                                       |                                 |                                  |
| Closing Shareholders ' equity, Group share   | 14 510           | 465 007                           | 1 972 613  | 88 436              | (38 219)            | (76 124)           | 2 426 223                               | 64 429                          | 2 490 652                        |

#### For the 1st half 2013

| (in € thousand)  | Capital<br>Stock | Additional paid-in-<br>capital | Consolidation<br>reserve and<br>Retained<br>earnings | Revaluation reserve | Translation reserve | Treasury<br>shares | Shareholders'<br>equity, group<br>share | Non<br>controlling<br>interests | Total<br>shareholders'<br>equity |
|--|------------------|--------------------------------|--|---------------------|---------------------|--------------------|---|---------------------------------|----------------------------------|
| Opening Shareholders ' equity, Group share   | 14 468           | 456 883                        | 1 864 869  | 92 777              | (21 821)            | (61 935)           | 2 345 241                               | 68 261                          | 2 413 502                        |
| Available-for-sale assets (AFS)  | -                | -                              | -  | -                   | -                   | -                  | -                                       | -                               | -                                |
| Measurement gain / (loss) taken to shareholders' equity                            | -                | -                              |  | (27 323)            | -                   | -                  | (27 323)                                | (25)                            | (27 348)                         |
| Impact of transferring realised gains and losses to income statement               | -                | -                              |  | (8 900)             | -                   | -                  | (8 900)                                 | -                               | (8 900)                          |
| Other changes  | -                | -                              | 32   | 10                  | -                   | -                  | 42                                      | (17)                            | 25                               |
| Cash flow hedges   | -                | -                              |  |                     | -                   | -                  | -                                       |                                 |                                  |
| Gain / (loss) taken to shareholders' equity  | -                | -                              |  |                     | -                   | -                  | -                                       |                                 | -                                |
| Impact of transferring realised profits and losses in the year to income statement | -                | -                              |  | -                   | -                   | -                  | -                                       | -                               | -                                |
| Impact of transfers on the initial amount of hedges                                |                  |                                |  |                     |                     |                    | -                                       |                                 | -                                |
| Actuarial gain / (loss) on defined benefit plans                                   |                  |                                | (3 550)  |                     |                     |                    | (3 550)                                 | (26)                            | (3 576)                          |
| Impact of translation differences  |                  |                                | 1 846  | (30)                | (12 792)            |                    | (10 976)                                | 12                              | (10 964)                         |
| Components of other comprehensive income net of tax                                |                  | -                              | (1 672)  | (36 243)            | (12 792)            | -                  | (50 707)                                | (56)                            | (50 763)                         |
| Net income for the year  | -                | -                              | 166 372  | ·                   | -                   | -                  | 166 372                                 | 2 945                           | 169 317                          |
| Comprehensive income of the period   | -                |                                | 164 700  | (36 243)            | (12 792)            |                    | 115 665                                 | 2 889                           | 118 554                          |
| Capital movements  | 42               | 8 125                          | -  | -                   | -                   | 2 808              | 10 975                                  | -                               | 10 975                           |
| Dividend distributions   |                  |                                | (176 004)  |                     |                     |                    | (176 004)                               | (388)                           | (176 392)                        |
| Shareholders' equity component of share-based payment plans                        |                  |                                |  |                     |                     |                    |   |                                 |                                  |
| Cancellation of gains/losses on treasury shares                                    |                  |                                |  |                     |                     | 176                | 176                                     |                                 | 176                              |
| Other movements  | -                | -                              | (300)  |                     | 88                  | -                  | (212)                                   | 14                              | (198)                            |
| Closing Shareholders ' equity, Group share   | 14 510           | 465 008                        | 1 853 265  | 56 534              | (34 525)            | (58 951)           | 2 295 841                               | 70 776                          | 2 366 617                        |

As at June 30, 2014, the share capital of Euler Hermes consisted of 45,342,177 fully paid-up shares. At the same date the Group holds 1,342,512 treasury shares.

In accordance with IAS 39, available-for-sale (AFS) investments were revaluated at market value with the resulting gain or loss being taken directly to the revaluation reserve with no impact on the consolidated income statement. During the year, the increase in the revaluation reserve totaled €24,890 thousand net of taxes.

The change in translation reserves up to €7,524 thousand during the exercise relates mainly to the British Pound for €6,598 thousand, the US Dollar for an impact of €1 201 thousand, the Brazilian Real for €823 thousand, the Hungarian Forint for €-904 thousand and the Russian Ruble for €-266 thousand.

The variation of the non-controlling interests down to €-2,153 thousand is mainly due to the buyback of non-controlling interests of Euler Hermes Hellas Credit Insurance for an impact of €-2,003 thousand, the net result for the period for €1 553 thousand and the dividend distributions for €-1,723 thousand.

#### Notes to the consolidated financial statements

#### Note 1 Significant events

The following significant events occurred in the first semester 2014:

#### Changes in the share capital and in share ownership

As at June 30, 2014, the Allianz Group owned 30,744,048 shares out of a total of 45,342,177 shares, corresponding to 67.8% of the share capital of Euler Hermes. Consequently, Euler Hermes is integrated into the Allianz consolidation scope.

As at June 30, 2014, Euler Hermes' share capital was composed of 45,342,177 shares, including 1,342,512 shares held in treasury stock.

#### Euler Hermes: AA- rating with stable outlook by Chinese rating agency Dagong Europe

In January 2014, Euler Hermes has received a AA- rating from the leading Chinese credit rating agency Dagong Europe, and is also the first insurance company in Europe to be rated by the agency.

#### Initiative EH 3.0 launch

At the end of January 2014 Euler Hermes launched the EH 3.0 initiative by leveraging on the increased customer centricity resulting from Excellence. Each Euler Hermes Group Region has launched the EH 3.0 Initiative locally, through a bottom-up approach, with the focus on the needs of customers in local markets. This new three-year program shall significantly sharpen the Euler Hermes customer service focus and create customer value by making Euler Hermes easier to work with.

#### Euler Hermes increases shareholding in its Greek subsidiary Euler Hermes Hellas Credit Insurance SA

In January 2014, Euler Hermes has bought-back the minority interests of Euler Hermes Hellas Credit Insurance. The Greek subsidiary is now 100% held by the Euler Hermes group.

#### Creation of Euler Hermes service entities

On January 1<sup>st</sup>, 2014 Euler Hermes created new companies: Euler Hermes Services Taiwan, Euler Hermes Services G.C.C Ltd, a company located in Dubai and Euler Hermes Services Bulgaria.

#### Transfer of the Singapore Insurance portfolio to Euler Hermes Europe

In the context of the legal restructuring in the Euler Hermes Group, the insurance portfolio of the Singapore branch was transferred on June 1<sup>st</sup> from Euler Hermes Deutschland to Euler Hermes Europe in Belgium.

#### Change of the Company name

Following the Shareholders' Meeting of May, 28 2014, the company name "Euler Hermes S.A." has been changed to "Euler Hermes Group".

#### Note 2 IFRS accounting and valuation rules

Euler Hermes Group is a company domiciled in France. The Headquarters of Euler Hermes Group are located 1, Place des Saisons 92048 Paris – La Défense Cedex. The consolidated financial statements as at June 30, 2014, include Euler Hermes Group and its subsidiaries (the whole designated as "the Group" and each subsidiary individually as "the entity of the Group") and the quota-share of the Group in its associated companies or joint ventures.

Euler Hermes Group is registered in RCS with the reference number 552 040 594.

The financial statements of the Euler Hermes group as at June 30, 2014 were approved by the Group Management Board of July 29<sup>th</sup>, 2014 and presented to the Supervisory Board of July 30, 2014.

#### 2.1. General Principles

In accordance with European regulation no. 1606/2002 of July 19<sup>th</sup>, 2002, the consolidated financial statements published as at June 30, 2014 were prepared in accordance with IAS 34 as adopted by the European Union. International accounting standards comprise IFRS (International Financial Reporting Standards) and IAS (International Accounting Standards), together with their interpretative texts. These interim financial statements should be read in conjunction with the consolidated financial statements of the group as at December 31<sup>st</sup>, 2013, prepared in accordance with IFRS standards as adopted by the European Union.

The standards and interpretations applied stem essentially from:

- IAS/IFRS and their interpretative texts whose application is mandatory at June 30, 2014 as adopted by the European Union;
- Guidance provided in CNC recommendation no. 2013-R05 relating to the format of financial statements prepared by insurance firms under international accounting guidelines.

The financial statements are presented in euros, the functional currency, rounded to the nearest thousand. They have been prepared on a historical cost basis except for asset and liability items relating to insurance policies, which are measured in accordance with the methods already applied by the Group and for financial instruments measured at fair value (financial instruments at fair value through the consolidated income statement and available-for sale financial instruments). Non-current assets and groups of assets held with a view to being sold are measured at the lower of carrying amount and fair value less selling costs.

#### 2.2. Changes in the accounting framework applicable to Euler Hermes in 2014

Standards, amendments and interpretations for which application is mandatory in 2014 are the following ones:

- IFRS 10, Consolidated financial statements
- IFRS 11, Joint Arrangements
- IFRS 12, Disclosure of interests in other entities
- IAS 28, Investments in associates and joint ventures

The consolidation standards detailed above (IFRS 10, IFRS 11 and IFRS 12) were published in May 2011 and were adopted by the European Union on December 29, 2012, with mandatory retrospective application from January 1<sup>st</sup>, 2014 at the latest.

#### Impact of the first-time application of IFRS 10, Consolidated Financial Statements

IFRS 10 replaces the provisions on consolidated financial statements in IAS 27, Consolidated and Separate Financial Statements, and SIC 12, Consolidation – Special Purpose Entities.

IFRS 10 introduces a new single control model based on three criteria: "An investor controls an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee". Previously, control was defined in IAS 27 as the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

With a view to the first-time application of this standard, the Group undertook an analysis of its investments to determine the level of control exercised over them pursuant to the new definition of control. The procedures performed did not identify any material impact of the first-time application of this standard.

#### Impact of first-time application of IFRS 11, Joint Arrangements

IFRS 11 replaces IAS 31, Interests in Joint Ventures and SIC 13, Jointly Controlled Entities - Non-Monetary Contributions by Venturers. This new standard deals with how a joint arrangement should be classified when two or more parties have joint control. Pursuant to this new standard, there are only two types of joint arrangement: joint ventures and joint operations. Classification is based on the rights and obligations of the parties to the arrangement, taking into consideration the structure and legal form of the arrangement, the terms agreed by the parties in the contractual arrangement and, when relevant, other facts and circumstances.

