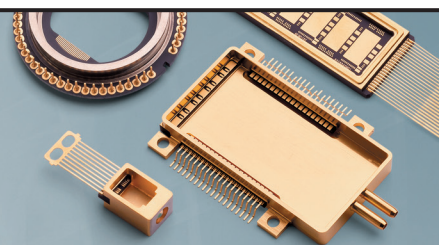




# 2014 Sales



Trappes, January 12<sup>th</sup>, 2015 - The consolidated sales (unaudited) of Egide group for the year 2014 reached 20.0 million Euros, against 20.4 million in 2013 (proforma Egide SA + Egide USA). Taking into account the subsidiaries Egide UK and Egima, sold on October 31<sup>st</sup>, 2013, the total revenues in 2013 for the group was 22.8 million Euros.

The table below presents the analysis of the sales in a comparable perimeter for 2013 (total Egide SA + Egide USA):

In million Euros	2013	2014 *	Variation
1 <sup>st</sup> quarter	5.6	5.3	- 5 %
2 <sup>nd</sup> quarter	5.2	5.2	-
3 <sup>rd</sup> quarter	4.8	4.8	-
4 <sup>th</sup> quarter	4.8	4.7	- 2 %
<b>Sales Egide SA + USA</b>	<b>20.4</b>	<b>20.0</b>	<b>- 2 %</b>

\* Unaudited

The split of the sales of Egide SA and Egide USA per markets is as follow:

In million Euros	2013			2014 *			Variation
	S1	S2	Total	S1	S2	Total	
Defense and space	6.2	5.6	11.8	6.6	5.9	12.5	+ 6 %
Telecoms	2.1	2.1	4.2	1.8	1.2	3.0	- 29 %
Industrial and security	2.5	1.9	4.4	2.1	2.4	4.5	+ 2 %
<b>Sales Egide SA + USA</b>	<b>10.8</b>	<b>9.6</b>	<b>20.4</b>	<b>10.5</b>	<b>9.5</b>	<b>20.0</b>	<b>- 2 %</b>

\* Unaudited

The split of the activity per unit is as follow, being reminded that in 2013, Egide UK and Egima only had 10 months of sales:

In million Euros	2013	2014 *	Variation
Egide SA	12.8	13.0	+ 2 %
Egide USA	7.6	7.0	- 8 %
<b>Sub total Egide SA + USA</b>	<b>20.4</b>	<b>20.0</b>	<b>- 2 %</b>
Egide UK	2.1	0.0	-
Egima	0.3	0.0	-
<b>Total group</b>	<b>22.8</b>	<b>20.0</b>	<b>-</b>

\* Unaudited

James F. Collins, Chief Executive Officer of the group, comments: "As the group had anticipated, annual sales in 2014 are in the range of 2013 with a slight decrease of 2% on a comparable basis. This quasi-stability confirms that our main challenge remains to increase our sales."

He adds: "As part of our strategic plan, the recent reorganization of the commercial services should enable Egide to bear the first fruits of its efforts by the end of 2015. This includes the increase of our sales in the Telecom sector and to develop Egide SA market share worldwide. Added to this is our investment into ceramic activity in Egide USA. It will allow us to address, with new products, the US Defense and Aerospace markets that we have not been able to participate in currently, and will offset the slowdown that Egide USA faces on some of its traditional products."

To find out more about Egide, visit: [www.egide.fr](http://www.egide.fr)

Egide shares are eligible for the French tax incentivized PEA-PME and FCPI investment vehicles.

Egide renews OSEO certification as an innovative company (entreprise innovante) on June 11, 2012  
ISO 9001:2008 and ISO 14001:2004 certified quality and environmental management systems

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Egide is listed on Euronext Paris™ - Segment C - ISIN : FR0000072373 - Reuters : EGID.PA - Bloomberg : GID