

MAY 2016 TRAFFIC

▶ Passenger network: strict capacity discipline, stable traffic

Traffic highlights

Passenger network activity (Air France, KLM, HOP!)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Long-haul	+ 0.5%	- 0.5%	84.1%	- 0.9
North America	+ 2.5%	+ 0.9%	86.8%	- 1.4
Latin America	- 0.9%	- 1.6%	83.3%	- 0.6
Asia	- 4.8%	- 5.3%	83.8%	- 0.5
Africa / Middle East	+ 4.3%	+ 3.2%	77.5%	- 0.8
Caribbean / Indian Ocean	+ 5.6%	+ 4.2%	88.3%	- 1.2
Short and Medium-haul	+ 2.2%	+ 2.1%	81.3%	- 0.0
Total	+ 0.9%	+ 0.0%	83.5%	- 0.7

- ▶ 6.9 million passengers, +1.2%
- ▶ Slight decrease in load factor of the long-haul network, while stable in the short and medium-haul network
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency down mid-single digit compared to May 2015, reflecting the increasingly weak supply-demand balance in the different regions of the network.

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 10.4%	+ 8.1%	89.3%	- 1.9

- ▶ 1.4 million passengers, +19.1%
- ▶ Strong increase in capacity driven by Transavia France and the planned expansion of the Munich base

Total group passenger activity (Air France, KLM, HOP!, Transavia)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 1.8%	+ 0.8%	84.1%	- 0.8

- ▶ 8.3 million passengers, +3.8%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
Total	- 2.8%	- 5.8%	57.6%	- 1.8

- ▶ Unit revenue per available ton kilometer (RATK) ex-currency clearly down compared to May 2015

Agenda

8th July: June 2016 traffic

27th July: 1st Half 2016 results

8th August: July 2016 traffic

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STATISTICS

Passenger network activity*

Total Passenger network*	May			Year to date		
	2016	2015	Variation	2016	2015	Variation
Passengers carried ('000s)	6,915	6,833	1.2%	31,631	30,729	2.9%
Revenue pax-kilometers (m RPK)	19,672	19,670	0.0%	93,931	91,744	2.4%
Available seat-kilometers (m ASK)	23,558	23,354	0.9%	111,180	110,222	0.9%
Load factor (%)	83.5%	84.2%	(0.7)	84.5%	83.2%	1.2
Long-haul						
Passengers carried ('000s)	2,080	2,090	(0.5%)	10,196	9,953	2.4%
Revenue pax-kilometers (m RPK)	15,612	15,696	(0.5%)	76,389	74,807	2.1%
Available seat-kilometers (m ASK)	18,562	18,463	0.5%	89,102	88,201	1.0%
Load factor (%)	84.1%	85.0%	(0.9)	85.7%	84.8%	0.9
North America						
Passengers carried ('000s)	660	659	0.1%	2,814	2,724	3.3%
Revenue pax-kilometers (m RPK)	4,727	4,687	0.9%	20,097	19,354	3.8%
Available seat-kilometers (m ASK)	5,445	5,312	2.5%	23,233	22,298	4.2%
Load factor (%)	86.8%	88.2%	(1.4)	86.5%	86.8%	(0.3)
Latin America						
Passengers carried ('000s)	245	250	(2.1%)	1,256	1,196	5.0%
Revenue pax-kilometers (m RPK)	2,370	2,409	(1.6%)	12,029	11,518	4.4%
Available seat-kilometers (m ASK)	2,844	2,869	(0.9%)	13,825	13,485	2.5%
Load factor (%)	83.3%	84.0%	(0.6)	87.0%	85.4%	1.6
Asia / Pacific						
Passengers carried ('000s)	481	510	(5.8%)	2,387	2,467	(3.3%)
Revenue pax-kilometers (m RPK)	4,226	4,462	(5.3%)	20,735	21,473	(3.4%)
Available seat-kilometers (m ASK)	5,042	5,294	(4.8%)	24,133	25,307	(4.6%)
Load factor (%)	83.8%	84.3%	(0.5)	85.9%	84.9%	1.1
Africa / Middle East						
Passengers carried ('000s)	432	416	3.7%	2,192	2,081	5.3%
Revenue pax-kilometers (m RPK)	2,358	2,285	3.2%	12,222	11,635	5.0%
Available seat-kilometers (m ASK)	3,043	2,917	4.3%	15,129	14,923	1.4%
Load factor (%)	77.5%	78.3%	(0.8)	80.8%	78.0%	2.8
Caribbean / Indian,Ocean						
Passengers carried ('000s)	263	254	3.4%	1,548	1,484	4.3%
Revenue pax-kilometers (m RPK)	1,931	1,853	4.2%	11,307	10,827	4.4%
Available seat-kilometers (m ASK)	2,187	2,071	5.6%	12,783	12,187	4.9%
Load factor (%)	88.3%	89.5%	(1.2)	88.5%	88.8%	(0.4)
Short and Medium-haul						
Passengers carried ('000s)	4,835	4,744	1.9%	21,435	20,776	3.2%
Revenue pax-kilometers (m RPK)	4,060	3,975	2.1%	17,542	16,937	3.6%
Available seat-kilometers (m ASK)	4,997	4,891	2.2%	22,078	22,021	0.3%
Load factor (%)	81.3%	81.3%	(0.0)	79.5%	76.9%	2.5

* Air France, KLM, and HOP!