A joint venture is a joint arrangement whereby the parties (joint venturers) that have joint control of the arrangement have rights to the net assets of the arrangement.

A joint operation is a joint arrangement whereby the parties (joint operators) have direct rights to the assets and obligations for the liabilities, relating to the arrangement.

Pursuant to IFRS 11, joint arrangements classified as joint ventures must be accounted for using the equity method (proportionate consolidation is no longer authorized). Each joint operator in a joint operation must account for the assets and liabilities (income and expenses) relating to its interest in the joint operation.

Given the changes concerning the forms of joint arrangements and to consolidation methods, the Group undertook a review of its joint arrangements, covering all periods presented. The main arrangements under joint control within the Group qualify as joint ventures pursuant to IFRS 11 and were already equity-accounted in accordance with IFRS 11.

The company NV Interpolis Kredietverzekeringen had been previously analyzed as a joint operation; but pursuant to IFRS11, this company finally qualifies as joint ventures and is equity-accounted from 1st of January 2014. The impacts are not significant at Group level. Consequently, comparative financial statements related to the previous period were not retrospectively restated.

#### Impact of the first-time application of IFRS 12, Disclosure of Interests in Other Entities

IFRS 12 concerns the disclosure of interests in subsidiaries, joint arrangements, associates and/or unconsolidated structured entities. First-time application of this standard results in the provision of more detailed disclosures in the notes to the financial statements. As part of condensed financial statements as at June 30, 2014, information required by IFRS 12, mainly related to joint ventures, are disclosed in the notes in order to allow an accurate reading of the financial statements.

#### Impact of first-time application of IAS 28, revised

The first-time application of this revised standard has no impact on the consolidated financial statements of the Group.

The amendments to this standard are primarily the result of the new consolidation standards referred to above.

#### Early application of standards

The Group has not early adopted standards and interpretations that are not yet mandatorily effective at January 1st, 2014.

#### 2.3. Consolidation scope

Euler Hermes has increased from 80.3% to 100% its participation in its consolidated Greek subsidiary Euler Hermes Hellas Credit Insurance SA.

Euler Hermes created the following services entities: Euler Hermes Services Taiwan, Euler Hermes Services G.C.C Ltd in Dubai and Euler Hermes Services Bulgaria which have been consolidated since January 1<sup>st</sup> 2014.

#### 2.4. Use of estimates

The production of the consolidated financial statements of Euler Hermes is based on estimates for a part of assets and liabilities items. The management is called upon to review these estimates in the event of changes that may alter the basis on which they have been established or due to the consideration of new information or accrued experience.

The table below summarizes the assessment methods of estimates for the main aggregates of the balance sheet:

|                    | Estimate   | Communicated Information   |
|--------------------|--|--|
| Note 3             | Impairment of goodwill                                   | An impairment of goodwill is recognised when the higher of the Cash Generating Unit's value in use (present value of future cash flows) and fair value less any selling costs is less than its carrying amount (share of net assets and goodwill).   |
|                    |  | The fair value of the Cash Generating Unit's is based on assumptions of capital costs, growth rate to infinity and loss ratio & standard retention rates used in the calculation of the final values.  |
| Note 4             | Fair value of real estate held for investments & for use | The fair value of buildings is estimated based on market prices, adjusted, where applicable, to take into account the nature, location or other specific features of the building concerned.   |
| Note not published | Provisions for risks and charges                         | Provisions for risks and charges are measured in accordance with IAS 37 and are reviewed and ajusted at each balance sheet date to reflect the best estimate at this date.   |
| Note 8             | Earned but not recorded premiums reserves                | This reserve is established based on the estimate of the amount of premiums expected on the period less the amount of premiums recorded on the period.   |
| Note 8             | Provisions for salvages & recoveries                     | This reserve represents the estimate of potential recoveries on settled claims by a statistical calculation based on the evolution of salvages & recoveries by year of attachment on previous exercises.   |
|                    |  | They take into consideration a provision for administration charges determined in accordance with actual observed expenses.  |
| Note 8             | Bonus & profit commission reserve                        | This reserve is intended to cover the future cost corresponding to premium rebates to be granted to policyholders under the terms of policies giving policyholders a share in their technical positive results.  |
| Note 8             | Reserves for claims payable                              | This reserve corresponds to a statistical estimate of the cost of all outstanding claims, that is to say claims reported but not yet settled.  |
| Note 8             | IBNR reserve   | IBNR reserves are established to recognize the estimated cost of losses that have occurred but where the Euler Hermes Group has not yet been notified.  The Euler Hermes Group relies on its past experience, adjusted for current trends and any other relevant factors to estimate IBNR reserves.  |
|                    |  | IBNR are estimates based on actuarial and statistical projections of the expected cost of ultimate settlement and administration of claims. The analyses are based on facts and circumstances known at the time, predictions of future events, and other economic factors. IBNR reserves are reviewed and revised periodically as additional information becomes available and actual claims are reported. |
| Note not published | Employee benefits  | The related commitments are measured in accordance with IAS 19 Revised and are reviewed yearly by independent actuaries. The commitment is recognized in the balance sheet using the projected unit credit method, based on the group actuarial assumptions.   |
| Note not published | Stock options plans                                      | The fair value of the liabilities resulting from the Allianz and Euler Hermes SAR (Stock Appreciation Rights) and RSU (Restricted Stocks Units) plans is reassessed at each balance sheet date based on the Allianz share price and Euler Hermes share price, until expiry of the obligation. The fair value from SAR and RSU is calculated using the Cox-Ross-Rubinstein binomial valuation model.        |

#### Note 3 Goodwill

In accordance with IFRS 3, goodwill is not amortized but is subject to impairment tests which are performed on a systematic annual basis and as soon as there is any indication of loss in value.

| (in € thousand)                                     |       | December 31, 2013 |               |                      |       |          |          |
|---|-------|-------------------|---------------|----------------------|-------|----------|----------|
|   | Italy | United<br>Kingdom | United States | Benelux<br>countries | Other | Total    | Total    |
| Opening balance                                     |       |                   |               |                      |       |          |          |
| Gross value   | 6 229 | 59 921            | 30 770        | 8 242                | 6 533 | 111 695  | 120 274  |
| Impairment losses                                   | (409) | (8 676)           | (3 121)       | -                    | -     | (12 206) | (15 927) |
| Carrying amount                                     | 5 820 | 51 245            | 27 649        | 8 242                | 6 533 | 99 489   | 104 347  |
|   |       |                   |               |                      |       |          |          |
| Change during the year                              |       |                   |               |                      |       |          |          |
| Opening carrying amount                             | 5 820 | 51 245            | 27 649        | 8 242                | 6 533 | 99 489   | 104 347  |
| Changes in gross value                              | -     | -                 | -             | -                    | -     | -        | -        |
| Outgoing entities & Held for sale transfer          | -     | -                 | -             | -                    | -     | -        | (1 867)  |
| Other changes                                       | -     | -                 | -             | -                    | -     |          | ÷        |
| Reclassifications                                   | -     | -                 | -             | -                    | -     | -        | -        |
| Changes in foreign currency translation adjustments | -     | 1 964             | 178           | -                    | 202   | 2 343    | (2 991)  |
| Impairment losses                                   | -     | -                 | -             | -                    | -     | -        | -        |
| Closing carrying amount                             | 5 820 | 53 209            | 27 827        | 8 242                | 6 735 | 101 832  | 99 489   |
| Closing Balance                                     |       |                   |               |                      |       |          |          |
| · ·   |       |                   |               |                      |       |          |          |
| Gross value   | 6 229 | 62 209            | 30 967        | 8 242                | 6 735 | 114 382  | 111 695  |
| Impairment losses                                   | (409) | (9 000)           | (3 141)       | -                    | -     | (12 550) | (12 206) |
| Carrying amount                                     | 5 820 | 53 209            | 27 827        | 8 242                | 6 735 | 101 833  | 99 489   |

In 2013, the change of goodwill related to outgoing entities is due to the deconsolidation of Euler Hermes Credito in Spain.

Note 4 Investment and operating property

| 10 Investment property 78 531 (18 300) | Operating property  141 336 (44 855)  | Investment<br>property<br>69 526   | Operating property   |
|--|---|--|--|
|  |   | 69 526   |  |
|  |   | 69 526   |  |
| (18 300)<br>-                          | (44 855)  |  | 138 526  |
| -                                      | ` ,   | (15 863)   | (39 476)   |
|  | (6 797)   | -  | (6 797)  |
| 60 231                                 | 89 684  | 53 663   | 92 253   |
|  |   |  |  |
| 60 231                                 | 89 684  | 53 663   | 92 253   |
| 6 622                                  | 76  | 11 249   | 390  |
| -                                      | -   | -  | -  |
| (364)                                  | -   | (3 334)  | -  |
| -                                      | -   | (9)  | -  |
| -                                      | 17  | -  | (116)  |
| (496)                                  | (1 417)   | (1 338)  | (2 843)  |
| -                                      | -   | -  | -  |
| -                                      | -   | -  | -  |
| 65 993                                 | 88 360  | 60 231   | 89 684   |
|  |   |  |  |
| 87 797                                 | 138 426   | 78 531   | 141 336  |
| (21 804)                               | (43 269)  | (18 300)   | (44 855)   |
| -                                      | (6 797)   | -  | (6 797)  |
| 65 993                                 | 88 360  | 60 231   | 89 684   |
| 192 060                                | 120 808   | 185 360  | 120 886  |
| June                                   | ∋ 30,   |  |  |
| 2014                                   | 2013  |  |  |
| 1 328                                  | 1 345   |  |  |
| (1)                                    | (30)  |  |  |
|  | 60 231 60 231 6 622 (364) (496) (496) (55 993 87 797 (21 804) (55 993 192 060 June 2014 1 328 | 60 231 89 684 60 231 89 684 6 622 76 (364) (364) 17 (496) (1 417) 65 993 88 360  87 797 138 426 (21 804) (43 269) - (6 797) 65 993 88 360  192 060 120 808  June 30, 2014 2013 1 328 1 345 | 60 231 89 684 53 663  60 231 89 684 53 663  6 622 76 11 249  (3 334)  (3 334)  - 17 - (496) (1 417) (1 338)  65 993 88 360 60 231  87 797 138 426 78 531 (21 804) (43 269) (18 300)  - (6 797) - 65 993 88 360 60 231  192 060 120 808 185 360  June 30,  2014 2013  1 328 1 345 |

The acquisitions consist of renovations costs of properties owned by Euler Hermes Real Estate. As at June 30, 2014, these costs amounted to €6.6 million compared to €11.2 million as at December 31, 2013.

