

NET SALES UP BY 25% IN 3RD QUARTER AND 22% IN PAST 9 MONTHS

Consolidated sales (January 1st to September 30)

<i>In million of euros</i>	2014*	2013	Growth	Without exrate impact
Net sales	118.7	97.1	22.3 %	24.3%

* Unaudited

<i>In million of euros</i>	2014*	2013	Growth	Without exrate impact
Automotive	96.1	85.6	12.2 %	14.2%
Specialty markets	22.6	11.4	97.8 %	99.9%

* Unaudited

Automotive sales are driven by North America and Asia

- The net sales are up by 14.0% in the 3rd quarter and up by 12.2% on the past 9 months. The sales of the group benefit from the integration within the scope of consolidation of the acquisitions in India, China and Germany (automotive division).
- In the 3rd quarter, sales rose by 1.6% at constant scope and exchange rates:
 - - 3.6% in Europe
 - + 4.3% in North and Central America
 - + 16.9% in Asia, of which China +57.0%
- In 9 months, at constant scope and exchange rates, sales rose by +2.7%, notably :
 - - 3.0% in Europe
 - + 8.4% in North and Central America
 - + 6.4% in Asia, of which China +46.6%

Sales in specialty markets continue to make progress

- The net sales are up by 106.7% in the 3rd quarter and up 97.8% in the last 9 months. The sales of the group benefit from the integration within the scope of consolidation of the acquisitions in Germany (non-automotive Technical Textiles division).
- At constant scope and exchange rates, sales rose by +2.6% in the 3rd quarter and by 6.1% in the last 9 months.

Delfingen continues to implement its strategic plan

Sales at end September 2014 confirm Delfingen's strategic guidelines:

- Increase our presence in Asia, today's first automotive market in the world;
- Reinforce our position at German carmakers and automotive suppliers level;
- Expand our range of products and services, notably in the fields of technical textiles;
- Leverage on our expertise in technical tubing for fluid transfer solutions.

DELFINGEN, a global leading manufacturer of protection solutions for electrical wiring and fluid automotive networks

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Next press release: 02/11/2015 - 2014 4th quarter sales

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