

Paris, 29 February 2016

2015 Annual Revenue exceeding €1 billion
Revenue growth of 25.5% reaching €1.0165 Bn (estimated)
Nearly 1.6 million customer sites in the portfolio

<i>In € million</i>	2015	2014	Change
12 Month Revenue from Ordinary Business (*)	1,016.5	809.9	+25.5%
<i>Of which Revenue excluding Energy Management</i>	1,016.8	809.5	+25.6%
<i>Of which Contribution of Energy Management</i>	(0.3)	0.4	-

<i>In € million</i>	Q4 2015	Q4 2014	Change
Q4 Revenue from Ordinary Business (*)	330.2	243.2	+35.8%
<i>Of which Revenue excluding Energy Management</i>	330.7	241.9	+36.7%
<i>Of which Contribution of Energy Management</i>	(0.5)	1.3	-

(*) 2015 Accounts not closed and not audited, 2015 estimated revenue

**Strong business growth during the 4th quarter (+35.8%) allowed
Annual Revenue to exceed the one billion euro milestone**

During the last quarter of 2015, the Direct Energie Group generated estimated revenue of €330.2M, a 35.8% increase compared to the last quarter of 2014. This performance was notably driven by a strong acceleration in acquisitions with 179,000 customer sites acquired during the last quarter (more than 50% growth compared to the 118,000 acquisitions during the last quarter 2014).

This sales momentum has helped the Group exceed the symbolic landmark of one billion euros in consolidated annual revenue. Revenue amounted to €1.0165 Bn for the financial year, an increase of 25.5% compared to 2014 (+25.6% excluding Energy Management at €1.0168 Bn vs. €809.5 Bn), and therefore exceeds the financial revenue growth forecast that was set at +20%.

Nearly 1.6 million customer sites in the portfolio at 31/12/2015

Thanks to the strong contribution of the last quarter 2015, the Group confirms the acquisition of 594,000 customer sites for the financial year, above its annual target for customer acquisitions, which had been revised upwards to more than 540,000 acquisitions at the beginning of October 2015.

This sales performance brings the customer portfolio at 31 December 2015 to 1,591,000 sites, broken down as follows:

- 1,248,000 in electricity and 343,000 in gas
- 1,337,000 individuals and 254,000 professional users

Next publication:

30 March 2016 after Stock Market closure: 2015 Annual Results

ISIN code: FR0004191674 / Ticker symbol: DIREN / Euronext Paris, Compartment B

About Direct Energie

Third-largest French electricity and gas provider, the Direct Energie Group has already acquired and earned the trust of more than 1.5 million residential and professional customer sites in France and Belgium (under the Poweo brand). Integrated energy provider, Direct Energie is involved in the production and supply of electricity and the supply of gas and energy services to its customers. Direct Energie has based its success over more than twelve years on its technical expertise, its outstanding customer relations and its capacity for innovation.

In 2015, the Group generated consolidated revenue of just over €1 Bn and supplied 8.4 TWh of energy.

For more information: www.direct-energie.com

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