Disposals in investment property mainly concern a partial scrapping of some components of the building located 1, rue Euler (Paris). As at June 30, 2014, these disposals represent a net value of €-0.4 million compared to €-3.3 millionas at December 31, 2013.

#### Note 5 Financial investments

#### Classification by accounting method

For an instrument that is listed on an active market, the fair value is the bid price on the valuation date for an asset held or a liability to be issued and the offer price for an asset intended to be purchased or a liability intended to be held. If such prices are not available, the fair value is estimated based on the most recent transaction price.

If there is not any active market for a given financial instrument, the Group estimates the fair value by using a valuation technique. Valuation techniques include the use of recent transactions under normal competitive conditions between informed and consenting parties, where available, reference to the current fair value of another instrument that is identical in substance, the analysis of discounted cash flows and option valuation models.

#### Classification by investment category

| (in € thousand)  | June 30, 2014        |                     |                        |                      | December 31, 2013 |            |                      |                     |                        |                      |           |            |
|--|----------------------|---------------------|------------------------|----------------------|-------------------|------------|----------------------|---------------------|------------------------|----------------------|-----------|------------|
|  | Historical value     | Revaluation reserve | Net carrying<br>amount | Fair value           | Listed            | Non listed | Historical value     | Revaluation reserve | Net carrying<br>amount | Fair value           | Listed    | Non listed |
| Held-to-maturity assets  |                      |                     |                        |                      |                   |            |                      |                     |                        |                      |           |            |
| Bonds  | 191                  | -                   | 191                    | 191                  | 191               | -          | 191                  | -                   | 191                    | 191                  | 191       | -          |
| Total held-to-maturity assets  | 191                  | -                   | 191                    | 191                  | 191               |            | 191                  |                     | 191                    | 191                  | 191       |            |
| Available-for-sale assets  |                      |                     |                        |                      |                   |            |                      |                     |                        |                      |           |            |
| Equities<br>Bonds  | 161 282<br>2 588 878 | 27 225<br>89 837    | 188 507<br>2 678 715   | 188 507<br>2 678 715 | 2 817 734         | 49 488     | 154 054<br>2 596 674 | 27 007<br>60 033    | 181 061<br>2 656 707   | 181 061<br>2 656 707 | 2 775 856 | 61 913     |
| Total Available-for-sale assets  | 2 750 160            | 117 062             | 2 867 222              | 2 867 222            | 2 817 734         | 49 488     | 2 750 728            | 87 040              | 2 837 768              | 2 837 768            | 2 775 856 | 61 913     |
| Loans, deposits and other financial investments                                | 866 289              |                     | 866 289                | 866 289              | -                 |            | 837 917              | -                   | 837 917                | 837 917              | -         |            |
| Total loans, deposits and other financial investments                          | 866 289              | -                   | 866 289                | 866 289              |                   | -          | 837 917              |                     | 837 917                | 837 917              | -         | -          |
| Total Financial investments (excluding investments in consolidated enterprise) | 3 616 640            | 117 062             | 3 733 702              | 3 733 702            | 2 817 925         | 49 488     | 3 588 836            | 87 040              | 3 675 876              | 3 675 876            | 2 776 047 | 61 913     |

| (in € thousand)                                       | December 31, 2012   |                        |                        |                     |           |            |  |
|---|---------------------|------------------------|------------------------|---------------------|-----------|------------|--|
|   | Historical value    | Revaluation<br>reserve | Net carrying<br>amount | Fair value          | Listed    | Non listed |  |
| Held-to-maturity assets                               |                     |                        |                        |                     |           |            |  |
| Bonds   | 491                 | -                      | 491                    | 491                 | -         | 491        |  |
| Total held-to-maturity assets                         | 491                 | -                      | 491                    | 491                 | <u>-</u>  | 491        |  |
| Available-for-sale assets                             |                     |                        |                        |                     |           |            |  |
| Equities<br>Bonds                                     | 69 446<br>2 758 684 | 12 704<br>117 448      | 82 150<br>2 876 132    | 82 150<br>2 876 132 | 2 924 224 | 34 058     |  |
| Total available-for-sale assets                       | 2 828 130           | 130 152                | 2 958 282              | 2 958 282           | 2 924 224 | 34 058     |  |
| Trading assets  |                     |                        |                        |                     |           |            |  |
| Equities<br>Bonds                                     | -                   | -                      |                        |                     |           |            |  |
| Total Trading assets                                  |                     | -                      |                        |                     |           |            |  |
| Loans, deposits and other financial investments       | 808 741             | -                      | 808 741                | 808 741             | -         | -          |  |
| Total loans, deposits and other financial investments | 808 741             | -                      | 808 741                | 808 741             | -         | -          |  |
| Total Financial investments                           | 3 637 362           | 130 152                | 3 767 514              | 3 767 514           | 2 924 224 | 34 548     |  |

Concerning the non-listed investments, the Group estimates the fair value by using a valuation technique. Valuation techniques include the use of recent transactions under normal competitive conditions between informed and consenting parties, where available, reference to the current fair value of another instrument that is identical in substance, the analysis of discounted cash flows and option valuation models. The non-listed investments are mainly German mortgage bonds (*Pfandbriefe*).

| (III € Iriousariu)            | Julie 30, 2014   |                     |                        |            | December 31, 2013 |                     |                        |            |
|-------------------------------|------------------|---------------------|------------------------|------------|-------------------|---------------------|------------------------|------------|
|                               | Historical value | Revaluation reserve | Net carrying<br>amount | Fair value | Historical value  | Revaluation reserve | Net carrying<br>amount | Fair value |
| - Equities:                   | 161 282          | 27 225              | 188 507                | 188 507    | 154 054           | 27 007              | 181 061                | 181 061    |
| - Bonds:                      | 2 589 069        | 89 837              | 2 678 906              | 2 678 906  | 2 596 865         | 60 033              | 2 656 898              | 2 656 898  |
| - Loans and other investments | 866 289          | -                   | 866 289                | 866 289    | 837 917           | =                   | 837 917                | 837 917    |
| Total Financial investments   | 3 616 640        | 117 062             | 3 733 702              | 3 733 702  | 3 588 836         | 87 040              | 3 675 876              | 3 675 876  |

(in € thousand) December 31, 2012

|                               | Historical value | Revaluation reserve | Net carrying<br>amount | Fair value |
|-------------------------------|------------------|---------------------|------------------------|------------|
| - Equities                    | 69 446           | 12 704              | 82 150                 | 82 150     |
| - Bonds                       | 2 759 175        | 117 448             | 2 876 623              | 2 876 623  |
| - Loans and other investments | 808 741          | -                   | 808 741                | 808 741    |
| Total Financial investments   | 3 637 362        | 130 152             | 3 767 514              | 3 767 514  |

There was no significant impact of impairment on Euler Hermes group portfolio as at June 30, 2014. Euler Hermes group does not hold any financial assets such as "dynamic treasury mutual funds" or "subprime investments".

#### Fair value hierarchy

#### - Available-for-sale assets

The level 1 is mainly composed of listed bonds and stocks on an active market.

The level 2 was composed in 2012 of Allianz 3-year bond for an amount of €160 million reaching maturity during the 2013 year.

The level 3 is mainly composed of participation in non-listed real estate funds, non-consolidated shares and of Moroccan non-listed government bonds.

| (in € thousand)           |           | June 30, 2014     |         |
|---------------------------|-----------|-------------------|---------|
|                           | Level 1   | Level 2           | Level 3 |
| Available-for-sale assets | 2 825 191 | <u> </u>          | 42 031  |
| (in € thousand)           |           | December 31, 2013 |         |
|                           | Level 1   | Level 2           | Level 3 |
| Available-for-sale assets | 2 797 634 |                   | 40 134  |
| (in € thousand)           |           | December 31, 2012 |         |
|                           | Level 1   | Level 2           | Level 3 |
| Available-for-sale assets | 2 768 123 | 160 173           | 29 986  |

#### - Other financial investments

The HTM bonds, loans and other investments are valuated at amortised cost. Their hierarchical ranking is mainly level 3 except for the German mortgage bonds not quoted (Pfandbriefe) classified in level 2 for €466 million.

#### Movements in the periods

| (in € thousand)                                      |                              | December 31,<br>2013           |  |             |             |
|--|------------------------------|--------------------------------|--|-------------|-------------|
|  | Held-to-maturity investments | Available-for-sale investments | Loans, deposits<br>and other<br>financial<br>investments | Total       | Total       |
| Opening carrying amount                              | 191                          | 2 837 768                      | 837 917  | 3 675 876   | 3 767 514   |
| Increase in gross value                              | -                            | 635 738                        | 1 217 600  | 1 853 338   | 3 971 280   |
| Decrease in gross value                              | -                            | (625 372)                      | (1 190 279)  | (1 815 651) | (3 932 849) |
| Change in consolidation scope                        | -                            | (5 118)                        | -  | (5 118)     | (27 729)    |
| Revaluation  | -                            | 31 375                         | -  | 31 375      | (44 398)    |
| Impairment   | -                            | (1 942)                        | -  | (1 942)     | (1 158)     |
| Changes in foreign currency translation adjustements | -                            | 7 998                          | 1 051  | 9 049       | (32 209)    |
| Reclassifications                                    | -                            | -                              | -  | -           | -           |
| Other changes  | -                            | (13 225)                       | -  | (13 225)    | (24 575)    |
| Closing carrying amount                              | 191                          | 2 867 222                      | 866 289  | 3 733 702   | 3 675 876   |

Change in consolidation scope concerns the impact of the deconsolidation of the investments held by Interpolis Kredietverzekeringen N.V equity-accounted since the 1<sup>st</sup> of January 2014.

The other changes of available for sale investments are mainly explained by the amortizations of premiums and discount of bonds.

