

## **SIEMENS**

## Press release

## Atos and Siemens strengthen their global alliance

- Global IT agreement expanded by €3.23 billion with committed minimum volumes to reach 8.73 billion by end 2021
- Joint R&D programs and cooperation in digitalization enhanced
- Siemens extends lock-up shareholder commitment to Atos until 2020

Munich, Bezons, November 3, 2015 -- Following a strategic review that was launched in July 2015, Atos and Siemens announced today that they have decided to further strengthen their global alliance. The two companies have decided to extend their existing IT agreement, to further develop their joint business cooperation and commercial initiatives and to enhance their existing R&D programs. Furthermore Siemens will extend its lock-up shareholder commitment in Atos until September 30, 2020. Siemens is the largest shareholder of Atos, holding 12.5 million shares or 12% of the current capital of Atos. In a separate transaction, Atos announced today its intent to acquire Unify, the number three world leader of integrated communications solutions.

Joe Kaeser, President and CEO of Siemens AG, said: "I am pleased with the technological journey, the extensive business cooperation, and the shareholder value creation that Atos has performed since the start of our Global Partnership, which is a benchmark in the IT-Industry. Based on these achievements, I am pleased to announce, that Atos will extend its support to Siemens in the IT services area and in the implementation of our digitalization agenda. Since with this, I see an even greater value creation potential, we have decided to remain shareholder of Atos for the next five years."

Thierry Breton, Chairman and CEO of Atos said: "I am delighted that Siemens decided to extend its shareholding in Atos for the next five years to support Atos in the journey

to create the European world leader in the digital world. After four years of successful collaboration, Siemens renewed its confidence in Atos through a significant extended volume of business commitment to support its digital transformation. Our strategic Alliance has been recognized as the preferred European player for digital services for global companies and in the Top 3 worldwide in most digital activities (Cloud, Big Data, Social Mobility ...)."

The IT contract signed in July 2011 for a 7-year period has been extended with minimum committed volumes increased by €3.23 billion, from € 5.5 billion to € 8.73 billion for the period from July 1st, 2011 to December 31, 2021. In addition to Managed Services, Application Management and Systems Integration projects initially contracted, the scope now covers the digitalization of Siemens business divisions including Cloud services, Industrial Data Analytics, and Cyber security.

Atos and Siemens are also exploring further opportunities for joint collaborations to support their digitalization strategy, especially in the fields of digital remote service, internet of things and cyber security – all necessary for Industry 4.0. Atos and Siemens presented their digital solutions at the French-German Digital Conference last week in Paris.

The joint innovation investment program of Atos and Siemens has been increased from the initial funding of  $\in 100$  million to  $\in 150$  million. The two companies have developed a variety of joint software solutions for manufacturing, utilities, traffic management and data centers. Just recently, Atos and Siemens introduced a pre-configured analytics platform to accelerate their digitalization transformation, especially in the field of smart data and digital services. This platform has been recognized by industry analysts as exceeding market standards and providing a unique competitive advantage to the companies' customers.

The Atos-Siemens alliance has by far over delivered on the original expectations for joint business. The alliance generated many successful wins through early engagement and strong collaboration, complementary offerings and joint investments to create unique solutions. Atos and Siemens offer joint services to 130 major customers through 25 collaboration areas covering various domains, such as manufacturing, transportation, energy and utilities, infrastructures.

## **Contact for journalists**

Siemens AG

Wolfram Trost, phone: +49 89 636-34794

E-mail: wolfram.trost@siemens.com

Atos SE

Caroline Crouch, phone: +44 77 33 310086

E-mail: caroline.crouch@atos.net

Siemens AG (Berlin and Munich) is a global technology powerhouse that has stood for engineering excellence, innovation, quality, reliability and internationality for more than 165 years. The company is active in more than 200 countries, focusing on the areas of electrification, automation and digitalization. One of the world's largest producers of energy-efficient, resource-saving technologies, Siemens is No. 1 in offshore wind turbine construction, a leading supplier of gas and steam turbines for power generation, a major provider of power transmission solutions and a pioneer in infrastructure solutions as well as automation, drive and software solutions for industry. The company is also a leading provider of medical imaging equipment − such as computed tomography and magnetic resonance imaging systems − and a leader in laboratory diagnostics as well as clinical IT. In fiscal 2014, which ended on September 30, 2014, Siemens generated revenue from continuing operations of €71.9 billion and net income of €5.5 billion. At the end of September 2014, the company had around 343,000 employees worldwide on a continuing basis. Further information is available on the Internet at <a href="https://www.siemens.com">www.siemens.com</a>.

Atos SE (Societas Europaea) is a leader in digital services with 2014 pro forma annual revenue of circa € 11 billion and 93,000 employees in 72 countries. Serving a global client base, the Group provides Consulting & Systems Integration services, Managed Services & BPO, Cloud operations, Big Data & Cyber-security solutions, as well as transactional services through Worldline, the European leader in the payments and transactional services industry. With its deep technology expertise and industry knowledge, the Group works with clients across different business sectors: Defense, Financial Services, Health, Manufacturing, Media, Utilities, Public sector, Retail, Telecommunications, and Transportation. Atos is focused on business technology that powers progress and helps organizations to create their firm of the future. The Group is the Worldwide Information Technology Partner for the Olympic & Paralympic Games and is listed on the Euronext Paris market. Atos operates under the brands Atos, Atos Consulting, Atos Worldgrid, Bull, Canopy, and Worldline.

This document contains statements related to our future business and financial performance and future events or developments involving Siemens that may constitute forward-looking statements. These statements may be identified by words such as "expect," "look forward to," "anticipate," "intend," "plan," "believe," "seek," "estimate," "will," "project" or words of similar meaning. We may also make forward-looking statements in other reports, in presentations, in material delivered to shareholders and in press releases. In addition, our representatives may from time to time make oral forward-looking statements. Such statements are based on the current expectations and certain assumptions of Siemens' management, of which many are beyond Siemens' control. These are subject to a number of risks,

uncertainties and factors, including, but not limited to those described in disclosures, in particular in the chapter Risks in the Annual Report. Should one or more of these risks or uncertainties materialize, or should underlying expectations not occur or assumptions prove incorrect, actual results, performance or achievements of Siemens may (negatively or positively) vary materially from those described explicitly or implicitly in the relevant forward-looking statement. Siemens neither intends, nor assumes any obligation, to update or revise these forward-looking statements in light of developments which differ from those anticipated.