

## PUBLISHED NET SALES UP BY 14%

### Growth of Core Business and refocusing of activities

Consolidated sales from continuing operations (January 1<sup>st</sup> to December 31<sup>st</sup>)

In million euros	2015 <sup>1</sup>	2014	Growth	Constant perim & CER <sup>2</sup>
<b>Net sales</b>	<b>172.2</b>	<b>151.7</b>	<b>13.5%</b>	<b>3.1%</b>

  

In million euros	2015 <sup>1</sup>	2014	Growth	Without exchange rate impact
<b>Automotive</b>	<b>150.7</b>	<b>128.8</b>	<b>17.0%</b>	<b>6.2%</b>
<b>Specialty markets</b>	<b>21.5</b>	<b>23.0</b>	<b>- 6.3%</b>	<b>- 13.8%</b>

<sup>1</sup> Unaudited

<sup>2</sup> At constant perimeter and constant exchange rate

### Automotive market: growth is 5.0 points above global production

- The published net sales are up by 17.0% at the end of the 4<sup>th</sup> quarter of 2015. The evolution is + 6.2% at constant perimeter & CER at a period when the global automotive production has increased by 1.4%.

- Net sales in the wire-harness protection business – which accounts for 69% of overall sales – is up by 16.5% (4.7% at constant perimeter & CER). The technical tubing for fluid transfer business maintains a sustained growth rate: + 56% (+ 40% at constant perimeter & CER). The performances are affected by the management of the decrease of the mechanical parts assembly business (- 7.6%).

- DELFINGEN sales benefit from a favorable exposure to the dollar (40% of the sales).

- At constant perimeter and exchange rate, sales are up as follows:
  - + 4.7% in Europe at a period when that market growth is + 3.8% ;
  - + 4.4% in North America at a period when that market growth is + 2.7% ;
  - + 18.6% in Asia at a period when that market growth is + 2.1%.

### Specialty markets

- Specialty markets account for 12.5% of the sales. Published sales are down by 6.3% (- 13.8% at constant perimeter & CER).

### Business stoppage

- As scheduled, one business that was on the Anteuil production site was stopped in April 2015: the hot and cold water tube protection for the building market. This business generated 1.2 million Euros in sales by December 31, 2015, in comparison to 4.7 million Euros by December 31, 2014. The stoppage of this activity corresponds to a strategic refocusing and has no negative impact on the company's profitability.

On the basis of a 2% to 3% growth of global automotive production for 2016, DELFINGEN maintains its sales growth objectives above market evolution thanks to accelerating sales in Asia, the development of its range of products for on-board networks protection and by innovation in technical plastic tubing for fluid transfer.

DELFINGEN, a global automotive supplier and a leading manufacturer of on-board networks protection solutions and fluid transfer tubing.

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Next press release: March 26, 2016 - 2015 Annual results

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