(in € thousand) December 31, 2013

|  | Held-to-maturity investments | Available-for-sale investments | Loans, deposits<br>and other<br>financial<br>investments | Total       |
|--|------------------------------|--------------------------------|--|-------------|
| Opening carrying amount                              | 491                          | 2 958 282                      | 808 741  | 3 767 514   |
| Increase in gross value                              | -                            | 1 042 825                      | 2 928 455  | 3 971 280   |
| Decrease in gross value                              | (300)                        | (1 039 170)                    | (2 893 379)  | (3 932 849) |
| Change in consolidation scope                        | -                            | (26 521)                       | (1 208)  | (27 729)    |
| Revaluation  | -                            | (44 398)                       | -  | (44 398)    |
| Impairment   | -                            | (1 158)                        | -  | (1 158)     |
| Changes in foreign currency translation adjustements | -                            | (27 298)                       | (4 911)  | (32 209)    |
| Reclassifications                                    | -                            | -                              | -  | -           |
| Other changes  | -                            | (24 794)                       | 219  | (24 575)    |
| Closing carrying amount                              | 191                          | 2 837 768                      | 837 917  | 3 675 876   |

(in € thousand) December 31, 2012

|  | Held-to-maturity investments | Available-for-sale investments | Loans, deposits<br>and other<br>financial<br>investments | Total       |
|--|------------------------------|--------------------------------|--|-------------|
| Opening carrying amount                              | 491                          | 2 814 215                      | 743 611  | 3 558 317   |
| Increase in gross value                              | -                            | 1 359 272                      | 1 901 248  | 3 260 520   |
| Decrease in gross value                              | -                            | (1 282 598)                    | (1 828 311)  | (3 110 909) |
| Revaluation  | -                            | 86 561                         | -  | 86 561      |
| Impairment   | -                            | (1 062)                        | -  | (1 062)     |
| Changes in foreign currency translation adjustements | -                            | 822                            | 1 826  | 2 648       |
| Reclassifications                                    | -                            | 969                            | (14)   | 955         |
| Other changes  | -                            | (19 897)                       | (9 619)  | (29 516)    |
| Closing carrying amount                              | 491                          | 2 958 282                      | 808 741  | 3 767 514   |

#### Exposure of the Group to the European sovereign debt

The Euler Hermes Group does not have any more exposure to the sovereign debts in the following countries: Greece, Ireland, Hungary, and Turkey.

The Euler Hermes Group has a limited exposure to the Spanish sovereign debt (in € thousand):

| Maturity | Acquisition value | Market Value | Unrealized<br>Gain or<br>Losses |
|----------|-------------------|--------------|---------------------------------|
| 2016     | 14 685            | 14 918       | 233                             |
| 2017     | 10 078            | 10 322       | 244                             |
| 2018     | 30 223            | 30 776       | 553                             |
| 2019     | 22 058            | 22 564       | 506                             |
| 2020     | 20 473            | 20 524       | 51                              |
|          | 97 517            | 99 104       | 1 587                           |

All investments mentioned above are recorded at fair value in investments available for sale (AFS).

#### Portugal

The Portuguese joint-venture COSEC, consolidated at equity method within Euler Hermes, has the following exposure to the sovereign debt of peripheral European countries (in € thousand):

| Country | Maturity | Acquisition value | Market Value | Unrealized<br>Gain or<br>Losses |
|---------|----------|-------------------|--------------|---------------------------------|
| Spain   | 2015     | 1 257             | 1 297        | 40                              |
| Spain   | 2018     | 2 950             | 3 014        | 64                              |
| Italy   | 2018     | 991               | 1 014        | 23                              |
| Total   |          | 5 198             | 5 325        | 127                             |

All investments mentioned above are recorded at fair value in investments available for sale (AFS).

#### - Spain

The Spanish joint-venture Solunion, consolidated at equity method within Euler Hermes, has the following exposure to local government debt (in € thousand):

| Country | Maturity | Acquisition value | Market Value | Unrealized<br>Gain or<br>Losses |
|---------|----------|-------------------|--------------|---------------------------------|
| Spain   | 2014     | 3 098             | 3 011        | -87                             |
| Spain   | 2015     | 549               | 551          | 2                               |
| Spain   | 2016     | 3 150             | 3 251        | 101                             |
| Spain   | 2017     | 3 612             | 3 632        | 20                              |
| Spain   | 2018     | 3 022             | 3 216        | 194                             |
| Spain   | 2019     | 1 129             | 1 148        | 19                              |
| Total   |          | 14 560            | 14 809       | 249                             |

All investments mentioned above are recorded at fair value in investments available for sale (AFS).

#### Note 6 Investments accounted for at equity method

The companies accounted for at equity method are the following ones:

| Associated entities  | Country     | % of capital held |
|--|-------------|-------------------|
| OeKB Beteiligungs- und Management A.G.   | Austria     | 49,00%            |
| Graydon Holding N.V.   | Netherlands | 27,50%            |
| Companhia de Seguro de Creditos SA (COSEC)                                     | Portugal    | 50,00%            |
| Israel Credit Insurance Company Ltd  | Israel      | 50,00%            |
| Solunion Seguros de Crédito, Compañia Internacional de Seguros y Reaseguros SA | Spain       | 50,00%            |
| Interpolis Kredietverzekeringen N.V.   | Netherlands | 45,00%            |

#### Information on equity-accounted investments

(in € thousand) June 30, 2014

|  | Assets (1) | Shareholders'<br>equity (2) | Turnover (3) | Net income |
|--|------------|-----------------------------|--------------|------------|
| Credit Insurance contributors            | 856 512    | 371 049                     | 162 468      | 17 909     |
| Other than Credit insurance contributors | 55 798     | 19 233                      | 29 761       | (2 807)    |
|  | 912 310    | 390 282                     | 192 229      | 15 102     |

- Assets based on IFRS statements as at March 31, 2014, except for Solunion Seguros de Crédito, Compañia Internacional de Seguros y Reaseguros SA and Interpolis Kredietverzekeringen N.V. for which the asset are IFRS statements as at June 30, 2014.
- Equity is determined on the basis of IFRS statements as at March 31, 2014, except for Solunion Seguros de Crédito, Compañia Internacional de Seguros y Reaseguros SA and Interpolis Kredietverzekeringen N.V. for which equity is determined on the basis of IFRS statements as at June 30, 2014.
- The turnover corresponds to the turnover in the IFRS statements as at March 31, 2014 plus ¼ of 2013 total turnover, except for Solunion Seguros de Crédito, Compañia Internacional de Seguros y Reaseguros SA and Interpolis Kredietverzekeringen N.V. for which turnover is as at June 30, 2014.

| (in € thousand) | December 31, 2013 | June 30, 2013 |
|-----------------|-------------------|---------------|
| (in € thousand) | December 31, 2013 | June 30, 20 i |

|  | Assets (4) | Shareholders'<br>equity (5) | Turnover (6) | Net income |
|--|------------|-----------------------------|--------------|------------|
| Credit Insurance contributors            | 816 769    | 369 924                     | 151 966      | 1 414      |
| Other than Credit insurance contributors | 50 280     | 13 636                      | 33 417       | 6 131      |
|  | 867 049    | 383 560                     | 185 383      | 7 545      |

- <sup>(4)</sup> Assets based on IFRS statements as at September 30, 2013, except for Solunion Seguros de Crédito, Compañia Internacional de Seguros y Reaseguros SA for which the asset are IFRS statements as at December 31, 2013.
- Equity is determined on the basis of IFRS statements as at September 30, 2013, except for Solunion Seguros de Crédito, Compañia Internacional de Seguros y Reaseguros SA for which equity is determined on the basis of IFRS statements as at December 31, 2013.
- The turnover corresponds to the turnover in the IFRS statements as at March 31, 2013 plus ¼ of 2012 total turnover except for Solunion Seguros de Crédito, Compañia Internacional de Seguros y Reaseguros SA for which turnover is as at June 30, 2013.

#### Movements during the period

| (in € thousand)                | June 30, 2014 | December 31,<br>2013 |
|--------------------------------|---------------|----------------------|
| Opening carrying amount        | 193 853       | 115 500              |
| Increases                      | -             | 91 982               |
| Decreases                      | -             | -                    |
| Reclassifications              | -             | -                    |
| Share of income for the period | 8 120         | 6 424                |
| Dividends paid                 | (10 414)      | (19 127)             |
| Impairment                     | -             | -                    |
| Foreign exchange differences   | 314           | (308)                |
| Other changes                  | 5 272         | (618)                |
| Closing carrying amount        | 197 145       | 193 853              |

Dividends paid correspond to dividends from OeKB EH Beteiligungs - und Management A.G. for €5.4 million, from Cosec for €3.9 million and from Graydon Holding for €1.1 million.

The other changes are mainly due to the impact of the change of consolidation method for Interpolis Kredietverzekeringen N.V. equity-accounted since the 1<sup>st</sup> January 2014 and as well as by the change of the revaluation reserves of the investments accounted for by the equity method.

#### Contribution to shareholders' equity (without 2014 income)

| (in € thousand)                          | June 30, 2014 | December 31,<br>2013 |  |  |
|--|---------------|----------------------|--|--|
| Credit Insurance contributors            | 183 736       | 183 680              |  |  |
| Other than Credit insurance contributors | 5 289         | 3 750                |  |  |
| Share of shareholders' equity            | 189 025       | 187 430              |  |  |
| Contribution to income  (in € thousand)  | June 30, 2014 | June 30, 2013        |  |  |
| Credit Insurance contributors            | 8 892         | 656                  |  |  |
| Other than Credit insurance contributors | (772)         | 1 686                |  |  |
| Share of total income                    | 8 120         | 2 342                |  |  |

#### Note 7 Cash and cash equivalents

| (in € thousand)                                       | June 30, 2014 | December 31, 2013 |
|---|---------------|-------------------|
| Cash in bank and at hand                              | 268 211       | 264 937           |
| Cash pooling  | 47 798        | 37 253            |
| Total cash  | 316 009       | 302 190           |
| Total cash in balance sheet                           | 316 009       | 302 190           |
| Cash equivalents reflected in the cash flow statement | -             | -                 |
| Cash pooling creditor with Allianz                    | -             | (350)             |
| Total cash and cash equivalents                       | 316 009       | 301 840           |

