

JULY 2015 TRAFFIC

- ▶ **Passenger network: strict capacity discipline, increase in both traffic and load factor; long-haul network load factor up 1.1 point**
- ▶ **Ongoing accelerated development of Transavia in France**

Traffic highlights

Passenger network activity (Air France, KLM, HOP!)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Long-haul	+ 2.0%	+ 3.2%	89.8%	+ 1.1
North America	+ 1.1%	+ 3.5%	90.5%	+ 2.1
Latin America	+ 7.0%	+ 4.5%	88.9%	- 2.2
Asia	+ 1.0%	+ 3.2%	92.0%	+ 2.0
Africa / Middle East	+ 3.4%	+ 3.6%	85.3%	+ 0.1
Caribbean / Indian Ocean	- 1.1%	+ 0.9%	90.0%	+ 1.8
Short and Medium-haul	- 1.4%	+ 0.3%	85.6%	+ 1.5
Total passenger network	+ 1.3%	+ 2.7%	89.0%	+ 1.2

- ▶ 7.6 million passengers, up 1.3%
- ▶ Increase in traffic in all regions of the network
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency down compared to July 2014

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 4.4%	+ 6.2%	91.6%	+ 1.5

- ▶ 1.3 million passengers, up 9.4%
- ▶ Ongoing accelerated development of Transavia in France: capacity up 19% and load factor up 4.4 points

Total group passenger activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 1.6%	+ 3.0%	89.3%	+ 1.2

- ▶ 8.9 million passengers, up 2.4%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
Total	- 8.0%	- 10.4%	57.8%	- 1.6

- ▶ Ongoing restructuring of cargo: full-freighter capacity down 31% compared to July 2014
- ▶ Unit revenue per available ton kilometer (RATK) ex-currency clearly down compared to July 2014

Agenda

9 September 2015: August 2015 traffic
 8 October 2015: September 2015 traffic
 29 October 2015: Q3 2015 results
 9 November 2015: October 2015 traffic

Investors

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STATISTICS

Passenger network activity*

Total Passenger network*	July			Year to date		
	2015	2014	Variation	2015	2014	Variation
Passengers carried ('000s)	7,584	7,489	1.3%	45,437	45,358	0.2%
Revenue pax-kilometers (m RPK)	22,870	22,276	2.7%	135,240	134,364	0.7%
Available seat-kilometers (m ASK)	25,694	25,372	1.3%	159,748	159,083	0.4%
Load factor (%)	89.0%	87.8%	1.2	84.7%	84.5%	0.2
Long-haul						
Passengers carried ('000s)	2,483	2,399	3.5%	14,651	14,469	1.3%
Revenue pax-kilometers (m RPK)	18,562	17,979	3.2%	109,946	108,794	1.1%
Available seat-kilometers (m ASK)	20,661	20,266	2.0%	127,806	126,373	1.1%
Load factor (%)	89.8%	88.7%	1.1	86.0%	86.1%	(0.1)
North America						
Passengers carried ('000s)	784	763	2.7%	4,248	4,173	1.8%
Revenue pax-kilometers (m RPK)	5,567	5,380	3.5%	30,168	29,516	2.2%
Available seat-kilometers (m ASK)	6,149	6,083	1.1%	34,252	33,631	1.8%
Load factor (%)	90.5%	88.4%	2.1	88.1%	87.8%	0.3
Latin America						
Passengers carried ('000s)	280	267	5.1%	1,739	1,691	2.8%
Revenue pax-kilometers (m RPK)	2,676	2,561	4.5%	16,723	16,274	2.8%
Available seat-kilometers (m ASK)	3,011	2,813	7.0%	19,338	18,629	3.8%
Load factor (%)	88.9%	91.0%	(2.2)	86.5%	87.4%	(0.9)
Asia / Pacific						
Passengers carried ('000s)	610	587	3.9%	3,611	3,532	2.2%
Revenue pax-kilometers (m RPK)	5,366	5,199	3.2%	31,480	31,236	0.8%
Available seat-kilometers (m ASK)	5,833	5,778	1.0%	36,469	36,123	1.0%
Load factor (%)	92.0%	90.0%	2.0	86.3%	86.5%	(0.2)
Africa / Middle East						
Passengers carried ('000s)	489	464	5.2%	3,011	3,044	(1.1%)
Revenue pax-kilometers (m RPK)	2,671	2,579	3.6%	16,716	17,048	(1.9%)
Available seat-kilometers (m ASK)	3,132	3,028	3.4%	20,988	21,104	(0.5%)
Load factor (%)	85.3%	85.2%	0.1	79.6%	80.8%	(1.1)
Caribbean / Indian Ocean						
Passengers carried ('000s)	319	317	0.6%	2,043	2,030	0.6%
Revenue pax-kilometers (m RPK)	2,282	2,261	0.9%	14,858	14,720	0.9%
Available seat-kilometers (m ASK)	2,536	2,563	(1.1%)	16,760	16,886	(0.7%)
Load factor (%)	90.0%	88.2%	1.8	88.7%	87.2%	1.5
Short and Medium-haul						
Passengers carried ('000s)	5,101	5,090	0.2%	30,786	30,888	(0.3%)
Revenue pax-kilometers (m RPK)	4,308	4,297	0.3%	25,294	25,570	(1.1%)
Available seat-kilometers (m ASK)	5,033	5,107	(1.4%)	31,942	32,711	(2.4%)
Load factor (%)	85.6%	84.1%	1.5	79.2%	78.2%	1.0

* Air France, KLM, and HOP!

Transavia activity

Transavia	July			Year to date		
	2015	2014	Variation	2015	2014	Variation
Passengers carried ('000s)	1,321	1,207	9.4%	6,069	5,527	9.8%
Revenue pax-kilometers (m RPK)	2,541	2,392	6.2%	11,378	10,669	6.6%
Available seat-kilometers (m ASK)	2,773	2,655	4.4%	12,650	11,937	6.0%
Load factor (%)	91.6%	90.1%	1.5	89.9%	89.4%	0.6

Total group passenger activity**

Total group**	July			Year to date		
	2015	2014	Variation	2015	2014	Variation
Passengers carried ('000s)	8,905	8,696	2.4%	51,506	50,884	1.2%
Revenue pax-kilometers (m RPK)	25,411	24,668	3.0%	146,617	145,033	1.1%
Available seat-kilometers (m ASK)	28,467	28,027	1.6%	172,398	171,020	0.8%
Load factor (%)	89.3%	88.0%	1.2	85.0%	84.8%	0.2

** Air France, KLM, HOP! and Transavia

Cargo activity

Total group	July			Year to date		
	2015	2014	Variation	2015	2014	Variation
Revenue tonne-km (m RTK)	752	839	(10.4%)	5,205	5,774	(9.8%)
Available tonne-km (m ATK)	1,301	1,414	(8.0%)	8,719	9,124	(4.4%)
Load factor (%)	57.8%	59.3%	(1.6)	59.7%	63.3%	(3.6)