

## Gfi Informatique: Partnership with Alcatel-Lucent

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### Gfi Informatique announces a strategic partnership with Alcatel-Lucent in France in IT systems

**Saint-Ouen (France), 29 January 2015** – Gfi Informatique confirms its strategic partnership with Alcatel-Lucent. In the framework of this partnership, Alcatel-Lucent will outsource activities specialising in telecom operators' IT systems to Gfi Informatique, and Gfi internalizes some of Alcatel-Lucent's teams, significantly expanding its telecoms offer.

#### The integration and support services activities outsourced by Alcatel-Lucent in France cover three areas:

- **OSS** (Operations Support Systems): definition, integration, maintenance and support of solutions forming the core of the network and services management system of telecom operators;
- **CEM** (Customer Experience Management): project delivery activities using products still under Alcatel-Lucent's ownership that are dedicated to customer satisfaction;
- **ICC** (Instant Convergent Charging): maintenance & support on Alcatel-Lucent's ICC payments solution for its customers.

Thanks to this deal, Gfi Informatique now counts Alcatel-Lucent among its major customers and has considerably extended its services offering and its systems integration expertise in Telecom Information Systems, which it can offer to its customers in all sectors, both in France and internationally, in partnership with Alcatel-Lucent or directly as necessary.

The acquired activities represent a team of 120 people in the Paris region, Nantes and Toulouse. They complement the BSS (Billing System) teams, which handle the integration, support and maintenance of operators' billing solutions.

Commenting on the deal, **Vincent Rouaix, Chairman and Chief Executive Officer of Gfi Informatique**, said: *"This partnership with Alcatel-Lucent is a perfect illustration of Gfi Informatique's rise up the value-added chain and will strengthen its offer in telecommunications".*

**Next release:** 5 February 2015, fourth-quarter 2014 revenue release.

**Disclaimer:**

*The items in this press release other than historical facts are estimates. They do not constitute guarantees because of the difficulties inherent in forecasting results. Actual results may differ considerably from explicit or implicit forecasts.*

**About Gfi Informatique**

*A major player in value-added IT services and software in Europe, Gfi Informatique occupies a strategic position in its differentiated approach to global firms and niche entities. With its multi-specialist profile, the Group serves its clients with a unique combination of hands-on services, sector-based organisation and industrial-quality solutions. The Group has around 10,000 employees and generated revenue of €743 million in 2013.*

*Gfi Informatique is listed on the Paris Euronext, NYSE Euronext (Compartment B) - ISIN Code: FR0004038099.*

***For more information go to: [www.gfi.fr](http://www.gfi.fr).***

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