#### Note 8 Technical reserves

| (in € thousand)                                   | December 31, 2013 | Allowance net of writebacks | Foreign<br>exchange<br>differences | Changes in<br>consolidation<br>scope | Other changes | June 30, 2014 |
|---|-------------------|-----------------------------|------------------------------------|--------------------------------------|---------------|---------------|
| Reserve for unearned premiums                     | 344 975           | 77 836                      | 3 942                              | (32)                                 | 1             | 426 722       |
| Reserve for claims net of forecasts of recoveries | 1 515 094         | 34 481                      | 2 833                              | (352)                                | 109           | 1 552 165     |
| Reserve for no-claims bonuses and rebates         | 168 613           | (8 708)                     | 20                                 | (62)                                 | 6             | 159 869       |
| Gross technical reserves                          | 2 028 682         | 103 609                     | 6 795                              | (446)                                | 116           | 2 138 756     |
| Reserve for unearned premiums                     | 61 390            | 29 372                      | 158                                | -                                    | 1             | 90 922        |
| Reserve for claims net of forecasts of recoveries | 432 401           | 26 988                      | 1 028                              | -                                    | 110           | 460 527       |
| Reserve for no-claims bonuses and rebates         | 36 085            | (1 385)                     | (15)                               | -                                    | (1)           | 34 684        |
| Reinsurers' share of technical reserves           | 529 876           | 54 975                      | 1 171                              | -                                    | 110           | 586 133       |
| Net technical reserves                            | 1 498 806         | 48 634                      | 5 624                              | (446)                                | 6             | 1 552 623     |

#### Claims reserves

| (in € thousand)                     |           | June 30, 2014 |           |           | December 31, 2013 |           |
|-------------------------------------|-----------|---------------|-----------|-----------|-------------------|-----------|
|                                     | Gross     | Reinsurance   | Net       | Gross     | Reinsurance       | Net       |
| Claims reserves gross of recoveries | 1 929 597 | (601 087)     | 1 328 510 | 1 901 802 | (586 472)         | 1 315 330 |
| Current period                      | 615 625   | (154 712)     | 460 913   | 1 045 698 | (300 545)         | 745 153   |
| Prior periods                       | 1 313 972 | (446 375)     | 867 597   | 856 104   | (285 927)         | 570 177   |
| Recoveries to be received           | (377 432) | 140 560       | (236 872) | (386 708) | 154 071           | (232 637) |
| Current period                      | (60 414)  | 13 049        | (47 365)  | (171 589) | 42 057            | (129 532) |
| Prior periods                       | (317 018) | 127 511       | (189 507) | (215 119) | 112 014           | (103 105) |
| Claims reserves                     | 1 552 165 | (460 527)     | 1 091 638 | 1 515 094 | (432 401)         | 1 082 693 |

#### Breakdown by type of reserve

| (in thousand)                                   |           | June 30, 2014 |           |           | December 31, 2013 |           |
|---|-----------|---------------|-----------|-----------|-------------------|-----------|
|   | Gross     | Reinsurance   | Net       | Gross     | Reinsurance       | Net       |
| Reserves for unearned premiums                  | 426 722   | (90 922)      | 335 800   | 344 975   | (61 390)          | 283 585   |
| Claims reserves                                 | 1 552 165 | (460 527)     | 1 091 638 | 1 515 094 | (432 401)         | 1 082 693 |
| of which, reserves for known claims             | 1 162 055 | (405 690)     | 756 365   | 1 169 313 | (403 847)         | 765 466   |
| of which, reserves for late claims              | 676 558   | (183 459)     | 493 099   | 638 108   | (170 406)         | 467 702   |
| of which, reserves for claims handling expenses | 91 071    | (11 938)      | 79 133    | 94 211    | (12 220)          | 81 991    |
| of which, other technical reserves              | (87)      | -             | (87)      | 170       | 1                 | 171       |
| of which, recoveries to be received             | (377 432) | 140 560       | (236 872) | (386 708) | 154 071           | (232 637) |
| No-claims bonuses and rebates                   | 159 869   | (34 684)      | 125 185   | 168 613   | (36 085)          | 132 528   |
| Technical reserves                              | 2 138 756 | (586 133)     | 1 552 623 | 2 028 682 | (529 876)         | 1 498 806 |

Note 9 Breakdown of operating income

| (in € thousand) June 30,                       |           |             |           |           |             |           |
|--|-----------|-------------|-----------|-----------|-------------|-----------|
|  |           | 2014        |           |           | 2013        |           |
|  | Gross     | Reinsurance | Net       | Gross     | Reinsurance | Net       |
| Premiums and commissions                       | 1 191 677 | (361 154)   | 830 523   | 1 194 327 | (361 986)   | 832 341   |
| Premiums refunded                              | (49 806)  | 12 789      | (37 017)  | (59 077)  | 14 330      | (44 747)  |
| Gross premiums written - credit insurance      | 1 141 871 | (348 365)   | 793 506   | 1 135 250 | (347 656)   | 787 594   |
| Change in unearned premiums                    | (77 846)  | 27 888      | (49 958)  | (90 696)  | 24 283      | (66 413)  |
| Earned premiums                                | 1 064 025 | (320 477)   | 743 548   | 1 044 554 | (323 373)   | 721 181   |
| Service revenues                               | 204 600   | -           | 204 600   | 208 188   | -           | 208 188   |
| Turnover                                       | 1 268 625 | (320 477)   | 948 148   | 1 252 742 | (323 373)   | 929 369   |
| Net investment income                          | 48 855    |             | 48 855    | 57 344    |             | 57 344    |
| Claims paid                                    | (412 263) | 116 971     | (295 292) | (429 057) | 123 437     | (305 620) |
| Claims reserves expenses                       | (37 727)  | 27 301      | (10 426)  | (35 896)  | 6 020       | (29 876)  |
| Claims handling expenses                       | (43 565)  | 1 372       | (42 193)  | (45 219)  | 2 081       | (43 138)  |
| Insurance services expenses                    | (493 555) | 145 644     | (347 911) | (510 172) | 131 538     | (378 634) |
| Brokerage commissions                          | (105 028) | -           | (105 028) | (104 660) | -           | (104 660) |
| Other acquisition costs                        | (136 932) | -           | (136 932) | (119 496) | -           | (119 496) |
| Change in acquisition costs capitalised        | 13 226    | -           | 13 226    | 9 132     | -           | 9 132     |
| Contract acquisition expenses                  | (228 734) | -           | (228 734) | (215 024) | -           | (215 024) |
| Impairment of portfolio securities and similar | -         | -           | -         | -         | -           | -         |
| Administration expenses                        | (98 883)  | -           | (98 883)  | (107 576) | -           | (107 576) |
| Commissions received from reinsurers           | -         | 108 287     | 108 287   | -         | 115 717     | 115 717   |
| Other ordinary operating income and expenses   | (185 083) | -           | (185 083) | (176 930) | -           | (176 930) |
| Current operating income                       | 311 225   | (66 546)    | 244 679   | 300 384   | (76 118)    | 224 266   |

#### Cost of claims

| (in € thousand)                       |           |             | June 3    | 30,       |             |           |
|---------------------------------------|-----------|-------------|-----------|-----------|-------------|-----------|
|                                       |           | 2014        |           | 2013      |             |           |
|                                       | Gross     | Reinsurance | Net       | Gross     | Reinsurance | Net       |
| Cost of claims for the current period | 688 156   | (169 280)   | 518 876   | 674 417   | (177 953)   | 496 464   |
| of which, claims paid                 | 50 686    | (13 541)    | 37 145    | 57 753    | (13 862)    | 43 891    |
| of which, claims reserves             | 593 052   | (153 553)   | 439 499   | 571 797   | (161 880)   | 409 917   |
| of which, claims handling expenses    | 44 418    | (2 186)     | 42 232    | 44 867    | (2 211)     | 42 656    |
| Recoveries for the current period     | (61 740)  | 13 352      | (48 388)  | (64 001)  | 22 798      | (41 203)  |
| Recoveries received                   | (1 393)   | 302         | (1 091)   | (1 073)   | 252         | (821)     |
| Change in reserves for recoveries     | (60 347)  | 13 050      | (47 297)  | (62 928)  | 22 546      | (40 382)  |
| Cost of claims from prior periods     | (132 342) | 9 388       | (122 954) | (97 857)  | 36 904      | (60 953)  |
| of which, claims paid                 | 433 620   | (130 871)   | 302 749   | 441 222   | (136 756)   | 304 466   |
| of which, claims reserves             | (565 109) | 139 445     | (425 664) | (539 431) | 173 530     | (365 901) |
| of which, claims handling expenses    | (853)     | 814         | (39)      | 352       | 130         | 482       |
| Recoveries from prior periods         | (519)     | 897         | 377       | (2 387)   | (13 287)    | (15 674)  |
| Recoveries received                   | (70 650)  | 27 139      | (43 511)  | (68 845)  | 26 929      | (41 916)  |
| Change in reserves for recoveries     | 70 131    | (26 243)    | 43 888    | 66 458    | (40 216)    | 26 242    |
| Cost of claims                        | 493 555   | (145 644)   | 347 911   | 510 172   | (131 538)   | 378 634   |

#### Note 10 Earnings per share and dividend per share

#### Earnings per share

June 30,

|  | 2014       | 2013       |
|--|------------|------------|
| Distributable net income (in thousand of euros)            | 173 207    | 166 372    |
| Weighted average number of ordinary shares before dilution | 44 067 407 | 43 990 596 |
| Earnings per share (in euros)                              | 3,93       | 3,78       |
| Distributable net income (in thousand of euros)            | 173 207    | 166 372    |
| Weighted average number of ordinary shares after dilution  | 44 072 733 | 44 061 203 |
| Diluted earnings per share (in euros)                      | 3,93       | 3,78       |

The dilution impact takes into account the exercise of options.

The average number of shares resulting from dilution is 5,326 in 2014 (70,607 in June 2013).

The Net Income Group share is used as the basis for this calculation.

#### Note 11 Segment data

Segment assets are operating assets that can be directly attributed or reasonably allocated to a given segment. Segment liabilities are liabilities arising from operations that can be directly attributed or reasonably allocated to a given segment.

Segment profit and loss comprises income and expense resulting from operating activities that are directly attributable to a given segment and the relevant portion of income and expense that can reasonably be assigned to the segment, notably income and expense relating to sales to external customers and income and expense relating to transactions with other segments of the same company.

For the Euler Hermes group the primary segment is the geographical segment as it corresponds to the information presented to the Group's management bodies.

Following the change of sector allocation from January, 1<sup>st</sup> 2014, of a holding company belonging previously to two regions France and America and of a collection services entity belonging to the Americas region, to the Group Services segment, a pro forma segment analysis has been performed.

