



## Q2 Revenue 2014/2015: +6%

### 40% increase in the signatures of new SaaS contracts during the half year period

Paris, October 27, 2014 - **Generix Group, Industrial, Logistical and Retail Ecosystems provider with leading Collaborative Software Solutions, issued today its revenues for the second quarter, ended September 30, 2014, of its financial year 2014/2015.**

#### Q2 REVENUE 2014/2015 UP 6%

<i>Unaudited</i>	Quarter ended September 30		Change	6 months ended September 30		Change
	2014	2013		2014	2013	
Licenses	745	736	1%	1 317	1 966	-33%
Maintenance	4 313	4 135	4%	8 619	8 220	5%
SaaS	3 630	3 050	19%	6 929	5 998	16%
<b>Software revenues</b>	<b>8 688</b>	<b>7 921</b>	<b>10%</b>	<b>16 865</b>	<b>16 184</b>	<b>4%</b>
Consulting Services	3 960	4 005	-1%	8 054	7 971	1%
<b>Revenues from continued operations</b>	<b>12 648</b>	<b>11 926</b>	<b>6%</b>	<b>24 919</b>	<b>24 155</b>	<b>3%</b>
<b>Revenues from discontinued operations (1)</b>				<b>957</b>	<b>878</b>	<b>9%</b>

(1) GCE ERP activity sold on May 2, 2014 - refer to the press release from May 5, 2014. The revenue concerning these activities therefore relates to the period from April 1, to May 1, 2013 and 2014. Over the first half year of fiscal 2013/2014, published revenue (over 6 months) for this activity branch stood at €5,740 K.

With revenue of €12.6 M, the Group recorded for the past quarter an increase in revenue generated of 6% on the scope of the maintained activities (excluding the CGE ERP activity branch transferred on May 2, 2014).

The benefits of dynamic new contract signings observed in 2013/2014 along with the service consumption level translate in to growth of 19% in the revenue generated by the SaaS business during the past quarter.

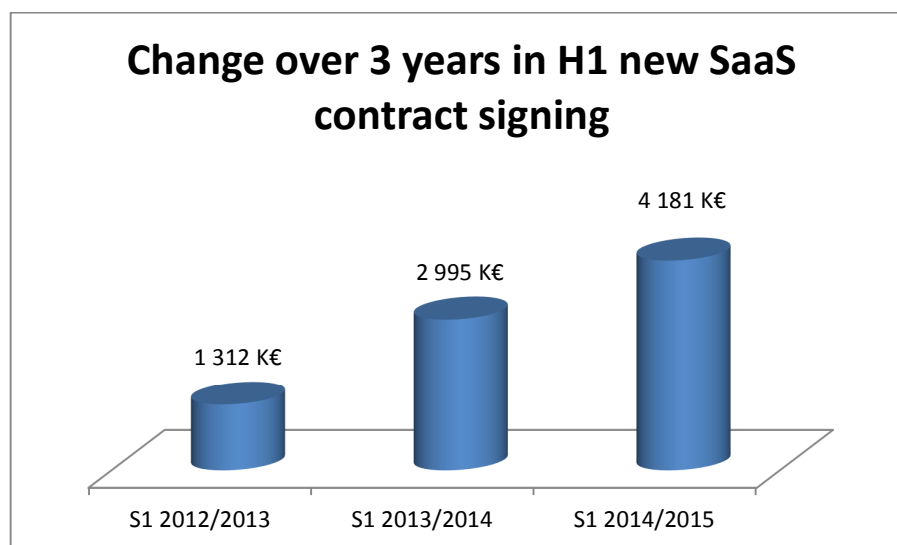
The loyalty of the installed base has allowed for growth of 4% in the revenue of the maintenance activity for the second quarter of the period.

Lastly, sales of licenses and the Consulting & Services business both remained practically stable compared with the last quarter of the previous financial year.

## NEW SAAS CONTRACT SIGNINGS UP 40% OVER THE FIRST HALF OF 2014/2015

During the first half of fiscal 2014/2015, revenues from retained businesses grew by 3%.

The strong growth in sales with SaaS, already observed over fiscal 2013/2014, is confirmed over the first half of fiscal 2014/2015 with a 40% increase in the number of new SaaS contracts signed compared to the same half-year of the previous period.



As the new SaaS contracts signed run for an average of three and a half years, the signatures recorded during the first half of the year will, once the various deployments are completed, allow us to generate additional annual sales of close to 1.2 million Euros.

The growth observed in recurring activities (a 16% rise in SaaS and a 5% rise in maintenance) allows the Group to post a rise in recurring business (up 62.4% during the first half of fiscal 2014/2015 compared with 58.9% during the first half of the previous fiscal year).

## CASH FLOW AND PERSPECTIVES

The ERP GCE activity sold in May 2014 allowed the Group to show largely positive net cashflow on September 30, 2014, at a level sharply higher than on March 31, 2014. Additional spending since the start of the financial year on operational marketing and sales forces combined with increased interest in the SaaS model means that the Group starts the second half of fiscal 2014/2015 with confidence.

### Supplemental and non-IFRS Financial Information

Supplemental non-IFRS information (above-mentioned as net treasury) presented in this press release are subject to inherent limitations. It is not based on any comprehensive set of accounting rules or principles and should not be considered as a substitute for IFRS measurements. Also, the Company's supplemental non-IFRS financial information may not be comparable to similarly titled non-IFRS measures used by other companies.

### Information related to goodwill depreciation risk

In accordance with the AMF No. 2011-18 recommendation, we call attention on our goodwill depreciation risk as described in our reference document from March 31, 2014 (refer to section 4.2.2 "Goodwill depreciation risk").

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**Next press release: November 24, 2014 after closing of the stock exchange  
Results for the six-month period ended 30 September 2014 of the 2014/2015 financial year**

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**About Generix Group**

Vendor of application solutions for manufacturing, logistics and retail ecosystems, Generix Group helps its clients in managing, sharing and optimizing their data flows. Generix Collaborative Business portfolio relies on strong business expertise encompassing Supply Chain and Cross-Channel management, and uniquely leverages A2A/B2B Gateway and Portal solutions.

Auchan, Carrefour, Cdiscount, DHL, Feu Vert, Gefco, Kuehne + Nagel, Leroy Merlin, Louis Vuitton, Metro, Nestlé, Sodial, Unilever,... more than 1,500 international companies trust "Generix Collaborative Business" solutions to profitably run their business, establishing Generix Group as an European leader with close to €50M in revenue.

For more information, visit [www.generixgroup.com](http://www.generixgroup.com)