

Q2 revenue 2015/2016 up 11% Signatures of new SaaS contracts during the half year period have multiplied by 3.6

Paris, October 26, 2015 - Generix Group, Industrial, Logistical and Retail Ecosystems provider with leading Collaborative Software Solutions, issued today its revenues for the second quarter of its financial year 2015/2016.

Q2 REVENUE 2015/2016 UP 11%

	Quarter ended September 30		Change	6 months ended September 30		Change
Unaudited (K€)	2015	2014		2015	2014	
Licenses	988	745	33%	1 682	1 317	28%
Maintenance	4 478	4 313	4%	8 776	8 619	2%
SaaS	4 101	3 630	13%	7 992	6 929	15%
Software revenues	9 567	8 688	10%	18 450	16 865	9%
Consulting Services	4 472	3 960	13%	8 811	8 054	9%
Revenues (1)	14 039	12 648	11%	27 261	24 919	9%

⁽¹⁾ Including €214 K on Q2 2015/2016 and €354 K on H1 2015/2016 from buying GMI Connectivity.

With sales of €14 million, during the past quarter the Group recorded growth of 11% driven primarily by SaaS (up 13%). This also drives Consulting and Services activities thanks to the projects that support the newly signed contracts. Corrected for a basic trend caused by significant and non recurring excess consumption levels during the second quarter of the previous fiscal year, the growth in SaaS activity continues along the same trend as seen during previous quarters with recurring business rising by some 20%.

SIGNATURES OF NEW SaaS CONTRACTS DURING THE HALF YEAR PERIOD HAVE MULTIPLIED BY 3.6

	Quarter ended September 30			Var. Q2 2015 vs	6 months ended September 30			Var. 2015 vs
Unaudited (K€)	2015	2014	2013	Q2 2014	2015	2014	2013	2014
New SaaS contract signing	1 916	1 979	1 610	-3%	15 080	4 181	2 995	261%

The first half of fiscal 2015/2016 was marked by newly signed SaaS contracts multiplying by 3.6 over the first quarter of the previous financial year thanks to the signing of two contracts worth an exceptional amount during the first quarter.

These new SaaS contracts signed run for an average commitment of 4.7 years, so the signatures recorded during the first half of fiscal 2015/2016 will, once the various deployments are completed, allow us to generate additional annual sales of close to 3.2 million Euros.

After already growing by more than 50% during fiscal 2014/2015, the SaaS backlog* has more than doubled during the past half year. This growth is the result of the signatures recorded during the past half year and an extension of the commitments made by customers.

PROSPECTS

The SaaS signatures seen since the start of the fiscal year, together with first half profitability that is in line with the Group's forecasts, mean that we can start the second half of fiscal 2015/2016 confidently.

*SaaS backlog: Firm orders received in SaaS spread over several years which are not recognized in revenue yet

Supplemental and non-IFRS Financial Information

Supplemental non-IFRS information (above-mentioned as backlog) presented in this press release are subject to inherent limitations. It is not based on any comprehensive set of accounting rules or principles and should not be considered as a substitute for IFRS measurements. Also, the Company's supplemental non-IFRS financial information may not be comparable to similarly titled non-IFRS measures used by other companies.

Next press release: November 23, 2015 after closing of the stock exchange Results for the six-month period ended 30 September 2015 of the 2015/2016 financial year

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About Generix Group

Vendor of application solutions for manufacturing, logistics and retail ecosystems, Generix Group helps its clients in managing, sharing and optimizing their data flows. Generix Collaborative Business portfolio relies on strong business expertise encompassing Supply Chain and Cross-Channel management, and uniquely leverages A2A/B2B Gateway and Portal solutions.

Auchan, Carrefour, Cdiscount, DHL, Feu Vert, Gefco, Kuehne + Nagel, Leroy Merlin, Louis Vuitton, Metro, Nestlé, Sodiaal, Unilever,... more than 1,500 international companies trust "Generix Collaborative Business" solutions to profitably run their business, establishing Generix Group as an European leader with close to €54M in revenue.

For more information, visit www.generixgroup.com