#### Profit & loss by segment – 1st half ended June 30, 2014

in € thousand) Six months ended June 30, 2014

| -   |                  |                                  |           |                 |   |           |              |                   |                |                            |             |
|---|------------------|----------------------------------|-----------|-----------------|---|-----------|--------------|-------------------|----------------|----------------------------|-------------|
|   |                  | Germany, Austria,<br>Switzerland | France    | Northern Europe | Mediterranean<br>Countries, Middle<br>East & Africa | Americas  | Asia Pacific | Group reinsurance | Group services | Inter-segment eliminations | Group       |
| Premiums written  |                  | 342 791                          | 187 177   | 272 936         | 146 332   | 121 308   | 42 909       | 838 668           | -              | (760 444)                  | 1 191 677   |
| Premiums refunded   |                  | (24 355)                         | (14 278)  | (8 544)         | 3 019   | (1 648)   | (1 106)      | (35 941)          | -              | 33 047                     | (49 806)    |
| Change in unearned premiums                                   |                  | (24 652)                         | (3 852)   | (29 274)        | (16 772)  | (7 386)   | (613)        | (77 682)          | -              | 82 385                     | (77 846)    |
| Earned premiums - non-Group                                   |                  | 293 784                          | 169 047   | 235 118         | 132 579   | 112 274   | 41 190       | 725 045           | -              | (645 012)                  | 1 064 025   |
| Services revenues - non-Group                                 |                  | 89 617                           | 36 267    | 42 201          | 30 777  | 13 151    | 9 808        | -                 | 66 294         | (83 515)                   | 204 600     |
| Turnover - intra-sectoral                                     |                  | 383 401                          | 205 314   | 277 319         | 163 356   | 125 425   | 50 998       | 725 045           | 66 294         | (728 527)                  | 1 268 625   |
| Investment income   |                  | 13 573                           | 16 098    | 2 367           | 2 854   | 3 138     | 519          | 16 587            | 241 211        | (247 492)                  | 48 855      |
| Of s  | which, dividends | (3 166)                          | (1 518)   | •               | -   | -         | -            | •                 | (240 647)      | 245 331                    | -           |
| Total ordinary income   |                  | 396 974                          | 221 412   | 279 686         | 166 210   | 128 563   | 51 517       | 741 632           | 307 505        | (976 019)                  | 1 317 480   |
| Insurance services expenses                                   |                  | (131 088)                        | (73 590)  | (142 355)       | (58 368)  | (23 643)  | (23 238)     | (314 910)         | (1 563)        | 275 200                    | (493 555)   |
| Outwards reinsurance income                                   |                  | 141 050                          | 93 321    | 156 087         | 66 556  | 45 070    | 27 699       | 215 408           | -              | (491 260)                  | 253 931     |
| Outwards reinsurance expenses                                 |                  | (192 108)                        | (112 991) | (166 258)       | (95 004)  | (80 802)  | (32 818)     | (285 506)         | -              | 645 010                    | (320 477)   |
| Other income and expenses                                     |                  | (151 600)                        | (79 379)  | (109 926)       | (62 003)  | (48 246)  | (28 406)     | (247 889)         | (84 825)       | 299 574                    | (512 700)   |
| Total other income and expenses                               |                  | (333 746)                        | (172 639) | (262 452)       | (148 819)   | (107 621) | (56 763)     | (632 897)         | (86 388)       | 728 524                    | (1 072 801) |
| CURRENT OPERATING INCOME                                      |                  | 63 228                           | 48 773    | 17 234          | 17 391  | 20 942    | (5 246)      | 108 735           | 221 117        | (247 495)                  | 244 679     |
| Other non ordinary operating expenses and income              |                  | (345)                            | -         | (6)             | -   | -         | -            | -                 | (1 683)        | -                          | (2 034)     |
| OPERATING INCOME  |                  | 62 883                           | 48 773    | 17 228          | 17 391  | 20 942    | (5 246)      | 108 735           | 219 434        | (247 495)                  | 242 645     |
| Financing expenses  |                  | (94)                             | (854)     | (33)            | (84)  | (1)       | -            | (251)             | (4 555)        | 2 165                      | (3 707)     |
| Share of Income from companies accounted by the equity method | od               | 2 427                            | 4 062     | (23)            | -   | -         | -            | -                 | 1 654          | -                          | 8 120       |
| Corporation tax   |                  | (18 759)                         | (16 668)  | (3 289)         | (5 462)   | (8 446)   | (2 846)      | (17 854)          | 1 026          | -                          | (72 298)    |
| CONSOLIDATED NET INCOME                                       |                  | 46 457                           | 35 313    | 13 883          | 11 845  | 12 495    | (8 092)      | 90 630            | 217 559        | (245 330)                  | 174 760     |
|   |                  | -                                |           |                 |   |           |              | ·                 |                |                            |             |
| NET INCOME, GROUP SHARE                                       |                  | 45 617                           | 35 339    | 13 883          | 11 365  | 12 495    | (8 092)      | 90 630            | 217 300        | (245 330)                  | 173 207     |
| Non controlling interests                                     | -                | 840                              | (26)      | -               | 480   | -         | -            | -                 | 259            | -                          | 1 553       |

#### Profit & loss by segment - 1st half ended June 30, 2013 – Pro forma

Six months ended June 30, 2013

|   | Germany, Austria,<br>Switzerland | France    | Northern Europe | Mediterranean<br>Countries, Middle<br>East & Africa | Americas  | Asia Pacific | Group reinsurance | Group services | Inter-segment eliminations | Group       |
|---|----------------------------------|-----------|-----------------|---|-----------|--------------|-------------------|----------------|----------------------------|-------------|
| Premiums written  | 365 528                          | 185 898   | 261 132         | 138 183   | 143 476   | 37 494       | 773 103           | -              | (710 487)                  | 1 194 327   |
| Premiums refunded   | (29 861)                         | (15 164)  | (9 493)         | 500   | (2 093)   | (707)        | (38 807)          |                | 36 548                     | (59 077)    |
| Change in unearned premiums                                   | (26 397)                         | (1 739)   | (22 725)        | (16 464)  | (22 366)  | (202)        | (41 068)          | -              | 40 265                     | (90 696)    |
| Earned premiums - non-Group                                   | 309 270                          | 168 995   | 228 914         | 122 219   | 119 017   | 36 585       | 693 228           | -              | (633 674)                  | 1 044 554   |
| Services revenues - non-Group                                 | 90 241                           | 37 540    | 44 732          | 29 749  | 16 520    | 10 871       |                   | 85 740         | (107 205)                  | 208 188     |
| Turnover - intra-sectoral                                     | 399 511                          | 206 535   | 273 646         | 151 968   | 135 537   | 47 456       | 693 228           | 85 740         | (740 879)                  | 1 252 742   |
| Investment income   | 16 871                           | 19 444    | 9 103           | 3 024   | 2 772     | (64)         | 13 659            | 244 920        | (252 383)                  | 57 345      |
| Of which, dividends   | (2 874)                          | (739)     | (62)            | -   | -         | -            | (863)             | (246 268)      | 250 806                    | -           |
| Total ordinary income   | 416 382                          | 225 979   | 282 749         | 154 992   | 138 309   | 47 392       | 706 887           | 330 660        | (993 262)                  | 1 310 087   |
| Insurance services expenses                                   | (142 965)                        | (59 804)  | (132 172)       | (64 160)  | (20 426)  | (16 478)     | (338 333)         | (2 597)        | 266 763                    | (510 172)   |
| Outwards reinsurance income                                   | 148 621                          | 81 220    | 142 921         | 70 893  | 46 202    | 19 503       | 205 475           | -              | (467 580)                  | 247 255     |
| Outwards reinsurance expenses                                 | (202 552)                        | (113 568) | (163 862)       | (87 256)  | (87 138)  | (26 905)     | (275 769)         | -              | 633 677                    | (323 373)   |
| Other income and expenses                                     | (155 676)                        | (79 189)  | (110 990)       | (59 171)  | (57 299)  | (26 456)     | (220 004)         | (98 766)       | 308 021                    | (499 530)   |
| Total other income and expenses                               | (352 572)                        | (171 341) | (264 103)       | (139 694)   | (118 661) | (50 336)     | (628 631)         | (101 363)      | 740 881                    | (1 085 820) |
| CURRENT OPERATING INCOME                                      | 63 810                           | 54 638    | 18 645          | 15 298  | 19 649    | (2 944)      | 78 256            | 229 297        | (252 381)                  | 224 266     |
| Other non ordinary operating expenses and income              | 654                              | 24 726    | (32)            | (143)   | 4 932     | -            | -                 | (1 009)        | -                          | 29 128      |
| OPERATING INCOME  | 64 464                           | 79 364    | 18 614          | 15 155  | 24 581    | (2 944)      | 78 256            | 228 288        | (252 381)                  | 253 394     |
| Financing expenses  | (83)                             | (82)      | (56)            | (77)  | (2)       | -            | (244)             | (6 775)        | 1 636                      | (5 683)     |
| Share of Income from companies accounted by the equity method | 4 162                            | 2 758     | •               | -   | •         | -            | •                 | (4 578)        | •                          | 2 342       |
| Corporation tax   | (19 280)                         | (28 847)  | (3 007)         | (5 568)   | (7 942)   | (1 159)      | (15 058)          | 124            | -                          | (80 736)    |
| CONSOLIDATED NET INCOME                                       | 49 263                           | 53 193    | 15 551          | 9 510   | 16 636    | (4 103)      | 62 953            | 217 059        | (250 745)                  | 169 317     |
| ·   | -                                | -         | -               | -   | -         | -            | -                 | -              | -                          | -           |
| NET INCOME, GROUP SHARE                                       | 47 412                           | 52 825    | 15 552          | 8 784   | 16 636    | (4 103)      | 62 953            | 217 059        | (250 745)                  | 166 372     |
| Non controlling interests                                     | 1 851                            | 368       | -               | 726   | -         | -            |                   | -              | -                          | 2 945       |

