

NET SALES UP BY 21% IN 4TH QUARTER AND 22% IN PAST 12 MONTHS

Consolidated sales (January 1st to December 31st)

<i>In million of euros</i>	2014*	2013	Growth	Without exchange rate impact
Net sales	156.9	128.7	21.9%	22.6%

<i>In million of euros</i>	2014*	2013	Growth	Without exchange rate impact
Automotive	128.8	113.8	13.2%	13.9%
Specialty markets	28.1	14.9	88.9%	88.8%

* Unaudited

“Automotive” sales are driven by North America and Asia.

- Net sales are up by 15% in the 4th quarter and up by 13.2% in the past 12 months. Sales at Group level benefit from the integration within the scope of consolidation of the acquisitions in India, China and Germany (automotive division).
- In the 4th quarter, at constant scope and exchange rates, sales are up by 1.3%:
 - - 1.1% in Europe
 - + 2.9% in North and Central America
 - + 4.8% in Asia, of which China +23%
- In 12 months, at constant scope and exchange rates, sales are up by 2.4% of which:
 - - 2.6% in Europe
 - + 7.1% in North and Central America
 - + 5.8% in Asia, of which China +39%

“Specialty markets” sales are driven by the acquisitions.

- Net sales are up by 70.6% in the 4th quarter and up by 88.9% in the past 12 months. Sales at Group level benefit from the integration within the scope of consolidation of the acquisitions in Germany (Non-automotive Technical Textiles Division).
- Sales are down by 12.9% in the 4th quarter and up by 1.7% in the past 12 months, at constant scope and exchange rates.

Delfingen implements its strategic plan.

Sales at the end of December 2014 confirm Delfingen's strategic choices:

- Increase our presence in Asia, today's first automotive market in the world;
- Reinforce our position at German carmakers and automotive suppliers level;
- Expand our range of products and services, notably in the field of technical textiles;
- Leverage on our expertise in technical tubing for fluid transfer solutions.

DELFINGEN, a global leading manufacturer of protection solutions for electrical wiring and fluid automotive networks

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Next press release: 26/03/2015 - 2014 Annual Results

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