

# **TURNOVER of the first 9 months: +2%**

9 months fiscal year 2015 (on a like-for-like basis):

• GROSS GAMING REVENUE: +1,2%

• TURNOVER: +2,0%

Paris, 9<sup>th</sup> September 2015

Total GGR remained stable during the 1<sup>st</sup> quarter of the current fiscal year (May 2015 – July 2015, comments and data on a like-for-like basis, please refer to attached tables) including a growth in casinos GGR (+0.5%) and a decrease in sports betting GGR (as a result of the Mundial 2014)

The regularization of the new levies, that were previously announced, was applied over this period.

Encouraging growth is registered over the quarter in the non-gaming casinos activities (+7.2%), mainly from the restaurants, as well as in the hotels turnover (+8.0%).

The first nine months of the year under review, show a positive activity with an increase in GGR of 1.2% and in turnover of 2.0%.

The Group gross debt is reduced one more time as a result of the Garden Beach Juan-les-Pins selling price, thus reaching €198.9M end of July 2015 (compared to €212.1M end of April 2015).

Groupe Partouche will publish the turnover of the 4<sup>th</sup> quarter at 31<sup>st</sup> October 2015, on Wednesday 9<sup>th</sup> December 2015 in the evening.

Created in 1973, Groupe Partouche is a European leader in the gaming business. With 46 establishments mainly in France and 4450 employees, it registered a turnover of 410 €M for 2014, 90% of which are generated by the casinos, with a margin EBITDA approaching 17%. Totally dedicated to its business: gaming, its strategy based on innovation and attractive establishments, allows the Group to look to the future with great confidence, aiming to the strengthening of its leadership and the continuation of its operating profitability.

Listed on the Stock Exchange in 1995, Groupe Partouche shares are traded on compartment C of Euronext Paris. ISIN: FR0000053548 - Reuters: PARP.PA - Bloomberg: PARP:FP



Phone: 01.47.64.33.45 - Fax: 01.47.64.19.20

info-finance@partouche.com

#### **ACTIVITE EN TABLEAUX**

### 1- Consolidated turnover (including the changes in the scope)

€М	2015	2014	Change
First quarter	109,2	111,3	-1,8%
Second quarter	97,0	96,4	0,6%
Third quarter	93,5	102,1	-8,4%
Total consolidated turnover	299,7	309,8	-3,3%

## 2-Activity on a like-for-like basis

Activity should be analysed taking into consideration the changes in the scope of consolidation following:

- the divestment in 2014 of the casinos of Knokke, Dinant & Hauteville, and of Hilton Hotel in Lyon and Garden Beach Hotel in Juan-les-Pins, as well as the divestment in 2015 of Chaudfontaine casino, on the one hand,
- the closure end of June 2015 of the casino of La Trinité sur Mer, on the other hand,

as these companies were partially accounted for in the statements of both fiscal years under review. The following tables show the changes on a like-for-like basis.

The regulatory changes in the levies were progressively recognized during the fiscal year, positively impacting the 1<sup>st</sup> half-year 2015 up to €1.7M. An opposite correction was applied in 3<sup>rd</sup> quarter 2015.

Over the total period, the application of the regulatory changes in the levies will have a positive impact on the NGR.

#### 2.1 Activity on a like-for-like basis – 3rd quarter

€M	3 <sup>rd</sup> quarter 2015	Subtracted companies	3 <sup>rd</sup> quarter 2015 Excl. Subtracted companies	3 <sup>rd</sup> quarter 2014	Subtracted companies	3 <sup>rd</sup> quarter 2014 Excl. Subtracted companies	% change Excl. Subtracted companies
GGR	149,9	0,2	149,7	152,0	2,2	149,8	-0,1%
Levies	(81,8)	(0,1)	(81,7)	(79,4)	(0,7)	(78,7)	3,8%
NGR	68,1	0,2	67,9	72,5	1,5	71,0	-4,3%
Turnover excl. NGR	25,4	0,3	25,1	29,6	6,1	23,5	6,7%
<b>Total turnover</b>	93,5	0,4	93,0	102,1	7,5	94,5	-1,6%

### 2.2 Activity on a like-for-like basis - aggregate

€М	9 months 2015	Subtracted companies	9months 2015 Excl. Subtracted companies	9 months 2014	Subtracted companies	9months 2014 Excl. Subtracted companies	% Change Excl. Subtracted companies
GGR	454,1	2,8	451,2	455,5	9,8	445,7	1,2%
Levies	(219,8)	(1,0)	(218,8)	(221,0)	(3,0)	(218,0)	0,4%
NGR	234,3	1,8	232,4	234,5	6,8	227,7	2,1%
Turnover excl.							
NGR	65,5	1,2	64,2	75,3	12,4	63,0	1,9%
<b>Total turnover</b>	299,7	3,1	296,6	309,8	19,2	290,7	2,0%

# 3-Breakdown of turnover by division on a like-for-like basis

### 3.1- Breakdown of turnover by division – 3rd quarter (on a like-for –like basis)

At 31 <sup>st</sup> July €M	3 <sup>rd</sup> quarter 2015	Subtracted companies	3rd quarter 2015 Excl. Subtracted companies	3 <sup>rd</sup> quarter 2014	Subtracted companies	3rd quarter 2014 Excl. Subtracted companies	% Change Excl. Subtracted companies
Casinos	85,2	0,2	85,0	87,6	1,6	86,0	-1,2%
Hotels	5,3	0,2	5,1	10,6	5,9	4,7	8,0%
Interactive division	0,5	ı	0,5	0,6	1	0,6	-12,8%
Other	2,5	-	2,5	3,2	-	3,2	-22,6%
Total consolidated turnover	93,5	0,4	93,0	102,1	7,5	94,5	-1,6%

### 3.2- Breakdown of turnover by division – aggregate (on a like-for –like basis)

At 31 <sup>st</sup> July €M	9 months 2015	Subtracted companies	9months 2015 Excl. Subtracted companies	9 months 2014	Subtracted companies	9months 2014 Excl. Subtracted companies	% Change Excl. Subtracted companies
Casinos	281,0	2,1	278,9	279,2	7,3	272,0	2,6%
Hotels	10,0	1,0	9,0	20,5	11,9	8,6	4,7%
Interactive division	1,3	-	1,3	2,3	-	2,3	-42,7%
Other	7,4	1	7,4	7,8	-	7,8	-5,1%
Total consolidated turnover	299,7	3,1	296,6	309,8	19,2	290,7	2,0%