#### Profit & loss by segment - 1st half ended June 30, 2013 - Published

| (in € thousand)   |                                  |           |                 |   | Six months ended | June 30, 2013 |                   |                |                            |             |
|---|----------------------------------|-----------|-----------------|---|------------------|---------------|-------------------|----------------|----------------------------|-------------|
|   | Germany, Austria,<br>Switzerland | France    | Northern Europe | Mediterranean<br>Countries, Middle<br>East & Africa | Americas         | Asia Pacific  | Group reinsurance | Group services | Inter-segment eliminations | Group       |
| Premiums written  | 365 528                          | 185 898   | 261 132         | 138 183   | 143 476          | 37 494        | 773 103           | -              | (710 487)                  | 1 194 327   |
| Premiums refunded   | (29 861)                         | (15 164)  | (9 493)         | 500   | (2 093)          | (707)         | (38 807)          |                | 36 548                     | (59 077)    |
| Change in unearned premiums                                   | (26 397)                         | (1 739)   | (22 725)        | (16 464)  | (22 366)         | (202)         | (41 068)          | -              | 40 265                     | (90 696)    |
| Earned premiums - non-Group                                   | 309 270                          | 168 995   | 228 914         | 122 219   | 119 017          | 36 585        | 693 228           | -              | (633 674)                  | 1 044 554   |
| Services revenues - non-Group                                 | 90 241                           | 37 540    | 44 732          | 29 749  | 20 022           | 10 871        |                   | 82 238         | (107 205)                  | 208 188     |
| Turnover - intra-sectoral                                     | 399 511                          | 206 535   | 273 646         | 151 968   | 139 039          | 47 456        | 693 228           | 82 238         | (740 879)                  | 1 252 742   |
| Investment income   | 16 764                           | 19 350    | 8 811           | 3 024   | 2 772            | (64)          | 13 659            | 244 920        | (251 891)                  | 57 345      |
| Of which, dividends   | (2 874)                          | (739)     | (62)            |   |                  |               | (863)             | (246 268)      | 250 806                    | -           |
| Total ordinary income   | 416 275                          | 225 885   | 282 457         | 154 992   | 141 811          | 47 392        | 706 887           | 327 158        | (992 770)                  | 1 310 087   |
| Insurance services expenses                                   | (142 965)                        | (59 804)  | (132 172)       | (64 160)  | (23 223)         | (16 478)      | (338 333)         | 200            | 266 763                    | (510 172)   |
| Outwards reinsurance income                                   | 148 621                          | 81 220    | 142 921         | 70 893  | 46 202           | 19 503        | 205 475           | -              | (467 580)                  | 247 255     |
| Outwards reinsurance expenses                                 | (202 552)                        | (113 568) | (163 862)       | (87 256)  | (87 138)         | (26 905)      | (275 769)         | -              | 633 677                    | (323 373)   |
| Other income and expenses                                     | (155 676)                        | (79 235)  | (110 990)       | (59 171)  | (61 322)         | (26 456)      | (220 004)         | (94 697)       | 308 021                    | (499 530)   |
| Total other income and expenses                               | (352 572)                        | (171 387) | (264 103)       | (139 694)   | (125 481)        | (50 336)      | (628 631)         | (94 497)       | 740 881                    | (1 085 820) |
| CURRENT OPERATING INCOME                                      | 63 703                           | 54 498    | 18 353          | 15 298  | 16 330           | (2 944)       | 78 256            | 232 661        | (251 889)                  | 224 266     |
| Other non ordinary operating expenses and income              | 654                              | 24 726    | (32)            | (143)   | 4 932            | -             | -                 | (1 009)        | -                          | 29 128      |
| OPERATING INCOME  | 64 357                           | 79 224    | 18 321          | 15 155  | 21 262           | (2 944)       | 78 256            | 231 652        | (251 889)                  | 253 394     |
| Financing expenses  | (83)                             | (82)      | (56)            | (77)  | (6)              | -             | (244)             | (6 771)        | 1 636                      | (5 683)     |
| Share of Income from companies accounted by the equity method | 4 162                            | (1 821)   | -               | -   | (406)            | -             | 292               | -              | 115                        | 2 342       |
| Corporation tax   | (19 280)                         | (28 861)  | (2 986)         | (5 568)   | (7 691)          | (1 159)       | (15 058)          | (132)          | (1)                        | (80 736)    |
| CONSOLIDATED NET INCOME                                       | 49 156                           | 48 460    | 15 279          | 9 510   | 13 159           | (4 103)       | 63 246            | 224 749        | (250 139)                  | 169 317     |
|   | -                                | -         |                 |   | -                |               |                   |                |                            | -           |
| NET INCOME, GROUP SHARE                                       | 47 305                           | 48 092    | 15 280          | 8 784   | 13 159           | (4 103)       | 63 246            | 224 749        | (250 139)                  | 166 372     |
| Non controlling interests                                     | 1 851                            | 368       |                 | 726   | -                | -             |                   |                | -                          | 2 945       |

#### Depreciation, amortisation and provisions by segment

| (in € thousand)                      | Six months ended June 30, 2014   |         |                 |   |                    |               |                   |                |                            |         |
|--------------------------------------|----------------------------------|---------|-----------------|---|--------------------|---------------|-------------------|----------------|----------------------------|---------|
|                                      | Germany, Austria,<br>Switzerland | France  | Northern Europe | Mediterranean<br>Countries, Middle<br>East & Africa | Americas           | Asia Pacific  | Group reinsurance | Group services | Inter-segment eliminations | Group   |
| Provisions for loans and receivables | (111)                            | (1 991) | (510)           | (83)  | (29)               | (13)          | (6)               | 473            | <u> </u>                   | (2 270) |
| (in € thousand)                      |                                  |         |                 |   | Six months ended . | June 30, 2013 |                   |                |                            |         |
|                                      | Germany, Austria,<br>Switzerland | France  | Northern Europe | Mediterranean<br>Countries & Africa                 | Americas           | Asia Pacific  | Group reinsurance | Group services | Inter-segment eliminations | Group   |
| Provisions for loans and receivables | 45                               | (209)   | (384)           | (3)   | 7                  | 5             | 5                 | (1 643)        | -                          | (2 177) |

#### Balance sheet by segment - end June 2014

(in € thousand) June 30, 2014

|   | Germany, Austria,<br>Switzerland | France    | Northern Europe | Mediterranean<br>Countries, Middle<br>East & Africa | Americas | Asia Pacific | Group reinsurance | Group services | Inter-segment eliminations | Group     |
|---|----------------------------------|-----------|-----------------|---|----------|--------------|-------------------|----------------|----------------------------|-----------|
| Goodwill  | -                                | -         | 64 723          | 5 936   | 24 690   | 3 349        | -                 | 3 135          | -                          | 101 833   |
| Other intangible assets   | 49 609                           | 18 816    | 13 340          | 9 746   | 771      | 2 799        | 456               | 6 268          | (2 026)                    | 99 779    |
| Investments - insurance businesses  | 498 025                          | 795 968   | 189 842         | 43 437  | 90 372   | 3 862        | 907 574           | 1 712 137      | (424 857)                  | 3 816 360 |
| Investments accounted for by the equity method  | 69 555                           | 49 426    | 4 715           |   |          |              |                   | 73 449         |                            | 197 145   |
| Share of assignees and reinsurers in the technical reserves and financial liabilities | 284 048                          | 129 111   | 305 343         | 223 126   | 72 793   | 65 647       | 349 413           | 110            | (843 458)                  | 586 133   |
| Insurance and reinsurance receivables   | 75 263                           | 78 457    | 189 504         | 71 552  | 87 033   | 33 143       | 374 873           | (47)           | (217 142)                  | 692 636   |
| Other assets  | 332 842                          | 109 113   | 261 680         | 265 062   | 63 859   | (12 122)     | 65 297            | 139 843        | (432 083)                  | 793 491   |
| Total assets  | 1 309 342                        | 1 180 891 | 1 029 147       | 618 859   | 339 518  | 96 678       | 1 697 613         | 1 934 895      | (1 919 566)                | 6 287 377 |
|   | •                                | -         |                 |   | •        | -            | -                 | -              | -                          | -         |
| Technical reserves  | 548 629                          | 251 600   | 556 896         | 336 764   | 214 463  | 104 049      | 979 854           | 48             | (853 547)                  | 2 138 756 |
| Liabilities related to inward insurance and reinsurance transactions                  | 25 113                           | 71 469    | 50 275          | 36 628  | 6 906    | 10 117       | 86 594            | 1 105          | (76 590)                   | 211 617   |
| Liabilities related to outward reinsurance transactions                               | 54 297                           | 16 183    | 48 618          | 45 759  | 24 424   | 2 396        | 156 774           | 43             | (151 215)                  | 197 279   |
| Other liabilities   | 469 374                          | 251 443   | 282 544         | 177 233   | 41 330   | 17 006       | 68 264            | 685 316        | (743 437)                  | 1 249 073 |
| Total liabilities   | 1 097 413                        | 590 695   | 938 333         | 596 384   | 287 123  | 133 568      | 1 291 486         | 686 512        | (1 824 789)                | 3 796 725 |

#### Balance sheet by segment - end December 2013 Pro forma

(in € thousand) December 31, 2013

|   | Germany, Austria,<br>Switzerland | France    | Northern Europe | Mediterranean<br>Countries, Middle<br>East & Africa | Americas | Asia Pacific | Group reinsurance | Group services | Inter-segment<br>eliminations | Group     |
|---|----------------------------------|-----------|-----------------|---|----------|--------------|-------------------|----------------|-------------------------------|-----------|
| Goodwill  | -                                | -         | 62 768          | 5 936   | 24 533   | 3 136        | -                 | 3 116          | -                             | 99 489    |
| Other intangible assets   | 48 026                           | 18 508    | 7 072           | 7 148   | 1 266    | 2 616        | 553               | 5 823          | (2 027)                       | 88 985    |
| Investments - insurance businesses  | 536 952                          | 758 372   | 191 498         | 44 564  | 76 364   | 35 516       | 843 021           | 1 702 303      | (438 682)                     | 3 749 908 |
| Investments accounted for by the equity method  | 73 565                           | 48 634    | -               | -   | -        | -            | -                 | 71 654         | -                             | 193 853   |
| Share of assignees and reinsurers in the technical reserves and financial liabilities | 259 706                          | 128 875   | 254 405         | 207 027   | 80 616   | 52 324       | 279 756           | 110            | (732 943)                     | 529 876   |
| Insurance and reinsurance receivables   | 57 355                           | 73 957    | 187 846         | 56 818  | 69 758   | 31 844       | 319 397           | (47)           | (161 573)                     | 635 355   |
| Other assets  | 308 935                          | 117 251   | 244 785         | 251 632   | 58 427   | (34 777)     | 59 717            | 142 112        | (382 892)                     | 765 190   |
| Total assets  | 1 284 539                        | 1 145 597 | 948 374         | 573 125   | 310 964  | 90 659       | 1 502 444         | 1 925 071      | (1 718 117)                   | 6 062 656 |
|   |                                  |           |                 |   |          |              |                   |                |                               |           |
| Technical reserves  | 534 460                          | 253 066   | 487 084         | 323 877   | 214 034  | 94 306       | 857 844           | 48             | (736 037)                     | 2 028 682 |
| Liabilities related to inward insurance and reinsurance transactions                  | 19 933                           | 70 402    | 50 513          | 33 293  | 5 820    | 10 001       | 77 669            | 1 043          | (76 533)                      | 192 141   |
| Liabilities related to outward reinsurance transactions                               | 36 668                           | 4 269     | 48 815          | 33 345  | 18 737   | 891          | 107 782           | 43             | (105 250)                     | 145 300   |
| Other liabilities   | 425 696                          | 251 632   | 272 950         | 154 292   | 28 267   | 13 172       | 62 200            | 665 394        | (705 522)                     | 1 168 081 |
| Total liabilities   | 1 016 757                        | 579 369   | 859 362         | 544 807   | 266 858  | 118 370      | 1 105 495         | 666 528        | (1 623 342)                   | 3 534 204 |