Transavia activity

Transavia	May			Year to date		
	2016	2015	Variation	2016	2015	Variation
Passengers carried ('000s)	1,392	1,169	19.1%	4,328	3,635	19.1%
Revenue pax-kilometers (m RPK)	2,383	2,205	8.1%	7,430	6,785	9.5%
Available seat-kilometers (m ASK)	2,669	2,417	10.4%	8,446	7,617	10.9%
Load factor (%)	89.3%	91.2%	(1.9)	88.0%	89.1%	(1.1)

Total group passenger activity**

Total group**	May			Year to date		
	2016	2015	Variation	2016	2015	Variation
Passengers carried ('000s)	8,307	8,002	3.8%	35,959	34,364	4.6%
Revenue pax-kilometers (m RPK)	22,055	21,875	0.8%	101,361	98,529	2.9%
Available seat-kilometers (m ASK)	26,227	25,771	1.8%	119,627	117,839	1.5%
Load factor (%)	84.1%	84.9%	(0.8)	84.7%	83.6%	1.1

** Air France, KLM, HOP! and Transavia

Cargo activity

Total Group	May			Year to date		
	2016	2015	Variation	2016	2015	Variation
Revenue tonne-km (m RTK)	698	741	(5.8%)	3,441	3,705	(7.1%)
Available tonne-km (m ATK)	1,212	1,248	(2.8%)	5,810	6,170	(5.8%)
Load factor (%)	57.6%	59.4%	(1.8)	59.2%	60.1%	(0.8)

Air France and HOP! activity

Total Passenger network activity	May			Year to date		
	2016	2015	Variation	2016	2015	Variation
Passengers carried ('000s)	4,288	4,301	(0.3%)	19,871	19,805	0.3%
Revenue pax-kilometers (m RPK)	11,549	11,671	(1.0%)	55,876	55,565	0.6%
Available seat-kilometers (m ASK)	13,975	13,976	(0.0%)	66,833	67,189	(0.5%)
Load factor (%)	82.6%	83.5%	(0.9)	83.6%	82.7%	0.9
Long-haul						
Passengers carried ('000s)	1,233	1,248	(1.2%)	6,137	6,059	1.3%
Revenue pax-kilometers (m RPK)	9,037	9,156	(1.3%)	44,937	44,614	0.7%
Available seat-kilometers (m ASK)	10,829	10,852	(0.2%)	52,732	52,867	(0.3%)
Load factor (%)	83.5%	84.4%	(0.9)	85.2%	84.4%	0.8
Short and Medium-haul						
Passengers carried ('000s)	3,056	3,052	0.1%	13,735	13,746	(0.1%)
Revenue pax-kilometers (m RPK)	2,512	2,515	(0.1%)	10,940	10,952	(0.1%)
Available seat-kilometers (m ASK)	3,146	3,124	0.7%	14,101	14,322	(1.5%)
Load factor (%)	79.8%	80.5%	(0.7)	77.6%	76.5%	1.1

Cargo activity	May			Year to date		
	2016	2015	Variation	2016	2015	Variation
Revenue tonne-km (m RTK)	292	291	0.4%	1,438	1,480	(2.8%)
Available tonne-km (m ATK)	576	563	2.3%	2,767	2,804	(1.3%)
Load factor (%)	50.7%	51.7%	(1.0)	52.0%	52.8%	(0.8)

KLM activity

Total Passenger network activity	May			Year to date		
	2016	2015	Variation	2016	2015	Variation
Passengers carried ('000s)	2,626	2,533	3.7%	11,760	10,924	7.6%
Revenue pax-kilometers (m RPK)	8,123	7,999	1.6%	38,055	36,179	5.2%
Available seat-kilometers (m ASK)	9,584	9,379	2.2%	44,348	43,033	3.1%
Load factor (%)	84.8%	85.3%	(0.5)	85.8%	84.1%	1.7
Long-haul						
Passengers carried ('000s)	847	841	0.7%	4,059	3,894	4.2%
Revenue pax-kilometers (m RPK)	6,575	6,539	0.5%	31,452	30,193	4.2%
Available seat-kilometers (m ASK)	7,733	7,612	1.6%	36,370	35,334	2.9%
Load factor (%)	85.0%	85.9%	(0.9)	86.5%	85.5%	1.0
Short and Medium-haul						
Passengers carried ('000s)	1,779	1,691	5.2%	7,701	7,030	9.5%
Revenue pax-kilometers (m RPK)	1,548	1,460	6.1%	6,603	5,985	10.3%
Available seat-kilometers (m ASK)	1,851	1,767	4.7%	7,977	7,699	3.6%
Load factor (%)	83.7%	82.6%	1.1	82.8%	77.7%	5.0
Cargo activity						
Revenue tonne-km (m RTK)	406	450	(9.8%)	2,003	2,225	(10.0%)
Available tonne-km (m ATK)	637	685	(7.1%)	3,043	3,366	(9.6%)
Load factor (%)	63.8%	65.7%	(1.9)	65.8%	66.1%	(0.3)