



PRESS RELEASE

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KERLINK, WITH SEMTECH, TAKES THE LEAD

ON GEOLOCATION WITHOUT GPS

A STRATEGIC TECHNOLOGY

ACCELERATING THE DEPLOYMENT OF IOT INFRASTRUCTURES

Thorigné-Fouillard, France, 30 June 2016 – Kerlink (ALKLK - FR0013156007), a specialist in networks dedicated to connected objects, announced today the signature of a **technology agreement with Semtech, a worldwide supplier of semiconductor products and founder of LoRa® technology.**

Having worked in close collaboration for more than 3 years on the development and promotion of the LoRaWAN™ protocol around the world, Kerlink and Semtech today signed a technology agreement on Localisation without GPS. This technology is integrated into the latest generation of Kerlink's stations (iBTS line), with commercial deployment already underway.

Called LBS (Localisation Based Services) over LoRa®, this solution, offered by both Kerlink and Semtech, enables localisation of LoRa® radio transmitters without the use of GPS. Its core target covers tracking applications, radio frequency identification for logistics and traceability solutions, and the security of personnel working in difficult conditions. By foregoing the costs involved with the use of GPS networks, this solution represents a truly disruptive application that should further accelerate industrial groups' engagement with the Internet of Things, and more specifically, in favour of LoRa® technology.

With this agreement, Kerlink confirms its ability to extend its lead in the field of innovation by integrating breakthrough technology solutions to support the takeoff of the IoT market.

Marc Pegulu, Vice President & General Manager of Semtech's Wireless & Sensing Product Group: *"The Kerlink team has done an excellent job of integrating our LoRa geolocation solution into their latest generation products and is offering the type of innovative solutions we believe will pave the way for new, groundbreaking applications that will help drive the Internet of Things market."*

William GOUESBET, CEO of Kerlink: *"This new way of approaching issues related to geolocation will allow us to offer even more innovative services at low cost while maintaining an irreproachable level of service. We are proud of this collaborative relationship between our two companies."*

Kerlink solutions integrating this functionality are already being deployed in several pilot projects.

About Kerlink

Kerlink is a network solution specialist for the Internet of Things (IoT). Its mission is to offer its clients – telecom carriers, businesses and public authorities – network solutions (equipment, software and services), dedicated to the Internet of Things.

Over the past three years, Kerlink has invested nearly €7m in R&D. In 2015, this represented more than 30% of the company's revenue. In 10 years, more than 50,000 Kerlink installations have already been rolled out for more than 120 clients such as GrDF, Suez, Saur, and Médiamétrie. In 2015, Kerlink had revenue of €7.4m. Since 2014, the company has posted average annual growth of more than 40%. Internationally, revenue has more than tripled in two years and now stands at over 20% of total activity. Kerlink has been listed on Alternext Paris since May 2016.

About Semtech

Semtech Corporation is a leading supplier of analog and mixed-signal semiconductors for high-end consumer, computing, communications and industrial equipment. Products are designed to benefit the engineering community as well as the global community. The company is dedicated to reducing the impact it, and its products, have on the environment. Internal green programs seek to reduce waste through material and manufacturing control, use of green technology and designing for resource reduction. Publicly traded since 1967, Semtech is listed on the NASDAQ Global Select Market under the symbol SMTC. For more information, visit www.semtech.com.

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