### Balance sheet by segment - end December 2013 Published

(in € thousand) December 31, 2013

|   | Germany, Austria,<br>Switzerland | France    | Northern Europe | Mediterranean<br>Countries, Middle<br>East & Africa | Americas | Asia Pacific | Group reinsurance | Group services | Inter-segment eliminations | Group     |
|---|----------------------------------|-----------|-----------------|---|----------|--------------|-------------------|----------------|----------------------------|-----------|
| Goodwill  | -                                | -         | 62 768          | 5 936   | 27 649   | 3 136        | -                 |                | -                          | 99 489    |
| Other intangible assets   | 48 026                           | 18 508    | 7 072           | 7 148   | 1 266    | 2 616        | 553               | 5 823          | (2 027)                    | 88 985    |
| Investments - insurance businesses  | 536 952                          | 758 372   | 191 498         | 44 564  | 76 364   | 35 516       | 843 021           | 1 702 303      | (438 682)                  | 3 749 908 |
| Investments accounted for by the equity method  | 73 565                           | 48 634    | -               | -   | -        | -            | -                 | 71 654         | -                          | 193 853   |
| Share of assignees and reinsurers in the technical reserves and financial liabilities | 259 706                          | 128 875   | 254 405         | 207 027   | 80 616   | 52 324       | 279 756           | 110            | (732 943)                  | 529 876   |
| Insurance and reinsurance receivables   | 57 355                           | 73 957    | 187 846         | 56 818  | 69 758   | 31 844       | 319 397           | (47)           | (161 573)                  | 635 355   |
| Other assets  | 308 935                          | 117 251   | 244 785         | 251 632   | 65 655   | (34 777)     | 59 717            | 134 884        | (382 892)                  | 765 190   |
| Total assets  | 1 284 539                        | 1 145 597 | 948 374         | 573 125   | 321 308  | 90 659       | 1 502 444         | 1 914 727      | (1 718 117)                | 6 062 656 |
|   |                                  |           |                 |   |          |              |                   |                |                            |           |
| Technical reserves  | 534 460                          | 253 066   | 487 084         | 323 877   | 214 034  | 94 306       | 857 844           | 48             | (736 037)                  | 2 028 682 |
| Liabilities related to inward insurance and reinsurance transactions                  | 19 933                           | 70 402    | 50 513          | 33 293  | 5 820    | 10 001       | 77 669            | 1 043          | (76 533)                   | 192 141   |
| Liabilities related to outward reinsurance transactions                               | 36 668                           | 4 269     | 48 815          | 33 345  | 18 737   | 891          | 107 782           | 43             | (105 250)                  | 145 300   |
| Other liabilities   | 425 696                          | 251 632   | 272 950         | 154 292   | 34 162   | 13 172       | 62 200            | 659 499        | (705 522)                  | 1 168 081 |
| Total liabilities   | 1 016 757                        | 579 369   | 859 362         | 544 807   | 272 753  | 118 370      | 1 105 495         | 660 633        | (1 623 342)                | 3 534 204 |

#### Note 12 Related parties

Euler Hermes is mainly owned by Allianz France SA, which in turn is 100%-owned by the Allianz Group. The breakdown of the Euler Hermes Group shareholding is as follows:

|                            | Number of<br>shares | %       |
|----------------------------|---------------------|---------|
| Allianz France SA          | 26 864 230          | 59,25%  |
| Allianz Vie                | 3 879 818           | 8,56%   |
| Treasury shares            | 1 342 512           | 2,96%   |
| Sub-total                  | 32 086 560          | 70,77%  |
| Public (bearer securities) | 13 255 617          | 29,23%  |
| Total                      | 45 342 177          | 100,00% |

(8 021)

#### **Transactions**

(in € thousand) June 30, 2014 2013 Allianz SE & other Allianz companies Allianz SE & other Allianz companies Allianz Belgium 25 174 78 096 24 983 33 518 Operating income (32 838) (31 400) (11 332) (70 709) Insurance services expenses Net income or expense on reinsurance (31 205) (2 897) (31 883) (535) Financing expenses (2 742)

(32 572)

(7 333)

#### Receivables and liabilities

Other financial net incomes

| (in € thousand)                               |                                      | June 30, 2      | 2014                 |  | December 31, 2013                    |                 |                      |                                      |  |  |
|---|--------------------------------------|-----------------|----------------------|--|--------------------------------------|-----------------|----------------------|--------------------------------------|--|--|
|   | Allianz SE & other Allianz companies | Allianz Belgium | Allianz France<br>SA | Related<br>companies and<br>joint ventures | Allianz SE & other Allianz companies | Allianz Belgium | Allianz France<br>SA | Related companies and joint ventures |  |  |
| Current accounts (accrued interests included) | 47 670                               | -               |                      | -  | 37 125                               | -               | -                    | 4                                    |  |  |
| Net operating receivables                     | 8 314                                | -               | 153                  | 4 677                                      | 2 672                                | -               | -                    | 857                                  |  |  |
| Borrowings (accrued interests included)       | -                                    | -               | -                    | -  | -                                    | -               | -                    | -                                    |  |  |
| Operating liabilities                         | (6 437)                              | -               | -                    | 2 223                                      | (8 179)                              | -               | -                    | 2 639                                |  |  |

The current account with Allianz SE corresponds to part of the Group's cash position, which is centralized by Allianz SE under a cash pooling arrangement.

(7 831)

#### Note 13 Commitments given and received

| (in € thousand)                                    | June 30,<br>2014 | December 31,<br>2013 |
|--|------------------|----------------------|
| Commitments received                               | 6 400            | 6 870                |
| Deposits, sureties and other guarantees            | 6 400            | 6 870                |
| Commitments given                                  | 51 737           | 51 737               |
| Deposits, sureties and other guarantees            | 51 737           | 51 737               |
| - Commitments to Société Générale                  | 36 519           | 36 286               |
| - Commitments to InvestionsBank Landes Brandeburg  | 1 857            | 1 857                |
| - Commitments associated with membership of an EIG | 153              | 42                   |
| - Securities buyback agreement                     |                  | -                    |

The € 36.5 million commitment is a guarantee to the Romanian Bank of Development, BRD, which is a subsidiary of Société Générale Group, in relation to the issuance of bond policies by Euler Hermes Europe S.A. Nederland.

A commitment has been given by the Group to Cardif to guarantee additional cash contribution to the defined benefits pension funds due to index revaluation.

Within the framework agreement, Euler Hermes and MAPFRE gave and received to each other a commitment liability guarantee.

#### Note 14 Subsequent events as at June 30, 2014

No subsequent events occurred since June 30, 2014 closing which would impact the assumptions of the annual closing.

## STATUTORY AUDITORS' REPORT ON THE 2014 HALF-YEAR FINANCIAL INFORMATION

This is a free translation into English of the statutory auditors' review report issued in French and is provided solely for the convenience of English-speaking readers. This report should be read in conjunction with, and is construed in accordance with, French law and professional auditing standards applicable in France.

#### **Euler Hermes Group S.A.**

Registered office: 1, place des Saisons – F-92048 Paris La Défense Cedex

Share capital: €.14 509 496,64

## Statutory Auditors' Review Report on the half-yearly consolidated financial statements

For the six-month period ended 30 June 2014

To the Shareholders,

Following our appointment as statutory auditors by your Shareholders' General Meeting and in accordance with article L.451-1-2 III of the French Monetary and Financial Code ("Code monétaire et financier"), we hereby report to you on:

- the review of the accompanying condensed half-yearly consolidated financial statements of Euler Hermes Group SA for the six-month period ended 30 June, 2014,
- the verification of information contained in the half-yearly management report.

These condensed half-yearly consolidated financial statements are the responsibility of the Group Management Board. Our role is to express a conclusion on these financial statements based on our review.

#### I. Conclusion on the financial statements

We conducted our review in accordance with professional standards applicable in France. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with professional standards applicable in France and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed half-yearly consolidated financial statements are not prepared in all material respects in accordance with IAS 34 - the standard of the IFRS as adopted by the European Union applicable to interim financial statements.

#### II. Specific verification

We have also verified information given in the half-yearly management report on the condensed half-yearly consolidated financial statements subject to our review. We have no matters to report as to its fair presentation and consistency with the condensed half-yearly consolidated financial statements.

Paris La Défense, on the 31 July 2014 Paris, on the 31 July 2014

KPMG Audit FS II ACE – Auditeurs Et Conseils d'Entreprise

French original signed by
Xavier Dupuy
François Shoukry
Partner
Partner

# DECLARATION BY THE PERSON RESPONSIBLE FOR THE HALF-YEAR FINANCIAL REPORT

I declare that, to the best of my knowledge, the condensed financial statements for the ending semester have been prepared in accordance with applicable accounting standards and give a true and fair view of the assets and liabilities, financial position and profit or loss of the Company and all the other companies included in the scope of consolidation, and that the half-year activity report includes a fair review of the important events which occurred during the first six months of the year, their impact on the half-year financial statements, and the main transactions between related parties, together with a description of the principal risks and uncertainties that they face in the remaining six months of the year.

Paris, July 31, 2014

Wilfried VERSTRAETE, Chairman of the Group Management Board