

# 2015 Analyst Day

## Atos positioning for the new digital era

## Ambition to double net income Group share in 2016 compared to 2014

**Bezons, June 18, 2015** - Atos, a global leader in digital services, today holds an Analyst Day in its Headquarters in Bezons (France) to present its new positioning and profile. During the first half of its 3-year plan that ends in December 2016, Atos has accelerated its transformation with the completion of the Worldline IPO, the integration of the Bull operations and technologies and the announcement of the project to acquire Xerox ITO\* in North America.

**Thierry Breton, Chairman and CEO of Atos**, said: "With an improved geographical presence, state-ofthe-art technologies and experienced experts, Atos is now fully geared to seize the opportunities of the digital era. We are among the leader in our industry and our aim is to further strengthen our position through our innovative approach to digital transformation and our proven track-record. Half way through our "Ambition 2016", we have built the critical size, customer intimacy, digital skills and competencies as well as an ecosystem of partnerships allowing us to be the trusted partner for our clients' digital journey".

## A leader in the Digital era

During the first half of its 3-year plan "2016 Ambition", Atos has reinforced its position as a global leader in digital services and repositioned its offerings portfolio on higher value and faster growing IT segments in cloud, big data, mobility, and security. This enables Atos to support its customers transform their business globally through the use of digital technologies.

As early as the first half of 2015, these achievements resulted in a Group that has a stronger technological profile and a well-balanced geographical footprint which has significantly increased in the US. As such, Atos is fully geared and perfectly positioned to seize the opportunities of the digital era.

The exponential growth of data combined with the technological ability to create new innovative services is accelerating the digitization of customers' behaviors and business models. This, in turn, is creating new opportunities for those companies which embrace digital transformation and for to support them.

## Update on "2016 Ambition" targets

Halfway through the 2014-2016 3-year plan and taking into account its recent achievements, Atos' new targets for 2016 are:

- Revenue: above € 11 billion
- Operating margin: 8.5% to 9.5% of revenue
- Free cash flow: between €500 million and €550 million

Compared to 2014, the Group intends to double its net income Group share to circa €530 million in 2016. This strong increase is led by the profitability improvement, additional operating margin from scope expansion, reduction in restructuring costs, and a new tax profile.

## Project to issue a straight bond

The Group intends to meet Credit Investors in the coming days as part of the project to issue a straight bond. The considered predicted value is €500 million subject to market conditions.

<sup>\*</sup> Agreed Effective Closing Date on June 30<sup>th</sup>, 2015



The presentations will be posted today on our website: <u>atos.net</u>, in the Investors section.

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## **Forthcoming event**

July 29, 2015	First half 2015 results
October 22, 2015	Third quarter 2015 revenue

## **About Atos**

Atos SE (Societas Europaea) is a Global digital services leader with 2014 pro forma annual revenue of circa € 10 billion and 83,000 employees in 66 countries. Serving a global client base, the Group provides Consulting & Systems Integration services, Managed Services & BPO, Cloud operations, Big Data & Cybersecurity solutions, as well as transactional services through Worldline, the European leader in the payments and transactional services industry. With its deep technology expertise and industry knowledge, the Group works with clients across different business sectors: Defense, Financial Services, Health, Manufacturing, Media, Utilities, Public sector, Retail, Telecommunications, and Transportation.

Atos is focused on business technology that powers progress and helps organizations to create their firm of the future. The Group is the Worldwide Information Technology Partner for the Olympic & Paralympic Games and is listed on the Euronext Paris market. Atos operates under the brands Atos, Atos Consulting, Atos Worldgrid, Bull, Canopy, and Worldline.

For more information, visit: <u>atos.net</u>.

#### **Disclaimers**

This document contains further forward-looking statements that involve risks and uncertainties concerning the Group's expected growth and profitability in the future. Actual events or results may differ from those described in this document due to a number of risks and uncertainties that are described within the 2014 Reference Document filed with the Autorité des Marchés Financiers (AMF) on April 1, 2015 under the registration number: D15-0277.

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